



Government of **Western Australia**
Department of **Finance**

Procurement Reform Working Group

Project Update

24 June 2019



Procurement Reform Working Group (PRWG) Co Chairs

Introduction and update

- Vicky O'Donnell
 - Kimberley Aboriginal Medical Services

- Jennifer McGrath
 - Mental Health Commission



PRWG current projects

- Practice Review
 - Good Procurement Practice Report
 - Procurement Professionals Development Initiative
 - Sector support initiative
 - Holistic recommendations
- Co-design in a procurement context
 - Improving co-design skills and practice
 - Improving co-design understanding and opportunities
 - Mapping opportunities



Good Procurement Practices Report



Good procurement practice fundamentals

- Procurement planning
 - Effective procurement planning
 - Upfront investment in co-design
- Technical procurement skills
 - Procurement options / tools
 - Qualitative criteria
- Contract management
 - Relationship-based contract management
 - Continuous active contract management



Barriers to good procurement practice

- Ineffective forward procurement planning
- Limited knowledge-sharing
- Inconsistent application of the DCSP Policy
- Under-utilisation of available procurement processes and technical procurement skills
- Gaps in knowledge and implementation of co-design
- Communication and transparency throughout the procurement process
- Maturity and skills of service providers



Strategies to strengthen procurement practice

- Plan for success
- Invest in co-design
- Collaborate and share good practice examples
- Build trust between the sectors
- Invest in education and training for government and the sector
- Peaks and Finance working together to improve compliance



Procurement Professionals and Sector Development Initiatives



Cohort 1 – Experienced procurement practitioners

- IAP2 Stakeholder Engagement Certificate
- Facilitation Skills
- Conflict in Engagement
- Evaluating and Engagement
- Communication and Interpersonal Skills
- Conflict to Cooperation
- Alumni program
- Understanding the NFP sector



Cohort 2 – Emerging procurement practitioners

- Procurement and Contracting Vocational Program
- Communication and Interpersonal Skills
- Conflict to Cooperation
- FaCS training
 - Planning and Designing Community Services
 - Procuring and Managing Community Services
- Alumni program



Cohort 3 – Community services sector

- FaCS training
 - Costing and Pricing
 - Tendering for Community Services
- Peak organisation training
- Other options?
 - Co-design
 - Contact management skills
 - Understanding government



Community sector consultation event



Key themes / feedback

- DCSP Policy compliance and the accountable authority
- Government senior management and enabling good procurement practice
- Trust and respect, value of the sector needs to be better understood by government
- Procurement practice and understanding sustainability for government and the sector
- Demystifying value for money



Questions