

Ausuntech Solar Pty Ltd Application form

Applicant Details

Legal name: Ausuntech Solar Pty Ltd
Trading names Ausuntech Solar, Ausuntech Energy
Registered office (if a corporation)
Principal place of business 1/17 Port Pirie Drive, Bibra Lake Western Australia

Contact Details

Primary contact Zhenghong (Stanley) Sun
Postal address 1/17 Port Pirie Drive Bibra Lake, Western Australia
Telephone 1300 551 217
Mobile 0426 177 661
Email Stanley.sun@ausuntechsolar.com

Company Structure

ABN or CAN 60 602 648 135
Legal structure Privately owned Pty Ltd Company
Company director Zhenghong (Stanley) Sun
Primary business activities Engineering, sales and installation of Solar Systems and associated hardware

Associated entities None

Business model

Ausuntech solar is a direct importer of solar system components which are warehoused at the base in Bibra Lake. Engineering, sales and operations are coordinated from the office and focused on both the domestic and commercial markets. It is expected that PPAs will only be offered to larger commercial customers.

Forecast of commercial sales

We estimate that one quarter of our commercial customers will elect the PPA option as opposed to the choices of leasing or outright purchase, thus 24 systems on the order of 30 kW+ each is our expected annual uptake of PPA transactions in WA. This is expected to increase 20% in each of the subsequent two years thus installing a cumulative 2.5mW under PPAs over the three year period.

Experience in selling energy products and services

Ausuntech Solar has designed and installed over 500 domestic solar systems in WA in the past two years as well as 20 commercial systems and a small number of off-grid applications

Declaration of Financial Solvency

See attachment A

Product Disclosure Statement

See attachment B

Previous experience in selling energy or Solar PPA products.

Ausuntech Solar has not been involved in selling energy or offering Solar PPAs in Western Australia. The applicant does not hold, and has previously not held an energy retail licence, a license exemption or a retailer authorisation in Australia. Accordingly there have been no breaches, penalties or enforcements and no investigations in that regard.

Public Interest

The grant of an exemption by the Governor is in the public interest on the following basis:

Economic benefits will accrue to businesses which will benefit from lower energy costs.

Indeed, businesses which do not have the capital to lease or buy solar systems will have the option to access solar power for a portion of their requirements.

There will be increased employment which is both a social and economic benefit for the state.

The environment will be enhanced as solar electricity has no emissions.

Other matters relevant to this application

Ausuntech Solar will have regard to the guidelines as published from time to time by the Coordinator of Energy.

Ausuntech agrees to provide performance data to the Coordinator of Energy by 31 August in each year including number of customers contracted, the system capacity installed and the number and type of complaints received and other matters as required.

This application may be made available for public comment.

Ausuntech Solar Pty Ltd
30th November 2016