



Enhar Pty Ltd  
Suite G-03  
60 Leicester Street  
Carlton VIC 3053  
[www.enhar.com.au](http://www.enhar.com.au)  
T: +61 3 9429 9463

Alexander Kroon  
Senior Policy Officer – Regulation  
Markets and Regulation Division  
Public Utilities Office, Department of Finance  
Locked Bag 11  
Cloisters Square WA 6850

Date: 05/08/2014

## **RE: Solar Power Purchase Agreements**

Dear Alexander Kroon,

Enhar is a [solar consultancy](#) providing feasibility and design services for commercial clients in Western Australia, Victoria, New South Wales and Queensland.

We provide [renewable energy](#) advice and [energy efficiency services](#).

Solar PPAs are a good opportunity to accelerate uptake of solar power amongst businesses throughout Australia. Western Australian retail electricity prices enable solar PPAs to provide competitive electricity supply solutions for many customers. Current retail, distribution and generation licensing is not well suited to solar rooftop generation. It is timely that this review should occur.

In relation to the options presented in the discussion paper, namely:

Option 1: individual retail licence exemptions.

Option 2: new retail licence class exemption.

We consider that both will be an improvement on the existing situation.

We would favour option 1 as it would allow some vetting of the qualifications and track record of solar PPA companies. We would recommend setting some criteria around company qualifications and track record as criteria for approval onto the register of exempted SPPA providers.

We look forward to this amendment being implemented and boosting the market for solar PPAs which is already an important area for our clients in Western Australia.

Yours sincerely,

Demian Natakhan  
Director  
Enhar Pty Ltd