## **Contractor Profile - CUAICTS2021**

## **Nano Solutions Pty Ltd**

ACN: 612 091 719 ABN: 13 612 091 719

### **Categories**

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### **Contact information**

Contact Person: Mr Nigel Bull

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Website: nanosolutions.io

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Orders Via: nigel@nanosolutions.io

Hours: 8.00am to 5.00pm Monday to Friday

#### About us

Nano Solutions is a Fremantle based company that builds technology products which benefit businesses through streamlined processes and simple interfaces. In 2015, we won an award at the Unearthed Hackathon, building a prototype application for the resources sector. We have since then, gone from strength to strength mainly focussing on the not-for-profit sector in developing leading edge new ways to look at solving old problems.

One of our showcase customers, Surf Life Saving Australia have utilised for 5 years nationally as their key partner in the development of all of their technology. This ranges from from patrolling, beach safety (check out our BeachSafe app on the App Store or Google Play) to carnival management. All of these solutions are accessible on any device and proven scalable (we have over 60,000 users on our BeachSafe app in summer) We are really proud of our achievements as a small company in Fremantle and look forward to solving challenging problems!

# Skills, experience and services

### Key skills:

- Web application development
- · Mobile app development
- Hosting and Solution management and support

#### Experience:

The Nano Solutions team have a combined experience in the ICT industry of over 80 years. We have been fortunate to have developed solutions for many customers over the past 6 years, with a special focus on not-for-profits. We develop most of our solutions using technologies that enable rapid progressive deployment which means that our customers realise the benefit of the solution much sooner that traditional approaches.

We pride ourselves on being able to translate complex business requirements into easy to use solutions that are aimed at being so intuitive, there is little to no need to provide training in most cases. We have customer feedback that informs us that our interface design stands out as somewhat of a differentiator and we see this as a critical part of introducing any change to processes within a business.

- Services:
- Platform independent and mobile enabled app development
- Provision of turnkey solutions hosted, maintained and supported
- Customised Portals
- Systems Integration
- CRM systems
- Cloud maintenance

# Industry partners or affiliations

- We have hired candidates from with https://www.bizlink.asn.au/ who are linked to DES
- We also work with schools like: https://www.portschool.wa.edu.au/ offering internships and work experience for their students with autism.

## **Major clients**

Surf Life Saving Australia
Trojan Recruitment
SECCA
Procom Solutions

# **Delivery point**

All of State

#### Insurance cover

Policy Type by Risk Level	Low Cover
Public Liability	\$10 million
Professional Indemnity	\$1 million
Workers Compensation	\$50 million

#### Other insurances

Cyber - Liability \$250,000