

Contractor Profile – CUAICTS2021

Outer Box 43

Agency4 Pty Ltd as the Trustee for P & L Lilleyman Family Trust

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Categories

1, 2, 3

Contact information

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About us

outerbox43 (OB43) An experienced cooperative of business ICT professionals, successful for decades within the corporate constraints, or working within the box. This perspective enables working outside the box creating a new viewpoint that thrives on challenging any norm or long-established conventions. OB43 is based in Perth WA. Local subcontractors include 2000 computers and Networks, Edgeway solutions and Analytica Consulting. All subcontractors are Perth based can work with OB43 under a single scope including the professional services Global capability of Hewlett Packard enterprise (HPE), Fortinet, Microfocus and Redhat.

Skills, experience and services

OB43 can provide services to suit any category using their Methodology providing framework and reference point for all services listed on the OB43 website – <https://outerbox43.com/proven-method> - High level below:

Envision - Business Investigation - Gathering and analysis of data to understand the current agency situation and to make explicit the vision and needs of the agency. The alignment of the concept to the agency strategy is validated and the value of the initiative is assessed. Initiative Investigation - Investigate approved business concepts to clarify the business scope and determine the technical feasibility of the initiative's alternatives identified. Prepare a business proposal outlining the recommended initiative strategy, estimated investment and resource requirements. Also provides a mechanism for communicating initiatives to other agency units, enabling planning and project initiation and subsequent hand-over to nominated teams. Business Justification - the definition and analysis of the financial metrics and business benefits for the business concept. The findings validate the business value and measure against other investments under consideration.

Transform - Strategy & planning - Planning - A reusable set of methodologies to deliver the identified Transformation strategy and the expected business benefits identified Environment Analysis & operations strategy - Environmental analysis allows for formal understanding of the client's environment. Operational strategies define the tactical path to implement the processes

that support the envisioned initiatives. Business proposal - Formally documents the business concept so it can be presented to stakeholders for consideration and approval to proceed project establishment. This also includes architecture and standards, with enterprise architecture to define a blueprint providing the foundation for creating interchangeable technology elements. Transform-design This includes a well-defined prescriptive method with templates for high level design, design prototype and detailed design enabling seamless implementation. Transform - Develop and Delivery -Developing all solution components. Components a development and/or a test environment start as the Proof of Concept. Forms the basis for implementation into production. Transform – Business readiness and change - Business Readiness and Change management are critical components, ensuring agency is prepared for implementation impact of a new solution, including operational readiness and benefits realisation.

Maintain and Protect - a set of management, support and protection services to enable the agency investment to perform, minimise the risk profile and deliver on the identified outcomes, covered by assessment for operation states as needed. Maintain & Protect includes managed greenlake services – Manage, out-task and optimise workloads, resources and capacity, both on-premises and in the cloud for multivendor environments. Protection methodologies are designed to applied to an agency of any size. Bespoke services include Agnostic network asset discovery, SDWAN suitability assessment, Network discovery & mapping, Automated cyber threat assessment, email filtering & web filtering assessments, Endpoint protection & assessment services, Cloud monitoring, 24x7x365 SEIM services, Internet Penetration testing, security audit and compliance assessments, end-to-end continuous security operational services. Review Privacy act exposure and prepare for any potential breach with documented breach processes and policies. Additional Security (and Privacy act 1988) awareness training and Breach testing is available. Fortify app testing - both static and dynamic. All maintain and protect service focus on minimising agency risk profiles

Envisage * Transform * Maintain & Protect - Developed with the decades of experience of OB43, designed to supplement the methods and capabilities of all subcontractors listed along with the globally maintained set of services, capabilities and methods of the professional services partner organisations below.

Edgeway solutions – enterprise architecture, project consulting, creation of tenders, building fitout envisioning services, specification of building networks, including WiFi predictive surveys. Definition of video collaboration solutions. Preparation of requests to go to Market.

2000 computers and networks – In depth Security consulting and implementation services including design and delivery of various Fortinet, HPE and Aruba solutions.

Analytica Consulting - consulting staff with a wealth of Information Management consulting experience, building the modern information management platform for an agency on a digital transformation journey. The team includes those capable of influencing organisations at Senior Management levels, as well as those who can effectively implement change at operational levels. Digital transformation experience leveraging Public Cloud, DevOps, Big Data, and Analytics technology in any agency considering Digital Business transformation.

Fortinet Professional Services delivers technical consulting for Fortinet solutions, ensuring the agencies mission-critical environments equipped with the best protection possible. The Professional Services team has expertise in Fortinet and several complimentary vendor platforms, well rounded with industry practices, network standards, and security landscape knowledge. This can also include security consulting and services such as global Security operations centre capabilities, penetration testing and security testing and operational security status. Professional Services complement FortiCare support through additional services like health checks and audit

preparation to ensure agency Fortinet investments are maximised in performance and value. This can include Network Design (incl. SDWAN) and Integration, Design and Configuration Review and validation, Technical Design Authority and Implementation and configuring wireless solution including predictive scanning.

HPE Pointnext services – advisory and professional services including Digital transformation services - HPE consulting assists agencies map out and implement digital transformation from end to end helping them navigate the specific complexities of each enterprise. This includes - Cloud consulting services, hybrid to edge consumption, network, workplace and IoT services, modernised IT platforms, security and protection services, education and management of change, AI and data services, containerisation services, SAP and Video analytics services. Greenlake operational services are 24x7x365. OB43 leverages the HPE global Redhat partnership.

Industry partners or affiliations

Professional services from Hewlett Packard enterprise, Fortinet and Microfocus (notably Fortify) and Redhat

Industry certifications and/or qualifications

Description	Level/Type	Acquired since
HPE partner, including Redhat partnership	Silver	April 2018
HPE greenlake certified	Not applicable	July 2020
Fortinet authorised partner	Associate	May 2018
Fortinet NSE	3 thru to 7	June 2020
Microfocus Fortify	Sales and delivery	January 2021

The industry certifications available from across the services categories from global partners is too great to list, with thousands of employees with a diverse range of skills levels and certifications.

Major clients

Numerous agencies like education, Water Utility and Health plus numerous non-for-profit organisations using OB43 methodology supplemented by professional services capabilities of Industry partners as needed. References available on request

Delivery point

All of State

Insurance cover

Policy Type by Risk Level	High Cover
Public Liability	\$20 million
Professional Indemnity	\$5 million
Workers Compensation	\$50 million