



# Western Australia renowned for quality

As one of the most biodiverse regions in the world, Western Australia produces an incredible array of food and beverages, from delicious fruit and vegetables, fresh meat and seafood, cereals and grains, gourmet products, to award-winning wines and more.

The passion of our growers and producers, combined with the pristine environment, creates high-quality products, recognised around the world for their unique characteristics, often only found in the western part of Australia.

Our agriculture, food and beverage industry is highly innovative and adopts technology to improve productivity and traceability. The sector has a strong commitment to exporting some of the finest produce available and building long-term relationships with overseas buyers.

With strong links to research and development, and a dedication to biosecurity, Western Australia is well placed to meet the growing global demand for premium products, which are sustainably and ethically produced.

The Western Australian Exporter Directory gives you direct access to the taste of Western Australia.

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## Unique Western Australia

Western Australia's food and beverage industry holds a range of competitive strengths.

**Diverse environments:** A vast geographic span of 2,400 km (1,490 miles) from the tropical north to the southern coastline provides diverse soils and climates suited to a great variety of agricultural enterprises.

**Quality and safety:** An isolated location and world-class biosecurity practices, provide one of the most pest and disease-free agricultural production areas in the world. We have a reputation for producing premium and safe food and beverages.

**Location:** Short travel times to Asia mean perishable products can arrive in optimal condition the day after leaving our shores. Being counter seasonal to the Northern Hemisphere allows buyers to source produce year round.

**Time zone:** A globally connected location, sharing the same time zone with 60% of the world's population, provides ease when doing business together.

**Innovation:** Access to the latest advancements through vibrant national and international science and innovation partnerships, as well as modern infrastructure and sophisticated supply chains, provides speed and efficiency in delivery worldwide.

**Premium quality:** Providing products of known provenance and exceptional quality, with brands recognised throughout the world, we take pride in achieving excellence in both production and business practices.

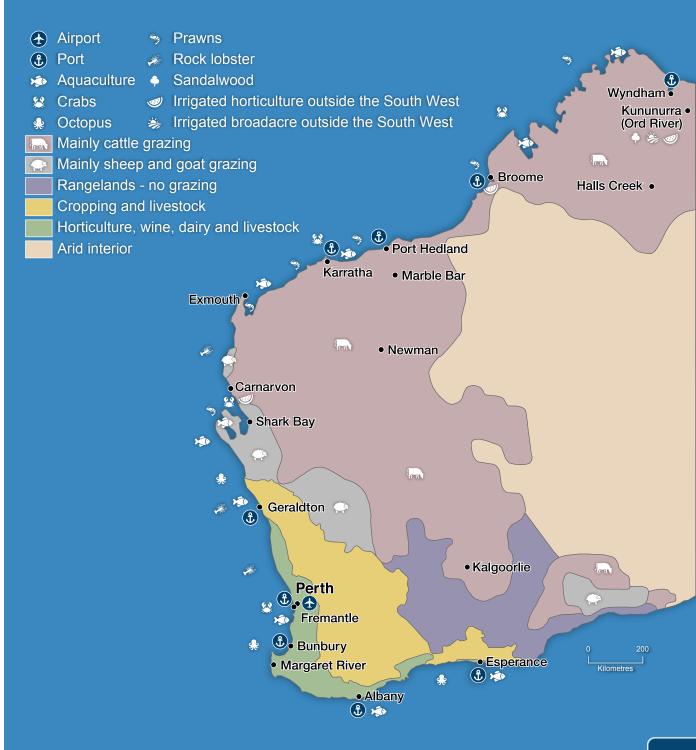
# From across the regions

Whether it's tropical fruit from the Ord River in the north, grain from the wheatbelt, horticulture, dairy and meat from the South West or the bounty of seafood from our 12,500 km coastline, Western Australia's diverse environment enables access to fresh and unique produce year round.

Home to some 1,400 food manufacturers, our produce is expertly crafted to deliver the best Western Australia has to offer. Found locally in our fresh markets and supermarkets, top-class restaurants, wineries and beachside cafes from Margaret River to Broome and beyond, these are flavours worth sharing with the rest of the world.

We invite you to get to know more about Western Australia, by exploring the different regions from north, south, east and west. It's a big place, with plenty of variety and interesting stories to be discovered.

As we're 'down under' in the Southern Hemisphere, many of our growing seasons are counter seasonal to the north, meaning you can source your produce all year round.



# Shipping times and time zones from Perth

Western Australia is the closest, most accessible western region to Asia; it's in the same, or adjacent, time zone as Beijing, Manila, Hong Kong, Tokyo, Singapore and Kuala Lumpur.



# World-recognised food and beverages

Western Australian food and beverages are enjoyed around the world, from premium produce used in high-end restaurants, ingredients for food manufacturing or packaged products ready for purchase from supermarket shelves.

Our **wheat** is excellent for traditional Japanese udon noodles, which have strict quality requirements to achieve the right 'mochi mochi' mouthfeel.

**Wagyu beef**, farmed in our pristine South West region, is in high demand throughout Asia, Europe and America, exported alongside beef, lamb, mutton, goat, pork and poultry.

**Malting barley** is a key input for Korea's commercial beer breweries and wheat is used to make much of the country's bread, udon and soba noodles.

Our sought after **seafood** can arrive in market within hours of being caught, with Western Australian rock lobsters, abalone and marron being served in restaurants around the world.

Counter seasonal to the Northern Hemisphere, the **gourmet truffles** we grow are exported to markets including the United States, France, Hong Kong, United Kingdom, Singapore and Germany.

We've developed horticulture products with unique characteristics, such as **Bravo™ apples** which have a striking burgundy colour, don't brown as quickly as other apples and can contribute to heart health.

Our delicious **Jarrah honey** is known in Asia for its health benefits, while frames of honeycomb are sent to five star hotels in the Middle East and Asia to be displayed in the dining buffets.



# Exports to the world snapshot



Total agrifood and beverage exports from Western Australia

**A\$8** billion (2020/21)



Grains, pulses, oilseeds, beef, sheep and fisheries

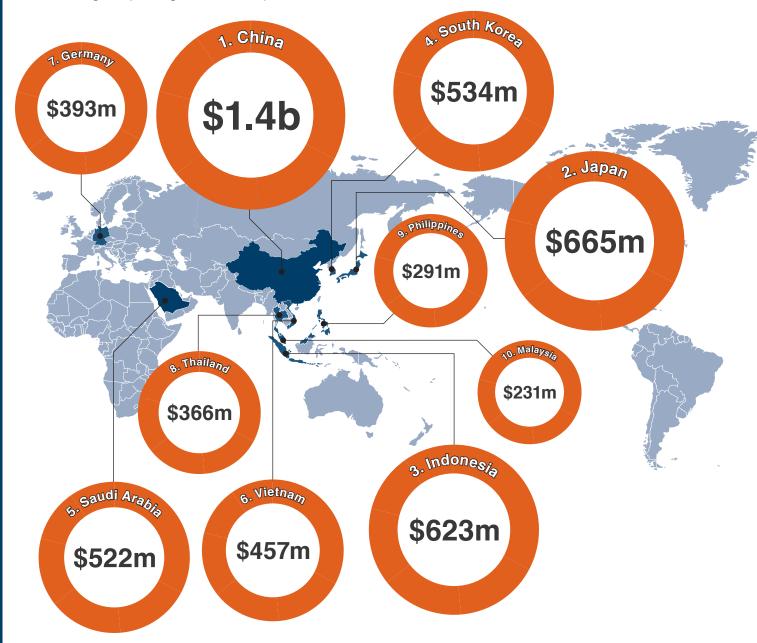
93% of exports (2020/21)



57%
of exports
are delivered to
8 markets in Asia
(2020/21)

#### Top 10 export destinations (2020/21)

Approximately 70% of Western Australia's agrifood and beverage exports go to these top 10 destinations.



## Categories

On the following pages, you'll find information about Western Australian food and beverage producers who are able to export overseas. Get in touch with them directly or through one of our international investment and trade offices, to find out more about working together to bring quality products to your customers. Contact details on page 190.



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Fruit
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Ready to eat Page 152



Beverages
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Grains, pulses, oilseeds
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**Seafood** Page 154



Condiments, preserves, dressings Page 74



Honey
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Snack foods Page 167



**Confectionery** Page 85



Meat
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**Vegetables**Page 169



**Dairy**Page 89



Oils
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Animal feed Page 181





#### **Anchor Foods**

148 Carrington Street, Fremantle, Western Australia, 6163 +61 8 9314 4200 anchor.enquiries@anchorfoods.com.au www.anchorfoods.com.au

For over 150 years Anchor Foods has been a trusted name in Australian homes and business, providing pure and trusted ingredients.

We have built our reputation on being a first-class supplier of food products for more than six generations. Today the Anchor symbol remains a sure sign of old-fashioned values and integrity.





#### **Products**

Flour, oats, vinegar, baking products, dressings, pancake mixes, herbs and spices. All our range of products are available for export as we are flexible to adapt them according to the customers' needs.

#### **Export countries**

China, New Zealand, Hong Kong and Papua New Guinea.

#### **Australian distribution**

Major supermarket chains and independent stores, major wholesalers and key state wholesalers.

#### **Accreditations and certifications**

- British Retail Consortium (BRC)
- Hazard Analysis and Critical Control Point (HACCP)

#### Social media

Facebook: Anchorfoods LinkedIn: Anchorfoods





#### **Boffins Bakery**

Unit 7/19 Kent Way, Malaga, Western Australia, 6090 +61 8 9209 1908 sales@boffinsbakery.com.au www.boffinsbakery.com.au

Started in 1997 Boffins Bakery has cutting edge technology to provide you with a consistent, high quality product. Utilising the highest quality ingredients we can produce any product for your market.

Boffins Bakery has established a strong supply line to some of Australia's most renowned companies.

We are specialists in wrapped shelf ready product, with 12 month shelf life from manufacture.



#### **Products**

Large individual wrapped Boffins Biscuits. Medium sized retail ready 10pk Emily Claire's biscuits. Medium sized PC wrapped Emily Claire's biscuits. All products are available for export.

#### **Export countries**

Singapore, New Zealand and Brunei.

#### Australian distribution

Available in all independent retailers.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Point (HACCP).

#### Social media

Facebook: Boffins Cookies



#### **Busy Bees Gluten Free**

Unit 7/19 Kent Way, Malaga, Western Australia, 6090 +61 8 9209 1909 sales@busybeesglutenfree.com.au www.busybeesglutenfree.com.au

Busy Bees is an innovative bakery with a passion for producing gourmet gluten free products.

We are passionate about using the very best ingredients and, where possible, we source our ingredients locally. All our products are GM-free and baked fresh to our own unique recipes.

We are specialists in wrapped shelf ready product with 12 month shelf life from manufacture, and have established a strong supply line to some of Australia's most renowned companies.



#### **Products**

Gluten free, nut free biscuits. Gluten free, nut free biscuits plant based. All ranges are available for export.

#### **Export countries**

Singapore, New Zealand and Brunei.

#### **Australian distribution**

Available in all independent retailers.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Point (HACCP).

#### Social media

Facebook: busybeesglutenfreebakedgoods



#### **Fresh Food Industries**

15 Monash Gate, Jandakot, Western Australia, 6164 +61 8 9417 4088 freshfoods@ffiholdings.com.au sales.support@ffiholdings.com.au www.ffiholdings.com.au

Fresh Food Industries (FFI) commenced operations in 1979 and since that time. the company has expanded steadily to become Australia's leading specialised food manufacturing operation, providing ingredients, products and services to the following industries: bakers and pastrycooks, ice cream inclusions, confectionery, chocolate, food service and supermarkets. We believe in the positive and prosperous future of the Australian food processing industry: clean, green, quality products, all Australian made. At FFI we are extremely proud of our reputation and values - reliability, efficiency and integrity.



#### **Products**

Bakers – bakers jams and fruit fillings. Ice-cream/dessert inclusions - fudge, honeycomb, peppermint and butterscotch. Confectionery - panned chocolate and yoghurt coated confectionery products, almonds, nougat, peanuts and sultanas. Chocolate product - milk, dark, white, carob and yoghurt products in a variety of forms. Food service - bulk product supply. Supermarkets - home cooking needs, popcorn, cake decorations and toppings. The entire range is available for export.

#### **Export countries**

A number of South East Asian markets including Thailand, Malaysia and Singapore with both fresh and extended shelf life products.

#### **Australian distribution**

Throughout Australia.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- British Retail Consortium (BRC)
- · Roundtable on Sustainable Palm Oil
- Universal Trade Zone (UTZ)
- Woolworths Supplier Excellence Program
- Coles Certified
- Kosher
- Halal

#### Social media

Facebook: freshfoodindustries LinkedIn: fresh-food-industries-pty-ltd



#### **Great Temptations Pty Ltd**

6 Longitude Avenue, Neerabup, Western Australia, 6031 +61 8 9409 6650 sales@greattemptations.com.au www.greattemptations.com.au

With Great Temptations, you can indulge in a me-time treat, a treat with the kids, or celebrate those special occasions in life with your family and friends. We bring you a range of hand baked delicious treats, containing the tastiest ingredients and flavours, and recipes made with love. The best memories are made with your loved ones, so treasure those moments and celebrate with Great Temptations.







#### **Products**

Cupcakes, muffins, brownies, lamingtons and slices. Gluten free muffins also available. All of our range is available for export.

### **Export countries** Singapore.

#### **Australian distribution**

We supply a large number of stores across Australia, from independents to national supermarkets.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Safe Quality Food (SQF)
- Halal
- Coeliac Australia/Gluten Free

#### Social media

Facebook: greattemptations Instagram: greattemptations



### Lynch's Gourmet Breadcrumbs (Kookakrumb)

129 Division Street, Welshpool, Western Australia, 6106 +61 8 9444 1197 kookakrumb@aol.com www.kookakrumb.com.au

Kookakrumb Seasoned Breadcrumbs is the leading brand of seasoned breadcrumb in Australia and supplies over 3500 major and independent supermarkets, retailers and the food service industry. Using the highest quality ingredients, we produce premium quality food coatings for Australian and international markets. Our KookaKrumb range of seasoned breadcrumbs provides the perfect way to turn ordinary meals into culinary delights. We pride ourselves not only on providing world-class products but also excellent service. We strive to ensure that doing business with us is a pleasure, and good for your business.





















#### **Products**

Kookakrumb seasoned breadcrumbs are packed in 200g bags inside a high gloss cardboard box, which is convenient for customers and helps retain the delicious flavours. The range includes Panko, Seasoned Panko and gluten free breadcrumbs. The entire range is available for export. All boxes are labelled according to Australian New Zealand Food Association (ANZFA) guidelines, including ingredient lists, nutritional panels and ingredient origins. The shelf life for all Kookakrumb flavours is two years.

#### **Export countries**

Singapore, Bahrain, United Arab Emirates and Qatar.

#### **Australian distribution**

Coles, Woolworths, IGAs and Aldi.

#### Social media

Facebook: Kookakrumb





#### 3drops

Wragg Road, Mount Barker, Western Australia, 6324 +61 417 172 603 info@3drops.com www.3drops.com

Starting as a traditional Mount Barker family farm in the heart of Western Australia's Great Southern wine region, 3drops has become one of Western Australia's most acclaimed producers of olive oil and distinctive regional wines.

3drops is fortunate to have a long standing team including Viticulturist, Ray Williams and Winemaker, Rob Diletti. Ray was responsible for planting our Wragg Road vineyard 22 years ago and Rob Diletti, one of Western Australia's mostly highly regarded winemakers, has been expertly crafting our wines since 2003.



#### **Products**

Premium wine and extra virgin olive oil. All our range is available for export.

#### **Export countries**

Singapore, Hong Kong, China and Canada.

#### **Australian distribution**

Restaurants, bars, hotels and wine stores.

#### Social media

Facebook: 3dropswineandoliveoil

LinkedIn: Joanne Bradbury WhatsApp: Joanne Bradbury Instagram: Joanne3drops



#### **Alkoomi Wines**

1141 Wingebellup Road, Frankland River, Western Australia, 6396 +61 8 9855 2229 info@alkoomiwines.com.au www.alkoomiwines.com.au

Alkoomi Wines is a fourth generation farm in Frankland River in the Great Southern Region of Western Australia, evolving from grain and livestock to a sustainable vineyard, producing wine and olive oil.

Alkoomi Wines first vintage was produced in 1976 and we now grow nine different grape varieties that are perfect for the cool continental climate of Frankland River - Riesling, Sauvignon Blanc, Semillon, Chardonnay, Merlot, Malbec, Shiraz, Cabernet Franc and Cabernet Sauvignon.





#### **Products**

Wine and olive oil. Wine varieties include Semillon, Riesling, Chardonnay, Shiraz, Cabernet Sauvignon, Malbec, Cabernet Franc, Merlot and Sauvignon Blanc. All products are available for export.

#### **Export countries**

Canada, Denmark, Finland, Hong Kong, Japan, Ireland, United Kingdom, United States of America, Singapore, Malaysia, Philippines, Taiwan and Sri Lanka.

#### **Australian distribution**

Australia wide.

#### Social media

Facebook: Alkoomiwines Instagram: alkoomiwines LinkedIn: alkoomi-wines

# AMELIA PARK [WINES]



#### **Amelia Park Wines**

3857 Caves Road, Wilyabrup, Western Australia, 6280 +61 8 9755 6747 info@ameliaparkwines.com.au www.ameliaparkwines.com.au

Established in 2009 and located in Western Australia's Margaret River wine region, Amelia Park Wines combine leading-edge techniques with traditional winemaking practices. Our success starts in the vineyard, where great wines are grown from superior and consistent fruit quality. The resulting wines are elegant, fruit driven varietals, complex in structure yet irresistibly enjoyable.

Amelia Park is consistently awarded 5 Red Stars in James Halliday's Wine Companion, confirming Amelia Park on the list of the Best Wineries in the Margaret River Region and in the top 5% of wineries in Australia.



#### **Products**

Cabernet Merlot, Chardonnay, Shiraz, Semillon Sauvignon Blanc, Rosé, Riesling, Malbec, Reserve Cabernet Sauvignon, Reserve Chardonnay, Reserve Shiraz and Trellis Range. All our range is available for export.

#### **Export countries**

China, India, Indonesia, Philippines, Singapore, South Korea, Taiwan, Thailand and Vietnam.

#### Australian distribution

Australia wide.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Point (HACCP).

#### Social media

Facebook: ameliaparkwines Instagram: ameliaparkwines



FINE AND DISTINCTIVE WINES

**Bennett Street Wines representing Vinaceous and Risky Business Wines** 

49 Bennett Street, East Perth, Western Australia, 6004 +61 457 482 957 john@bestdist.com.au www.riskybusinesswines.com.au www.vinaceous.com.au

Bennett Street Wines represents two wine ranges. Risky Business Wines is a Western Australian family-owned and operated business where Rob Quenby (viticulturalist) and John Waldron (vintner) bring together their vision, decades of experience and the opportunity to pre-select the best parcels of fruit to use in the Risky Business range. Vinaceous Wines has access to some of the best vineyards in the Great Southern and Margaret River regions of Western Australia. Our winemaking philosophy is simple – to produce fine and distinctive wines, that reflect the individual characteristics of the vineyard and variety.



#### **Products**

Riesling, Sauvignon Blanc, Chardonnay, Pinot Grigio, Rosé, Shiraz, Cabernet Sauvignon, Malbec.

#### **Export countries**

Thailand and Japan.

#### **Australian distribution**

Many popular bottle shops, bars, hotels and restaurants.

#### **Accreditations and certifications**

Risky Business Wines awarded The Real Review Certificate of Excellence.

#### Social media

Instagram: riskybusinesswines

Instagram: vinaceous



#### **Boston Brewing Co.**

678 South Coast Highway, Denmark, Western Australia, 6333 +61 8 9848 1555 denmark@bostonbrewing.com.au www.bostonbrewing.com.au

Established in 2011, Boston Brewing Co. is one of the first breweries in Western Australia's Great Southern Region. A four-and-a-half-hour drive south-east of Perth, in the country town of Denmark, Western Australia you will find this one of a kind brewery situated between unpopulated scenic coastlines and untouched karri forests. The brewery now produces an extensive range of delicious handcrafted beers available in pack and on tap across Western Australia

















#### **Products**

Beers: Afterglose: Raspberry Gose. Tingletop: Ginger Beer, Boondie: Rye Pale Ale, The Right: Nut Brown, Devilslide: Red IPA, Shark Eye and Stout. Cans and kegs of the products listed above are available for export.

#### **Export countries**

Singapore and Malaysia.

#### **Australian distribution**

Western Australia.

#### Accreditations and certifications

Accredited Tourism WA Business.

#### Social media

Facebook: bostonvicpark Facebook: bostonbrewingco LinkedIn: bostonbrewingco



#### **Calneggia Family Vineyards**

Unit 5/57 Labouchere Road, South Perth, Western Australia, 6151 +61 8 9368 4555 info@cfvwine.com.au www.cfvwine.com.au

Calneggia Family Vineyards has owned vineyards in the Margaret River region for over thirty years and produces several wine brands under the watchful eye of Chief Winemaker, Severine Logan. The Calneggia family's philosophy is to produce fruit driven, elegant wines that are a true reflection of the vineyards they come from, with an uncompromised commitment to quality.



#### **Products**

Chardonnay, Cabernet Sauvignon, Cabernet Merlot, Tempranillo, Shiraz, Semillon, Sauvignon Blanc and Semillon. All our range is available for export.

#### **Export countries**

United Kingdom, Sweden, United Arab Emirates, Japan, Hong Kong, Mongolia and China.

#### **Australian distribution**

Available through grocery, retail, direct to consumer, wholesale and wine clubs.

#### Social media

Facebook: CalneggiaFamilyVineyards Instagram: calneggiafamilyvineyards



#### **Capel Vale Wines**

118 Mallokup Road, Capel, Western Australia, 6271 +61 407 933 664 winery@capelvale.com www.capelvale.com

As pioneers within the Western Australian wine industry, Capel Vale wears its feather with pride as the first family-owned winery to identify and refine the viticultural potential in the outstanding cool climate regions of Geographe, Mount Barker and Margaret River in Western Australia.

While suiting a variety of tastes, these individual wines reflect a winemaking philosophy of wines with balance, complexity and elegant fruit flavours that gives rise to wines demonstrating distinctive regional essence of these finest three cool climate wine regions.



#### **Products**

Four ranges of regional specific wine.

Debut: Sparkling Brut, Sauvignon Blanc Semillon, Cabernet Merlot, Shiraz, Merlot and Malbec.

Regional Series: Mount Barker Riesling, Margaret River Sauvignon Blanc, Margaret River Semillon Sauvignon Blanc, Margaret River Chardonnay, Geographe Malbec Rose, Margaret River Cabernet Sauvignon and Mount Barker Shiraz.

Black Label Range: Black Label Margaret River Chardonnay and Black Label Marget River Cabernet Sauvignon.

Single Vineyard Wines: Whispering Hill Riesling, Mount Barker, Whispering Hill Shiraz, Mount Barker and the Scholar Cabernet Sauvignon, Margaret River.

All of our products are available for export.

#### **Export countries**

United Kingdom, New Zealand, Malaysia, Indonesia, Taiwan, China, Japan and Singapore.

#### **Australian distribution**

Independent trade, on premise and chains.

#### Social media

Facebook: Capel Vale Instagram: Capel Vale

## CAPE MENTELLE

#### MARGARET RIVER

#### **Cape Mentelle Vineyards**

331 Wallcliffe Road, Margaret River, Western Australia, 6285 +61 8 9757 0888 info@capementelle.com.au www.capementelle.com.au

Established by winemaking legend David Hohnen in 1970, Cape Mentelle is one of the first founding Margaret River wineries that today sets the region's benchmark for quality wines. Over the years, the award-winning winery has cultivated a sustainable winemaking philosophy driven by a thirst for experimentation and a desire to showcase the potential of the pristine Margaret River region. Cape Mentelle is renowned for crafting vibrant, elegant and expressive wines, particularly Cabernet Sauvignon, that are a true reflection of their distinctive origins.





Cabernet Sauvignon, Shiraz, Chardonnay, Sauvignon Blanc Semillon and Shiraz Cabernet are available for export.

#### **Export countries**

**Products** 

Austria, Belgium, Canada, China, Denmark, Finland, France, Germany, Hong Kong, Indonesia, Ireland, Italy, Japan, Macao, Malaysia, Myanmar, Netherlands, New Zealand, Norway, Philippines, Russia, Singapore, South Korea, Sweden, Switzerland, Taiwan, Thailand, Turkey, United Arab Emirates, United Kingdom, United State of America and Vietnam.

#### **Australian distribution**

Coles Liquor Group, Endeavour Drinks Group, Kent Street Cellars, Booze Bud and other wine specialists.

#### **Accreditations and certifications**

- International Standards Organisation (ISO) 14001 Accreditation of our Environmental Management System (EMS)
- Member of the Australian Packaging Covenant Organisation Ltd. (APCO)
- Sponsor and major contributor of Nature Conservation Margaret River

#### Social media

Facebook: capementelle LinkedIn: cape-mentelle Instagram: CapeMentelle



#### CASTELLI ESTATE

#### Castelli Estate

Fremantle +61 8 9364 0400 james@castelligroup.com.au www.castelliestate.com.au

One of Western Australia's most sought after wineries, the Castelli Estate is the realisation of the family's long-time dream of owning their own winery. Overlooking Wilson's Inlet, Mt. Lindesay and the lush countryside around Denmark, the charming Tudor style architecture of the traditional winery, complete with stone walls and atmospheric underground barrel hall, houses world-class, state of the art winemaking facilities. Paired with its vineyards on the 120 acre property, Castelli Estate handcraft wines from start to finish, with a 500 tonne capacity and the industry's most advanced winemaking equipment.



#### **Products**

Premium wines, including Shiraz, Pinot Noir, Tempranello, Chardonnay and Riesling. All our range is available for export.

#### **Export countries**

China, Japan, Korea and United Kingdom.

#### **Australian distribution**

Top end hotels, wine bars, independent retail and vintage cellars.

#### **Accreditations and certifications**

- 5 Red Stars James Halliday
- Finalist Best Value Winery James Halliday 2020
- Finalist Best Value Winery James Halliday 2022
- Certificate of Excellence –
   The Real Review

#### Social media

Facebook: CastelliEstate Instagram: castelliestate



#### **Celestial Bay**

256 Metricup Road, Metricup, Western Australia, 6280 +61 8 9450 4191 www.celestialbay.com.au

An award-winning family-run winery, Celestial Bay encompasses an idyllic coastal setting situated halfway between the renowned Margaret River and beautiful Busselton in the southwest of Western Australia.

The area is internationally recognised for producing some of the finest wines in the world, with Celestial Bay's wines being no exception. It now exports to four countries, selling wine across Australia and regularly receives awards within Australia and internationally. We are very proud of our product, and hope that you enjoy tasting our wines as much as we enjoy making them!



#### **Products**

Cabernet Sauvignon, Shiraz, Merlot, Petit Verdot, Malbec, Chardonnay, Semillon and Sauvignon Blanc. All our range is available for export.

#### **Export countries**

Currently exporting to China, Kenya, Singapore and Hong Kong.

#### **Australian distribution**

Western Australia, Queensland and Victoria.

#### Accreditations and certifications

James Halliday 5 Star Winery Rating.

#### Social media

Facebook: CelestialBay LinkedIn: michael-obrien



#### **Churchview Estate**

Corner Gale Road and Bussel Highway, Metricup, Western Australia, 6280 +61 8 9755 7200 info@churchview.com.au www.churchview.com.au

A Western Australian winery located in Margaret River and established in 1999. Now a major producer in the famous Margaret River region of Western Australia, the team grows 16 different varieties on the estate which allow us to produce wines for all occasions. These wines are all produced from our own estate grown fruit. It is the quality of this fruit that is expressed in the final product.



#### **Products**

Sauvignon Blanc Semillion, Shiraz, Cabernet Merlot, Cabernet Sauvignon, Chardonnay, Brut and Grenache. All products are available for export with volume limits on some lines.

#### **Export countries**

Malaysia, Singapore, Thailand, Germany, Denmark, China, United States of America and United Kingdom.

#### **Australian distribution**

Sold in Western Australia, Victoria, New South Wales and Queensland.

#### **Accreditations and certifications**

Organic certified to Australian standards on some lines.

#### Social media

Facebook: churchviewestate

#### CULLEN WINES

WILYABRUP > MARGARET RIVER



#### **Cullen Wines**

4323 Caves Road, Wilyabrup, Western Australia, 6280 +61 8 9755 5277 pa@cullenwines.com.au www.cullenwines.com.au

Located in Wilyabrup, Margaret River, Cullen Wines is an award-winning wine producer established in 1971 and in 2021 celebrated 50 years.

Grown in the ancient soils of Wilyabrup, Cullen Wine comes from the heart of the land rather than the mind of the winemaker. We are the only biodynamic and carbon positive winery in the region.





#### **Products**

Cabernet Sauvignon, Chardonnay, Malbec, Cabernet Sauvignon Merlot, Sauvignon Blanc Semillon, Semillon, and Chenin Blanc. All our range is available for export.

#### **Export countries**

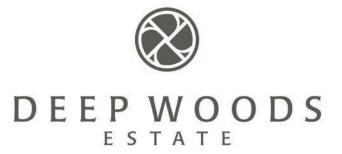
Belgium, China, Denmark, France, Hong Kong, China, Indonesia, Japan, Malaysia, Mauritius, Netherlands, New Zealand, Singapore, Sweden, Thailand, United Kingdom and United States of America.

#### **Australian distribution**

Our products are sold nationwide.

#### **Accreditations and certifications**

- Certified A Grade Organic and Biodynamic by the Biological Farmers Association (BFA) of Australia
- Certified carbon neutral under the Carbon Neutral Pty Ltd methodology



#### **Deep Woods Estate**

889 Commonage Road, Yallingup, Western Australia, 6282 +61 8 9756 6066 enquiries@deepwoods.wine www.deepwoods.wine

Deep Woods Estate was established in 1987 and has now become one of Margaret River's most awarded and highly regarded wineries. With its state of the art winery, Deep Woods Estate is at the frontline of producers leading a new wave in Margaret River. With a talented team that combines traditional and modern winemaking techniques, Deep Woods has become the biggest producer of Rosé in Western Australia, as well as arguably Australia's best and most consistent producer of cabernet sauvignon.





#### **Products**

Semillon Sauvignon Blanc, Rosé, Cabernet Shiraz, Sauvignon Blanc, Chardonnay and Cabernet Sauvignon Merlot. All our range is available for export.

#### **Export countries**

United States of America, European and Asian countries.

#### **Australian distribution**

On and off the Deep Woods Estate premises.

#### **Accreditations and certifications**

Awarded more than 40 trophies and 140 gold medals since 2015.

#### Social media

Facebook: DeepwoodsEstate



#### **Dickinson Estate**

38A Princess Road,
Doubleview, Western Australia, 6018
+61 421 879 541
trevor@dickinsonestate.com.au
www.dickinsonestate.com.au

Trevor and Mary Dickinson went from a 20 year life at sea with the Australian Navy to becoming farmers in the south west of Western Australia in 1987.

After seven years of livestock farming, the Dickinson Estate vineyard was established in 1994 and in 2009 Trevor and Mary began producing their own wines under the label Tammar Gully.

With the winemaking skills of Coby Ladwig and Luke Ekersley, the Dickinson Estate Winery is a highly awarded winery and has been a James Halliday rated 5 Star Winery since 2018.



#### **Products**

Cabernet Sauvignon, Shiraz, Chardonnay and Sauvignon Blanc. All our range is available for export.

#### **Export countries**

China and United Kingdom.

#### **Australian distribution**

Online and through various independent liquor retail outlets in Perth, Fremantle and the south west of Western Australia.

Accreditations and certifications

James Halliday 5 Star Winery Rating –
2018, 2019, 2020, 2021.



#### **Domaine Naturaliste**

160 Johnson Rd, Wilyabrup, Western Australia, 6280 +61 8 9755 6776 info@domainenaturaliste.com.au www.domainenaturaliste.com.au

After nearly three decades of working closely with producers, Domaine Naturaliste is a space for renowned winemaker Bruce Dukes to demonstrate his mastery of the classic Margaret River varietals.

Applying decades of international and local knowledge spanning terroir, fruit selection, palate and aroma, Domaine Naturaliste wines are balanced, complex and delicious. Beginning with a deep understanding of soils and sustainable farming practices, it is Bruce's belief that a holistic approach reaps the greatest rewards, both for the wine and the environment.





#### **Products**

A range of highly awarded luxury bottled Margaret River wines available in three ranges, including white and red wines. All products are bottled in 750ml and packed in 12 x 750ml cartons (or 6 x 750ml cartons on order). Please contact us direct for the full range currently available for export.

#### **Export countries**

Canada, China, Germany, Hong Kong, Ireland, Japan, Korea, Netherlands, Singapore, Sweden, Switzerland, Thailand, United Kingdom and United States of America.

#### **Australian distribution**

Cellar door direct at Wilyabrup, Western Australia and via domestic distribution in Western Australia, New South Wales, Victoria, Australian Capital Territory and Queensland.

#### **Accreditations and certifications**

Sustainable Winegrowing Australia Certified.

#### Social media

Facebook: DomaineNaturaliste Instagram: domainenaturaliste



#### **Emmetts Crossing**

Williams Rd, Dwellingup, Western Australia, 6213 +61 8 9538 4110 margaretriverwine@bigpond.com www.emmettscrossingwines.com.au

In the south west corner of Western Australia, Emmetts Crossing Wines is owned and operated by Peter Ganfield. Our family-owned business has secured a sustainable supply of quality fruit and bulk wine for blending, providing value for money, quality wines for both domestic and international markets. The quality of our products reflect a commitment to maximise the use of nature's tools. wind, solar and eco friendly distribution. We have true grape to glass control. By bringing everything "in house", Emmetts Crossing produces affordable wines that are unencumbered by the overheads of larger organisations.



#### **Products**

Mainly Cabernet Blends and Semillon Sauvignon Blanc blends. All products are available for export.

#### **Export countries**

Japan, Singapore and China.

#### **Australian distribution**

Independent retailers and the on trade.

#### Social media

Facebook: Emmetts Crossing Wines

WhatsApp: +61 408 872 770



#### MARGARET RIVER

#### **Evans and Tate**

Corner of Metricup and Caves Roads, Wilyabrup, Western Australia, 6280 +61 8 9756 6066 enquiries@evansandtate.wine www.evansandtate.wine

John Evans and John Tate started planting vines in the Swan Valley in 1971 before expanding to Wilyabrup, in the heart of Margaret River, in 1974. They named the vineyard Redbrook, after Tate's beloved Daschund. It was in 1987 that the Evans & Tate Semillon Sauvignon Blanc (Classic SSB) was first released. Thirty years on the passion of our founders has endured, making Evans & Tate one of Australia's best-selling Margaret River wine brands.



#### **Products**

Semillon Sauvignon Blanc, Shiraz, Chardonnay, Cabernet Merlot, Rosé, Pinot Gris and Cabernet Sauvignon. All our range is available for export.

#### **Export countries**

United States of America, European and Asian countries.

#### **Australian distribution**

On and off the Evans and Tate premises.

#### **Accreditations and certifications**

Awarded more than 40 trophies and 140 gold medals since 2015.

#### Social media

Facebook: evansandtate



#### **EVOI** Wines

529 Osmington Road, Bramley, Margaret River, Western Australia, 6285 +61 437 905 100 cellardoor@evoiwines.com www.evoiwines.com

EVOI began in 2007 with two barrels of Chardonnay. Since then it has grown to be a very highly regarded boutique winery. EVOI is now a 5 Red Star rated Halliday winery (top 10% of Australian wineries) and awarded "Western Australian Winery of the Year" at the 2015 Melbourne International Wine Show.

The core values remain the same and Nigel Ludlow continues to be a hands on winemaker (and owner), passionate about producing wines with regionality and character.



#### **Products**

Chardonnay, Cabernet Sauvignon, Petit Verdot, Malbec, Sauvignon Blanc Semillon and Rosé. All products are available for export.

#### **Export countries**

United Kingdom, Hong Kong, Canada, Norway and Jamaica.

#### **Australian distribution**

Australia wide.

#### Social media

Facebook: evoiwines Instagram: evoiwines



#### **Fishbone Wines**

422 Harmans Mill Road, Wilyabrup, Western Australia, 6280 +61 8 9755 6726 cellardoor@fishbonewines.com.au www.fishbonewines.com.au

Fishbone is a boutique winery located in Wilyabrup in Western Australia's Margaret River region. Our vineyards are operated with a strong focus on organic practices and concern for the natural ecosystem and native biodiversity. We strive to produce wines which reflect the character, diversity and natural beauty of the region. Made with minimal intervention, our wines demonstrate strong varietal expression and are a reflection of terroir.







#### **Products**

Cabernet Sauvignon, Chardonnay, Tempranillo, Merlot, Shiraz, Rosé, Semillon, Sauvignon Blanc, Vermentino and Malbec. All products are available for export.

#### **Export countries**

United States of America, China, Indonesia, Singapore, Canada and United Arab Emirates.

#### Australian distribution

Independent bottle shops, restaurants and cellar door.

#### Social media

Facebook: fishbonewines Instagram: fishbonewines



## FOREST HILL

VINEYARD

#### **Forest Hill Wines**

1564 South Coast Highway, Denmark, Western Australia, 6333 +61 8 9848 2399 info@foresthillwines.com.au www.foresthillwines.com.au

Forest Hill Vineyard has a unique place in the history of Western Australia's wine industry, being the first cool climate vineyard planted in the state. Following extensive research throughout the south west, a site was chosen and in 1965 a two hectare vineyard was planted.

Over 50 years on, Forest Hill is family-owned and run. The wines are crafted in our winery in Denmark with the grapes sourced from the original Forest Hill Vineyard in Mount Barker. Our wines reflect the site, the season and the people that nurture them.







#### **Products**

Riesling, Shiraz, Chardonnay, Cabernet Sauvignon, Gewürztraminer, Malbec and Sauvignon Blanc. All our range is available for export.

#### **Export countries**

Finland, Japan, Singapore, United Kingdom and United States of America.

#### **Australian distribution**

Australia-wide through our national distributor, Samuel Smith & Son/Negociants Australia.

#### Social media

Facebook: foresthillwines Instagram: foresthillwines



#### Frankland Estate

530 Rocky Gully-Frankland Road, Frankland River, Western Australia, 6396 +61 8 9855 1544 info@franklandestate.com.au www.franklandestate.com.au

Founded in 1988, Frankland Estate is a 5 Red Star rated winery by James Halliday, an honour bestowed on only the top 3.6% of all Australian wine producers. Located in Franklin River, 250km east of Margaret River in Western Australia, Frankland Estate's organically certified wines display finesse and balance and an incisive expression of cool climate winegrowing. Founded by Judi Cullam and Barrie Smith, Frankland Estate is one of Australia's most important and consistent Riesling producers. The release of single vineyard Rieslings and the pedigree reds have demanded attention and respect.



#### **Products**

Premium Wines - Riesling, Cabernet Sauvignon, Cabernet Franc, Chardonnay, Shiraz, Syrah, Veltliner, Malbec and Mourvèdre. Our full range is available for export. We produce wines in 375ml, 750ml and 1500ml bottles.

#### **Export countries**

Distributors in Belgium, Canada, Denmark, Finland, Hong Kong, Japan, Malaysia, New Zealand, Russia, Singapore, Taiwan, Thailand, United Kingdom, United States of America and Vietnam.

#### **Australian distribution**

Distributors in Western Australia, New South Wales, Australian Capital Territory, Queensland, South Australia, Tasmania and Victoria. Restaurants Australia wide. Fine wine retailers Australia wide.

#### Accreditations and certifications Australian Certified Organic (ACO).

#### Social media

Facebook: franklandestate Instagram: franklandestate Twitter: franklandestate



#### **Fraser Gallop Estate**

493 Metricup Road, Wilybrup, Western Australia, 6285 +61 451 035 163 info@frasegallopestate.com.au www.frasergallopestate.com.au

Fraser Gallop Estate is a premium wine producer located in the heart of Margaret River's Wilyabrup valley. The Estate is planted with 21 hectares of vines dominated by cabernet sauvignon and chardonnay, together with Cabernet Franc, Malbec, Petit Verdot Sauvignon Blanc and Semillon.

Through minimal intervention and a combination of traditional techniques and modern winemaking skills we strive to create wines that show balance and finesse on release but have the structure and pedigree to thrive with careful cellaring.



#### **Products**

Wine, including Semillon Sauvignon Blanc, Rosé, Malbec, Cabernet Merlot, Cabernet Sauvignon and Chardonnay. All our range is available for export.

#### **Export countries**

Singapore, Thailand, Indonesia and Sweden.

#### **Australian distribution**

Online, cellar door, retail and restaurants.

#### Social media

Facebook: Fraser Gallop Estate LinkedIn: Fraser Gallop Estate Instagram: frasergallopest



#### **Good Drinks Australia**

14 Absolon Street, Palmyra, Western Australia, 6157 +61 8 9314 0000 info@gooddrinks.com.au www.gooddrinks.com.au

Good Drinks Australia is one of the country's largest independent brewers. Home to several award-winning brands, the Good Drinks family includes Gage Roads Brew Co, Matso's Broome Brewery, Atomic Beer Project, Alby, Hello Sunshine and San Miguel. Our brewing facilities are world-class, including our main production brewery in Palmyra. The 100HL craft brewery produces more than 17 million litres annually and was recently upgraded with a new state of the art Krones canning and bottling line, increasing potential output, efficiency and overall quality.



#### **Products**

Craft beers, lagers and ciders. Gage Roads Brew Co, Atomic Beer Project and Matso's products are available for export.

#### **Export countries**

Singapore, Indonesia, Malaysia, Christmas Island and Cocos Island.

#### **Australian distribution**

Nationwide in bars and liquor stores.

#### **Accreditations and certifications**

- Hazard Analysis and Critical Control Points (HACCP)
- · Woolworths Quality Assurance Standard
- Aldi Quality Assurance

#### Social media

Facebook: gageroadsbrewco Instagram: gageroadsbrewco

# HAPPS

#### MARGARET RIVER

#### Happs

575 Commonage Road, Dunsborough, Western Australia, 6281 +61 8 9755 3300 cellar@happs.com.au www.happs.com.au

Established in 1978, a family-owned and operated business was amongst the first wineries to put the Margaret River wine region on the map. Our entire range is made from estate grown fruit and our two vineyard locations offer a diversity of soil type and climatic influence. Our northern Dunsborough site enjoys a warmer growing season of rich and ripe qualities, while the southern "Three Hills" property brings cooler climate elegance and finesse to the harvest each vintage. The core range of Happs wines has evolved over nearly 40 years to offer a wine style for every discerning palate.



#### **Products**

We produce a larger range of wines including sparklings, rosés, preservative free wines, sweet wines, fortified wines and a large selection of dry whites and red.

#### **Export countries**

Taiwan, Philippines, Canada, United States of America and Singapore.

#### **Australian distribution**

Most of our wines are sold through our cellar door, restaurants and independent retailers. A handful of our wines are available in the major supermarkets.

#### Social media

Facebook: happswine Instagram: winehapps



GREAT SOUTHERN WESTERN AUSTRALIA

#### **Harewood Estate**

1570 Scotsdale Road, Denmark, Western Australia, 6333 +61 8 9840 9078 info@harewood.com.au www.harewood.com.au

Family-owned and operated Harewood Estate (established in 1988) showcases the unparalleled potential of the cool climate Great Southern wine region. The region includes coastal Denmark, the higher altitude Porongurups and the warmer inland sub regions of Frankland River and Mount Barker. The wines produced by Harewood Estate have been awarded 33 trophies at both national and international wine shows and has also received the coveted 5 Red Star rating from James Halliday every year since the 2004 Australian Wine Companion. Harewood Estate has also been shortlisted for Halliday's 2022 Best Value Winery of the Year.



#### **Products**

We produce a range of wine. All our range is available for export.

#### **Export countries**

Japan, United Kingdom, Denmark, Sweden, China and Singapore.

#### **Australian distribution**

Nationally through restaurants, independent retailers and via the Coles and Woolworths outlets.



#### **Harris Organic Wines**

179 Memorial Avenue, Baskerville, Western Australia, 6056 +61 8 9296 0216 duncan@harrisorganicwine.com.au www.harrisorganicwine.com.au

Established in 1998 and obtaining its full organic A grade certification in 2006, Harris Organic Wines makes some of the only organic fine wine in Perth, Western Australia.

Owner of Harris Organic Wines, Duncan Harris, believes in the environmental value of sustainability and organic methods. Based in the Swan Valley, Duncan lets the vineyard tell the story in the wine, allows it to produce natural wine flavours that give a sense of place, the soil and the "Swan Valley wine region".



#### **Products**

Certified organic wines. The products available for export are Chenin Blanc and Shiraz in 750 mL.

#### **Export countries**

Sweden.

#### **Australian distribution**

Perth metro and online.

#### **Accreditations and certifications**

A Southern Cross Certified organic product (SXC AS6000).

#### HAY SHED HILL

MARGARET RIVER



#### **Hay Shed Hill Wines**

511 Harmans Mill Road, Wilyabrup, Western Australia, 6280 +61 8 9755 6046 info@hayshedhill.com.au www.hayshedhill.com.au

Hay Shed Hill is one of a small and prestigious group of pioneer vineyards that have established Margaret River's reputation as a world-class wine producing region. Located in the heart of the Willyabrup Valley, the premier sub region of Margaret River, Hay Shed Hill produces single vineyard wines that express the character of this outstanding site. Hay Shed Hill is privately owned by a small group of winemakers and grape growers dedicated to developing the brand to icon Margaret River status.







#### **Products**

Premium Margaret River table wines. All products are available for export.

#### **Export countries**

United Kingdom, United States of America, Japan, Denmark and China.

#### **Australian distribution**

Retail, on premise, cellar door and online.

#### Social media

Facebook: hayshedhillwines Instagram: hayshedhillwines



#### **Juniper**

98 Tom Cullity Drive, Cowaramup, Western Australia, 6284 +61 8 9258 9437 cellardoor@juniperesate.com.au www.juniperestate.com.au

Juniper is one of the original pioneering Margaret River vineyards, planted in 1973 in the Wilyabrup region. The original vineyard block was created by the well known Western Australian family, the Junipers, after whom it is now named.

Juniper was established by Roger Hill and his wife Gillian Anderson, and is a family-owned and run operation. The vineyards are farmed sustainably following organic principles, such as the application of teas, manure, compost, and the use of predatory insects. Juniper is best known for its flagship Cabernet and Chardonnay wines.



#### **Products**

We produce fine wine. The following ranges are available for export:

- Juniper Cornerstone
- Juniper Canvas
- Juniper Three Fields
- Juniper Crossing

All packed in 750ml format screw-capped bottles.

#### **Export countries**

Currently exports to Hong Kong, Singapore and Canada. Previously exported to United States of America, United Kingdom, Germany, Thailand and Philippines.

#### **Australian distribution**

Restaurants, retail, cellar door and wine club.

#### **Accreditations and certifications**

Our original vineyard has been officially certified as being in "Organic-Conversion". The standard conversion period is 3 years. During this time, we are required to follow the AS6000 Organic Standard regarding products applied, and procedures followed.

#### Social media

Facebook: JuniperMargaretRiver



#### Karribindi

96 Scott Road, Karridale, Western Australia, 6288 +61 438 899 856 wine@karribindi.com.au www.karribindi.com.au

KarriBindi is a family-owned and operated vineyard and boutique producer of estate grown wines established in 1997. The KarriBindi vineyard is located in Karridale, a premium growing area in the southern part of the Margaret River wine region, close to Cape Leeuwin.

Our vineyard lies on fertile Karri loam and gravel soils and our southerly location provides ideal maritime growing conditions, allowing our grapes to benefit from slightly cooler weather and also from the breezes blowing in from both the Indian and Southern Oceans.



#### **Products**

Sauvignon Blanc, Semillon Sauvignon Blanc, Chardonnay, Sparkling Chardonnay Pinot Noir, Shiraz and Cabernet Merlot. All products are available for export.

#### **Export countries**

Not currently exporting. Previously exported to Singapore and China.

#### **Australian distribution**

Online, pubs, restaurants and bottleshops.

## Limeburners

western australian Single Malt Whisky

Great Southern Distilling Company and Margaret River Distilling Company 252 Frenchman Bay Road, Albany, Western Australia, 6330 +61 8 9842 5363 info@distillery.com.au

www.distillery.com.au

One family, three distilleries. We are a family company founded in 2004 in Albany, Western Australia, after 16 years of research. We have distilleries located in Albany, Porongurup and Margaret River, producing premium world-class craft spirits, whisky and gin, which have won significant international awards. Our team has a passion for innovation and excellence, seeking to create the world's best spirits. Our products use quality local produce, native botanicals, pristine water and clean air. We are committed to low environmental impact, recycling, sustainability and are working towards net zero emissions.







#### **Products**

Limeburners Single Malt Whisky, Liqueurs, Vodka, Giniversity Gin, Tiger Snake Whisky, Dugite Whisky, Rum and Brandy. The entire range is available for export in 500ml and 700ml bottle formats.

#### **Export countries**

Malaysia, Singapore, Japan, Mauritius, United Kingdom, Germany and China.

#### **Australian distribution**

Australia wide via major retailers, on premise venues, bottle shops and internet sales.

#### **Accreditations and certifications**

- Full Member Australian Distillers Association
- Certificate of Origin

#### Social media

Limeburners Facebook: Limeburners Whisky

Limeburners Instagram: @limeburnerswhisky

Giniversity Facebook: Giniversity
Giniversity Instagram: @giniversity



## McHENRY HOHNEN

MARGARET RIVER

#### **McHenry Hohnen Vintners**

325 Rocky Road, Margaret River, Western Australia, 6285 +61 8 9757 7600 sales@mchenryhohnen.com.au www.mchenryhohnen.com.au

We focus on crafting site expressive wines and have implemented organic farming practices for many years to create the optimal conditions for soil health and the quality of the grapes harvested. Our winemaking team craft wines that pay homage to the site of origin. Using low impact techniques, combined with an attention to detail, we produce the finest site specific wines.

Whilst the story of McHenry Hohnen is steeped in the history of the region, we look to the future with anticipation as our soil, vines and wines continue to evolve.



#### **Products**

Site expressive, biodynamic wines, including Semillon Sauvignon Blanc, Chardonnay, Cabernet Merlot, Rosé, Syrah, Cabernet Sauvignon and Zinfandel. All products come in cartons of 6 x 750ml bottles. All our range is available for export.

#### **Export countries**

Singapore, Taiwan, China, United Kingdom and Japan.

#### **Australian distribution**

We have a national distributor (Saint Wines) who supply retail and wholesale outlets such as Dan Murphys, Liquor Barons, restaurants and bars plus cellar door.

#### **Accreditations and certifications**

Certified Biodynamic by Australian Certified Organic (ACO) #12956.

#### Social media

Facebook: McHenry Hohnen Instagram: mchenryhohnen



#### **Millbrook Winery**

Old Chestnut Lane, Jarrahdale, Western Australia, 6124 +61 8 9525 5796 enquiries@millbrook.wine www.fogarty.wine

Millbrook is a boutique winery and acclaimed restaurant in the historic town of Jarrahdale in the Perth Hills wine region of Western Australia. The winery is located at picturesque Chestnut Farm, nestled among jarrah forests with stunning vistas of the rolling landscape.

The origins of Chestnut Farm date back to the 19th century when the original owner, Joseph Batt, planted an orchard and grapevines in 1865. Batt's winemaking landed him in the Supreme Court where he was fined for selling wine from the premises without a colonial licence.



#### **Products**

Vermentino, Tempranillo, Finao, Grenache Shiraz Mourvèdre, Sauvignon Blanc, Verdejo, Rosé, Chardonnay, Shiraz, Petit Verdot Shiraz Viognier, Viognier, Pefro Ximenez and Cabernets. All our range is available for export.

#### **Export countries**

United States of America, European and Asian countries.

#### **Australian distribution**

On and off the Millbrook Winery premises.



#### **Moss Wood**

926 Metricup Road, Wilyabrup, Western Australia +61 8 9755 6266 mosswood@mosswood.com.au www.mosswood.com.au

Moss Wood is an award-winning wine producer, established in 1969, in the second oldest estate based in Western Australia's Margaret River region. Our exacting viticulture ensures excellent quality grapes and a stable of fine wines distinguished by their consistency over each vintage and their ability to age superbly.



#### **Products**

Cabernet Sauvignon, Semillon, Pinot Noir, Chardonnay, Merlot, Sauvignon Blanc and Semillon. All our range is available for export.

#### **Export countries**

Netherlands, Canada, China, Finland, Germany, Hong Kong, Indonesia, Japan, Malaysia, Maldives, New Zealand, Philippines, Singapore, South Korea, Sweden, Switzerland, Taiwan, United Arab Emirates, Oman, United Kingdom, United States of America and Vietnam

#### **Australian distribution**

New South Wales, Victoria, Queensland, Western Australia and Tasmania.

#### Social media

Facebook: mosswoodwinery Instagram: MossWood



#### Plan B! Wines

Freshwater Drive, Burnside, Western Australia, 6285 +61 413 759 030 Theguys@planbwines.com www.Planbwines.com

Plan B! Wines was established in 2003 in Margaret River, Western Australia by Terry Chellappah. The desire in 2013 was as it remains today; to make world-class wines from the great regions of Western Australia that offer value for money wines coupled with flair in a jovial package that is memorable and recognisable.

We were proudly highlighted as one of the Top 10 Dark Horse Wineries in Australia, from over 500 wineries in the 2020 James Halliday Wine Companion, and are currently a 5 Star Rated Winery.





#### **Products**

Premium bottled wines. All our range is available for export.

#### **Export countries**

United Kingdom, Finland, Sweden, Norway, Netherlands, Germany, Italy, Singapore, China, Hong Kong, Malaysia and Indonesia.

#### **Australian distribution**

Both on premises and in retail.

#### Social media

Facebook: Planbwine Instagram: Plan\_b\_wines



## POACHER'S RIDGE

#### Poacher's Ridge

1630 Spencer Road, Narrikup, Western Australia 6326 +61 8 9857 6066 info@poachersridge.com.au www.poachersridge.com.au

Founded in 1999, Poachers Ridge is a family-owned and operated vineyard located in Narrikup, in the Great Southern region of Western Australia. Rated 5 Red Stars with James Halliday's Wine Companion, we take great care producing hand-crafted wines driven by the land, the seasons and a dedication to honest winemaking traditions.



#### **Products**

Riesling, Marsanne, Shiraz, Merlot, Cabernet Sauvignon, Malbec and Viognier. All range except Viognier and Malbec is available for export.

#### **Export countries**

Malaysia, Singapore and Japan.

#### **Australian distribution**

New South Wales, Victoria and Western Australia.

#### Social media

Facebook: poachersridge



#### **Rockcliffe Winery**

18 Hamilton Road, Denmark, Western Australia, 6333 +61 419 848 195 steve@rockcliffe.com.au www.rockcliffe.com.au

Rockcliffe Winery is a wine producer located in Western Australia's Great Southern region, in Denmark.

With the Rockcliffe vineyard less than 15kms from the Southern Ocean, our brands reflect our love of the ocean and how important it is in wine.

The company's single site wines are true to their origin and express the individual grapes and terroir they come from. Third Reef wines reflect the same features of power, elegance and grace of a local renowned surf break.







#### **Products**

Cabernet Sauvignon, Shiraz, Chardonnay, Pinot Noir, Riesling, Rosé and Sauvignon Blanc. All products in the range are available for export.

#### **Export countries**

China, Malaysia, Japan, Thailand, Singapore, United States of America, Canada, United Kingdom, New Zealand and Taiwan.

#### Social media

Instagram: rockcliffewine



#### rok Kombucha

1/26 Minchin Way, Margaret River, Western Australia, 6285 +61 8 9757 2468 info@rokkombucha.com.au www.rokkombucha.com.au

rok Kombucha is the rok-ing kombucha brewer of Australia's South West, bringing you delicious handmade booch, batch brewed in Margaret River, Western Australia's cradle for fine food and beverages. Using only specially sourced organic ingredients, rok is causing a fizz with a premium range of fermented drinks packing a probiotic punch that make your tastebuds sing and your gut flora smile.





#### **Products**

Non-alcoholic beverages, kombucha, and functional beverages. All products in the range are available for exports.

#### **Export countries**

Singapore.

#### **Australian distribution**

Woolworths, independent grocery, cafes, and restaurants.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Australian Certified Organic (ACO)

#### Social media

Facebook: rokkombucha Instagram: rokkombucha LinkedIn: rokkombucha WhatsApp: +61 411 233 370



#### **Rosabrook Wines**

Vineyard: 1390 Rosa Brook Road, Rosabrook, Western Australia, 6285 Head Office: Suite 5/57 Labouchere Road, South Perth, Western Australia, 6151

+61 8 9368 4555 info@cfvwine.com.au www.rosabrookwines.com

Rosabrook was originally home to a small number of group settlement farmers who pioneered the dairy industry in Margaret River in the 1930's. Many of the isolated clearings they struggled to tame are now home to some of the region's prime vineyards. Rosabrook Wines was one of the first wine producers in the Margaret River wine region. Owned by Calneggia Family Vineyards, the winemaking philosophy at Rosabrook is to create elegant, fruit driven wines that are attractive whilst young but also will reward patient cellaring when the variety suits further ageing.



#### **Products**

Chardonnay, Cabernet Sauvignon, Cabernet Merlot, Tempranillo, Shiraz, Semillon and Sauvignon Blanc Semillon. All of the products in our range are available for export.

#### **Export countries**

United Kingdom, Sweden, United Arab Emirates, Japan, Hong Kong, Mongolia and China.

#### **Australian distribution**

Grocery, retail, direct to consumer, wholesale and wine clubs.

#### Social media

Facebook: rosabrook

Instagram: rosabrookwines



## RØSENTHAL

#### **Rosenthal Wines**

153 Jones Road, Mount Barker, Western Australia, 6324 admin@rosenthalwines.com.au www.rosenthalwines.com.au

Established in 2001, Rosenthal Wines is a boutique vineyard located in Mount Barker in the Great Southern Wine region of Western Australia. From its inception, Rosenthal Wines has dedicated itself solely to the production of first class wine, adhering to a simple, traditional approach to making wine. Owners Coby Ladwig and Luke Eckersley have 40 years winemaking experience between them.

Our fruit is sourced from our own vines and selected vineyards throughout the south west of Western Australia – Frankland River, Mount Barker and Pemberton.



#### **Products**

Wine, including Sauvignon Blanc, Riesling, Chardonnay, Rosé, Pinot Nior, Shiraz, Cabernet Sauvignon and Merlot.

#### **Export countries**

China and Philippines.

#### **Australian distribution**

Independent retail shops, online and select restaurants.

#### Social media

Facebook: rosenthalwinesaustralia



#### Silkwood Estate

2348 Channybearup Road, Pemberton, Western Australia 6260 +61 419 806 999 silkwood@silkwoodestate.com.au www.silkwoodestate.com.au

We grow our own grapes and all wines are made and bottled on site in our own modern winery. We are located in Pemberton in the Southern Forests region of Western Australia.



#### **Products**

Chardonnay Pinot Noir, Sparkling Shiraz, Riesling, Pinot Noir Rosé, Sauvignon Blanc, Chardonnay, Pinot Noir, Merlot, Cabernet Sauvignon, Malbec, Shiraz and Zinfandel. All products in the range are available for export.

#### **Export countries**

China, Denmark, Singapore and Canada.

#### **Australian distribution**

Western Australia, New South Wales and Victoria.

#### Social media

Facebook: silkwoodestate Instagram: silkwoodestate



#### **Smithbrook Winery**

Smithbrook Road, Pemberton, Western Australia, 6260 +61 8 9282 5450 wendyz@fogarty.wine www.smithbrook.wine

The Smithbrook vineyard is located in Western Australia's picturesque Pemberton wine region, a three hour drive south of Perth and 90 minutes south of Margaret River. In recent years, Pemberton has gained increased prominence and recognition due to its evolution as an exceptional cool climate grape growing area.



#### **Products**

Chardonnay, Pinot Noir, Merlot, White Blend and Red Blend. All our range is available for export.

#### **Export countries**

United States of America, European and Asian countries.

#### **Australian distribution**

On and off the Millbrook Winery premises.

#### **Accreditations and certifications**

Many Gold Medals and Silver Medals.

#### Social media

Facebook: smithbrookwines



#### So2Go

20 Queen Parade, Wannanup, Western Australia, 6210 +61 429 932 253 So2go@so2go.com.au www.so2go.com.au

SO2Go was developed by a wine maker from the renowned Margaret River region in Western Australia. We have grown from a small number of stores to hundreds of outlets across the continent and overseas. SO2Go is a measured, dilute solution of food grade hydrogen peroxide. When added to wine it releases oxygen, leaving no residue and without altering the taste. This process is used by wine makers worldwide to reduce high sulphur preservative levels before bottling. Many people cannot drink wine due to the side-effects caused by sulphur dioxide (SO2).



#### **Products**

Preservative remover for wine, sparkling and other beverages. All products in the range are available for export.

#### **Export countries**

United States of America, South Africa, Singapore, Canada, New Zealand, European Union, United Kingdom and Taiwan.

#### **Australian distribution**

Available online, in liquor stores/outlets, cellar doors, pharmacies and health food stores.

#### Social media

Facebook: SO2GO Instagram: so2go LinkedIn: so2go



#### St Johns Wine

Unit 3, 2 Smeaton Way, Rockingham, Western Australia, 6168 +61 8 9528 5001 sales@sjvwine.com www.stjohnswine.com.au

St Johns Wine is a family-owned company, operating multiple vineyards in two wonderfully diverse Western Australian regions, Margaret River and the Blackwood Valley.

The Margaret River property is a mature vineyard established in 1998, with 40 hectares under vine located in the northern heartland of the Margaret River wine region featuring the classic Margaret River varieties.

The Blackwood Valley vineyard was established in 1997 with considerable planting over 60 hectares featuring classic and rare varietals.



#### **Products**

Red and white wine, including Chardonnay, Cabernet Sauvignon, Shiraz, Rosé, Cabernet Merlot and Sauvignon Blanc Semillon. All our range is available for export.

#### **Export countries**

Poland and Thailand.

#### **Australian distribution**

Liquor stores, restaurants and city cellar door.

#### Social media

Facebook: stjohnswine Instagram: stjohns.wine



#### **Swings and Roundabouts**

2807 Caves Road, Yallingup, Western Australia 6282 +61 8 9756 6735 orders@swings.com.au www.swings.com.au

Swings and Roundabouts is a wine producer based in Margaret River, Western Australia. Our cellar door and restaurant is situated on our vineyard located on the iconic Caves Road and our urban cellar door and restaurant is located on the main street in Margaret River town. We produce pure Margaret River styles and are well known for producing consistent, great value, award-winning wines.



#### **Products**

Sparkling, Sauvignon Blanc, Semillon, Chardonnay, Cabernet Merlot, Shiraz, Pinot, Chardonnay and Cabernet Sauvignon. All products in the range are available for export.

#### **Export countries**

Japan, United States of America, China, Canada, United Arab Emirates and United Kingdom.

#### **Australian distribution**

Western Australia, Queensland, Melbourne and Sydney.

#### Social media

Facebook: swingsandroundabouts

Instagram: swinground

# the Lake House

#### The Lake House Denmark

106 Turner Road, Denmark, Western Australia, 6333 +61 8 9848 2444 mail@lakehousedenmark.com.au www.lakehousedenmark.com.au

The Lake House Denmark is a family-owned and operated wine producer in the Great Southern wine region of Western Australia. Our cool climate wines are all sourced from Denmark, Mount Barker and Frankland River. Our six hectare vineyard sits in a prime elevated position behind our cellar door and lakeside restaurant, forming the basis of our premium reserve whites and pinot noir fruit supply. With our 5 Star James Halliday rating, we have been awarded numerous national accolades for our wines since beginning operations in 2006.



#### **Products**

We offer three tiers of wines under separate labels to cater to different wine consumers and price preferences.

- · He Said She Said Lifestyle Wines
- Postcard Series
- · Premium Reserve Wines

All our range is available for export.

#### **Export countries**

Singapore and China.

#### **Australian distribution**

Liquor retailers, restaurants, bars and hotels throughout Australia and from our cellar door.

#### Social media

Facebook: LakeHouseDenmark LinkedIn: the-lake-house-denmark Instagram: lakehousedenmark



#### The West Winds Gin

455 North Jindong Road, North Jindong, Western Australia, 6280 +61 412 352 883 info@thewestwindsgin.com www.thewestwindsgin.com

The Tailor Made Spirits Company was founded in 2010 and launched the West Winds Gins in early 2011. We distil our gins in Margaret River in our 600 litre Hungarian copper pot still. All of our gins incorporate a range of native Australian botanicals and most of our gins have won gold medals in numerous national and international markets.



#### **Products**

Gin and Vodka. All products are available for export.

#### **Export countries**

New Zealand, Canada, China, Thailand, Singapore, Malaysia, United Kingdom, France and Hong Kong.

#### **Australian distribution**

Our products are sold at our distillery in Margaret River as well as a long list of on premise venues and off premise venues including national chains such as Woolworths and Coles.

#### Social media

Facebook: TheWestWindsGin Instagram: thewestwindsgin



#### **UMAMU** Estate

PO Box 1269, Margaret River, Western Australia, 6285 umamu@umamuestate.com www.umamuestate.com

The philosophy behind UMAMU is inspired by balance and contentment. These values reflect the balance we seek from vine to wine and to enrich the celebration of your life. Rated a 5 star producer by James Halliday, our wines are handcrafted from our family vineyard, first established in Margaret River in 1978.

Our philosophy has always been to give our wines time to develop in the bottle before release. Enjoying wines when they are ready to drink, rather than straight after bottling, gives our wines time to develop its character.



#### **Products**

Wine.

#### **Export countries**

Singapore, Malaysia, Hong Kong and Canada (Alberta).

### Australian distribution

Retail and online.

## Accreditations and certifications

EntWine (sustainability of business).

#### Social media

Facebook: umamuestate Instagram: umamuestate

## **VIVALICIOUS™**

#### **Vivalicious**

Unit 3/24 Darlot Road, Landsdale, Western Australia, 6065 +61 1300 854 095 info@vitalicious.com.au www.vitalicious.com.au

We are Vivalicious, an all Australian health food company delivering to you new and innovative health food products. Introduce yourself to superfood with the Vivalicious Introjuice Range. This range of juices puts a unique twist on the trendy and global phenomenon that is superfoods. With our blends of fresh fruits and vegetables, the Introjuice Range makes super foods taste good!



#### **Products**

Juices with added super foods. All products in the range are available for export.

#### **Export countries**

Singapore, Middle East, Finland, United Kingdom, Sweden and Japan.

#### **Australian distribution**

In all independent supermarkets nationwide, cafes, chemists and health food stores.

#### **Accreditations and certifications**

- Contract bottler has Hazard Analysis Critical Control Points (HACCP)
- Safe Quality Food (SQF) (since 2001)

#### Social media

Facebook: Vivaliciousintrojuice Instagram: Vivalicious\_food Instagram: vivaliciousaustralia LinkedIn: Vivalicious Food

### VOYAGER ESTATE

MARGARET RIVER

#### Voyager Estate (WA) Pty Ltd

Lot 1, Stevens Road, Margaret River, Western Australia, 6285 +61 8 9385 3133 f.findlay@voyagerestate.com.au www.voyagerestate.com.au

Established in 1978, in 2018 Voyager Estate celebrated 40 years since our original plantings. All our wines are 100% estate grown, made and bottled, and reflect the unique qualities of our place in Stevens Valley with its undulating slopes, warm summers and cooling maritime breezes.

We are one of Australia's most innovative producers of world-class Chardonnay and Cabernet Sauvignon and by 2023 we'll be certified organic.

Our aim is to shine a light on what makes our unique place in Margaret River so special.



#### **Products**

Cabernet Sauvignon, Cabernet Sauvignon Merlot, Chardonnay, Chenin Blanc, Sauvignon Blanc Semillon, Shiraz and Rosé. All our range is available for export.

#### **Export countries**

United Kingdom, Singapore, United States of America, China, Canada, Hong Kong, Ontario, Malaysia, Quebec, Japan, United Arab Emirates, Indonesia, Kenya, East Africa, Taiwan, Thailand, Sweden, Finland and Denmark.

#### **Australian distribution**

Australia wide.

#### **Accreditations and certifications**

Our Vineyards are Certified Organic by Australian Certified Organic (ACO). All wines will be fully certified by 2023.

#### Social media

Facebook: voyager-estate-winery



#### **West Cape Howe Wines**

14923 Muir Highway, Mount Barker, Western Australia, 6324 +61 8 9892 1444 info@wchowe.com.au www.westcapehowewines.com.au

Founded in 1997, West Cape Howe Wines quickly became one of the fastest growing wine brands in Western Australia. The winery and cellar door moved to Mount Barker in 2009 after acquiring Langton Vineyard. Established in 1978, the Langton Vineyard is one of the oldest vineyard plantings in the Great Southern region, giving West Cape Howe access to the best and most consistent quality fruit that the region has to offer. West Cape Howe's philosophy is to make delicious wines of harmony, balance, structure and flavour.



#### **Products**

Riesling, Sauvignon Blanc, Chardonnay, Pinot Grigio, Rosé, Shiraz, Cabernet Sauvignon and Malbec. All products are available for export.

#### **Export countries**

United Kingdom, Denmark and Switzerland.

#### **Australian distribution**

Many popular bottle shop, bars, hotels and restaurants.

#### **Accreditations and certifications**

- Halliday Wine Companion Five Red Star Rating In the top 3.6% (101 wineries) of Australian wineries "to have had a long track record of excellence in the context of its region — truly the best of the best"
- Best value winery 2016 James Halliday
- Best value producer of the Year 2016 Ray Jordan
- Best winery of the region Mount Barker (2013, 2014, 2015, 2016, 2017, 2018, 2019) James Halliday
- Best value red wine Ray Jordan
- Star cellar door of the region 2017 & 2018 Gourmet Traveller Wine.

#### Social media

Instagram: westcapehowewines



#### **Wignalls Wines**

448 Chester Pass Road, Albany, Western Australia, 6330 +61 8 9841 2848 info@wignallswines.com.au wignallswines.com.au

An award-winning family-run winery, Wignalls Wines, established in 1982, is a second generation winery on the outskirts of Albany. With the two main varieties still our vision, Sauvignon Blanc is becoming renowned for Wignalls with cross blending from numerous blocks on the property, all expressing their individual terroir styles. First vintages saw amazing results with trophies and gold medals for both Pinot and Chardonnay. Our winery is multi award-winning, having achieved over sixty domestic and international trophies and gold medals.





#### **Products**

Along with our 'super premium' wine styles, Wignalls also produces 'every day' styles, such as Unwooded Chardonnay and Cabernet Merlot, along with favourites' such as a Rosé and Port. Wignalls concentrates on our principle varieties of Chardonnay, Pinot Noir and Cabernet Merlot for export.

#### **Export countries**

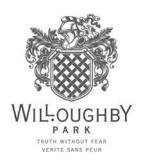
China, Denmark and Japan.

#### Australian distribution

Domestically in the southern half Western Australia, Adelaide, Melbourne, Northern New South Wales and Southern Queensland.

#### Social media

Facebook: WignallsWinery Instagram: WignallsWinery



#### **Willoughby Park Winery**

678 South Coast Highway, Denmark, Western Australia, 6333 +61 8 9848 1555 glen@bostonbrewing.com.au willoughbypark.com.au

Located in Western Australia's Great Southern region, the Willoughby Park estate is a hidden gem.

The vines are less than 20kms from the chilly waters of the Southern Ocean which brings cooling summer breezes, slowing the ripening of the grapes and increasing intense flavour development.

The IronRock wines are the flagship of the winery. Stunning single site wines named after the rocky beds of their Kalgan River vineyard in which their oldest vines flourish and include a superb Riesling, as well as the more traditional Western Australian varietals.



#### **Products**

Shiraz, Cabernet Sauvignon, Chardonnay, Riesling, Pinot Noir, Sparkling Brut, Rosé and Sauvignon Blanc. All our range is available for export.

#### **Export countries**

China.

#### **Australian distribution**

Throughout Western Australia and the east coast of Australia.

#### **Accreditations and certifications**

License to Export Wine (Wine Australia).

#### Social media

Facebook: willoughbyparkwinery

Instagram: willoughby.park



#### Willow Bridge Estate

178 Gardincourt Drive, Henty, Western Australia, 6236 +61 8 9728 0055 www.willowbridge.com.au

Two hours south of Perth, en route to Margaret River, is a pristine piece of land that rises from the coast to form rolling hills, unique to this corner of the world. It's here the Dewar family dreamed up the idea to grow grapes, establishing Ferguson Valley as an important area of the Geographe Wine Region. The vineyard is sited high on the western watershed of the Darling Ranges, with the vines enjoying spectacular views over the coastal plain, and across the waters of Geographe Bay to Cape Naturaliste.



#### **Products**

Premium wine, including Sauvignon Blanc Semillon, Chardonnay and Shiraz. All of our range is available for export.

#### **Export countries**

China, Netherlands, United Kingdom and Denmark.

#### **Australian distribution**

Western Australia, Queensland, New South Wales and Victoria.

## **Accreditations and certifications**James Halliday 5 Star Winery Rating.

#### Social media

Facebook: WillowBridgeEstate Instagram: willowbridgeestate



#### **Wills Domain Winery**

17 Brash Road, Yallingup, Western Australia, 6282 +61 8 9755 2327 enquiries@willsdomain.com.au www.willsdomain.com.au

An award-winning family-run winery, Wills Domain in Western Australia's world renowned Margaret River wine region is home to the Haunold family, father to son vignerons since 1383.

A 5 Red Star Halliday rated winery, we are producers of fine artisanal wine and food. We produce a range of tiers, including our Eightfold wines which are produced exclusively from the Estate's plantings. Their prodigious approach assures low yields allowing for fruit intensity, definition and purity. United by a precise and delicate touch, they express the uniqueness of the ancient Australian terroir in the Margaret River region.



#### **Products**

All tiers of our Margaret River wine are available for export – Wills Domain Paladin Hill, Eightfold, Cuvee d' Elevage and Mystic Spring and Yallingup Estate Coveted and 100 caves.

#### **Export countries**

United States of America, United Kingdom, Singapore, China, Hong Kong and Indonesia.

#### **Australian distribution**

Western Australia, Queensland and New South Wales.

#### Social media

Facebook: WillsDomainWinery Instagram: wills\_domain\_winery



#### **Wilsons Brewery Co**

47768 South Coast Hwy, Albany, Western Australia, 6330 +61 8 9842 3090 sales@wilsonbrewing.com.au www.wilsonbrewing.com.au

Wilson Brewing Company is handcrafted by the Wilson family, providing the locals of Albany and beyond with their passion for the freshest beer of the highest quality. They are independently owned and operated with a focus on using local and Australian produce.

They aim to provide consistent, high quality, local product that can stand the test of time. Wilson beer is unfiltered and unpasteurised leaving all of that fresh, high quality flavour in their product.



#### **Products**

Beer, including Indian Pale Ale, Sours and Stout. All of our range is available for export.

#### **Australian distribution**

Western Australia and South Australia.

#### **Accreditations and certifications**

Independent Brewers Association Certification.

#### Social media

Facebook: wilsonbrewingco

Instagram: Wilsonbrewingcompany



#### **Woodlands Wines**

3948 Caves Road, Wilyabrup, Western Australia, 6280 +61 8 9755 6226 sales@woodlandswines.com www.woodlandswines.com

Woodlands is one of the first five wineries of Margaret River, owned and operated by founders the Watson Family.

Woodlands only produces wine from vineyards in the Wilyabrup Valley.

Woodlands vineyard is dry grown, certified organic, and vegan friendly. The winery is sustainable in water and electricity use.

Woodlands is rated at the highest possible rating from James Halliday, and the Woodlands Cabernet Sauvignon is rated 'Outstanding' in the Langton's Classification of Fine Wines.





#### **Products**

Available for export is:

- Woodlands Cabernet Sauvignon, Margaret, Clémentine, Wilyabrup Valley Cabernet Sauvignon Merlot, Wilyabrup Valley Chardonnay,
- Watson Family Wines Chardonnay, Cabernet Merlot, Shiraz.

### **Australian distribution**

Direct sales, restaurants, independent and major retailers.

#### **Accreditations and certifications**

Certified Organic National Association for Sustainable Agriculture for Australia (NASAA) - Certification Number 6392.

#### Social media

Facebook: woodlandswines LinkedIn: andrew-watson-6679677b

WhatsApp: +61 409 115 476

Instagram: woodlandswines



# café26

#### Café 26

+61 1300 732 876 cafe26msd@iinet.net.au www.cafe26.com.au

The Café 26 family originated in a small café in Subiaco Western Australia in 1998. Café 26 is proud to be an Australian family-run business based in Perth, Western Australia and has a range of full flavour, preservative-free salad dressings, sauces and marinades. Since 1998, we have produced award-winning salad dressing, using all natural ingredients, no preservatives and with a concentrated mixture. Our dressings are very economical in use as they are not diluted.



#### **Products**

Preservative free salad dressings, sauces and marinades. The whole range is available for export.

# **Export countries**

Singapore, Hong Kong and Indonesia.

#### **Australian distribution**

IGA stores and other independent fruit & vegetable stores in Perth metro area.

#### Social media

Facebook: cafe26msd Instagram: cafe26.com.au



#### **Crunch Preserves**

Unit 3/5 Faure Lane, Dunsborough, Western Australia, 6281 info@crunchpreserves.com.au www.crunchpreserves.com.au

Crunch Preserves is a family-owned company located in the Margaret River region of Western Australia. We produce a range of condiments, chilli sauces and pasta sauces. They are made in small batches and contain no preservatives or additives. Made using local fresh produce as much as possible.



#### **Products**

Chilli sauce, chutneys, pickles and relish jam. All our range is available for export.

# **Export countries**

Singapore.

#### **Australian distribution**

Western Australia, Victoria, Queensland and New South Wales in gourmet grocery stores, delicatessens, gift stores and Independent Grocers of Australia stores. Also available online and through food service channels.

# Social media

Facebook: crunchpreserves Instagram: crunchpreserves



#### **Green Street Kitchen**

42 Prindiville Drive, Wangara, Western Australia, 6065 +61 408 927 556 info@greenstkitchen.com www.greenstkitchen.com

At Green Street Kitchen, we handcraft the best fermented food products you can buy, bringing a refreshing spin to traditions from the past. Our mission is to create, educate and drive the future of sustained healthy living.

Green Street products are made with deliciousness in mind!

Our founder spent many years working as a chef across the globe, where he honed his craft and learned to appreciate the culinary fundamentals of colour, flavour, texture, balance and restraint.





#### **Products**

- Kimchi
- Kefir mylk (fermented milk)
- · Botanical tonics
- Tsukemono (Japanese pickles)
- · Vegan mayonnaise

Our entire range is avilable for export.

# **Export countries**

Singapore.

#### **Australian distribution**

We supply our products throughout Western Australia, Queensland, New South Wales, South Australia, Victoria, Tasmania and the Australian Capital Territory.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Points (HACCP).

#### Social media

Instagram: greenstkitchen

# Latasha's Kitchen

#### Latasha's Kitchen

40 Angove Street, North Perth, Western Australia, 6006 +61 8 6186 6237 info@latashaskitchen.com.au www.latashaskitchen.com

Owner, founder and creative director Latasha Menon's passion for cooking delicious nutritious food with fresh local ingredients, premium herbs and spices is the inspiration behind the Latasha's Kitchen story. Ms Menon founded Latasha's Kitchen in 2013, shortly after retiring from her popular restaurant and cooking school in Leederville, Perth, Western Australia, which she ran for a decade. Her cooking repertoire is versatile and strongly influenced by the distinctive traditions of food from South Asia, South East Asia and Australasia.



#### **Products**

Pastes, sauces, chutneys and relishes that are gluten and wheat free, with a few low in FodMaps. Our entire range is available for export.

#### **Export countries**

Dubai, Singapore and Saudi Arabia.

#### **Australian distribution**

Independent food stores.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Point (HACCPVER:2003 – CODEX)
- Good Manufacturing Practices (GMP)

#### Social media

Facebook: Latashaskitchencomau

Instagram: latashaskitchen LinkedIn: latasha-menon



# **Ogilvie & Co Fine Food Merchants**

6 Dollier Street, Jandakot, Western Australia, 6164 +61 8 9414 7444 sales@ogilvieandco.com.au www.ogilvieandco.com.au

Ogilvie & Co Fine Food Merchants is Australia's premier manufacturer and wholesaler of quality artisan crafted gourmet food. We have been proudly Australian owned and family operated since 1987. Led by the expertise of our qualified chef and a small dedicated team, Ogilvie & Co create award-winning recipes with fresh Australian grown seasonal ingredients to produce premium small batch artisan products. Throughout our proud history, our distinctive products have gained a reputation for superior taste, quality, presentation and strong brand recognition within the gourmet food and gift industry.



#### **Products**

Gourmet flavoured honeys. Australian truffle products, jams, sauces, condiments, antipasto, pasta and pasta sauces, preserved fruits, biscuits, confectionery, cakes and puddings. All our range is available for export.

# **Export countries**

China, Hong Kong, Japan, Kuwait, Malaysia, Oman, Singapore, United Arab Emirates, United Kingdom and United States of America.

#### **Australian distribution**

David Jones, Myer, selected Woolworths Stores, gourmet food stores, gift stores and online hamper companies.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Points (HACCP).

#### Social media

Facebook: ogilvieandco Instagram: ogilvieandco



# Sticky Fingers Australia Pty Ltd

Unit 3/Rear 117 Garling Street, O'Connor, Western Australia, 6163 +61 8 9314 3663 enquiry@stickyfingers.com.au www.stickyfingers.com.au

Sticky Fingers was established in 1997 at Canning Vale Sunday Markets with our first product, a tomato relish, handmade in a home kitchen. From there to local markets, country fairs and then on to major food and wine expos, many more products joined the range. All are manufactured by hand and inspired by the natural flavours and aromas of fresh fruits, vegetables, herbs and spices. Sticky Fingers is a well established Western Australian owned and operated company, developing and manufacturing high quality handmade condiments exclusively for the food service industry.



#### **Products**

Gourmet condiments. All products are available for export.

- Jams 2.5kg
- Relishes & Sauces 2.2, 5.5 and 11kg
- Aiolis 2, 4.5 and 10kg
- Dukkah 1 & 5kg
- Harissas 2.2kg

# **Export countries**

Singapore and Malaysia.

#### Australian distribution

Food service customers.

#### **Accreditations and certifications**

- Halal
- Hazard Analysis Critical Control Points (HACCP)
- Food Safe

#### Social media

LinkedIn: Lyn Bentley



# **Turban Chopsticks**

38 Stiles Avenue, Burswood, Western Australia, 6100 +61 1300 898 967 hello@turbanchopsticks.com.au www.turbanchopsticks.com.au

Vegan, gluten free, natural. We are an Australian business which specialises in quick, easy and nutritious curry pastes, chutneys, meals kits and spice blends. We use the freshest natural ingredients, sourced locally from Australian farmers. We take special care in the roasting and blending of our secret spices to create the right balance of flavours for each dish. Turban Chopsticks products appeal to time-poor consumers who enjoy eating authentic Indian and Asian foods, and to the food service market that needs quick and natural bases to create meals with ease.



#### **Products**

Meals kits, curry pastes, chutneys, spice blends and curry powder. All natural, vegan, plant based, gluten free and made in Australia. All products in the range are available for export.

# **Export countries**

Malaysia and Singapore.

#### **Australian distribution**

IGAs, independent grocers, Farmer Jacks, Romeos, Richies, chemists, health food stores, online and through food service channels.

# Accreditations and certifications

Australian Food Standards.

#### Social media

Facebook: TurbanChopsticksAUS Instagram: turbanchopsticks

LinkedIn: 6839974



CONDIMENTS

#### Vinofood

106 Turner Road, Denmark, Western Australia, 6333 +61 8 9848 3398 taste@vinofood.com.au www.vinofood.com.au

Vinofood is a blend of two passions, food and wine.

Handmade in small batches, infused with unique, intensive flavours of wine and grapes at the Lake House Denmark, our award-winning savoury and sweet condiments and chocolates have flavours that are truly a food lover's delight, turning the ordinary into extraordinary.

We have a range of over 30 products, including hamper jars and gift boxes. With vibrant packaging and a focus on using fresh local, natural ingredients, all products are free from artificial preservatives, colours, gluten and many are dairy free.



#### **Products**

Our Vinofood range includes wine-infused:

- · Chutneys, savoury jams and relishes
- Wine jellies
- · Preserves and jams
- Savoury sauces and syrups
- Mustards
- Fruits and sweet sauces
- Rocky road and chocolates
- Trio gift boxes including Cheeseboard Condiments Selection, Australian Barbecue Pack, Breakfast Jam Favourites and Gourmet Mustard Collection

All products are export ready.

# **Export countries**

Singapore and Hong Kong.

#### **Australian distribution**

Premium gourmet retailers throughout Australia and from our retail store located at The Lake House Denmark winery.

#### Social media

Facebook: Vinofood

LinkedIn: vinofood-condiments

Instagram: vinofood

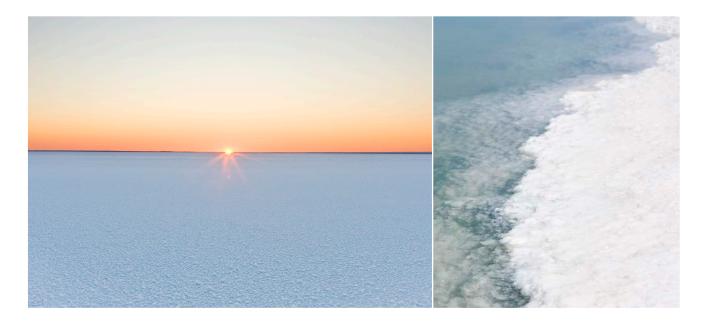


# **WA Salt Group**

185 - 187 Cockburn Road, North Coogee, Western Australia, 6163 +61 8 9431 9431 exports@wasalt.com.au www.wasalt.com.au www.lakedeborah.com.au

Established in 1944, the WA Salt Group is Western Australia's largest naturally harvested solar lake salt manufacturer providing high quality salt products to an extensive range of domestic and international markets.

Our products are Australian grown, 100% natural, environmentally friendly, sustainably harvested and with no additives.



#### **Products**

Salt products for the food grade, pool salt and filter media, skin and hide, mining and construction, industrial and water treatment markets. All product and packaging sizes are available for export apart from:

- Filter sand
- Himalayan pink
- PVD salts
- · Water softening tablets.

# **Export countries**

China, Japan, Korea, Malaysia, Reunion Island, Singapore, Taiwan, Thailand and United States of America.

#### **Australian distribution**

Bunnings, Pool shops, Big W, Coles, Home Hardware, Rowe Scientific, Reece Irrigation, MBL Food Services, Culpeppers, Springer Foods, EVOO Quality, Bidfoods, Superstock Services, Sealanes, Campbells Balcatta and Canningvale, Artisan Foods and Capital Trading.

# **Accreditations and certifications**

- Hazard Analysis Critical Control Point (HACCP)
- · Halal and Kosher
- ISO 9001:2015 Quality Management System
- National Association for Sustainable Agriculture Australia (NASAA) Certified Organic



# **Whittingtons Australia**

78A Collingwood Street, Osborne Park, Western Australia, 6017 +61 8 9204 5788 sales\_1@whittingtons.com.au www.whittingtons.com.au

Whittingtons is an Australian-owned company and has been blending fine herbs and spices in Perth, Western Australia, since 1975. We have over 100 different products.

Whittingtons is located in Osborne Park, one of Perth's commercial suburbs within easy access of the Mitchell Freeway. We are one of Western Australia's largest suppliers of traditional herbs and employ a qualified herbalist who oversees our range of traditional herbal remedies.





#### **Products**

Herbs, spices, essences, salts, condiments, mustards, cranberries and essential oils. All our range is available for export.

#### **Export countries**

Asia, Japan and United States of America.

#### **Australian distribution**

New South Wales, Northern Territory, Queensland, Victoria and Western Australia.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- United States Food and Drug Administration (USFDA) approved food factory

#### Social media

Facebook: Whittingtons Australia





#### Golden Boronia

168 Kewdale Road, Kewdale, Western Australia, 6105 +61 8 9353 3088 customerservice@golden-boronia.com www.golden-boronia.com

Our Golden Boronia nougat is made mainly with natural goodness of almond and honey. It is 100% cholesterol free! Our nougat is a delightfully crunchy nougat that explodes in the mouth with a tantalising nutty flavour that's locked in until the very last minute.

Far from brittle, yet definitely not soft, each bite sized piece is packed with energy and, with 50% almonds in every batch, comes with a special crunch all of its own. Zero trans fat and available in 7 delicious natural flavours!



#### **Products**

Nougat. Our entire range is available for export.

# **Export countries**

Singapore, Malaysia, Hong Kong, China, New Zealand, United Kingdom, United Arab Emirates, Canada, United States of America, Taiwan, Philippines, Japan and South Korea.

#### **Australian distribution**

Retails, duty free shops, souvenir shops and airport outlets nationally.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HAACP)
- Halal

#### Social media

Facebook: Goldenboronia Instagram: Goldenboronia



#### **Nakamura Chocolates**

4/10 Rinaldo Place, Coolbellup, Western Australia, 6163 +61 435 770 657 chocolates@nakamura.com.au www.nakamura.com.au

We specialise in chocolate product development and licensing agreements for production and sale of products under the Nakamura Chocolates brand internationally. We hand produce small batch bonbons for the Western Australian local market.







#### **Products**

Chocolate bonbons, ice creams, baked products, nama chocolate. All our range is available for export.

# **Export countries**

Japan.

#### **Australian distribution**

Perth, Western Australia.

# Social media

Facebook: nakamurachocolates Instagram: Nakamurachocolates\_au



# **Whistlers Chocolate Company**

506 Great Northern Highway, Middle Swan, Western Australia, 6056 +61 8 9475 0150 enquiries@whistlers.com.au www.whistlers.com.au

For over forty years Whistler's Chocolate Company has been making traditional chocolates and confectionery from recipes passed down from generation to generation. Whistler's is now Western Australia's oldest chocolate company and has become an iconic brand representing quality and good old fashioned traditions.



#### **Products**

We produce rocky road, coconut rough, chocolate liquorice, chocolate snakes, handmade honeycomb, peanut brittle, chocolate ginger, chocolate turkish delight, chocolate freckles and chocolate pretzels. Not all of the range is available for export. Please contact us for a quote.

#### **Export countries**

Singapore and United Kingdom.

#### **Australian distribution**

Australia wide.

#### **Accreditations and certifications**

Food Safety Accreditation.

#### Social media

Facebook: WhistlersChocolateAustralia

Instagram: whistlerschocolateco





# **Bannister Downs Dairy**

609 Muirillup Road, Northcliffe, Western Australia, 6262 +61 8 9776 4555 milk@bannisterdowns.com.au www.bannisterdowns.com.au

Bannister Downs Dairy is a family-owned dairy farm and processor, with a focus on high quality, sustainable, fresh dairy produce.

Bannister Downs is home to more than 4,500 Australian dairy cows, specifically bred to create premium quality award-winning milk, flavoured milks and fresh cream.



#### **Products**

Fresh Milk (1 Litre and 200ml), Flavoured Milks (1 Litre and 200ml) Fresh Creams (1 Litre and 250ml) Double Cream (275gm Jars and 1 Litre Catering Pails). All products are available for export.

# **Export countries**

Singapore, China, Malaysia, Thailand, Indonesia, Philippines and Vietnam.

#### **Australian distribution**

Western Australia – major retailers statewide (Coles and Woolworths), independent retailers and food service channels.

# **Export licences**

Globally (apart from the European Union).

#### **Accreditations and certifications**

- Approved Arrangement with the Federal Government (Department of Agriculture, Water)
- Hazard Analysis of Critical Control Points (HACCP)

#### Social media

Facebook: Bannister Downs Dairy Farm Instagram: bannisterdownsdairyfarm



# **Brownes Foods Operations Pty Ltd**

22 Geddes Street,
Balcatta, Western Australia, 6021
+61 8 9441 7777
export@brownesdairy.com.au
www.brownesdairy.com.au

Brownes Dairy is Western Australia's oldest, and most iconic dairy company. Established in 1886, we are a family household name, and have been in operation for over 135 years. Today Brownes Dairy operates from Balcatta and Brunswick Junction, collecting over 150 million litres of milk each year from over 50 dairy farms in WA's South West. We started as a WA family business. Brownes Dairy is now an organisation with footprint in the eastern states. We harbour the ambition to take the Brownes brand beyond Australia onto the shelves of supermarkets in foreign shores.





#### **Products**

Milk, yoghurt, cream, cheese, flavoured milk, juice and desserts. Products available for export include milk, yoghurt, frozen cream, single origin coffee drink and bulk cheese.

#### **Export countries**

Singapore, Taiwan, Malaysia, South Korea, Hong Kong, Macao, China, Canada, Vietnam, Sri Lanka and Thailand.

#### **Australian distribution**

Most of the major retailers in Western Australia (Coles, Woolworths, IGA, Spudshed). Selected products are available in major retailers nationwide.

# **Export licences**

We possess an export licence that will allow Brownes branded products to reach four corners of the world, provided the product meets legislation requirements of the importing country.

#### **Accreditations and certifications**

- British Retail Consortium (BRC)
- Hazard Analysis and Critical Control Points (HACCP)
- Halal

#### Social media

Facebook: brownesdairy Instagram: brownesdairy

LinkedIn: brownes-dairy/about/



#### **Mundella Foods Pty Ltd**

46 Randell Road, Mundijong, Western Australia, 6123 +61 8 9526 1800 sales@mundellafoods.com.au www.mundellafoods.com.au

Mundella Foods is one of Western Australia's leading dairy companies. Our delicious selection of pot set yoghurts are naturally made in Mundijong, in the beautiful Serpentine Jarrahdale region. Established in 1974, Mundella has been making premium yoghurts for over 40 years. With this history and provenance, it is no wonder that Mundella is WA's favourite local dairy!







#### **Products**

Pot set yoghurt. Our range in 500g and 1kg pots are available for export.

# **Export countries**

Singapore.

#### **Australian distribution**

Western Australia, South Australia and New South Wales.

# **Export licences**

All products.

#### **Accreditations and certifications**

- Safe Quality Food (SQF)
- Hazard Analysis Critical Control Point (HACCP)
- Kosher
- Halal
- Certificate of Registration of an Export Registered Establishment (948).

#### Social media

Facebook: MundellaFoods Instagram: mundellafoods LinkedIn: mundella-foods



# Fruit availability

To help with your planning, below is an indication of the seasonal availability of some of the most popular export fruit from Western Australia. Please check with suppliers to confirm details.

Fruit	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Apples												
Apricots												
Avocados												
Bananas												
Blueberries												
Cherries												
Grapefruit												
Lemons & limes												
Mandarins												
Mangoes												
Melons												
Nectarines/peaches												
Oranges												
Pears												
Plums												
Strawberries												
Table grapes												

Peak availability Available



# **AGRIFresh Pty Ltd**

Suite 12, Forum Business Park, 39 Catalano Circuit, Canning Vale, Western Australia, 6155 +61 8 9455 4538 joseph@agrifresh.com.au www.agrifresh.com.au

AGRIFresh was established in 2005, with the vision to supply premium citrus and mangoes to domestic and international markets. Our orchards are located in the Dandaragan growing region, known for its fresh water, abundant fertile soil and high of sunlight days. We combined our passion for growing with innovative modernisation of farm practices, using precision farming technology to ensure sustainable future of the land and industry.





#### **Products**

Citrus, Mango

Products available for export:

Navel – 18kg carton

Mandarin – 9kg carton

Mango – 6.5kg tray

#### **Export countries**

We export to 16 countries: Malaysia, Singapore, Indonesia, Brunei, China, Japan, Philippines, Vietnam, Canada, Qatar, Kuwait, Saudi and Oman, Hong Kong, United Arab Emirates and Thailand.

#### **Australian distribution**

Woolworths, Coles, Aldi, IGA and Costco.

# **Export licences**

We have the licence to export all of our products. Selective country with different protocol.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Safe Quality Food (SQF)
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Supplier Ethical Data Exchange (SEDEX)

# Social media

Facebook: AGRIFreshWA Instagram: zestiecitrus



# **Australian Global Exports Pty Ltd**

Unit 26, 3 Silas Street, East Fremantle, Western Australia, 6158 +61 8 6219 5565 sales@agexports.com.au www.agexports.com.au

For over two decades, Australian Global Exports (AGE) has supplied the finest fresh fruits and vegetables to clients worldwide. We are a family-owned and operated business and share our commitment to service excellence with our strong network of growers, processors and distributors across Australia.

We understand the importance of quality, innovation and food safety as integral pillars of our customers' success and, as experts in all aspects of export logistics, we ensure the best quality product is delivered to our partners.



#### **Products**

Carrots, onions, potatoes, broccoli, strawberries, citrus, table grapes, fresh fruit and vegetables. All products are exclusively available for export.

# **Export countries**

Abu Dhabi, United Arab Emirates, Bahrain, Qatar, Saudi Arabia, Oman, Kuwait, Hong Kong, Japan, South Korea, Taiwan, Thailand, Singapore, West/East Malaysia, Indonesia, Philippines and Brunei.

# Australian distribution

Export only.

#### **Export licences**

Fresh fruits and vegetables – global export licence.

#### **Accreditations and certifications**

Safe Quality Food (SQF).

# Social media

Facebook: agexports

Instagram: agexports.com.au WhatsApp: +61 433 337 434

# AVOCADO COLLECTIVE

#### The Avocado Collective

40 Ralston Road Manjimup, Western Australia, 6258 +61 8 9771 1632 export@theavocadocollective.com.au www.theavocadocollective.com.au

The Avocado Collective was founded with the mission to be the leader in fresh avocado exports from Australia with our brand Auspak avocados.

Year round programmed supply, supported by technology driven producers and modern packing facilities ensures that our customers only receive the best and freshest avocados available.

The Avocado Collective is owned by a group of avocado growers and represents approximately 60% of Australian avocado production.



#### **Products**

Fresh Australian Hass avocados. Export is available for all counts and grades. We pack premium, Class 1 and food service grades. Count 14, 16, 18, 20, 23, 25, 28, 30. In 10kg bulk we have mini, CTL and SM sizes.

#### **Export countries**

Singapore, Malaysia, Hong Kong, Japan, Thailand and Indonesia.

#### **Australian distribution**

Every state in Coles and Woolworths supermarkets and in the wholesale markets.

#### **Accreditations and certifications**

- ICA 30 Interstate Certification Assurance
- Hazard Analysis Critical Control Point (HACCP)
- Freshcare
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Safe Quality Food (SQF)
- Japan Ministry of Agriculture, Forestry and Fisheries (MAFF) certified farms and pack house registration.

#### Social media

WhatsApp: +61 431 273 876



#### Bendotti Avocado

243 Golf Links Road, Pemberton, Western Australia, 6260 +61 8 9776 1010 admin@bendottiavocado.farm

Joe Bendotti & Co is a family-owned and operated partnership consisting of three members, Joseph Bendotti the founder of the partnership, and his two sons Shane and Trevor Bendotti. Our property has four generations of farming background, starting with potatoes in the 1920's.

Our avocado property consists of our own 100 hectares of orchard, as well as a packaging and marketing business on behalf of more than 30 growers in the South West, including Pemberton, Manjimup, Busselton, Walpole, and Northcliffe. We employ 50 casual staff during the picking season October through to March.



#### **Products**

Avocados.

# **Export countries**

Japan, Singapore and Malaysia.

#### **Australian distribution**

Victoria, New South Wales, South Australia, Queensland and Western Australia.

#### **Export licences**

Japan (only country we export to that has a protocol) Avocados only (AV1020).

#### **Accreditations and certifications**

- Fresh Care FC607154
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Interstate Certification Assurance (ICA 030) – W0166
- Sedex accreditation (discrimination & modern slavery)
- Southern Cross Certified (SXC- organic)
   Cert No 21052
- Japan Accreditation Farm AV1020
- Japan Accreditation Packhouse AV1020
- Carbon Neutral.



#### **Etherington**

Market City, MP 12, 280 Bannister Road, Canning Vale, Western Australia, 6155 +61 8 9455 2457 admin@etherington.org www.etherington.org

Etherington is a 3rd generation family-owned, Perth-based fruit wholesaler, located within Market City, Canning Vale. Our company's vision is to be one of Western Australia's leading fresh produce suppliers catering to both domestic and international markets. We achieve this through innovation and consistently delivering quality service and produce to all our customers in a timely and efficient manner. We seek to establish long-term relationships with all our suppliers and customers, and place importance on continuously delivering at a high standard.



#### **Products**

Consolidator for: Apples, avocados, berries, brussel sprouts, cherries, citrus, kiwifruit, mangos, pears, stone fruit, strawberries and sweet potato. From our range only avocados in all sizes are available for export.

# **Export countries**

Japan and United States of America.

#### **Australian distribution**

Coles, Independent Grocers of Australia, independent retailers and Woolworths.

# **Export licences**

We have an export licence for Japan.

#### **Accreditations and certifications**

- Freshcare
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Supplier Ethical Data Exchange (SEDEX)

# Social media

Instagram: etherington\_wholesale



# **Genuinely Southern Forests Food Council**

1 Johnston Crescent,
Manjimup, Western Australia, 6258
+61 8 9772 4180
marketing@southernforestsfood.com
info@southernforestsfood.com
www.southernforestsfood.com

The Southern Forests Food Council (SFFC) was formed in 2012 to foster the Southern Forests and Valleys region as one of the nation's key premium food bowls and culinary tourism destinations.

SFFC acts as a single point of contact for over 100 growers producing over 50 different types of fruits and vegetables, beef, sheep, pork, dairy, wine and gourmet products, including truffles. This array of produce is unified under one regional brand, Genuinely Southern Forests Western Australia.



#### **Products**

Over 50 different types of fruits and vegetables, truffles and boutique produce, marron, dairy, sheep, pork and cattle products. Not all produce grown or produced in the Southern Forests and Valleys region is available for export. Please enquire with us to identify which products are suitable for your market.

# **Export countries**

Singapore and Hong Kong.

#### **Australian distribution**

Throughout Australia.

#### **Export licences**

A selection of our growers hold export licences.

#### **Accreditations and certifications**

Our growers maintain varying levels of accreditations and certifications.

#### Social media

Facebook: genuinelysouthernforests Instagram: genuinelysouthernforests LinkedIn: genuinelysouthernforests



#### Gloria Dieu Farm

14360 Muir Highway, Mount Barker, Western Australia, 6324 +61 418 727 269 gloriadieufarm@gmail.com www.gloriadieu.com.au

Gloria Dieu Farm is family-owned and operated and have been in business since 2015. We are located in Mount Barker, in the picturesque Great Southern region of Western Australia, where our orchard has 2,000 apricot trees, tended through every stage in every season. Our peak season starts at the beginning of December and, due to our moderate climate, extends until the end of January/middle of February. We produce fresh, healthy and tasty food using regenerative farming practices and being able to confidently verify our products from start up to a consumer ready product.



#### **Products**

Freeze Dried Fruit Crunchies, available in apple, apricot and fruit salad. Pack-A-Punch thinly sliced fruit chips, available in apple, apricot and strawberry. Carob and yoghurt coated freeze dried apricots and fruit salad chips. All our range is available for export.

#### **Export countries**

Currently exporting to Hong Kong.

#### **Australian distribution**

Farmer Jacks and FoodWorks stores in Perth and surrounding areas, farmers markets, Independent Grocers of Australia stores in Albany and Denmark, WA Artisan Foods and our online shop.

# **Export licences**

We have an export licence for Hong Kong.

# **Accreditations and certifications**

- Freshcare
- Hazard Analysis Critical Control Points (HACCP)
- Plantagenet Shire Medium Risk Food Business Licence

#### Social media

WhatsApp: 0418727269



Since 1929

Proudly West Australian & The Home of Crunchy Apples

#### **Newton Orchards of Manjimup**

Lot 1 Franklin Street, Manjimup, Western Australia, 6258 +61 8 9771 1135 info@newtonorchards.com.au www.newtonorchardsfarming.com.au

For over 90 years Newton Orchards has been a family-owned and run horticultural business based in Manjimup, Western Australia, home of the crunchy apple. Our greatest strength is quality premium fruit with excellent flavour, colour and storage life, grown fairly and sustainably in one of the world's most pristine and isolated fruit bowls. Key suppliers to Coles (30+ years) and Woolworths (10+ years), we specialise in apple and avocado production, producing about 7,000 tonnes of apples annually including Pink Lady, Bravo, Kanzi, Granny Smith, Royal Gala, Sundowner, Joya and Fuji.



#### **Products**

Apples, avocados and cherries. Products for export include all varieties and sizes of apples and avocados (Bravo exported via WA Farm Direct). Sized and graded 360kg bulk bins (preferred supply line). Palletised lines including 1kg and 2kg pre-pack bags, 1kg pre-pack flow-wrap punnets and 12kg two-layer lidded cardboard cartons.

# **Export countries**

United Kingdom, United Arab Emirates and South East Asia.

#### **Australian distribution**

Coles and Woolworths.

## Accreditations and certifications

 AUS-QUAL Safe Quality Food (SQF) Food Safety Code for manufacturing/ fresh produce packhouse operations

- Fair Farms audited
- Australian Quarantine Inspection Service (AQIS)
- Interstate Certification Assurance (ICA) cold treatment certified
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Member of Buy West Eat Best, Genuinely Southern Forests and Cider Australia
- All apples pre-sized under the MAF Roda latest Global Scan 7 infra-red Internal Defect Detection (IDD)
- All fruit stickered with QR code block chain traceability.

## Social media

Facebook: newtonorchards Instagram: newtonorchards



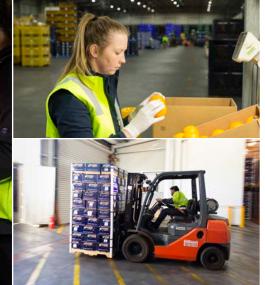
#### **Northern Valley Packers**

30 Crest Hill Road, Bindoon, Western Australia, 6502 +61 8 9576 1305 admin@nvpackers.com.au www.nvpackers.com.au

Northern Valley Packers grow, pack, market and ship a range of fruits around the world. Whether fruit is fresh from our own orchards or one of our key growing partners, you can be assured all produce will meet the most stringent of specifications.

Our packing and loading facility spans 6,500m² and features some of the most advanced optical sorting software. Strategically located two hours from Fremantle port, allows us to harvest, pack and ship our produce to various destinations around the world in the shortest possible timeframe.





#### **Products**

Northern Valley Packers have developed the Moora Citrus, Cooee Citrus and Bindoon Bloods brands and produces oranges, mandarins, lemons, figs and stone fruit. All our range is available for export.

# **Export countries**

China, India, Japan, Middle East, Philippines, Thailand and Vietnam.

# **Australian distribution**

Available in major supermarkets including Coles and Woolworths, as well as Costco and leading independents.

#### **Export licences**

We have export licences for the following: Products: Mandarin and Oranges. Markets: India, Japan, Middle East, Philippines, Thailand and Vietnam.

#### **Accreditations and certifications**

- Freshcare Standard Food Safety & Quality Edition 4.2
- Export Accreditation from Department of Agriculture, Water and the Environment
- Harmonised Australian Retailer Produce Scheme (HARPS) Certified

#### Social media

Facebook: Northern Valley Packers LinkedIn: Northern Valley Packers Instagram: northernvalleypackers



# **Ti Produce Marketing Pty Ltd**

263 Old West Road, Bullsbrook, Western Australia, 6084 +61 8 9571 2385 sales@tiproduce.com.au www.tiproduce.com.au

Ti Produce Marketing (TPM) is one of Australia's leading fresh fruit export companies. As a leading Australian strawberry exporter, we specialise in sourcing and handling the highest quality fresh fruit for export to the Asia Pacific and the Middle East, as well as distributing across Australia.

TPM largely handles Western Australian winter strawberries. We source fruit from our grower base of approximately 20 growers in the Wanneroo/Carabooda area with a combined planting of approximately 7 million plants.





#### **Products**

Strawberries.

# **Export countries**

Asian region, Middle East and New Zealand.

#### **Australian distribution**

South Australia, Western Australia, Northern Territory, Victoria and New South Wales.

# **Export licences**

We have export licences for Thailand, New Zealand, Asia and Middle East.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Safe Quality Food (SQF)
- Registered Export Establishment (Non-protocol and Protocol countries)
- Registered Treatment facility (Protocol countries).



#### **WA Farm Direct**

66 Catalano Circuit, Canning Vale, Western Australia, 6155 +61 499 146 646 admin@wafarmdirect.com.au www.wafarmdirect.com.au

WA Farm Direct is the premier go to wholesaler for high quality apples, berries, stone fruit, mushrooms and mangoes. WA Farm Direct is a multi generational company with knowledge and experience gained over decades of business experience.

WA Farm Direct has been appointed as the licenced marketer to market and distribute Bravo<sup>™</sup> apples in Australia and to export markets.





#### **Products**

Apples, citrus, stone fruit and berries.
Our Bravo™ apples are available for export.

#### **Export countries**

Middle East, Thailand, Indonesia, Singapore, Hong Kong and Malaysia.

# **Australian distribution**

Throughout Australia at major supermarkets and independent grocers (Woolworths, Coles and IGA).

# **Export licences**

We have an export licences for Middle East, Thailand, Indonesia, Singapore, Hong Kong and Malaysia.

#### **Accreditations and certifications**

- Supplier Ethical Data Exchange (SEDEX)
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Safe Quality Food (SQF)





AUSTRALIA

#### **Black Barley Australia**

44 Harvest Road, North Fremantle, Western Australia, 6159 +61 419 919 507 roger@blackbarleyaustralia.com www.blackbarleyaustralia.com

Black Barley Australia was founded by Roger Duggan when he sourced 160 grams of ancient grain from university seed banks. In 2016 Roger collaborated with the then Department of Agriculture to expand the volume of seed under quality assurance standards at their research station in Western Australia. Roger now grows the grain on his family property in New Norcia and has commercial growing arrangements with farmers from Beverley, Pingelly, and Pemberton under evolving regenerative and organic farming methods. Black Barley Australia is the first grower of the 'Ancient Grain' in Australia.



#### **Products**

Black Barley. Available for export are 1kg calico bags, market ready with a Certificate of Origin (COO) accreditation and a barcode.

#### **Export countries**

Japan and Singapore.

#### **Australian distribution**

Have a distributor in every state of Australia.

# **Export licences**

For Black Barley.

#### **Accreditations and certifications**

- Department of Primary Industries and Regional Development quality assurance standards
- Australian Export Grains Innovation Centre (AEGIC) malting analysis
- · Australian Government export licence
- All phytosanitary requirements will be meet through Australian Quarantine and Inspection Service (AQIS) via various freight forwarding companies

#### Social media

Instagram: blackbarleyaustralia



# **Cargill Australia**

Level 11, 28 Freshwater Place, Southbank, Victoria, 3006 +61 8 9268 7200 info@wideopenagriculture.com.au www.cargill.com.au

Cargill Australia established a presence in Australia in 1967 and has continued to grow and invest in Australian agriculture ever since. The main business operations include: grain and oilseed origination, storage and handling; oilseed processing; vegetable oil refining; trading and marketing of grains and oilseed products domestically and for export; sales of Cargill cocoa and chocolate products to the domestic market; and a joint venture in beef.

AWB is a wholly owned subsidiary of Cargill Australia, which originates grain and oilseeds across the Australian Wheatbelt.



#### **Products**

Export of Australian grain, oilseeds and vegetable oil.

# **Export countries**

Throughout Asia, Middle East and European Union.

#### **Australian distribution**

Australia-wide domestic markets.

#### **Export licences**

The majority of Asian, Middle Eastern and European Union countries for the export of Australian grain, oilseeds and vegetable oil.

#### **Accreditations and certifications**

- Australian Government registrations for exports
- Importing Countries licences and registrations.



# **Co-operative Bulk Handling**

Level 6, 240 St Georges Terrace, Perth, Western Australia, 6000 +61 8 9237 9600 info@cbh.com.au www.cbh.com.au

The CBH Group was established in 1933 and is Australia's largest cooperative and a leader in the Australian grain industry. CBH is involved in activities across the entire grain supply chain from fertiliser to grain storage, handling, transport, marketing and processing.

Owned and controlled by approximately 3,700 Western Australian grain growing businesses, the core purpose of the CBH Group is to sustainably create and return value to its grower members.



#### **Products**

CBH receives, stores, handles and exports grain grown in Western Australia including wheat, barley, canola, oats, lupins and small amounts of faba beans, chickpeas, field peas, lentils and triticale. All our range is available for export.

# **Export countries**

CBH exports grain to more than 200 customers in 30 countries around the world with large markets in South East Asia, North Asia, Middle East and Europe.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Halal
- International Organisation for Standardisation (ISO) 9001
- ISO 14001
- International Sustainability and Carbon Certification (ISCC) accreditation in the following schemes:
  - ISCC EU
  - ISCC PLUS

#### Social media

Facebook: cbhgroup LinkedIn: cbh-group Instagram: cbh\_group



#### **Coastal Crunch**

163 Scarborough Beach Road, Mount Hawthorn, Western Australia, 6016 +61 403 719 314 tim@coastalcrunch.com.au www.coastalcrunch.com.au

Coastal Crunch is on a mission to create healthy eats for a healthy planet. It's a simple philosophy that guides us in everything we do. We're making real food from wholesome locally grown ingredients. We want you to feel good knowing that you're eating food that is designed with care, taste, nutrition and the environment in mind.



#### **Products**

Lupin based cereals, snacks and grocery products. Protein crunch granola, flavoured protein crumbs, protein bars, sweet slices and biscuits. The whole range is available for export.

# **Export countries**

Singapore.

#### **Australian distribution**

Independent supermarkets and retailers. Cafes and food service. Available online Australia wide.

#### **Accreditations and certifications**

- Protein Crunch has been endorsed by Coeliac Australia as being 100% gluten free
- Currently undergoing Hazard Analysis Critical Control Point (HACCP) accreditation

#### Social media

Facebook: coastalcrunchau Instagram: coastalcrunchau



#### **Coorow Seeds**

14 South Street, Coorow, Western Australia, 6515 +61 8 9952 1080 admin@coorowseeds.com.au www.coorowseeds.com.au

Coorow Seeds was established in 1995 by local farmers and business entities. The private company is located in the heart of the Midwest Region of Western Australia and specialises in the production, distribution and export of seed, grain and value added products. Coorow Seeds develops grain foods for stock feed markets, aquaculture and human consumption.

We are committed to supplying high protein plant products to international food and feed manufacturers. Bulk container and packaged goods of high quality with traceability are exported from our accredited factory.



#### **Products**

Lupin meal, high protein, pasture seed, faba bean and kibbled beans, chickpeas, wheat, barley, oats and canola.

### **Export countries**

Japan, South Korea, Thailand, Egypt, United Arab Emirates, European Union, United Kingdom and United States of America.

# **Australian distribution**Australia wide.

# **Accreditations and certifications**

- Australian Quarantine and Inspection Service (AQIS)
- Hazard Analysis Critical Control Point (HACCP)

#### Social media

WhatsApp: Coorow SEEDS 61458070807



#### **Demeter Grains**

92 Hope Valley Road, Hope Valley, Western Australia, 6165 +61 8 9410 5800 admin@dgpl.com.au www.demetergrains.com.au

Demeter Grains is a medium sized accumulation, seed cleaning and packing company that exports grains, pulses and oilseeds in containers, for both human and animal consumption.

With supply channels across Australia, we use our expertise in logistics in the grain and pulse markets to assist with our customers' strategic and long-term purchasing solutions. With our base strategically located in Western Australia, we are in a convenient time zone for customers in South East Asia, the Middle East and eastwards into Europe. We regularly visit overseas customers to fully understand their long-term requirements.



#### **Products**

Barley, cottonseed, livestock feed pellets, oats, oilseeds, pulses, and wheat. All our range is available for export.

# **Export countries**

Asia, South East Asia, sub continent and Middle East.

#### **Australian distribution**

Mainly exporters, with some domestic businesses to feed mills and flour mills.

# **Export licences**

We have an export licence for all markets and products.

- Feed Safe
- Halal
- Hazard Analysis Critical Control Point (HACCP)
- Licenced for fumigation



# **Grain Link Pty Ltd**

PO Box 757, Kalamunda, Western Australia, 6926 agoyder@grainlink.com.au www.grainlink.com.au

Grain Link WA (Grain Link) has been operating since October 1999 to provide marketing access to both the WA domestic and export market.

Grain Link is the intermediary between the grower and buyer and handles all contractual confirmation arrangements. Grain Link is also available to help coordinate the logistics of each contract of sale, including organising transport, back loading storage (if available) and anything else that may be required by either party.



#### **Products**

Oats, wheat, barley (malt and feed), lupins and field peas. All our range is available for export.

# **Export countries**

Philippines, Japan and Vietnam.

# **Australian distribution**

Western Australia.

# **Export licences**

We have an export licence for Philippines.



# Independent Grain Handlers Commodities Pty Ltd

+61 488 777 631 rob@ighc.com.au www.ighc.com.au

Independent Grain Handlers Commodities (IGHC) prides itself on building relationships with our domestic and overseas customers. offering an efficient and competitive service. We purchase all types of grains, oilseeds and pulses directly from Australian growers, and deliver them to customers across the world. We specialise in container packing and delivery, however have the capacity to accumulate grain for bulk orders or work with partners on bulk vessel shipments. IGHC works closely with producers to ensure commodities meet the individual requirements of our customers and provide a high quality solution for their business.



#### **Products**

IGHC exports all its grain, oilseeds and pulses, typically in 20 foot and 40 foot shipping containers, to best suit the needs of the customer. However, we are not usually limited by volume or number of containers.

# **Export countries**

IGHC export grains, oilseeds and pulses to countries including, but not limited to, India, China, Korea, Nepal, Philippines, Sri Lanka, Japan, Malaysia, Vietnam, Middle East and Europe.

#### **Australian distribution**

As a raw commodity provider, we buy grain locally and store onsite, selling to major feed and food manufacturers in Australia.

# **Export licences**

We hold the necessary permits for exporting to all destinations permitting the Australian import of grains, oilseeds and pulses, in line with destination importation requirements.

#### **Accreditations and certifications**

- Australian Quarantine and Inspection Service (AQIS) registration and accreditation for grain packing and exporting.
- Grain Trade Australia (GTA) members

### Social media

LinkedIn: Rob Proud

WhatsApp: +61 488 777 63

# Lupin Foods

# **Lupin Foods Pty Ltd**

47 Commercial Road, Shenton Park, Western Australia, 6008 +61 402 602 935 terry@lupinfoods.com.au www.lupinfoods.com.au

Lupin Foods Australia, founded in 2012, is a food company focused on sourcing the highest quality lupins to manufacture nutritionally rich, great tasting food.

We are an integral part of the chain that delivers enhanced returns to our growers and outstanding value to our customers.



#### **Products**

Nutritious and health improving foods from Australian sweet lupins. All our products are available for export.

# **Australian distribution** Online only.



#### **Premium Grains**

12-14 Sultan Way, 6 Sultan Way, North Fremantle, Western Australia, 6159 +61 8 9430 6656 pgh@pgh.com.au www.pgh.com.au

Premium Grain Handlers (PGH) was formed in April 1995. The business supplies grain, pulse and oilseed products for export customers in containers and to domestic customers in bulk. PGH offers an efficient and flexible grain production, supply, storage, cleaning, processing, bagging, container packing and shipping services.

All PGH's products are supplied either bulk or bagged in 20 foot containers. Generally, supply is available all months of the year, however, some products in short production are only available for orders received between November and February.



#### **Products**

Grain - oats, barley, lupins, wheat, peas, chickpeas, lentils, canola, faba beans and enkorn wheat. All of our products are available for export.

#### **Export countries**

China, Philippines, India, Malaysia, Netherlands, United Arab Emirates, South Korea, Japan, Sri Lanka, Indonesia, Myanmar, Pakistan, Saudi Arabia, Italy, France and Mauritius.

#### **Australian distribution**

Sold in Western Australia and Tasmania.

#### **Export licences**

We have export licences for oats, barley, lupins, wheat, peas, chickpeas, lentils, canola, faba beans and enkorn wheat.

- Australian Quarantine Inspection Service (AQIS)
- Feed Materials Assurance Scheme (FEMAS)
- China Green Food Development Center
- Halal



# **Quaker Oats Pty Ltd**

12 Carolyn Way, Forrestfield, Western Australia, 6058 +61 8 9454 8166 www.quakeroats.com

Quaker Oats Australia Pty Ltd is Australia's leading manufacturer and supplier of quality oat products for human consumption in 25kg Multiwall PE Film Bags.

We use specific milling variety oats which, when grown under Western Australia's unique climatic and soil conditions, have a very plump grain that produces a larger flake with higher protein and soluble fibre levels. Combined with our balanced and controlled manufacturing processes, the customer is ensured of receiving a product with consistently pleasing taste, aroma and texture.



#### **Products**

Rolled oats, quick cooking oats, instant oats, kilned groats, oatmeal, breakfast and rolled oats. All our range is available for export.

#### **Export countries**

China, Hong Kong, Indonesia, Japan, Malaysia, New Zealand, Philippines and Taiwan.

# Australian distribution Export only.



# **Starscape Distribution**

Unit 1/9 Alex Wood Drive, Forrestdale, Western Australia, 6112 +61 8 9497 4163 sales@starscapedistribution.com.au www.starscapedistribution.com.au

Starscape Distribution is a Western Australian family-owned company. Starscape Distribution was born in 2000 when Jalil (Jay) Karmout started distributing small orders from his store in Riverton to other stores around Perth. Over the years, through exceptional service and quality of product, Starscape grew to a standalone operation. It has since outgrown its warehouse in Cockburn to a newer larger facility in Forrestdale where it now operates. Our export division is responsible for overseas marketing of a wide range of fine quality Australian grown produce.



#### **Products**

Starscape source and supply seeds, grains, dried fruits, nuts, spices, herbs and beans. Products are available as both organic and conventional. The range of exported products Starscape source and supply include faba beans, split faba beans, kabuli chickpeas, vetch, lupin, mung beans and premium quality Western Australian honey.

#### **Export countries**

Egypt, Iraq, Jordan and Turkey.

#### **Australian distribution**

Retailers, restaurants, cafes, food industry professionals, online stores, distributors, wholesalers, chefs and bakeries Australia wide.

# Accreditations and certifications Australian Certified Organic (ACO).



# The Lupin Co

Level 1, Suite 6, 1–5 Point Street, Fremantle, Western Australia, 6160 +61 8 6263 1140 david@thelupinco.com.au www.thelupinco.com.au

The Lupin Co is a 100% Australian owned and operated, vertically integrated food company, serious about making people's lives healthier by putting a little lupin food into their pantries. Our properties include prime Australian sweet lupin farms, our own lupin manufacturing and packing facility near Perth, Western Australia, with Australian and global distribution. We supply to a range of consumers through retail, food service, private label and commercial scale products.



#### **Products**

Lupin flake, lupin flour, lupin grits and lupin splits. All products are available for export from the smallest 220gram pack to a 1,000kg tote.

# **Export countries**

Singapore, Malaysia, Indonesia, United Arab Emirates, Bahrain, Saudi Arabia, United Kingdom, Netherlands, Canada and United States of America.

# **Australian distribution**

Independent grocers and health food stores and online.

#### **Export licences**

All global markets are accessible to us.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Good Manufacturing Practices (GMP)
- Harmonised Australian Retailer Produce Scheme (HARPC)
- Halal
- Kosher
- United States Food & Drug Administration (USFDA) approved
- Export Registered Establishment
- Coeliac Australia/Gluten-Free

### Social media

Facebook: The Lupin Co Instagram: thelupinco LinkedIn: The Lupin Co

WhatsApp: +61 427 427 226



#### **Three Farmers Australia**

4 Fortune Street, Narrogin, Western Australia, 6312 +61 429 100 922 hello@threefarmersquinoa.com.au www.threefarmersquinoa.com.au

Three Farmers has been growing nutritious quinoa under the Australian sun since 2010. Three Farmers' fully accredited processing facility has been developed specifically for the handling of quinoa and is dedicated to quinoa alone.



#### **Products**

Quinoa. Three Farmers Australia range includes Australian grown quinoa in 5kg, 10kg, 20kg bags or bulk bags.

# **Export countries**

Malaysia and Singapore.

# **Australian distribution**

We supply our wholesale bulk quinoa to leading supermarkets and reputable food brands.

# **Export licences**

Our quinoa is licenced for all available export markets.

#### **Accreditations and certifications**

- Safe Quality Food (SQF)
- Hazard Analysis Critical Control Points (HACCP)
- Coeliac Australia Certificate of Endorsement

#### Social media

Facebook: threefarmersquinoa Instagram: threefarmersquinoa



#### UniGrain

31 Stewart Road, Wagin, Western Australia, 6415 +61 8 9861 1999 unigrain@unigrain.com.au www.unigrain.com.au

UniGrain is a leading privately owned food and agribusiness specialising in the manufacture of oat cereal and pulse based food and food ingredients, as well as animal nutrition products for the domestic and international markets. Operating from mills across Victoria and Western Australia, UniGrain has a proud

history of producing high quality Australian grown and milled products.





#### **Products**

UniGrain specialises in the manufacture of a diverse range of food products and ingredients, predominantly covering; oat cereal and other breakfast cereal ingredients; milled pulse and legume products; and animal nutrition products. We export all products worldwide and we ship in full container loads. Typical packaging formats are 25kg bags or 1mt bulk bags.

# **Export countries**

Over 45 countries worldwide with a key focus in South East Asia, the Indian sub-continent, Pacific, New Zealand, South Africa and Middle East.

#### **Australian distribution**

Large cereal, snack food and ingredient companies.

# **Export licences**

Unigrain are Department of Agriculture and Water Resources (DAWR) accredited and can export worldwide.

# **Accreditations and certifications**

- SQF 2000 Level 3
- Hazard Analysis and Critical Control Point (HACCP)
- Kosher
- Halal
- National Association for Sustainable Agriculture Australia (NASAA) Certified Organic

#### Social media

Facebook: Unigrain Pty. Ltd.

LinkedIn: Unigrain



#### Viterra

Fremantle 1300 453 626 allaccum@viterra.com www.viterra.com.au

Viterra originate, store, handle, transport and market a range of agriculture commodities.

We are one of the largest buyers and exporters of Australian wheat, barley, canola, pulses, sorghum and cotton and the biggest importer of protein meals into Australia. We buy directly from growers and have accumulation offices across Australia.

We can always meet our customers' needs due to our strong partnerships along the supply chain, our geographically diverse network and robust quality management processes, which give us the ability to supply from various origins.



#### **Products**

Barley, canola, cotton, pulses, sorghum and wheat. All our range is available for export.

# **Export countries**

We sell into most global markets and destinations.

#### **Australian distribution**

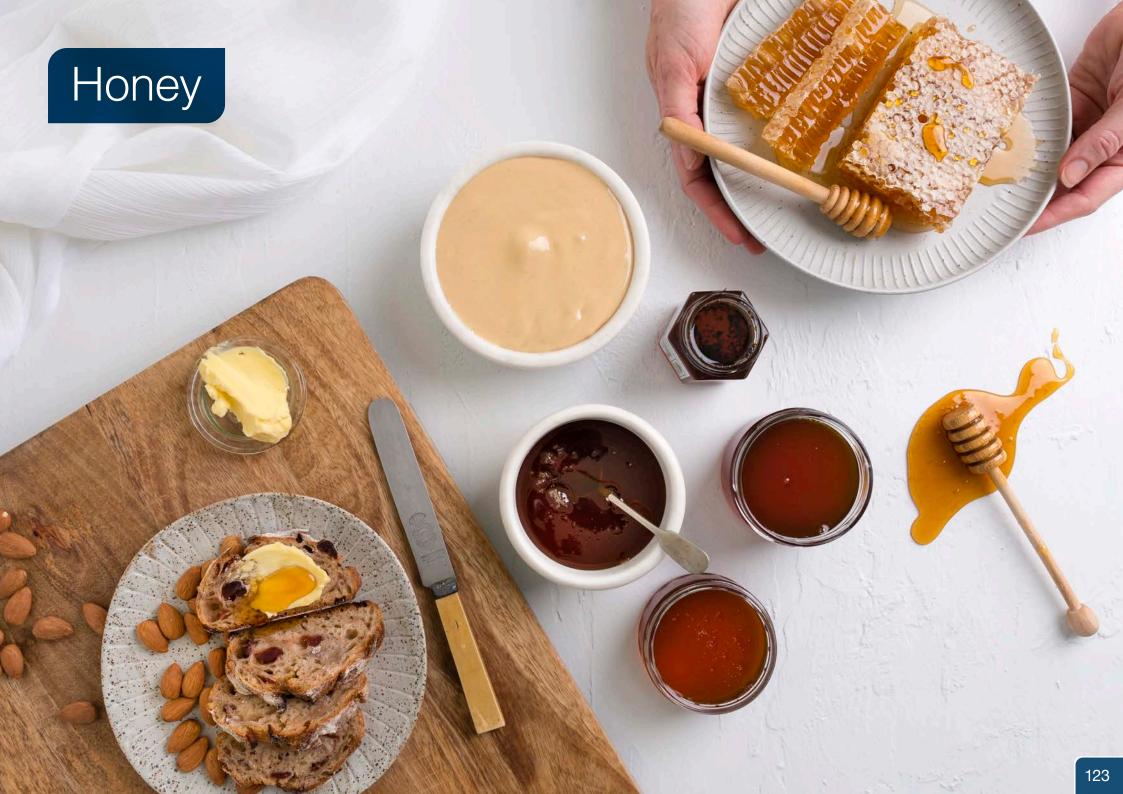
We are active across Australia selling direct to end use customers such as flour mills, maltsters, breweries, animal feed producers, feedlots, processors and food companies.

#### **Accreditations and certifications**

- China Quality Certification (CQC)
- GreenFood
- Halal
- ISO 22000:2018
- National Accreditation of Testing Authority (NATA)

#### Social media

LinkedIn: Viterra Australia





#### A Buzz from the Bees

Unit 4/2 Harrison Road, Forrestfield, Western Australia, 6058 +61 400 713 756 hello@abuzzfromthebees.com.au www.buzzbees.com.au

Founded in 2010, A Buzz from the Bees is owned and run by second generation beekeeper Kim Cheeseman, who has been beekeeping since he was eight years old and brings over 45 years of experience to the business.

We are passionate about our honey, and only bring you 100% pure and natural products containing no additives or preservatives, whether it be our honeycomb, premium honey or our unique balm products. Our hives are located in pristine, unpolluted and disease free locations throughout Western Australia.





#### **Products**

Balms, honeycomb, and honey. Currently honey and honeycomb are the only two items available for export.

# **Export countries**

Hong Kong, Japan, Philippines, Taiwan and United Arab Emirates.

#### **Australian distribution**

Local pharmacies and health food stores.

#### **Accreditations and certifications**

Balms certified by the Therapeutic Goods Administration of Australia (TGA) as a Class 1 Medical Device.

#### Social media

Facebook: BuzzBeesAU Instagram: buzzbees\_au



# Australia MediTree Honey Group Pty Ltd (Trading as: OneFood Honey)

68 Bannister Road, Canning Vale, Western Australia, 6155 +61 430 112 002 admin@onefood.com.au www.onefood.com.au

MediTree Honey (OneFood Honey) is a producer of functional honey based in Perth, Western Australia. Our honey is collected from Western Australian virgin forest floras. It has no genetically-modified risks and is taken straight from beehives. The honey is bottled using cold filling techniques that retain the maximum active properties and natural nutrition in the honey. Our "Low GI Natural Honey" and "Antioxidants Rich Honey" are an ideal fit for the growing market niche of discerning customers, both locally and internationally. OneFood Honey is a qualified Australian honey producer.





#### **Products**

Natural Honey. All products are available for export.

# **Export countries**

China and Singapore.

#### **Australian distribution**

Health food stores, gift stores and duty free stores at airports.

- B-Qual for Australian Beekeeping industry
- Australian Made
- · Food Certificate from City of Canning
- · Jarrah Authenticity Certificate



# Australian Natural Biotechnology Pty Ltd

241 Stirling Street, Perth, Western Australia, 6000 +61 8 9227 0680 info@karibee.com.au www.naturalbiotech.com.au

Australian Natural Biotechnology Pty Ltd (ANB) is a trusted name in bio-natural health, focused on beekeeping and the production of honey with unique technology and equipment. Our Karibee Honey can be categorised as Eucalyptus honey, Wildflower honey and Jarrah honey. With a high class scientific research team and laboratory facilities, ANB works in collaboration with leading universities on remarkable achievements in developing honey with improved nutritional value and functional properties.



#### **Products**

Honey.

# **Export countries**

China, Middle East, Japan, Korea and Singapore.

# **Australian distribution**

DFO K0006, Pure Blue, The Herdsman Deli, IGA Northbridge, 1st Health Pharmacy Marangaroo, Tony Ales Cockburn, Peaches in South Fremantle, Chinese Massage Shop, Main Street Pharmacy, Northbridge IGA,777 Pharmacy Dogs Swamp, European Foods, The Herdsman Churchlands.

- · Certificate of Origin
- · Certificate of Health
- Hazard Analysis Critical Control Points (HACCP)
- National Association for Sustainable Agriculture Australia -Member Only
- Certified Jarrah Honey Accreditation
- Food Licence City of Stirling
- Halal
- Australian Manuka Honey Association Member
- ChemCentre WA, Test Report



# **Elixir Honey**

82 Mount Lindesay Road, Scotsdale, Denmark, Western Australia, 6333 +61 431 890 544 sales@elixirrawhoney.com.au www.elixirrawhoney.com.au

Established in 2004, Elixir Honey is a family-owned company born to provide honey as nature intended. Based in Western Australia, a pristine environment due to its vast and relatively isolated position, the bees are able to feast on pure nectar from the vast array of unique bush and forest blossoms, including Jarrah and Marri. Elixir harvest the honey as simply as possible so it's all natural.



#### **Products**

Honey. All products we produce are available for export.

# **Export countries**

China, Japan, Singapore and the United Arab Emirates.

#### **Australian distribution**

Sold in Western Australia and Melbourne.

#### Social media

Facebook: elixirhoney



# **Fewster's Farm Honey**

12 Resource Way, Malaga, Western Australia, 6090 +61 447 096175 westausthoney@gmail.com www.ffhoney.com.au

Fewster's Farm (FF) is owned and operated by Kim Fewster, a fourth generation beekeeper, who has proudly kept on the family tradition which began in 1898. We are one of the largest producers of honey in Western Australia. Never heat treated, and with no added chemicals or preservatives, our honey is as pristine as the environment it comes from. We are one of the biggest producers of Jarrah honey in the world. Jarrah honey is known for its high antioxidants and healing properties.



#### **Products**

Organic Jarrah honey TA 10+, 20+, and 30+, honeycomb, raw honey, organic honey. Our full range is available for export.

# **Export countries**

China, Hong Kong, Malaysia, Middle East, Singapore and Japan.

#### **Australian distribution**

Woolworths and Coles supermarkets and in select Independent Grocers of Australia stores. Fewster's Farm Honey can also be found in many organic and grocery shops.

#### **Accreditations and certifications**

- Organic Food Chain certified (OFC – 0523)
- Hazard Analysis and Critical Control Points (HACCP)
- B-Qual certified (BQ-524)
- Certificate of Origin (CO)

#### Social media

Facebook: fewstersfarmhoney Instagram: fewstersfarmhoneywa WhatsApp: +61 447 096175



# **WA Pure Honey**

Unit 19, 1 Baden Street, Osborne Park, Western Australia, 6017 +61 419 925 259 sales@wapurehoney.com www.wapurehoney.com

WA Pure Honey is owned and run by beekeepers, we are committed to the highest standards of production and careful management of our bees. Our business is to create quality food, pollinate crops and flowers, protect the health and genetics of our bees. Along the way we support the local beekeeping industry and produce some of Australia's best honey.

We hope everyone enjoys our products.





#### **Products**

Active and non-active Jarrah and Marri honey, Banksia and Wildflower Honeys. Other local variety honeys when in season. Honeycomb, BeePollen, Beeswax, Packaged bees, Queen bee breeding, Bee venom and Beekeeping equipment. We provide Pollination services to local WA Growers. All our products are available for export, except our bee pollination services.

#### **Export countries**

Singapore, Hong Kong, Japan and Dubai.

#### **Australian distribution**

Available in Western Australian local community stores like IGA, online and through food service wholesalers.

#### **Accreditations and certifications**

- Hazard Analysis and Critical Control Points (HACCP)
- BQual- Bee Industry Quality control management and practices system
- Registered BeeKeepers in Western Australia with the Department of Primary Industries and Regional Development

# Social media

Facebook: Wapurehoney LinkedIn: Wapurehoney

Instagram: Wapurehoneycompany



ORIGINAL WESTERN AUSTRALIAN HONEY CO.

#### Wescobee

99 Beechboro Road, Bayswater, Western Australia, 6053 +61 8 9271 8133 info@wescobee.com www.wescobee.com

Since 1926 the Wescobee Honey brand has represented the high quality natural honey produced by Western Australian beekeepers. Our honey is produced in the wild forest reserves of the south west and the desert areas of Western Australia, with these regions ideal for the production of pure and natural honey due to the clean and unpolluted environment.









#### **Products**

Everyday honey, organic honey, marri honey, non-active jarrah honey, jarrah honey, creamed honey, apple cider vinegar, apple cider vinegar and honey. All products in the range are available for export.

#### **Export countries**

Singapore, Malaysia, China, Philippines, Middle East, Mauritius, Africa and Europe.

#### **Australian distribution**

Available in all major supermarkets nationally (Woolworths, Coles, IGA), online and through food service channels.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- BRC Global Standards Food Safety Certification
- Australian Certified Organic (ACO)
- Certified Jarrah Honey Accreditation
- Australian Packaging Covenant Accreditation
- Halal
- Kosher
- Woolworths Quality Assurance

#### Social media

Facebook: wescobeehoney Instagram: wescobeehoney





# **Beaufort River Meats**(Ausvision Meat Processor)

Unit 2/1050 Hay Street, West Perth, Western Australia, 6005 +61 8 9368 1933 brm.admin@brmeats.com.au www.beaufortrivermeats.com.au

Beaufort River Meats is an export accredited abattoir and meat processing facility processing sheep, lambs, and goats and is situated in Western Australia's Great Southern region. The Great Southern is one of Australia's largest sheep producing areas. All livestock processed are Halal slaughtered to meet international requirements, whilst meeting the strictest food safety and processing standards, under the supervision of Australian Government officers. This modern abattoir has a capacity to process 2,500 head of livestock per day and supply a range of chilled or frozen products.



#### **Products**

Sheep, lamb, goats, meat cuts, chilled or frozen and by products including dry salted skins. All our range is available for export.

# **Export countries**

China, Vietnam, Singapore, Japan, South Korea, Papua New Guinea, Pacific Islands, New Zealand, Canada, United States of America, Caribbean and Middle Eastern countries.

#### **Australian distribution**

Supermarkets and food service industries.

#### **Export licences**

China, United States of America, Middle East, the Republic of South Africa, South East Asia, Japan, South Korea, Pacific Islands, New Zealand, Caribbean, Mauritius and European Union (pet food).

- Hazard Analysis Critical Control Points (HACCP)
- Approved Arrangements Tier Two Accreditation
- Halal Certification
- China Listing



# **Borrello Beef Processors**

Lot 3 Adelaide Street, Hazelmere, Western Australia, 6057 +61 8 9352 8733 info@borrellogroup.com.au www.borrellobeef.com

Borrello Beef was established in 1989 by Ned and Vanessa Borrello in Gingin, Western Australia. It is now in its second generation of operation, run by their four sons. Borrello Beef export their produce under the Australian approved Tier One export system. This ensures Borrello's quality produce is being exported at the highest standards.

Borrello exports into a range of countries and have strong relationships throughout the Asia Pacific regions.



#### **Products**

Processing of beef and lamb primal cuts and value added items (sausages, mince, burgers and variety items). Gluten free options available. All products produced are eligible under our Tier 1 Registration Approved Arrangement.

# **Export countries**

Indonesia, Papua New Guinea, Solomon Islands, Vietnam and most Tier 1 listed countries.

#### **Australian distribution**

We supply locally in Perth and nationally to Independent Grocers of Australia (IGA) stores, local retail butcher shops, restaurants, cafes, lunchbars, bakeries, catering companies and other wholesale outlets.

# **Export licences**

Tier 1 Export registration EST 2219.

# **Accreditations and certifications**

- A+ Authority for Uniform Specifications -Meat and Livestock (AUS-MEAT)
- Halal

#### Social media

Facebook: Borrello Beef Instagram: borrellobeef



# **Dorper Lamb Pty Ltd**

68 Baile Road, Canning Vale, Western Australia, 6155 +61 409 685 952 graeme@dorperlamb.com.au www.dorperlamb.com.au

Dorper Lamb supplies premium Australian produced lamb and beef to domestic and global export markets since 2005. From our supply base of Australian family-owned farms, we bring premium cuts of Dorper Lamb, Wagyu Beef and Angus Beef from the paddock to the plate. Our growers make animal welfare a priority and farm their animals sustainably.



#### **Products**

Supplier of Dorper Lamb, Wagyu Beef and Angus Beef. All our products are available for export.

# **Export countries**

Malaysia, Singapore, Hong Kong, United States of America, Thailand, Vietnam and Mauritius.

#### **Australian distribution**

Food retailers, restaurants and food service.

# **Export licences**

Chilled and frozen Dorper Lamb, Wagyu Beef and Angus Beef. Air or sea freight available. Non-packer exporter licence to all approved markets.

#### **Accreditations and certifications**

- Australian Government Meat Export Licence
- AUS-MEAT Non-Packer Exporter Accreditation
- Hazard Analysis Critical Control Points (HACCP)

#### Social media

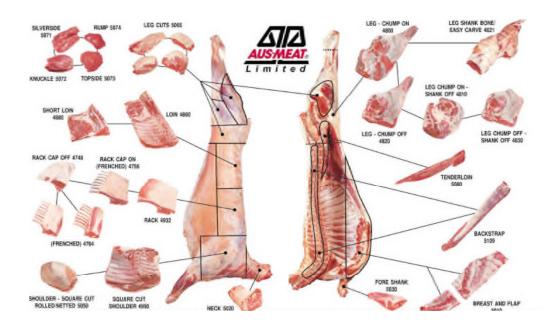
Facebook: Dorper Lamb Instagram: dorperlambwa



#### Fletcher International

520 Settlement Road, Narrikup, Western Australia, 6326 +61 8 9892 4000 mailbox@fletchint.com.au www.fletchint.com.au

Fletcher International Exports is one of Australia's most integrated processors and exporters of lamb and sheep meat products. We are a private, family-owned company and operate two highly efficient processing facilities. These two plants have a combined processing capacity of more than 90,000 sheep and lambs per week. The expansion of the company's farming interests has strengthened the livestock supply chain, while providing a source of quality crossbred lambs consistently throughout the year. Secondly, the grain produced at the company's properties is sold directly to end users in export markets.



#### **Products**

Lamb and sheep meat products, wool and sheep skins, and a diverse range of highquality by-products.

# **Export countries**

Exporting to over 90 countries.

#### **Australian distribution**

Diverse range of retail, wholesale and food service outlets and manufactured products.

#### **Export licences**

We have export licences for over 90 countries.

- Global Quality Assurance
- Hazard Analysis Critical Control Points (HACCP)



# **Harvey Beef**

The Swan, 171-173 Mounts Bay Road, Perth, Western Australia, 6000 +61 8 9335 1244 harveybeef.sales@harvestroad.com www.harveybeef.com.au

Since 1919 Harvey Beef has been producing the finest Western Australian beef and is committed to sustainable farming, working closely with local Western Australian farmers. We are Western Australia's largest producer of high quality chilled and frozen beef and we currently export the majority of our product to Pacific Rim countries. We also supply domestically to major retailers and food service partners.



#### **Products**

High quality chilled and frozen beef products. Harvey Beef exports a wide range of beef products to meet various customer requirements.

#### **Export countries**

South East Asia and Pacific Rim countries.

#### **Australian distribution**

Major retailers and top restaurants.

#### **Export licences**

Harvey Beef exports to over 35 different countries.

#### **Accreditations and certifications**

- Export-approved facility:
  - AUS-MEAT accredited
  - Approved by the United States
     Department of Agriculture (USDA)
  - Meets International Standards
     Organisation (ISO) standards under
     the Australian Quarantine Inspection
     Service (AQIS)
- Australian Government's National Association of Testing Authorities (NATA) accredited
- Halal
- Meat Standard Australia (MSA) system

#### Social media

Facebook: harveybeef LinkedIn: harvey-beef Instagram: harveybeefwa



#### **Hillside Meat Processors**

Unit 2/1050 Hay Street, West Perth, Western Australia, 6005 +61 8 9368 1933 cam@hillsideabattoirs.com.au www.hillsidemeats.com.au

Established in 2012, Hillside Meat Processors is a growing meat processing company in Western Australia.

Hillside specialises in lamb carcass and carton products, suppling export and domestic customers with a superior product. We take immense pride in ensuring the high quality of our premium lambs, which are all sourced from local farmers.

Hillside's Narrogin Processing Facility is a Tier 2 export facility with the slaughter capacity of 15,000 sheep per week.



#### **Products**

Lamb racks, lamb legs, lamb loins, square cut shoulders, mutton legs, racks, shoulders and offal. All our range is available for export.

# **Export countries**

United States of America, Jordon, Qatar, the United Arab Emirates, Singapore, South Korea and Pacific Islands.

# Australian distribution

Nil.

# **Export licences**

Tier 2 licence small stock approved for United States of America, Middle East and South East Asia.

# Accreditations and certifications

Tier 2 accreditation (non-EU).



# **JR Exports Pty Ltd**

Mandurah, Western Australia rk@jrexports.com.au www.jrexports.com.au

JR Exports Pty Ltd was founded by John and Ryo who have a passionate and long-term experience in the beef industry. We export Premium Wagyu and Angus beef, our priorities are to provide our customers with quality, traceable and ethically produced beef and to do so in a way that mirrors best practice in every aspect.

Australian Produce Pty Ltd (Osaka, Japan, http://ap2016.jp/, https://www.pnbeef.com/) is our subsidiary company, they import, market and distribute to wholesalers, food service and other retail sectors.



#### **Products**

Premium Wagyu and Angus beef. All our range is available for export.

# **Export countries**

Japan, China, Singapore, Indonesia, Vietnam, Middle East, Thailand and Philippines.

#### **Australian distribution**

Most Australian states.

# **Export licences**

We have export licences for most markets.

### **Accreditations and certifications**

Non-Packer Exporter.

# Social media

Facebook: JR Exports Pty Ltd, Australian Produce Pty Ltd

Instagram: australianproduce



# **Kimberley Meat Company**

Lot 210 Great Northern Highway, Derby, Western Australia, 6728 +61 8 9192 5815 accounts@kimberleymeat.com.au www.kimberleymeat.com.au

Officially opened in September 2016, a wholly owned subsidiary of Yeeda Pastoral Company Pty Ltd, Kimberley Meat Company is a full service abattoir capable of supplying its customers with premium high quality, free range grass feed beef products from its own operations and nearby properties based in the Kimberley region of Western Australia.



#### **Products**

Manufacturing cuts of beef, beef primals, beef offals and beef hides. All our range is available for export.

# **Export countries**

Canada, Indonesia, Japan, Korea, New Zealand, Papua New Guinea, Saudi Arabia, Singapore, South Africa, United States of America and Vietnam.

#### **Australian distribution**

Various meat wholesalers.

# **Export licences**

We have an export licence for all beef products.

- British Retail Consortium (BRC) Global Standard Food Safety Certified
- Export (Tier 2) accredited by the Department of Agriculture and Water Resources (DAWR)
- Halal certified by Western Australian Halal Authority
- Hazard Analysis Critical Control Points (HACCP)
- Authority for Uniform Specifications Meat and Livestock (AUS-MEAT)
- · Licence to export meat by DAWR
- Livestock Welfare Certified by AUS-MEAT
- North American Certified by AUS-MEAT
- Organic Approved by AUS-QUAL



# **Linley Valley Pork**

Linley Valley Road, Wooroloo, Western Australia, 6558 +61 8 9573 1300 lvp@craigmostyn.com.au www.linleyvalleypork.com.au

Linley Valley Pork is the main supplier of free range pork and other pork products to Western Australia and certain export markets. Every day our farms breed, process and supply the finest, freshest, quality pork to selected butchers and retailers across Australia.





#### **Products**

Pork and pork products. The entire range is available for export.

# **Export countries**

Singapore, Hong Kong, Papua New Guinea, Philippines, Japan, Vietnam and Republic of Korea.

#### **Australian distribution**

Butchers and retailers.

# **Export licences**

We have existing export licences for Singapore, Hong Kong, Papua New Guinea, Philippines, Japan, Vietnam, Republic of Korea, Indonesia, Taiwan, Malaysia and South Africa.

#### **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Australia Quarantine and Inspection Service (AQIS)
- Authority for Uniform Specifications Meat and Livestock (AUS-MEAT)
- Australian Pork Industry Quality (APIQ)

#### Social media

Facebook: LinleyValleyPork

Instagram: linleyvalleyporkInstagram



# Margaret River Premium Meat Exports Pty Ltd

15 Colin Street, West Perth, Western Australia, 6005 +61 8 9321 1122 enquiries@stoneaxepastoral.com.au www.margaretriverwagyu.com

Margaret River Premium Meat Exports is a vertically integrated Wagyu beef business. Commencing business at Cowaramup in 2003, the company now owns the largest herd of purebred and crossbred Wagyu in Western Australia. We own, lease and manage properties throughout the Southwest and Central Coast of Western Australia, managing the breeding, backgrounding, and finishing of the Wagyu cattle. Our Wagyu beef has an unmistakably rich and buttery flavour, a result of its highly marbled meat, stress free lifestyle, and high quality grain diet harvested locally from the Margaret River region.





#### **Products**

Premium branded "Margaret River Wagyu Beef" available across the full range of marble scores, in a variety of cuts including primal, secondary cuts, trims and offal. All available for export.

#### **Export countries**

China, Singapore, Taiwan, Thailand, United Arab Emirates, Saudi Arabia, Hong Kong, Mauritius, Indonesia, Korea, Vietnam, Philippines and Brunei.

# **Australian distribution**

Australia wide.

#### **Export licences**

Available for China, Singapore, Taiwan, Thailand, United Arab Emirates, Saudi Arabia, Hong Kong, Mauritius, Indonesia, Korea, Vietnam, Philippines, Brunei and United States of America.

# **Accreditations and certifications**

- Export-approved facility:
  - AUS-MEAT accredited
  - Approved by the United States
     Department of Agriculture (USDA)
  - Meets International Standards
     Organisation (ISO) standards under
     the Australian Quarantine Inspection
     Service (AQIS)
- Australian Government's National Association of Testing Authorities (NATA) accredited
- Halal
- Meat Standard Australia (MSA) system

#### Social media

Facebook: CelestialBay LinkedIn: michael-obrien

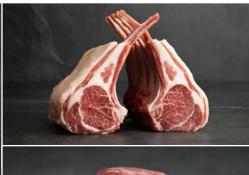


#### Mottainai Lamb

2 Tarlton Crescent, Perth Airport, Western Australia, 6105 +61 8 431 563 344 admin@wagyulamb.com.au www.mottainailamb.com

Mottainai Lamb is one of the most sustainably produced lamb meat in the world. We are not only farmers, but also food innovators that have discovered how to make lamb meat achieve over 30% intramuscular fat. We are the only lamb meat in the world to consistently achieve this superior quality marbling attributable to the unique diet we feed our lambs, 80% of which is recycled organics that would otherwise go to landfill. This balanced diet means our lambs are exceptionally strong and healthy, producing superior quality meat.







#### **Products**

Banjo shoulder roast, lamb burgers, lamb lchibo steak (rump), lamb porterhouse, lamb ribs and belly, rack of lamb, rib eye fillet, and semi boneless leg. All our range is available for export.

#### **Export countries**

Hong Kong, Japan, Macau, Maldives, Singapore, South Korea, Taiwan, Thailand, United Arab Emirates and United States of America.

#### **Australian distribution**

Online direct from the farmer for home delivery. Majority of sales are to hospitality customers who we service directly and deliver twice weekly.

# **Export licences**

Bahrain, Canada, Cayman, China, Hong Kong, India, Indonesia, Japan, Jordan, Kuwait, Mexico, New Zealand, Philippines, Qatar, Saudi Arabia, Singapore, South Korea, Taiwan, Thailand, United Arab Emirates, United States of America and Vietnam.

### **Accreditations and certifications**

- Halal
- Hazard Analysis Critical Control Points (HACCP)
- Livestock Production Assurance certification

# Social media

Facebook: mottainailambTM Instagram: mottainai\_lamb



#### **V&V** Walsh

Lot 5 Rawling Road, Bunbury, Western Australia, 6230 +61 8 9725 4488 sales@vvwalsh.com.au www.vvwalsh.com.au

V&V Walsh is one of the largest, most respected meat processors and exporters in Australia. Our state of the art meat processing facility is located in Bunbury, Western Australia, and can process 4500 sheep per day. Approximately half of this is boned and packed onsite. Plus, we process 400 cattle per day with the ability to bone and process 300 beef carcasses per day.

We export meat all over the world and were proud to become the first company in the world granted a licence to export chilled lamb and beef to China



#### **Products**

Lamb and beef, their by-products and skins. All our range is available for export.

# **Export countries**

Cambodia, Canada, China, European Union, Indonesia, Japan, Korea, Singapore, South Africa, Taiwan, Thailand, United States of America and Vietnam.

#### **Australian distribution**

Supermarkets and butchers in Australia.

# **Export licences**

We have export licences for Cambodia, Canada, China, European Union, Indonesia, Japan, Korea, Singapore, South Africa, Taiwan, Thailand, United States of America and Vietnam.

- Authority for Uniform Specifications -Meat and Livestock (AUS-MEAT)
- Australian Quarantine and Inspection Service (AQIS) regulations
- Halal
- Hazard Analysis Critical Control Points (HACCP)





#### Venturetech Australia

7/7 Quantum Link, Wangara, Western Australia, 6065 +61 437 788 662 sales@venturetech.com.au www.tenderboost.com.au

Venturetech was founded in 1990 by the late Dr Denis Roberts, former leading CSIRO research scientist and founding head of the Western Australian Agriculture Animal Products Technology Branch. In the late 1980's Denis and his research team carefully developed the technology 'Tenderboost™' that we now produce at Venturetech. Venturetech focuses on value adding products for beef, game, sheep, pork, and poultry. We produce flavour infusion concentrates along with complementary flavoured rubs to be used with Tenderboost. We are expanding our range to reflect current culinary trends.





#### **Products**

Value adding meat processing aids, flavour concentrates in classic range and our new Australian native range, flavour rubs to complement the flavour concentrates. Tenderboost™ is sold as a pallet with 48 cartons per pallet.

#### **Australian distribution**

Adelaide, Melbourne and Western Australian wholesale meat processors and butchers.

# **Accreditations and certifications**

- Hazards and Critical Control Points (HACCP)
- Halal

#### Social media

WhatsApp: +61 0437 788 662 Instagram: tenderboost\_tm



#### **WAMMCO International**

Unit 1/3 De Vlamingh Avenue, East Perth, Western Australia, 6317 +61 8 9262 0999 abaker@wammco.com.au www.wammco.com.au

WAMMCO International is the trading name of the producer owned and controlled Western Australian Meat Marketing Cooperative Limited. We are a fully accredited export meat processing facility located 277km south east of Perth in Katanning, the heart of the Great Southern Region.

The co-operative owns processing facilities at Katanning in Western Australia and at Goulburn in New South Wales, and is one of Australia's largest exporters of lamb and mutton, specialising in the production and export of premium quality chilled and frozen lamb products.



#### **Products**

Chilled and frozen lamb and mutton cuts and carcases, offal, skins and by products.

# **Export countries**

Export to over 55 countries worldwide, including North America, Europe, China, Middle East and Malaysia.

#### **Australian distribution**

Costco and Aldi Supermarkets, Bunbury Growers Market, GeoBay Butchers, Med Halal, The Dome Katanning and other leading outlets.

# **Export licences**

WAMMCO is an A+ registered facility so we can export to any country in the world.

#### **Accreditations and certifications**

- A+ Authority for Uniform Specifications
   Meat and Livestock (AUS-MEAT)
- British Retail Consortium (BRC)
- Hazard Analysis Critical Control Points (HACCP)
- Master of Science in Quality Assurance (MSQA)



**Western Meat Packers Group** 

37 King Edward Road, Osborne Park, Western Australia, 6017 +61 8 9241 4600 inquiries@wmpg.com.au www.wmpg.com.au

Established in 1983, Western Meat Packers is one of Australia's most trusted beef and lamb exporters and processors. Our operations include an abattoir in the South West, a farm at Brunswick, a boning and packing facility, a retail ready packaging plant, and offices in China, Thailand and South Korea. We have a legacy of producing safe, quality beef for customers both at home and around the world. Our major export customers are South Korea, Japan, the Middle East and Indonesia. We have exclusive arrangements with end users for our products in Singapore.



#### **Products**

Beef and veal.

# **Export countries**

North America, Japan, Korea, South East Asia and Middle East.

# **Australian distribution**

Retail supermarkets and butchers.

#### **Accreditations and certifications**

- Department of Water and Environmental Regulation (DWER)
- National Association for Sustainable Agriculture Australia (NASAA) Organic
- British Retail Consortium (BRC)
- Australian Animal Welfare Certification System (AAWCS)
- Authority for the Uniform Specification of Meat and Livestock (AUSMEAT)

## Social media

Instagram: western\_meat





# **Chapman River Olives**

PO Box 1596, Geraldton, Western Australia, 6531 +61 8 9920 5105 sales@chapmanriver.com.au www.chapmanriver.com.au

The Lewis family has consistently produced award-winning Extra Virgin Olive Oil in Chapman Valley, Western Australia, since the first olive crop from trees planted in 1998.

Grown in rich red valley soil, our plump healthy fruit produces some of the finest olive oil available.

The olive trees have responded well to the Mediterranean climate and all varieties are laden with fruit in season. The olive oil has unique and outstanding flavours, soft and delicate, with a tropical bouquet and a mild peppery finish.







#### **Products**

Olive oil using mainly Frantoio, Queen of Spain, Kalamata, WA Mission, Picual, Picholine and Coratina olives. All our range is available for export.

#### **Export countries**

China, Japan and United States of America.

# **Australian distribution**

Geraldton and Perth outlets and our online shop.

#### **Accreditations and certifications**

Olive Care with Australian Olive Association.



# **Dandaragan Estate**

7 Koojan Avenue, South Guildford, Western Australia, 6055 +61 450 119 747 contact@dandaraganestate.com.au www.dandaraganestate.com.au

Dandaragan Estate offers only the finest in ultra premium extra virgin olive oils. Premium quality olives are grown and harvested under the ideal Mediterranean type climate found at the Moore River region in Western Australia since 1846.

Each year, the harvest provides
Dandaragan Estate the raw materials
for its four master blends: Fruity, Chef's
Choice, Delicate and Robust. These blends
are created by one of Australia's leading
blenders. Kalamata King comes from our
farm where we grow Australian Kalamon
olives, free from chemical application.





#### **Products**

Extra virgin olive oil. From our range, Kalamata King, Chef's Choice and Fruity in 500 ml bottles are available for export.

# **Export countries**

Mauritius, Middle East and Singapore.

#### **Australian distribution**

Boatshed, David Jones, Farmer Jacks, Independent Grocers of Australia (IGA), Supa IGA.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Point (HACCP).

# Social media

Facebook: DandaraganEstate



# Frankland River Olive Company Ltd

1 McDowell Street, Welshpool, Western Australia, 6106 +61 8 9494 2044 sales@jingilli.com.au www.jingilli.com.au

Established in 1999, the Frankland River Olive Company has grown to become one of Australia's largest producers of extra virgin olive oil. We harvest, process and market premium extra virgin olive oil for Australian and international markets. We planted 110,000 olive trees in the year 2000 amid the loamy soils, cool climate and pristine environment in the Frankland River and Moore River regions. The regions were selected because of their quality soils, water availability and ideal climate, similar to the premium olive growing region of Tuscany in Italy.



#### **Products**

Olive oil. All products are available for export, plus bulk oil.

# **Export countries**

Italy, Spain, Malaysia and Japan.

#### **Australian distribution**

Sold in Western Australia, Victoria and Queensland.

# **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Good Manufacturing Practice



#### **Talbot Grove**

4 Lupin Way, Coogee, Western Australia, 6166 +61 8 9418 7583 talbotgrove@dodo.com.au www.talbotgrove.com

Talbot Grove is a family-run business focusing exclusively on the production of high-quality extra virgin olive oil from our own grove of over 6,000 trees in York, Western Australia. Talbot Grove was the first commercial size olive grove to be established in the York region of Western Australia. Over a three-year period, from 1997 to 1999, more than 6,000 trees of the varieties Manzanilla de Sevilla, Frantoio and Nevadillo Blanco were planted on the farming property the family had owned since 1980. The first oil was produced in 2000, from the Manzanilla variety.



#### **Products**

Three varietal olive oils. All products in the range are available for export in 375ml bottles, 3 litre cans and 20 litre drums.

# **Export countries**

Taiwan, Malaysia and Japan.

#### **Australian distribution**

IGA, Farmer Jacks and specialty stores in the Perth metropolitan area. Talbot Grove also supplies restaurants.

#### **Accreditations and certifications**

Member of the Buy West Eat Best program.

#### Social media

Instagram: talbotgroveoliveoil





#### Gourmania

13 Wicks Street, Bayswater, Western Australia, 6053 +61 8 9248 8866 gcfpl@gourmania.com.au www.gourmania.com.au

Gourmania (Gourmet Chef Foods) is an established manufacturer with over 30 years of experience. Gourmania produces a wide variety of products that are mainly sourced from Australia and New Zealand. Gourmania is one of Western Australia's largest suppliers of prepared meals to the public healthcare network, and is the dedicated manufacturer and supplier of value added products, ready-made meals, stocks, and sauces both nationally and internationally. We have blue chip clients throughout Australia and Asia and strong strategic partnerships, supplying into the food services, healthcare, airline catering and hotel industries.



#### **Products**

Specialty sauces and seafood stock. Chilled and frozen food products. Soups and broths. Wet dishes, omelettes, meals and meal components.

Specialised value added products:

- Seafood (lobster, clams & mussels)
- Meats
- Dairy (omelettes & breakfast crepes)

Gourmania are contract manufacturers and will produce the product to suit client requirements.

# **Export countries**

Japan, Hong Kong, Korea, China, Singapore and Middle East.

#### **Australian distribution**

Food service – public health care sector, restaurant chains, airlines and hotels.

# **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Halal

# Social media

LinkedIn: gourmania-gourmet-chef-foods





# **Abrolhos Octopus**

393 Marine Terrace, West End, Geraldton, Western Australia, 6530 +61 8 9943 8000 info@abrolhosoctopus.com www.abrolhosoctopus.com

Abrolhos Octopus is the only large scale vertically integrated octopus fishing company in Australia. Since beginning fishing in 2018, we quickly gained attention and appreciation from chefs around the world.

We have our own licences, our own fleet of newly fitted, high-tech fishing vessels and our own state-of-the-art processing facilities on the harbour's edge.

The time between being caught and processed is kept to a minimum, allowing us to ship the ocean's freshest and finest-tasting octopus all over the world.





#### **Products**

Octopus.

# **Export countries**

China, Holland, Japan, Singapore, Thailand, and United Arab Emirates.

# **Australian distribution**

Distributors and restaurants Australia wide.

# **Accreditations and certifications**

- Export approved establishment
- Halal
- Marine Stewardship Council (MSC)

#### Social media

Instagram: abrolhosoctopus



# **Austral Fisheries Pty Ltd**

Level 4, 50 Oxford Close, West Leederville, Western Australia, 6007 +61 8 9217 0100 austral@australfisheries.com.au www.australfisheries.com.au

Austral Fisheries is Australia's leading integrated commercial fishing company, bringing high quality, sustainably caught seafood to customers around the world for over 40 years. Committed to our responsibility as a steward of the ocean and the environment, in 2016 we became the first seafood business in the world to be certified as carbon neutral. Austral's premium, wild-caught brands include Glacier 51 Toothfish, Skull Island Tiger Prawns and Karumba Banana Prawns. Glacier 51 Toothfish won MSC's most sustainable seafood product as well as the state winner of the 2021 Delicious Produce Awards.



#### **Products**

Patagonian Toothfish, Tiger Prawns and Banana Prawns. All our range is available for export.

# **Export countries**

China, Hong Kong, Italy, Korea, Malaysia, Maldives, Netherlands, New Zealand, Singapore, Taiwan, United Arab Emirates and United States of America.

# **Australian distribution**

Catalano's, Coles, Farmer Jacks and Woolworths stores.

# **Export licences**

We have export licences for all markets and products mentioned above.

#### **Accreditations and certifications**

- Marine Stewardship Council (MSC)
- Hazard Analysis Critical Control Point (HACCP)
- Carbon Neutral

#### Social media

Facebook: australfisheries Linkedln: austral-fisheries-pty-ltd Instagram: austral\_fisheries



# **Blue Ridge Marron**

323 Mitchelldean Road, Yanmah, Western Australia, 6258 +61 407 389 674 aquatic@westnet.com.au www.blueridgemarron.com

Blue Ridge Marron is locally-owned and operated, based in Manjimup, Western Australia, the heart of the Southern Forests region. Renowned for its pristine countryside, fine wines and premium produce. Since 2001, together with our group of dedicated producers, we have supplied the hospitality industry both locally and abroad with premium live marron and freshly caught rainbow trout. During this time Blue Ridge Marron has grown to become one of the largest wholesalers of live marron in Australia, sourcing product from throughout Western Australia.



#### **Products**

Marron, electric blue maron and rainbow trout. All our range is available for export.

# **Export countries**

United States of America, Singapore, Hong Kong and European Union.

#### **Australian distribution**

Seafood distributors in capital cities and fine dining establishments.

# **Export licences**

We have licences for live marron and chilled rainbow trout. We have European Union accreditation.

# **Accreditations and certifications**

- Australian Quarantine and Inspection Service (AQIS)
- Hazard Analysis Critical Control Points (HACCP)
- European Union Accredited (EU)



#### **Cambinata Yabbies**

4208-4210 Dumbleyung-Lake Grace Road, North Kukerin, Western Australia, 6352 +61 8 9864 6054 cambinatayabbies@bigpond.com www.cambinatayabbies.com.au

Cambinata Yabbies is a family-owned and operated company, established in 1991 on the family farm in Kukerin, Western Australia, three-hundred kilometres south east of Perth. It is the largest registered yabby export facility in Australia, sourcing yabbies from hundreds of farmers, processing and marketing them live to the world. Cambinata's Gourmet range, includes bottled yabbies and abalone in a variety of flavours, and are served in platinum service. Yabbies have been enjoyed by Indigenous Australians for many centuries, and now the world has woken to their delicious delicate flavour.



#### **Products**

Live or frozen yabbies, bottled yabbies, and bottled abalone. Live yabbies only are available for export.

# **Export countries**

China, Germany, Hong Kong, Italy, Korea, Singapore, Switzerland, Taiwan, United Arab Emirates, United Kingdom and United States of America.

#### **Australian distribution**

Western Australia, Victoria, New South Wales and South Australia.

# **Export licences**

Asia, Europe, Middle East and United States of America.

# **Accreditations and certifications**

Australian Quarantine Inspection Services (AQIS).



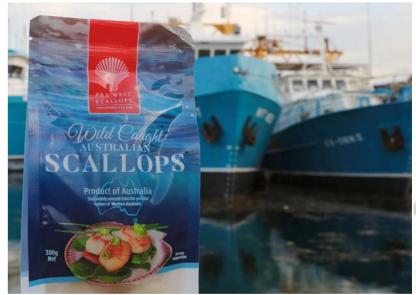
# **Far West Scallops**

31 Emplacement Crescent, Hamilton Hill, Western Australia, 6163 +61 8 9336 6866 info@farwestscallops.com.au www.farwestscallops.com

Far West Scallops is a family-owned and run Australian company. Established in 1983, it is the largest packer of scallops in Australia.

Scallops packed by Far West are unique to Australia, renowned for their fresh, slightly salty and sweet flavour, pleasantly firm texture and attractive ivory colour. They are served in leading restaurants and are available in supermarkets and specialty stores in Australia, Hong Kong, Singapore and Taiwan.

All Far West products are sustainably sourced and wild caught in West Australian fisheries, waters largely untouched by the modern world.





#### **Products**

Ballot's saucer scallop (Ylistrum Balloti). All our range is available for export.

# **Export countries**

Hong Kong, Malaysia, Singapore and Taiwan.

#### **Australian distribution**

Coles supermarkets, Farmer Jack's and specialty retailers.

# **Export licences**

For scallops.

# **Accreditations and certifications**

Registered Export Establishment.

# FREMANTLE OCTOPUS

# Fremantle Octopus Pty Ltd

12 Blamey Place, O'Connor, Western Australia, 6163 +61 8 9335 6300 hello@fremantleoctopus.com.au www.fremantleoctopus.com.au

Founded in 2000, Fremantle Octopus is a vertically integrated fishing, processing, distribution, and export company with a dominant licence owner in the MSC certified West Australian Octopus Fishery. The species of octopus, found only in Western Australia, is regarded as the best in the world because of the quality and tenderness of its flesh when cooked. The succulent flavour and texture of this octopus emanates from its diet of abalone, lobster, crabs, prawns, scallops and fish. Fremantle Octopus has strong long-term global trading relationships with various large buyers.





#### **Products**

Raw, cooked and value added octopus products. All our range is available for export.

# **Export countries**

China, Dubai, Hong Kong, Singapore, Thailand and United States of America.

#### **Australian distribution**

Available nationally through Coles and major wholesalers.

# **Export licences**

We have licences for export of raw frozen graded premium octopus, cooked frozen graded premium octopus and marinated pickled octopus.

#### **Accreditations and certifications**

- Hazard Analysis and Critical Control Point Food Safety (HACCP)
- Marine Stewardship Council Accreditation on fishing licences (MSC-F-31447)
- Marine Stewardship Council Accreditation Chain of Custody (MSC-C-57898)
- The United States Food and Drug Administration (FDA) Registration No.: 17682573684
- Data Universal Number System (DUNS): 741709344

# Social media

Facebook: fremantleoctopus LinkedIn: fremantle-octopus WhatsApp: 3SCF4TBUZLPIG1 Instagram: fremantleoctopus



# **Geraldton Fishermen's Cooperative**

62-66 Banksia Road, Welshpool, Western Australia, 6106 +61 8 9435 8950 sales@brolos.com.au www.brolos.com.au

Owned by fishers and managed by professionals, the Geraldton Fishermen's Co-operative Ltd (GFC) is the world's largest exporter of Australian rock lobster (Panulirus cygnus) and sets the benchmark for sustainable, quality seafood exporters worldwide. GFC holds a 65% market share of the Australian western rock lobster industry, which is now the most valuable fishery in Australia with annual exports estimated to be valued at over \$400 million.GFC was the first in the industry to attain Marine Stewardship Council (MSC) certification for its safe and sustainable fishing practices.







#### **Products**

- Live lobster
- · Whole boiled and frozen lobster
- · Whole boiled and chilled lobster
- Whole raw and frozen lobster
- · Whole raw and chilled lobster
- · Lobster heads and lobster tails

All our range is available for export.

#### **Export countries**

A range of markets, including United States of America, South East Asia, North Asia, China, Japan, Taiwan, South Korea, Singapore, Malaysia, United Arab Emirates and Europe.

# **Australian distribution**

Woolworths, Metcash, food and service wholesalers and seafood stores.

# **Export licences**

All lobster products. A range of markets, including United State of America, South East Asia, North Asia, China, Japan, Taiwan, South Korea, Singapore, Malaysia, United Arab Emirates and Europe.

#### **Accreditations and certifications**

- Marine Stewardship Council (MSC)
- Hazard Analysis Critical Control Points (HACCP)
- · Approved Arrangement Certificate
- Certificate of Registration of an export registered establishment

#### Social media

Facebook: gfcbrolos LinkedIn: geraldton-fishermen's-co-operative



# **KB Food Company Pty Ltd**

23 Catalano Road, Canning Vale WA 6155 +61 8 9455 8500 sales@kbfoodco.com.au www.kbfoodco.com.au

KB Food Company is Australia's largest seafood company operating at all levels of the supply chain, including catching, processing, manufacturing, importing, exporting and wholesaling. We provide over 100,000 tonnes of seafood annually.

We can provide a range of products for the wholesale and retail markets.



#### **Products**

Western rock lobsters, scallops, tiger and king prawns, atlantic salmon products, emperors and snappers are available for export.

#### **Export countries**

Singapore, Hong Kong, Taiwan, South Korea, Malaysia, Japan, China, United States of America and Europe.

# **Australian distribution**

Major retailers and wholesalers (Woolworths, Coles, Aldi, Metcash, IGA and Costco).

#### **Export licences**

Western rock lobsters, scallops, tiger and king prawns globally.

#### **Accreditations and certifications**

- Safe Quality Food (SQF) Food Safety and Quality Accreditation for Manufacturing, Storage and Distribution
- Hazard Analysis Critical Control Point (HACCP) and Good Manufacturing Practices (GMP) Accreditation
- Approved Arrangement (AA) for Export of Fish and Fish Products
- Marine Stewardship Council Chain of Custody (MSC CoC)
- United States of America Food and Drug Administration (USA FDA)
- Best Aquaculture Practices (BAP)
   Seafood Processing Standard for Chilled
   Whiteleg shrimp
- Halal

#### Social media

LinkedIn: KB Food Company

# LEEUWIN COAST

#### **Leeuwin Coast**

171-173 Mounts Bay Road, Perth, Western Australia, 6000 +61 8 9335 1244 leeuwincoast.sales@harvestroad.com www.leeuwincoast.com

Our seafood is grown to honour Western Australia's oceans and our world at large. The flowing currents along our coastline give our produce a taste that is uniquely West Australian. It's as clean and pure as the pristine waters in which it is grown. We have built our aquaculture business on sustaining a vision of closing the loop and are creating solutions to prevent climate breakdown, enhance food security and revitalise local ecosystems. We're dedicated to supplying the world with the finest seafood grown and harvested from Western Australia.



#### **Products**

Akoya and western rock oysters. All our range is available for export.

# **Export countries**

Thailand, Japan, China, Singapore, European Union, Korea, Vietnam, Hong Kong, Indonesia and United Kingdom.

#### **Australian distribution**

Perth, Western Australia and Sydney, New South Wales.

# **Export licences**

We have an export licences for all markets.

# **Accreditations and certifications**

- · Carbon Neutral by Climate Active
- · Friend of the Sea

# Social media

Facebook: Leeuwin Coast LinkedIn: Harvest Road Instagram: leeuwincoast



#### Premium Australian Seafood

#### Mendolia Seafoods Pty Ltd

Unit 3/12 Murphy Street, O'Connor, Western Australia, 6163 +61 8 9430 8300 admin@mendoliaseafoods.com.au www.mendoliaseafoods.com.au

Mendolia Seafoods specialises in sardine fishing and the processing and value adding of seafood products for sale in both Australian and overseas markets.

Mendolia Seafoods was first established in 1959, then known as the Mendolia Fishing Company, as a sardine processor where none had previously existed in Australia. Within the fishing profession, Mendolia Seafoods continues to be a leader, a pioneer and an innovator. Fast forward to 2017, the company had built a new purpose built facility in O'Connor, with first productions commencing in January 2018.







#### **Products**

- A wide range of fresh, live, frozen whole (individually quick frozen) and fish fillets
- Marinated sardines, anchovies and octopus
- · Canned sardines, salmon and tuna
- Specialised seafood oils (Garum)
- Contract manufacturing (original equipment manufacturing)

Our entire range is available for export.

# **Export countries**

United States of America.

#### **Australian distribution**

Independent Grocers of Australia (IGA) stores Australia wide.

# **Export licences**

China.

# **Accreditations and certifications**

- Hazard Analysis Critical Control Points (HACCP)
- Registered Export Establishment

# Social media

Facebook: mendoliaseafoods Instagram: mendoliaseafoods LinkedIn: mendoliaseafoods WhatsApp: +61 488 028 851



#### **Ocean Grown Abalone**

Level 3, 3 Cantonment Street, Fremantle, Western Australia, 6959 +61 8 6181 8888 info@oceangrown.com.au www.oceangrown.com.au

Ocean Grown Abalone (ASX:OGA) is the world leader in abalone ranching.

The abalone live on reefs located on the seabed off the Western Australian coastline, where the Southern and Indian Ocean meet, where wild abalone thrive. We let nature provide for the well being and growth of our abalone, resulting in a product that is identical to a wild catch product, but with the competitive advantages that only aquaculture can provide. We aim to produce a superior product to international and domestic markets that will be matched by the premium prices received.







#### **Products**

Two Oceans Abalone products include premium live abalone, whole frozen in shell, individual quick frozen meat, chilled and/or sliced greenlip abalone meat and abalone shell. All our range is available for export.

# **Export countries**

Hong Kong, Singapore, Malaysia, China, United Arab Emirates, United Kingdom, Taiwan, United States of America, Dubai, Cambodia, Thailand, Macau and Vietnam.

#### **Australian distribution**

Two Oceans Abalone products are sold to distributors, food services and restaurants throughout Australia and online.

# **Export licences**

Two Oceans Abalone products are available to all markets and all products have an export licence.

#### **Accreditations and certifications**

- Certificate of Registration of Export Registered Establishment (Registration Number 1390)
- Fish Processor's Licence (Processors Licence 1308)
- Certificate of Registration of a Food Business (Issued by Shire of Augusta Margaret River)
- Hazard Analysis and Critical Control Points (HACCP)

#### Social media

Facebook: oceangrownabalone LinkedIn: oceangrownabalone Instagram: oceangrownabalone





#### Sea Harvest

Unit 5/2 Capo D'Orlando Drive, South Fremantle, Western Australia, 6162 +61 8 9435 6500 demetri.d@sea-harvest.com.au www.sea-harvest.com.au

Operating since 1963, Sea Harvest (SH) is a vertically integrated and diversified Australian seafood business, providing wild caught, premium, sustainably sourced seafood from the ocean to your plate.

Our vessels fish seasonally from April through to September in the Shark Bay fishery, located in the north of Western Australia (WA). Today, Sea Harvest boasts 11 prawn vessels and 10 of Shark Bay's 18 licences.

In 2017, the company expanded its fishing operations to also include five vessels fishing for banana prawns and spanish mackerel in the Kimberley, Pilbara and Gascoyne regions of WA.



#### **Products**

Tiger and king prawns, scallops and mantis, crab and coral prawns are available for export.

# **Export countries**

Asia and European Union.

#### **Australian distribution**

Via Hotel, Restaurant and Catering (HORECA) channels.

# **Export licences**

- Have export licences for European Union and Asian markets
- Have export licences for prawns, scallops, mantis shrimp, crab and coral prawns (tiger prawns are not permitted into China)

# Accreditations and certifications Marine Stewardship Council (MSC) (prawns).





# **Olympic Fine Foods**

7 Cressall Road, Balcatta, Western Australia, 6021 +61 8 9240 1475 customercare@olympicfinefoods.com.au www.olympicfinefoods.com.au

Starting from a small factory in suburban Perth back in 1979, Olympic Fine Foods has significantly grown over the years, now making over 500 products under the Olympic and Stirling brands.

We use only the finest ingredients, and the clean, green, sustainable and local philosophy carries right through our product range.

We pride ourselves on the quality and care put into every product we make and the partnerships we forge. From humble beginnings, our aim is to spread Olympic Fine Foods to all of Australia and to the world.









#### **Products**

Olympic Fine Foods produces wholesome mueslis, scrumptious snack foods, quality nuts and dried fruits, as well as a range of soft, juicy lollies and confectionery.

#### **Export countries**

We proudly export our local Western Australian products to the rest of the world, including China, the Philippines and throughout South East Asia.

Accreditations and certifications
Hazard Analysis Critical Control Points
(HACCP).

# Social media

Facebook: OlympicFineFoods



# **Vegetable availability**

To help with your planning, below is an indication of the seasonal availability of the most popular export vegetables from Western Australia. Please check with suppliers to confirm details.

Vegetables	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Asparagus												
Beans – Green												
Broccoli												
Brussel sprouts												
Cabbage												
Capsicum												
Carrots												
Cauliflower												
Celery												
Lettuce												
Mushroom												
Onions												
Potatoes												
Pumpkin												
Spinach												
Sweet corn												
Sweet potato												
Truffles												

Peak availability Available



# **Center West Exports**

Lot 55 Croot Place, Woodridge, Western Australia, 6041 +61 8 9577 2066 admin@centerwest.com.au www.centerwest.com.au

About 100km north of Perth, Western Australia's capital city, we have a team of people dedicated to growing the highest quality carrots and produce, and sharing them with international markets all over the world.

Our operation is 100% Western Australian owned by the second generation of the founding family, and is operated by people with a proud and proven heritage growing carrots, the crop we specialise in.



# **Products**

Carrots.

# **Export countries**

United Arab Emirates, Saudi Arabia, Kuwait, Bahrain, Oman, Singapore, Malaysia, Taiwan, Indonesia, Japan, Qatar, and Reunion Island.

#### **Australian distribution**

Melbourne, Sydney and Brisbane wholesale markets.

# **Export licences**

Export licences for all countries listed above, and for all kinds of fresh produce (fruits and vegetables).

# **Accreditations and certifications** Global Gap.

#### Social media

LinkedIn: center-west-exports



#### **Great Southern Truffles**

Unit 4/139 Buxton Street, Mount Hawthorn, Western Australia, 6016 +61 413 626 244 adam@greatsoutherntruffles.com.au www.greatsoutherntruffles.com.au

Great Southern Truffles have been part of the Great Southern since 2007, a boutique Western Australian grown providore that is showcasing Australian produce to the truffle cognoscenti of the food world.

We have distributed truffles to some of the most celebrated chefs in Australia, Europe, Asia and the United States of America. We pioneered hunting and grading truffles in our little corner of the globe.

We produce premium quality fresh, canned and processed truffle products, ranging from honey, aioli, butter and mustard, to sauces, salsas and oils.





#### **Products**

Supply fresh truffles and manufacturing of truffle products. All of our range is available for export.

# **Export countries**

Singapore, Japan, Hong Kong, United States of America, United Kingdom, Korea, United Arab Emirates, Italy and France.

#### **Australian distribution**

All Australian supermarkets, high end retailers, many restaurants and food manufacturers Australia wide.

Accreditations and certifications
Hazard Analysis Critical Control Points
(HACCP).

#### Social media

Facebook: greatsoutherntruffles.com.au Instagram: greatsoutherntruffles.com.au LinkedIn: greatsoutherntruffles.com.au



# **Manjimup Truffles**

636 Seven Day Road, Manjimup, Western Australia 6258 +61 8 9771 1145 al@manjimuptruffles.com.au www.manjimuptruffles.com.au

Manjimup Truffles is part of the Blakers family business of Five Acre Nursery, which has been a major vegetable and tree production nursery since 1978 and is located on Seven Day Road, a few kilometres south west of Manjimup which is the epicentre of truffle production in Western Australia. Our French distributors, Plantin Truffles, distribute truffles to a network of wholesalers throughout Europe and the United States of America.





#### **Products**

Black Perigold Truffle. In season (June through to late August) fresh black truffle in 3 grades of truffles. Whole truffle, large truffle pieces and small truffle pieces and industrial truffle for product production.

#### **Export countries**

France, Hong Kong, Singapore, Taiwan, United States of America, Japan, Korea, Thailand, United Arab Emirates, Italy and England.

# **Australian distribution**

Manjimup Truffles supplies many of the top restaurants in Australia through our network of distributors and direct to customers if order is large enough.

#### Accreditations and certifications

- Food & Drug Administration (USA) Pack House certification for export
- All Local and WA State Pack House licences

#### Social media

WhatsApp: +61 409 016 040



# **Oak Valley Truffles**

27 Appadene Road, Manjimup, Western Australia, 6258 +61 476 056 567 info@oakvalleytruffles.com.au www.oakvalleytruffles.com.au

Manjimup, in the south of Western Australia, is the centre of the Australian truffle industry. More than 85% of Australian winter truffles are produced in this small horticultural region. Oak Valley Truffles is the largest truffle producer in Australia and has 73 hectares or 36,500 winter truffle inoculated trees. Oak Valley winter black truffles are harvested in the months of June, July and August. This allows chefs worldwide to have a bi-annual fresh truffle supply due to the European winter season, followed by the Australian winter season.



#### **Products**

Black truffles.

# **Export countries**

Denmark, France, Germany, Hong Kong, Italy, Japan, Singapore, South Korea, Spain, United Arab Emirates, United Kingdom and United States of America.

#### **Australian distribution**

Melbourne, Perth, Queensland, Southwest of Western Australia and Sydney.

# **Export licences**

United States of America.

#### **Accreditations and certifications**

United States Food & Drug Administration (USFDA).

#### Social media

WhatsApp: +61 476 056 567 Instagram: Oak Valley Truffles



#### **Patane Produce**

27 Pead Road, Myalup, Western Australia, 6620 +61 8 9720 2235 info@pataneproduce.com.au www.pataneproduce.com

Formed in 1999 in Myalup on 675 hectares, Patane Produce is a stand out operation in Western Australia.

Our vertically integrated business employs around 80 staff over the course of each year, and includes comprehensive packing facilities for all lines grown. The temperate climate of the region allows for produce lines to be supplied for 12 months of the year.





#### **Products**

Farm fresh broccoli, carrots, onions and potatoes. All our range is available for export.

# **Export countries**

Bahrain, Hong Kong, Kuwait, Malaysia, Oman, Qatar, Reunion Island, Singapore, Taiwan, Thailand and United Arab Emirates.

#### **Australian distribution**

Coles, Costco, Hello Fresh, Woolworths stores and Patane Markets.

# **Export licences**

We have licences for export for broccoli, carrots, onions, and potatoes.

#### **Accreditations and certifications**

- Fair Farms
- Harmonised Australian Retailer Produce Scheme (HARPS)
- Safe Quality Food (SQF 9)
- Supplier Ethical Data Exchange (SEDEX)

# Social media

Facebook: Patane produce

# pemberton.

#### **Pemberton Fresh**

34 Sundercombe Street, Osborne Park, Western Australia, 6017 www.pembertonfresh.com.au

Pemberton is an Australian agri-business that exports fresh premium potatoes from the Pemberton region of Western Australia. Owned and operated by the Della Vedova family with over 80 years' experience, Pemberton prides itself on delivering quality produce, fresh and on time and is committed to every stage of the process from paddock to palate. We believe in partnering with our customers to find category specific solutions that will add incremental growth.





#### **Products**

Premium Australian potatoes. All our range is available for export.

# **Export countries**

Hong Kong, Indonesia, Malaysia, Singapore and United Arab Emirates.

#### **Australian distribution**

Aldi, Coles and Woolworths stores.

# **Export licences**

All countries, working to comply with local protocols.

# **Accreditations and certifications**

- Freshcare Standard Food Safety and Quality Edition 4.1
- Safe Quality Food (SQF) Code for Manufacturing Edition 8.1



#### Stonebarn

54A Angove Street, North Perth, Western Australia, 6006 +61 424 054 344 info@stonebarn.com.au www.stonebarntruffles.com.au

Established in 2004 by Dion and Sharon Rangé, Stonebarn is a large commercial truffle producer in the Western Australian food and wine region of Manjimup, the heart of Australian truffle country. We found our very first Stonebarn truffle on 5 June 2010. We produce black winter French Perigord Truffle (tuber melanosporum) grown on the property, which boasts more than 2,000 truffle producing trees. Our truffles have been described as earthy, the floor of the forest, damp earth, roasted dry fruits and chocolate, with a memorable aroma and lingering aftertaste.





Denmark, France, Germany, Hong Kong, Italy, Japan, Singapore, South Africa, Spain, United Kingdom and United States of America.

#### **Australian distribution**

Truffle traders, wholesalers and distributors, restaurants and retailers.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Points (HACCP).

# Social media

Facebook: stonebarnlodge WhatsApp: +61 424 835 166 Instagram: stonebarntruffles

Premium Périgord Black truffles (Tuber melanosporum). Stonebarn also manufactures a range of value added gourmet truffle products using the real black Perigord truffle (they are not 'truffle-flavoured' products). The gourmet truffle food collection includes truffle salt (pink and white) spiked with large pieces of black truffle, truffle oil, mustard, mayonnaise, aioli and sauce, seasoning, honey, beer, dressing, ice cream, butter and truffle juice. All our range is available for export with the exception of our truffle butter and truffle ice cream.



# **Trodan Produce (WA) Pty Ltd**

26 Longwood Bend, Aubin Grove, Western Australia, 6164 +61 419 047 097 troy@supafresh.com.au www.supafresh.com.au

Supafresh is Western Australia's (WA) leading supplier of grower direct, ready-to-serve salads for food service, domestic retail markets and international markets.

Supafresh baby leaves is a 4th generation family-owned and operated company based in Pinjarra and Oakford in Western Australia. The success of our operation is proof that hard work, high standards, investment in the future and highly valued customer relationships are the key ingredients for modern day farming.



#### **Products**

Baby leaf salads. All our range is available for export.

# **Export countries**

Hong Kong, Malaysia, Middle East and Singapore.

#### **Australian distribution**

Independent retailers and wholesalers throughout Perth.

# **Export licences**

We have export licences for Hong Kong, Malaysia, Middle East and Singapore.

#### **Accreditations and certifications**

- · Freshcare certified
- Harmonised Australian Retailer Produce Scheme (HARPS)

#### Social media

Facebook: supafreshAU



#### Truffle Hill

490 Seven Day Road, Manjimup, Western Australia, 6258 +61 8 9777 2474 info@trufflehill.com.au www.trufflehill.com.au

Truffle Hill was established in 1997 by a small group of visionaries hoping to harvest and share fresh Black Périgord Truffles with the world. The dream was realised in the town of Manjimup, becoming Australia's first mainland commercial truffière.

Surrounded by vineyards, orchards and majestic rolling hills, Truffle Hill produces some of the world's finest, most aromatic black Périgord truffles (Tuber melanosporum), fantastic truffle gourmet products and experiences that money can't buy.

"At Truffle Hill our mission is to turn every truffle experience into something extraordinary and worthy of sharing."







#### **Products**

Fresh and frozen black Périgord Truffles.
Truffle Hill gourmet products including truffle oil, honey, salt, ponzu dipping sauce, aioli, tapenade and soon to be released truffle jus. All fresh and frozen black Périgord Truffle is available for export as well as our Truffle Gourmet products.

# **Export countries**

Asia, Europe, United Kingdom and the United States of America.

# **Australian distribution**

Online, farm shop and various fine food provender's across Australia.

#### **Accreditations and certifications**

- Hazard Analysis and Critical Control Points (HACCP)
- Halal

# Social media

Facebook: truffle.hill LinkedIn: trufflehill Instagram: truffle.hill



#### **WA Corn Growers**

141A Pederick Road, Neerabup, Western Australia, 6031 +61 8 9405 4162 jim@trandosfarms.com.au www.westaustraliancorngrowers.com.au

Our grandfather migrated here on his own from Greece and started the family business in 1939, and we have continued on the family business through four generations so far.

We grew beans and corn along with other crops, but when getting manual labour to harvest became an issue during the WA mining boom, we needed to adapt and find a gap in the market for mechanically-harvested crops. Once we established a market we then made the decision to follow the sun to Broome to grow beans and corn up there through the winter so that now we have a 12-month supply.



#### **Products**

Sweet corn and green beans. We generally only export sweet corn due to refrigeration challenges for air freight and shelf life challenges for sea freight.

#### **Export countries**

Dubai, Hong Kong, Singapore, Japan, Malaysia and New Zealand.

#### **Australian distribution**

All major supermarkets nationally and small retailers.

# **Accreditations and certifications**

- Safe Quality Food (SQF)
- Harmonised Australian Retailer Produce Scheme (HARPS)





**Advanced Pet Care of Australia Pty Ltd** 

40 Lionel Street, Naval Base, Western Australia, 6165 +61 8 9437 1161 info@advancedpetcare.com.au www.advancedpetcare.com.au

Advanced Pet Care of Australia is a modern and innovative Australian manufacturing company committed to the health and well-being of companion animals worldwide. In addition to our own brands, our manufacturing and technical expertise enable us to design and supply tailormade formulations for customers within Australia as well as overseas under original equipment manufacturer (OEM) or private label arrangements.



#### **Products**

Dry pet food.

### **Export countries**

Currently, over 70% of the company's total output is exported to markets such as Japan, Taiwan, South Korea, Philippines, Vietnam, Singapore, Malaysia and Indonesia.

#### **Australian distribution**

Veterinary clinics, pet retail stores and stock feed stores

#### **Export licences**

Advanced Pet Care of Australia Pty Ltd is a registered export establishment with the Department of Agriculture and Water Resources. We are not currently registered for exports to China.

#### Accreditations and certifications

- Hazard Analysis Critical Control Points (HACCP)
- Australian Standards (AS5812)
- Australian government accredited export facility



# **Australian Forage Group**

1 Port Beach Road North Fremantle, Western Australia, 6159 +61 8 9761 2584 vintex@bigpond.com www.australianforagegroup.com.au

Australian Forage Group (AFG) is a consortium of Australian agricultural producers who provide a nationwide selection of premium forage products.

Our primary winter forage crops are grown in Western Australia and the south east of Australia and AFG has processing facilities in both regions, reducing any product shortage due to seasonal variation. Australian oaten hay (Avena sativa) is an annual cereal grass that provides prime digestible fibre for livestock, allowing the animals to maintain high performance.



#### **Products**

Oaten and Rhodes Grass hay.

# **Export countries**

Middle East.

#### **Australian distribution**

Available in Western Australia.



# **Bodiam Pty Ltd**

Lot 300 Colebatch Street, Northam, Western Australia, 6401 +61 8 9622 1632 dwells@bodiam.com.au www.bodiam.com.au

Bodiam is one of the original suppliers of oaten and wheaten hay to the dairy and beef industries throughout Asia. Originating from farm beginnings, Bodiam has a complete understanding of its products, from seed to feed. From our supply base of Australian farms, we deliver premium hay along with oat, wheat and barley straw. Grown in the renowned Western Australian wheatbelt region, Bodiam can provide any grade required for cattle, horses, sheep, goats or camels. Our products are fully traceable from paddock to end user and are annual ryegrass toxicity (ARGT) free.





#### **Products**

Oaten hay, wheaten hay, oat straw, wheat straw, barley straw. All our products are available for export.

# **Export countries**

Japan, South Korea, Taiwan, China, Vietnam, Malaysia, Mauritius, Thailand and Middle East.

#### Australian distribution

Ex farm gate.

# **Export licences**

We have export licences for Japan, South Korea, Taiwan, Vietnam, Malaysia, Mauritius, Thailand and Middle East.

#### **Accreditations and certifications**

- Member of Australian Fodder Industry Association (AFIA)
- Member of Chamber of Commerce & Industry (CCI)



# **Gilmac Pty Ltd**

PO Box 988, West Perth, Western Australia, 6872 +61 8 9429 4900 perth@gilmac.com.au

Gilmac is the largest Australian exporter of oaten hay and operates seven hay pressing plants across three states in Australia to ensure consistent supply all year round. The business has been in operation for 30 years and is owned by Peter Mackie, a farmer from New Norcia, Western Australia. A combination of laboratory results and visual assessment is the basis for Gilmac's strict grading structure and a traceability system that tracks hay from the farmer's paddock to the end user, guarantees quality control.





#### **Products**

Major products available include oaten and wheaten hay, cereal straw and feed ration pellets for sheep and cattle.

## **Export countries**

East Asia including Japan, South Korea, Taiwan and China.



#### **Hay Australia**

Unit 10, 473 Beach Road, Duncraig, Western Australia, 6023 +61 8 9243 0533 andrew.bolt@hayaustralia.com.au www.hayaustralia.com.au

From farmer to farmer, Hay Australia (HA) stores, processes and markets premium quality oaten hay grown in the Australian dryland farming areas of Western Australia and Victoria. Oaten hay is a high-performance fodder used by dairy, equine and beef cattle producers to ensure animal health and productivity. Specialising in fodder production from the farm level through to delivering specially selected hay to the customer, HA provides reliable access to quality assured fodder in the global marketplace. Committed to quality, we ensure an enduring confidence in HA and our products.



#### **Products**

Oaten hay. Our entire range is available for export.

# **Export countries**

Japan, Korea, Taiwan and China.

### **Australian distribution**

Lot 169, Carani West Road, Yerecoin, Western Australia, 6571 and 79 Parish of Derby, Calder Highway, Bridgewater, Victoria, 3216.

#### **Accreditations and certifications**

Hazard Analysis Critical Control Points (HACCP).



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# Support for investment and trade

# **Invest and Trade Western Australia**

If you're looking for opportunities in business, investment or trade, contact our experienced team at Invest and Trade Western Australia.

Our in-house experts can support you directly and provide referrals or introductions across our network of overseas offices, industry bodies and government agencies.

The Government of Western Australia operates eight investment and trade offices in our key trading regions, including Europe, India-Gulf, North East Asia, China and ASEAN.

Please visit investandtrade.wa.gov.au for further information, including the contact details for our overseas offices.

# Department of Primary Industries and Regional Development

The Department of Primary Industries and Regional Development works closely with Invest and Trade Western Australia to provide trade and investment support specifically for the agrifood and beverage sector.

Our services include:

- Facilitating trade through business matching services, buyer delegations and international trade exhibitions; and
- Attracting and facilitating investment into the State's agrifood and beverage industry.

To find out more about our services, we encourage you to contact us via email – export@dpird.wa.gov.au



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Any reliance you place on the Information is strictly at your own risk. The Department recommends you use commercial discretion and other

research to assess the suitability for your purposes of any company, product or service listed in this Directory.

# The Department of Primary Industries and Regional Development is ready to assist you



- ← Scan here for the Western Australian Exporter Directory webpage, and contact us for further information:
  - e export@dpird.wa.gov.au
  - p +61 1300 374 731
  - w dpird.wa.gov.au

