



Department of
**Jobs, Tourism, Science
and Innovation**



Regional Communication Forum

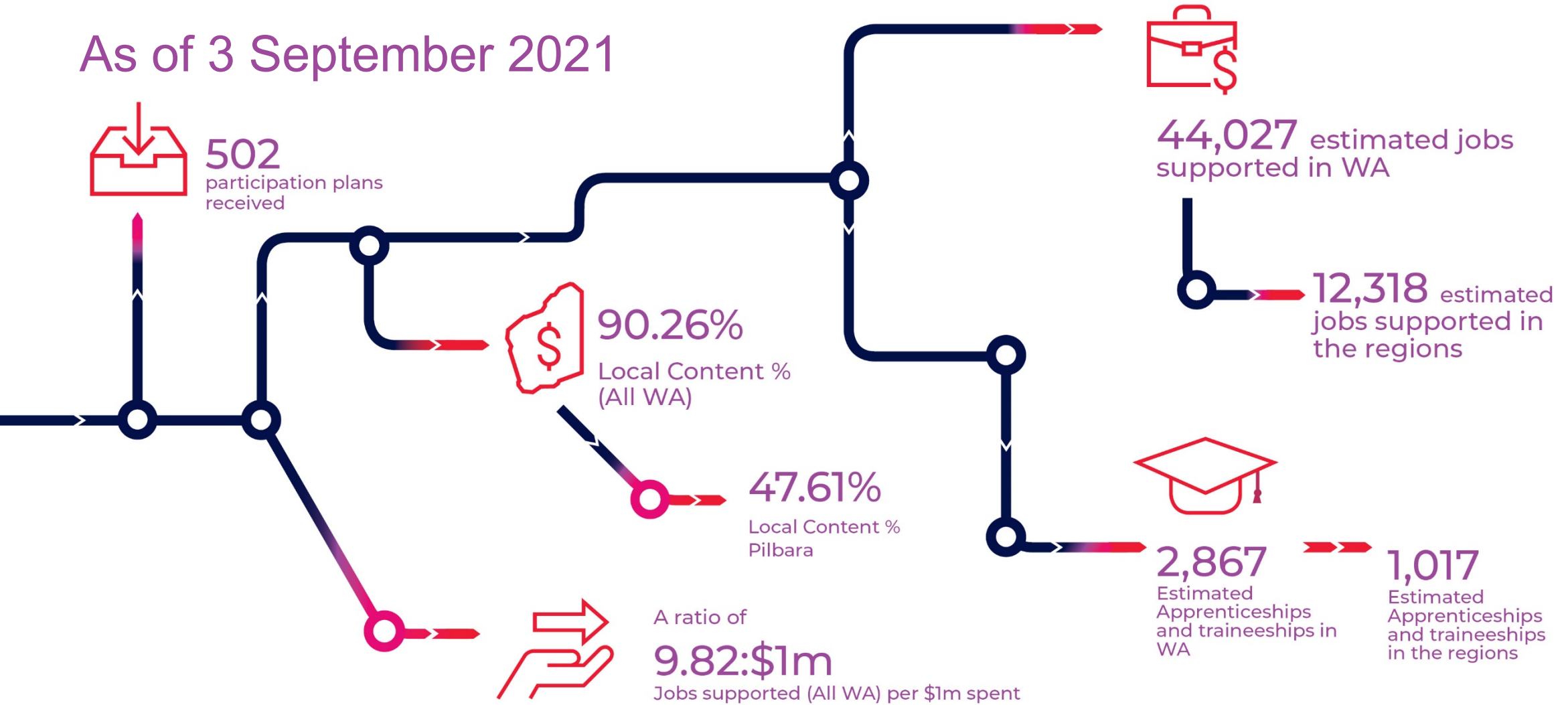
Karratha

Dan Holbrook
Director





As of 3 September 2021





WAIPS 2020

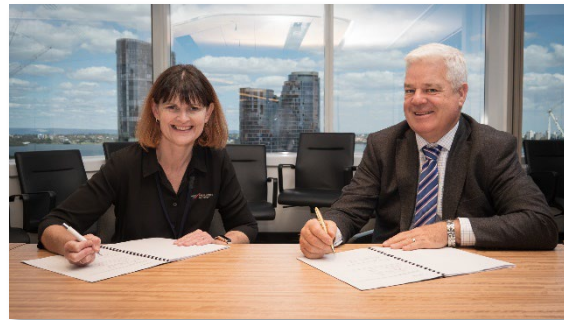
WAIPS 2020 was released in November 2020. Key focus areas are:

1. Agency Panel Contracts and Common Use Arrangements
2. Early tender advice and Agency Look Ahead Lists
3. Training for Regional SMEs
4. Grants
5. Regional Strategic Projects



Western Australian Buy Local Policy 2020

- [Western Australian Buy Local Policy 2020](#) ensures regional businesses are given focus when bidding for government contracts.
- Released by the Premier in Kalgoorlie on 3 July 2020.
- Capturing agencies commitments to regional businesses through Implementation Agreements.
- 23 Agency Implementation Agreements now signed and in operation.





WA BLP Implementation Agreements

Improvements realised through Agency Implementation Agreements include:

- regional and aboriginal engagement plans
- post tender feedback / briefings to unsuccessful bidders
- application of the Regional Price Preferences (RPPs) by Government Trading Entities
- increased the maximum value claimable for the RPPs to \$750,000 (under the WA BLP, this can be increased to \$1million)
- commitment to agency reporting on procurement outcomes



Case study – Spoilbank Marina

- Works Packages 2a (Bulk Earthworks) and 2c (Breakwaters and Reventments) were awarded to Brisbane based MGN Civil Pty Ltd
- MGN committed to a high level of local participation and while in its early stages, has achieved 89% local spend of which 36% is with registered Aboriginal businesses.





Local Capability Fund



29
rounds since
inception



\$17.33M
funds
approved



1,032
new staff



170
new
apprentices



\$77:1
leverage ratio

Visit [WA Industry Link](#) for more information and to apply



Local Capability Fund

Aboriginal Business Round

The level of funding is 75% of eligible costs up to a maximum funding level of \$50,000 (excluding GST) per successful applicant.

Closes 20 September 2021

Supplying Key Market Projects Round

The level of funding is 75% of eligible costs up to a maximum funding level of \$50,000 (excluding GST) per successful applicant.

Closes 20 September 2021

National and International Standards Compliance Round

The level of funding is 75% of eligible costs up to a maximum funding level of \$20,000 (excluding GST) per successful applicant.

Closes 20 September 2021



What can you do?



Ask Questions and provide us your feedback today



Connect with agencies today



Fill out the survey



[Subscribe](#) to the WA Industry Link Newsletter



Speak to your Local Content Adviser



Visit industrylink.wa.gov.au to learn more



Government of **Western Australia**
Department of **Finance**



Working with government

Emma Savage-Jones
Director, Regional Operations

September 2021

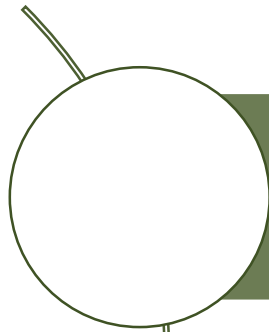
Acknowledgement of Country

The Department of Finance acknowledges the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community. We pay our respects to all members of the Aboriginal communities and their cultures; and to Elders both past and present.

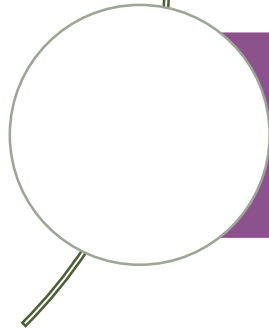




Today's Session



New Western Australian
Procurement Framework



Western Australian Pipeline of
Work



Western Australian Procurement Framework

Benefits to **regional small and medium businesses**

- ✓ Cuts red tape and **reduces costs** attributed to procurement processes
- ✓ **Easier to understand** WA's procurement policies and processes
- ✓ Focuses on community-based outcomes will **create** more jobs, better support WA **regions**



Procurement Act, Procurement Rules, Social Procurement Framework



Western Australian Procurement Rules

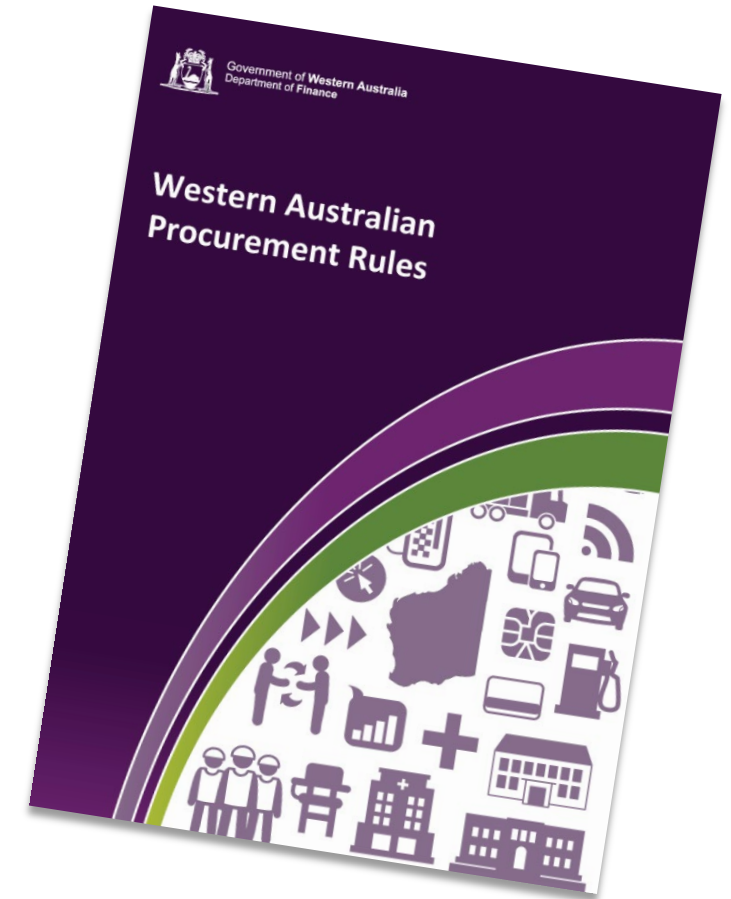
Came into effect 1 June 2021

Harmonises the State's approach to procurement

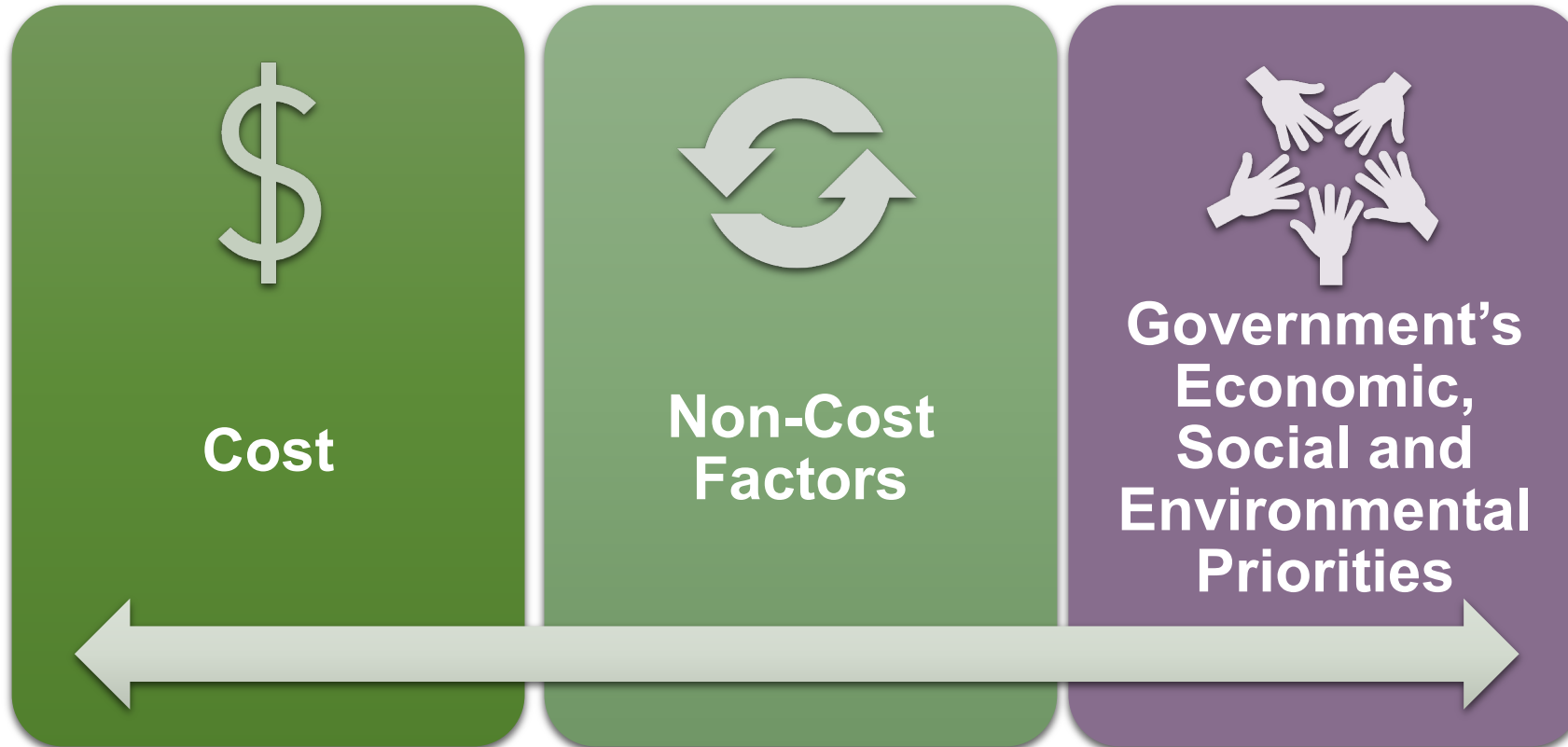
- ✓ Sustainable economic, social and environmental benefits
- ✓ Reduce barriers to small and medium business participation
- ✓ Promotes ethical and accountable practices

Who and what do the Procurement Rules apply to?

- ❖ Applies to **goods, services and works**
- ❖ Applies to **State Agencies**



Value for Money



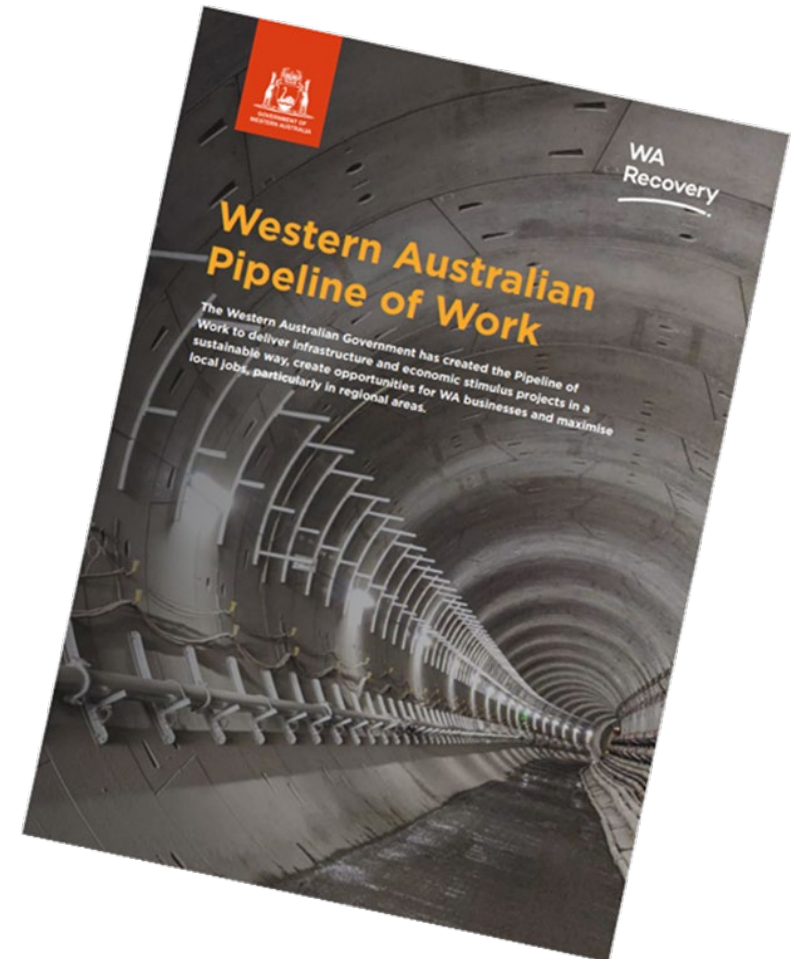
Social Procurement Framework



- ❖ Provides context to the **revised Value for Money rule**
- ❖ Brings together relevant policies and priorities
- ❖ Links policy and priority resources
- ❖ Establishes **consistent and transparent** community objectives and outcomes
- ❖ Provides **industry and businesses** with a clear agenda
- ❖ Confirms Government's commitment

Western Australia Pipeline of Work

- ❖ A **forward work plan** for the \$28.9 billion in government infrastructure projects scheduled to 2024
- ❖ Supports the implementation of the WA Recovery Plan to **get WA back on the road**
- ❖ **Sustainable pipeline of works** key for regional economic recovery
- ❖ Restore business and consumer confidence, get people back into work and **rebuild the economy**
- ❖ Enables WA businesses to **better plan and prepare** their teams to bid for WA Government tenders



Western Australia Pipeline of Work – Pilbara

Upcoming (potential) works opportunities

Agency	Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Department of Education	Wickham Primary School - Kindergarten and Pre-Primary Teaching Block	\$5,100,000	Sep-21
	Karratha Senior High School - Major Upgrade	\$23,500,000	Oct-21
	Cassia Primary School – Canteen extension & upgrade works	\$300,000	Oct/Nov-21
	Roebourne District High School	\$42,000,000	Feb-22
	Baynton West Primary School - New Classroom Block	\$5,500,000	May-22
Department of Fire and Emergency Services	Wickham Volunteer Fire and Rescue Service	\$1,180,000	Nov-21
	Karratha Volunteer Fire and Rescue Service Upgrade	\$1,880,000	Nov-21
	South Hedland Volunteer Fire and Rescue Service additions & upgrades	\$1,300,000	Jan-22
Department of Justice	Karratha Courthouse Upgrades – Fire system and General Building Works	\$140,000	Sep-21
Department of Training and Workforce Development	NRT Pundulmarra TAFE Expansion	\$27,000,000	Jan-22
	NRT Pundulmurra TAFE Light-auto workshop (B18)	\$4,000,000	Mar-22
WA Police Force	Jigalong MFPF HVAC and Associated Station Upgrade Works	\$2,550,000	Sep-21
WA Country Health Service	Karlarra House, South Hedland - Internal refurb & sewage upgrade	\$500,000	Oct-21



Your local contacts

Department of Finance Northern Region

Kudzi Chigwanda, Regional Manager, Kimberley and Pilbara

Unit 6, First Floor Woody's Arcade
15-17 Dampier Terrace, Broome WA 6275
9194 9711

kudzi.chigwanda@finance.wa.gov.au

Karratha Office

Ross Lynes, Senior Project Manager

Quarter Building, Level 2/20 Sharpe Ave
Karratha, WA 6714
6551 2039

ross.lynes@finance.wa.gov.au

South Hedland

Wesley McClay, Project Manager

12-16 Brand Street
South Hedland WA 6722
6551 1259

wesley.mcclay@finance.wa.gov.au

www.finance.wa.gov.au





Government of **Western Australia**
Department of **Training**
and **Workforce Development**



Skilling and training solutions

Philip Wyles

Director Service Delivery Strategy

Department of Training and Workforce Development



Government of **Western Australia**
Department of Training
and Workforce Development



- \$5.5 billion investment
- 500+ projects
- Commitment to create more jobs
- Upskilling the Western Australian workforce

Never been cheaper to employ apprentices and trainees with the State and Commonwealth Government incentives and wage subsidies currently available.





Skills Recovery Framework

Leveraging State Government stimulus expenditure

Job-Ready skill sets

Accelerated apprenticeships

Re-engagement of apprentices & pre-apprentices

Workforce planning and stakeholder support

Supporting training pathways to employment

Short courses

Traineeships

Apprenticeships

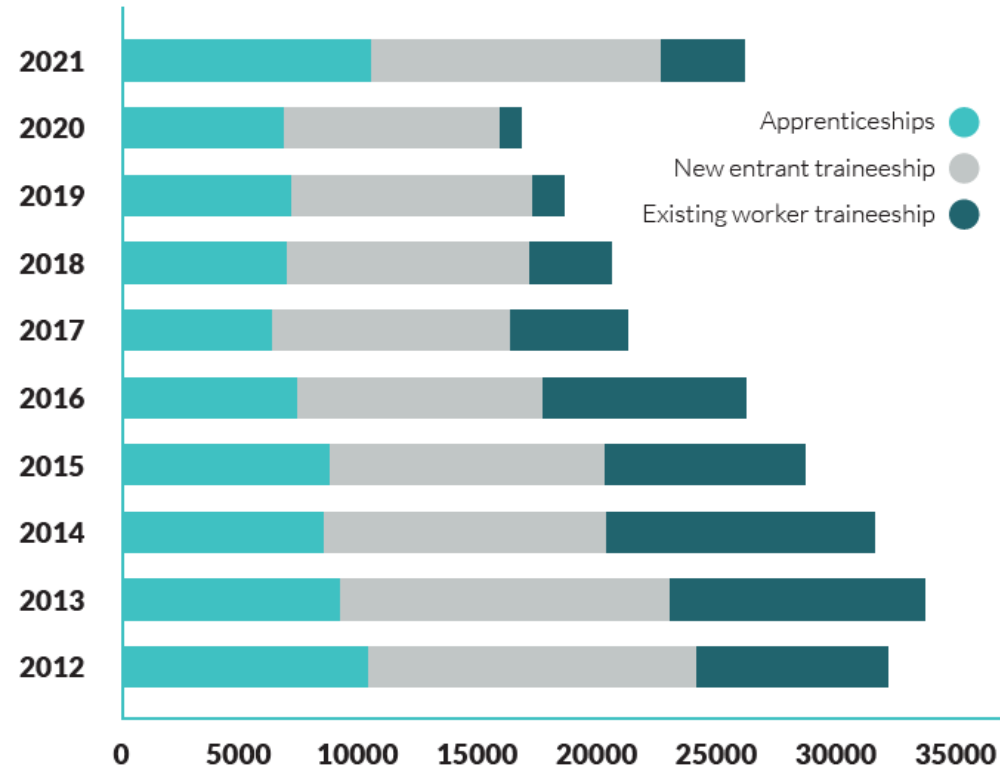
Role of DTWD

- ❑ Assist business and training providers to identify skills models and workforce pathways
- ❑ Advise on employer incentives and wage subsidies
- ❑ Assist business to identify RTOs and GTOs
- ❑ Collaborate with the Commonwealth to connect jobseekers with training and employment programs



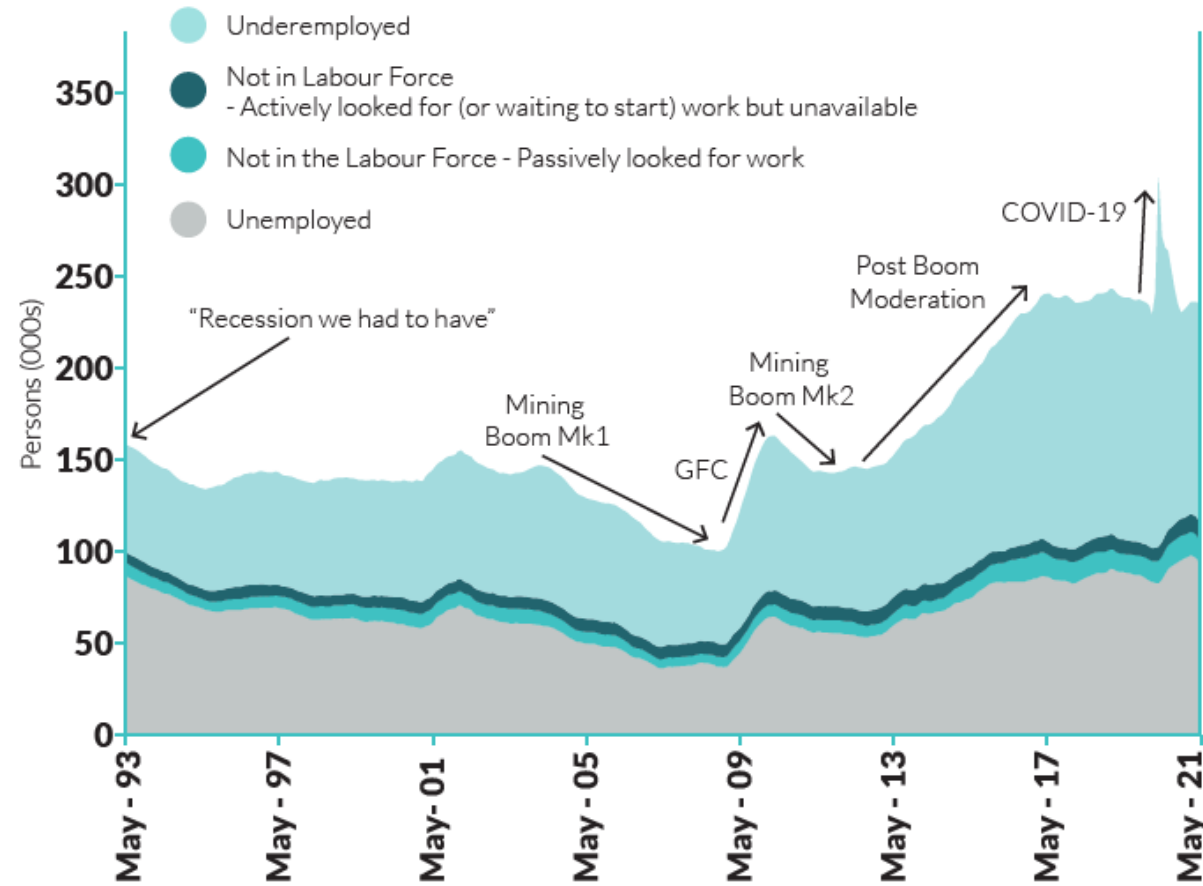
Western Australian employers have responded by taking on more apprentices and trainees in 2021.

Apprenticeship and traineeship commencements in the 12 months to 30 April, 2012-2021





Underutilisation of Labour - Western Australia



Source: ABS 6202.0 and 6291.0.55.001, DTWD calculation, 12 month average.



Western Australian skilled migration

- Focus on temporary visa holders who are already in Australia, WA and Interstate.
- Federal Government approved the State Government's request to expand WA's State Nominated Migration Program (SNMP) to focus on these skilled migrants
- An additional 134 occupations added to the WA Skilled Migration Occupation List (WASMOL) from high demand industries
- This will provide industry with access to migrant workers where skilled local workers are not available to take up jobs



Supporting employers and apprentices

- Jobs and Skills WA Employer Incentive of up to \$8,500 includes regional loading
- Out of contract register: connecting apprentices and trainees to new employers
- Re-engagement incentive for employers: \$6,000 for apprentice; \$3,000 for trainee taken from the Out of Contract register
- Adult Apprentice Employer Incentive up to \$26,800



Affordable qualifications

- *Lower fees, local skills:* student fees reduced between 50% and 72%
- 180 courses covering priority areas such as:

mechanical and engineering trades	project management
building trades	hospitality
civil construction	cybersecurity
logistics	business
agriculture	social assistance and allied health

- Full list available jobsandskills.wa.gov.au/skillsready



Short courses and Job Ready pathways

- Creating innovative pathways to Apprenticeships and Traineeships
- The Job Ready model – free* short course & work placements
- Priority sectors: Civil Construction & Residential Construction
- Accelerated Apprenticeship Program – Construction





Government of **Western Australia**
Department of Training
and Workforce Development



Jobs and Skills Centres: regional locations

Central Regional TAFE

Geraldton
Kalgoorlie
Northam

North Regional TAFE

Broome
Karratha

South Regional TAFE

Albany
Bunbury

The Job and Skills Centres have regional outreach programs that are provided on a needs basis



Call **13 64 64** to talk to your nearest JSC

jobsandskills.wa.gov.au/jobs-and-skills-centre



2021 election commitments

- **TAFE fee guarantee** - \$282 million fee freeze on TAFE courses extended to end of 2025
- Extending the **Lower fees, local skills** initiative to 2025 to make TAFE and training cheaper for in-demand skills.
- **Expanding VET delivered to secondary students** through 9,000 additional places to provide students with the opportunity to study VET in secondary school by 2024.
- **Year 9 VET taster program** - \$19.2 million to promote VET as a viable alternative to university and enable secondary school students to make more informed choices about careers.
- **Group Training scheme apprenticeships** - for 300 additional apprentices/trainees to work on government construction projects
- In July, funding commenced to fund **200 additional mature age apprentices** (above the age of 21) commencing their apprenticeship or traineeship to cover the difference between adult and junior wages.
- **TAFE lecturer industry placements** - \$9.9 million
- **Modern equipment for TAFE** - \$25 million, including specific commitments for Geraldton, Albany, Collie and Kalgoorlie and a record \$167.4 million investment in upgrades to TAFE infrastructure.



2021 Skills Summit(s)

- Following the success of the Perth Skills Summit, the Government announced a range of actions to progress ideas generated by participants.
- One of those actions was a commitment to coordinate a series of targeted Regional Skills Summits (Regional Summits) across Western Australia in the coming months.
- The first Regional Summit was held in Bunbury on Monday 30 August and was well attended by industry leaders from the South West.
- There are two Regional Summits scheduled for the Pilbara in November.



Government of **Western Australia**
Department of **Training**
and **Workforce Development**



How can we help?

Contact

SRCU@dtwd.wa.gov.au

or

Philip Wyles

T: 08 6551 5901

E: Philip.Wyles@dtwd.wa.gov.au

W: jobsandskills.wa.gov.au/skillingsolutions



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Questions?

