

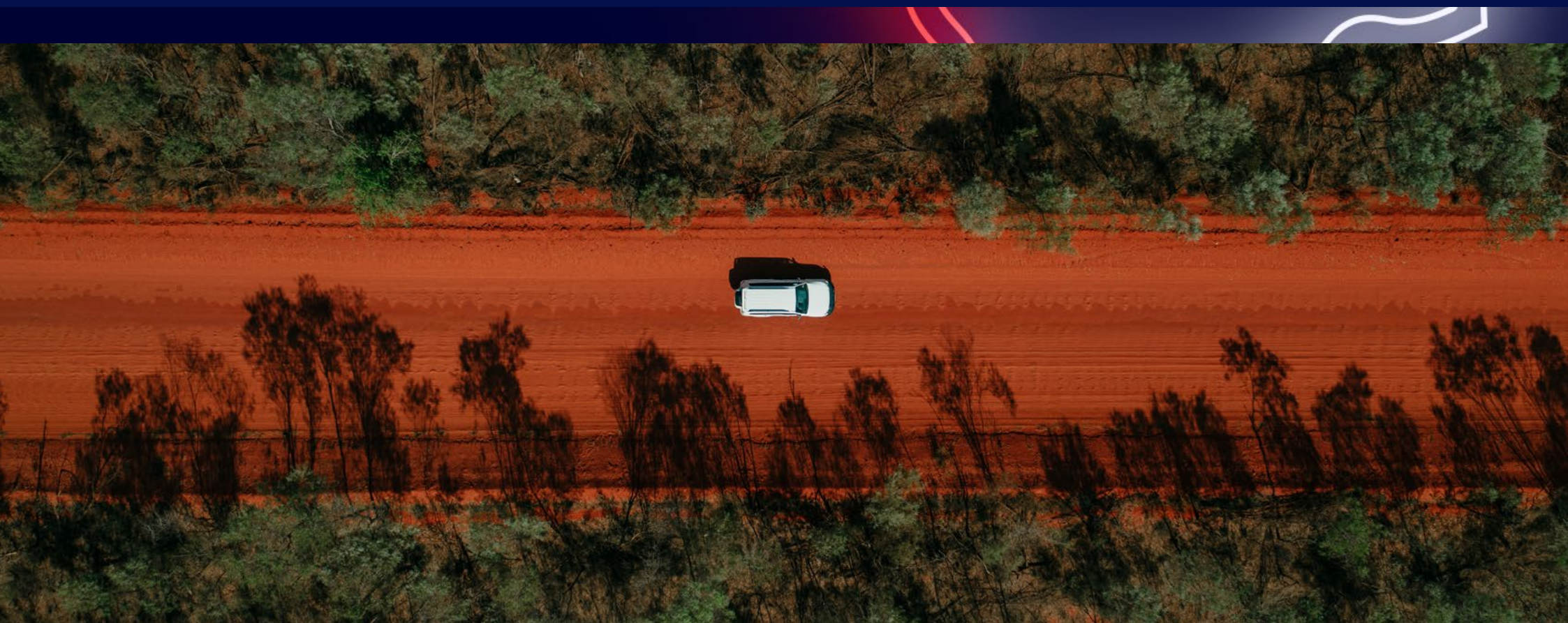


Department of
Jobs, Tourism, Science
and Innovation



WA Industry Link

Annual Report 2021-22





Acknowledgement of Country

The Department of Jobs, Tourism, Science and Innovation acknowledges the Traditional Custodians throughout Western Australia and their continuing connection to the land, waters and community. We pay our respects to all members of Aboriginal and Torres Strait Islander communities and their cultures, and to Elders past, present, and emerging.

Cover image: Aerial View of Roebuck Bay, Broome. Credit: Tourism Western Australia.
This page: Rock wall reflections in Karijini NP, Western Australia.

Contents

Minister's foreword.....	2
Executive summary.....	3
Industry Link Advisory Service.....	4
Western Australian Industry Participation Strategy (WAIPS).....	4
Western Australian Buy Local Policy 2020	4
The WA Industry Link Portal	4
Strategic projects	6
METRONET Railcar Program.....	6
Stand-alone Power Systems (SPS).....	6
Women and Newborn Hospital	6
Regional summary	7
New Initiatives	8
SMEs Training - Doing Business with Government.....	8
Edith Cowan University City Campus	9
ICT Procurement	9
Social Procurement Framework alignment	9

Appendix – Summary of reported outcomes and notable data	10
Number of awarded tenders that required a participation plan	10
Total estimated workforce including apprentices and trainees	12
Actual workforce, apprentices or trainees	15
Estimated spend.....	17
Actual spend.....	18
Delivering Community Services in Partnership exemption – aggregated reporting	19
Local Capability Fund statistics	19
Detail of exemptions granted to agencies	20

Minister's foreword

This is the fifth annual report produced by the Department of Jobs, Tourism, Science and Innovation's (JTSI) WA Industry Link on the implementation of the *Western Australian Jobs Act 2017* (the Act) and the Western Australian Industry Participation Strategy (WAIPS) since their launch in March 2018 and full application in October 2018.

The document, like its predecessors, provides detailed information on activities undertaken and outcomes achieved in 2021-22. There is no doubt that the Act and WAIPS have continued to play a key role in facilitating local supply to government agencies, particularly in the context of COVID-19 recovery.

The Western Australian Government also finds the data generated by reporting under the Act and WAIPS to be highly significant, both in terms of measurement of effectiveness and in mapping contract award decisions in relation to expenditure type and location of activity.

It is noteworthy that the functioning of the Act and WAIPS is based on the Government's belief in the competitiveness, capacities and

capabilities of Western Australian-based suppliers and the correlation between local submissions and lowest conforming bid. There is, consequently, a primary emphasis on a consistent policy and process environment which provides full, fair and reasonable opportunity for local suppliers to submit quote and tender submissions.

A properly functioning market is therefore essential to this approach and this is also reflected in the focus of the Procurement Act and the Western Australian Buy Local Policy.

Regular consultation with industry, industry bodies, trade unions, suppliers and agencies is necessary for attaining and maintaining an open market approach. The comments and suggestions received through consultations in 2021-22 were essential to the development and release of the Buy Local Policy (April 2022) and updates to the current version of WAIPS. Details of these updates are provided later in this report.

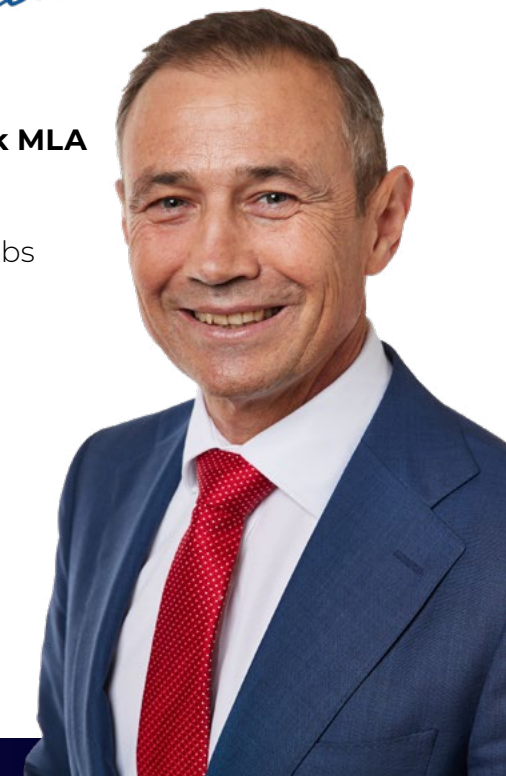
Consultation is especially important to Government at a time of rapid change in emerging industries, including renewable energy and emission

reduction, use of digital technology and innovation as a driving force for economic diversification and workforce skilling issues. The future role of Government procurement, in terms of supporting these issues, is a priority for 2022-23 and beyond, and in this way our approach to ensuring the economic and social objectives at Government procurement continues to evolve.



Hon Roger Cook MLA

Deputy Premier;
Minister for State
Development, Jobs
and Trade



Executive summary

In 2021-22, the *Western Australian Jobs Act 2017* and WA Industry Participation Strategy (WAIPS) maintained momentum across a range of applications and activities.

The WA Industry Link Portal continued to be a source of policy advice to small-to-medium sized enterprises (SMEs) and Agencies while, also functioning as a means of promoting relevant events such as the Regional Business Engagement Forums (Forums).

In 2021-22, 11 Forums were delivered across the State. The Forums provide SMEs across Western Australia with information regarding upcoming local contract and tender opportunities in their respective regions, policy and process modifications and assistance available to businesses.

The scope of WAIPS expanded with progress on the application of the Strategic Project concept to Stand-alone Power Systems and the new \$1.8 billion Women and Newborn Hospital.

Enhancement of local SME competitiveness also continued through the JTSI Local Capability Fund (LCF). Three rounds of the LCF were launched during 2021-22: Supplying Key Major

Projects, Aboriginal Business and National and International Standards Compliance. These rounds resulted in \$2.1 million in funding being provided to 62 WA companies.

Director of Jobs Act Review Secretariat Rob Meecham delivering the Kimberley Regional Business Engagement Forums in Broome.



Industry Link Advisory Service

Western Australian Industry Participation Strategy (WAIPS)

In 2021-22, 11,185 jobs were supported in Western Australia, including 3,075 in the regions. Local sourcing of 94.33 % was also achieved. In addition, it is estimated that WAIPS supported more than 982 apprenticeships and traineeships in Western Australia, including 290 in the regions.



Western Australian Buy Local Policy 2020

In April 2022, an updated version of the policy was released by the Deputy Premier.

Enhancements included modifications to the application of regional price preferences and the value for money approach. Over the year, the number of key agencies with Buy Local Policy Implementation Agreements reached 40.

The WA Industry Link Portal

In the last 12 months, the Portal has been accessed a total of 35,719 sessions. The most accessed pages include the LCF, WAIPS and Participation Plans.

The Portal continues to act as a critical mechanism for both SME suppliers and agencies in understanding important Government initiatives including the WAIPS, the WA Buy Local Policy and accessing funding opportunities like the LCF.

At a glance statistics



35,719
sessions



25,078
users



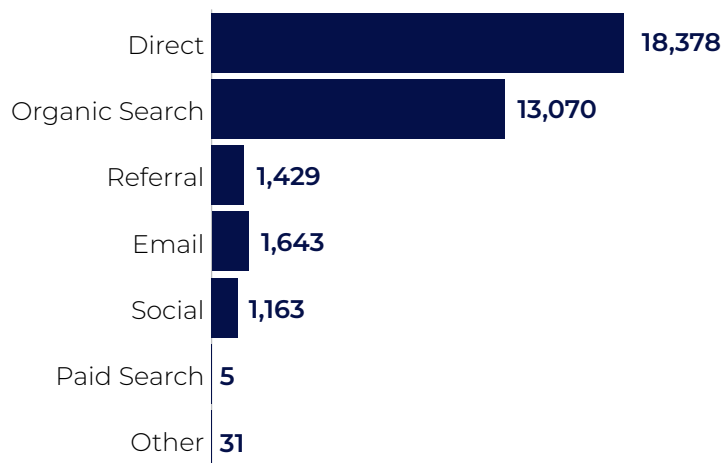
210
new subscribers



65,258
page views

Channel performance

Traffic breakdown by channel



Top ranking pages

Page	Views	% of total
Home	7,849	12.03%
/local-capability-fund	7,526	11.53%
/about/western-australian-industry-participation-strategy	5,875	9.00%
/participation-plans/participation-plans	4,868	7.46%
/participation-plans/how-to-complete-a-participation-plan	2,734	4.19%
/resources-library	2,197	3.37%
/tenders/local-government-opportunities	1,783	2.73%
/tenders/western-australian-government-opportunities	1,708	2.62%
/participation-plans/reporting-for-participation-plans	1,640	2.51%
/about/buy-local-policy	1,288	1.97%

Top ranking news pages

News items	Views	% of total
/a-perth-company-is-producing-10000-face-shields-for-frontline-health-workers-for-the-covid-19	244	11.78%
/action-group-to-explore-the-viability-of-manufacturing-and-maintaining-iron-ore-railcar-wagons	201	9.71%
/new-rounds-of-the-local-capability-fund-launched-for-202122	168	8.11%
/local-capability-fund-creates-new-opportunities-for-wa-business-after-purchasing-new	119	5.75%
/kalgoorlie-regional-communication-forum-a-success	98	4.73%
/wa-business-benefits-from-local-capability-fund	92	4.44%
/waips-supports-almost-43000-jobs-in-less-than-three-years	76	3.67%
/meet-your-local-content-adviser-tony-emcott-mid-west-content-adviser	70	3.38%
/meet-your-local-content-adviser-mary-manov-pilbara-region	62	2.99%
/wa-government-to-deliver-a-pipeline-of-work-worth-27-billion-over-the-next-4-years	61	2.95%

Strategic projects

METRONET Railcar Program

Alstom had 103 staff in Western Australia and a further 62 subcontractors in the State working directly on the project. There are also a total of 11 apprentices working on the project.

The total project spend was \$132.5 million to 30 June 2022, with Alstom on track to meet the 50.06% WA local content target.

Alstom has a total of 28 subcontractors providing WA local content including local supplier, Parker, who has set up manufacturing capabilities in Welshpool producing braking, piping, pneumatic piping and connectors.

Alstom continues to work with its facilities management subcontractor, Programmed, in sourcing local Aboriginal business to provide a range of services including cleaning, fire and equipment service and management, general maintenance and repairs, supply of first aid equipment and electrical tag and testing.



Artist's impression of the expansion of the METRONET Railcar Program.

Stand-alone Power Systems (SPS)

JTSI worked with both Horizon and Western Power in guiding and capturing sourcing outcomes for this emerging means of energy storage and distribution.

A number of Western Australian based companies are producing SPS units characterised by use of local inputs wherever feasible. Installation and maintenance in the regions of SPS units represents a new market across the State.

Women and Newborn Hospital

JTSI is a member of the project control group overseeing the new \$1.8 billion project which is anticipated to create 1,400 jobs during construction. The use of participation plans for various key aspects of the project will strengthen the emphasis on local supply.



Artist's impression of the expansion of the Armadale TAFE campus.

Regional summary

There were a range of strategies operating in regional WA which were linked to the Act and WAIPS in terms of realising beneficial economic and community outcomes.

For example, as part of the post COVID-19 recovery package, the May 2022 Budget included a \$12 billion commitment to regional infrastructure provision. The allocation of \$662 million to the Collie Just Transition strategy and \$80 million to forestry for similar purposes also

illustrates the need for effective policy and process in terms of stimulation.

The impact of the move to renewable energy was also a significant and growing consideration for regional businesses in terms of both internal operations and market opportunities. A similar comment can be made with regard to the advent of digital technology as a generator of productivity and new demand.

Part of JTSI's role was to conduct Forums in conjunction with the Local Capability Advisors Network, the Department of Finance and the Department of Communities, which outlined opportunities and assistance available to realise potential. Valuable feedback was received from attendees and Regional Chambers of Commerce WA on enhanced policy and processes.

New Initiatives

SMEs Training - Doing Business with Government

In 2021-22, WA Industry Link continued with the delivery of the Regional SMEs Workshop Program.

A total of 10 workshops were delivered across regional WA, ranging from Broome in the Kimberley, to Geraldton in the Mid-West, to the Wheatbelt towns of Moora and Narrogin, east to the Goldfields and south to collie, Dunsborough, Albany and Katanning.

The 3-hour workshops were delivered by a local consultant, Procurement Plus, which has extensive experience in government procurement and also private industry.

Through the workshops, participants were provided with information that gave them a better understanding and appreciation of:

- » current government policy and legislation as it applies to procurement
- » underlying procurement principles
- » procurement processes and how responses are assessed by government
- » how to respond to procurement requests i.e. tenders and quotes.

Participants also had access to the presenter for 3 months after the workshop to assist them with any questions or provide further support when they were trying to respond to government procurement processes.

In 12 months, approximately 80 businesses attended the 10 workshops. Post workshop surveys were conducted and it was overwhelmingly (94%) found that the workshops were 'good' or 'very good,' i.e. the two highest ratings for the post workshop survey. The remaining 6% of attendees still rated the workshop as satisfactory.



Former CEO of Broome Chamber of Commerce and Industry, Sharni Foulkes presenting at the Kimberley Regional Business Engagement Forums in Broome.

Feedback included:

“Excellent workshop delivering value for any small business looking to work with Government.”

“Workshop could be improved by running it over two sessions.”

“This has given me a really good, sound basis on the topic of tendering for government work.”

“Absolutely fantastic, thank you very much.”

“Definitely will recommend other regional businesses attend this when it is held in their location.”



Edith Cowan University City Campus

The city campus project is progressing, supported by additional funding from Commonwealth and State sources. JTSI has maintained its role in terms of facilitating process which realises local benefit in terms of employment and business.

ICT Procurement

In 2021-22, JTSI hosted four ICT Consultative Forums. The forums continued to function as an important mechanism in promoting public/private sector information exchange and collaboration. Digital technology skill requirements, procurement arrangements and promotion of digital technology take-up by SMEs and regional business were priorities.

The new state-of-the-art Edith Cowan University (ECU) City Campus is set to attract 9,200 students and staff by 2025. Credit: Edith Cowan University.

Social Procurement Framework alignment

In 2021-22, there was a continuing focus to ensure congruity between WAIPS, the WA Buy Local Policy and the procurement rules/social procurement framework to avoid any cause for confusion and to strengthen the promotion of key principles and objectives.

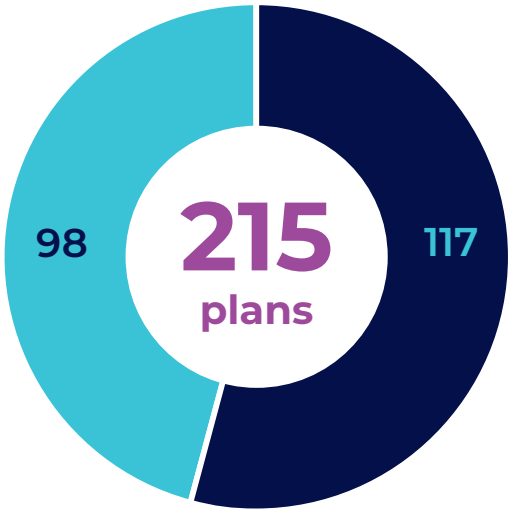
Examples include input to the WA Buy Local Policy 2022 and the modification of the agency's Implementation Agreement template to reflect the procurement rules rather than State Supply Commission policies.

Appendix – Summary of reported outcomes and notable data

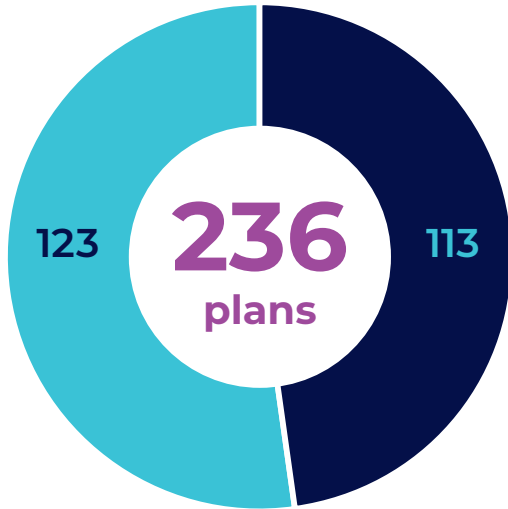
Number of awarded tenders that required a participation plan



2019 - 2020



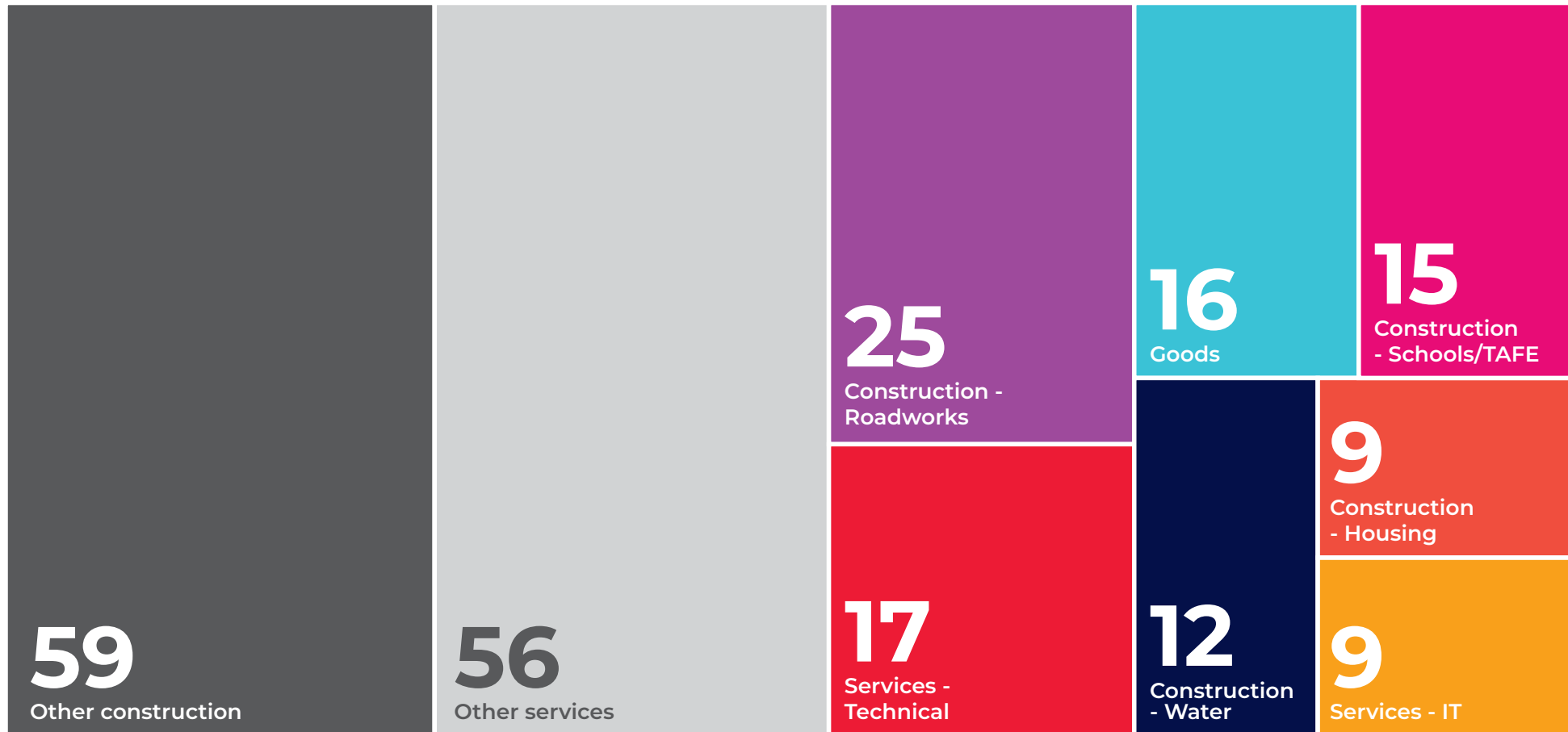
2020 - 2021



2021 - 2022

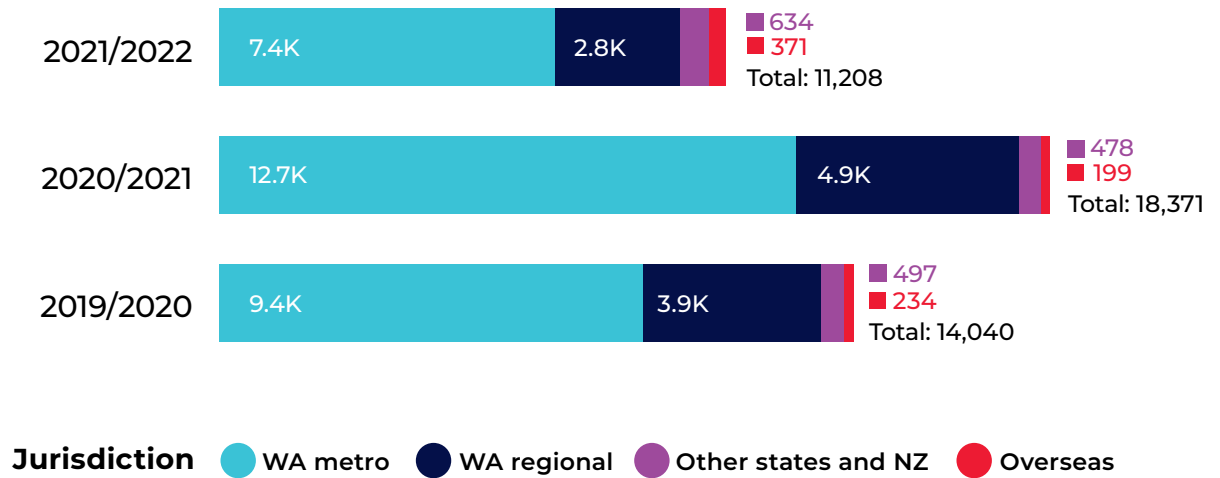
● Good and services ● Housing and works

Number of awarded tenders (that required a participation plan) by Work Type

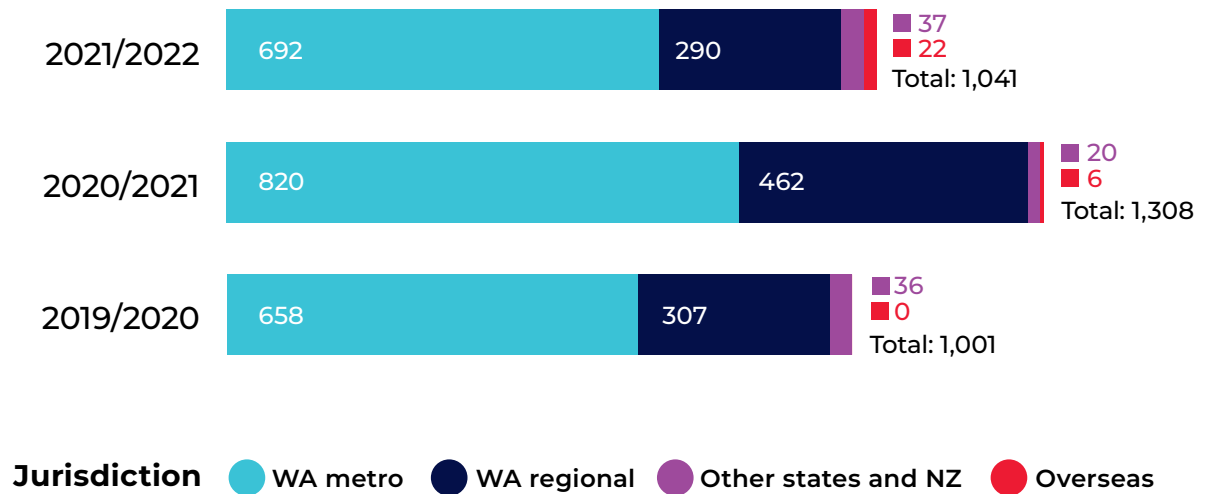


Total estimated workforce including apprentices and trainees

Estimated workforce (excl. A&Ts)

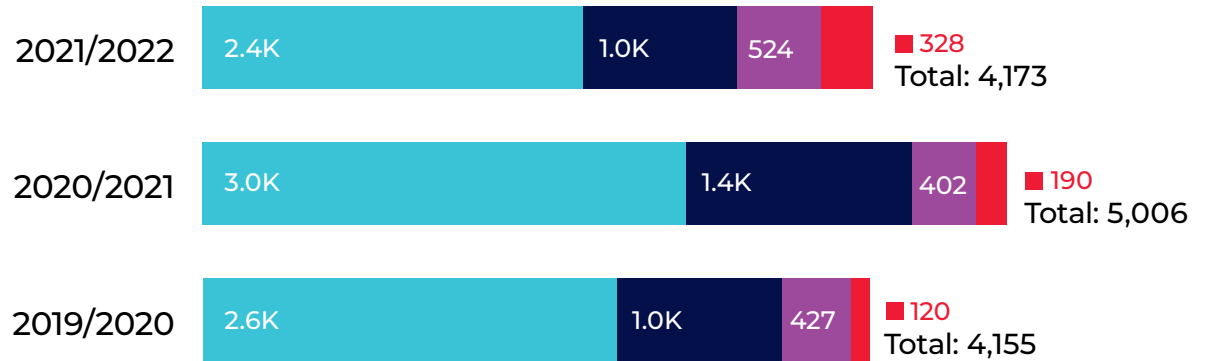


Estimated apprentices and trainees



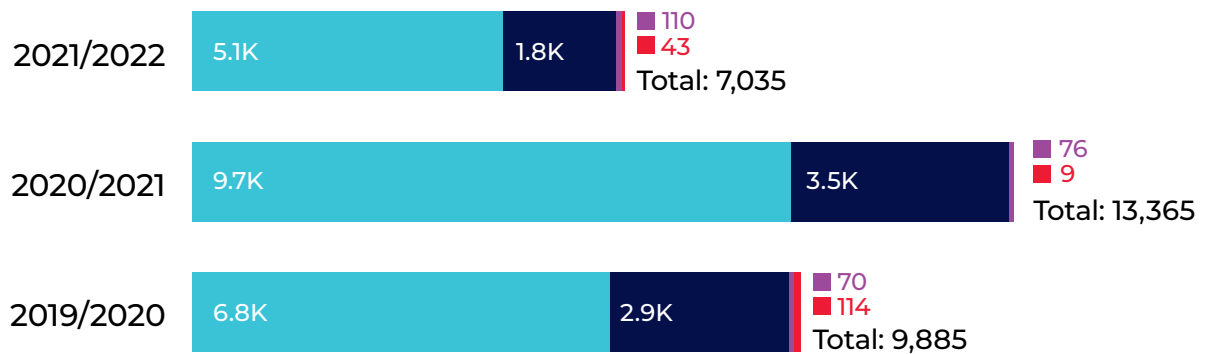
Total estimated workforce including apprentices and trainees (continued)

Estimated contractor workforce (excl. A&Ts)



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

Estimated subcontractor workforce (excl. A&Ts)



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

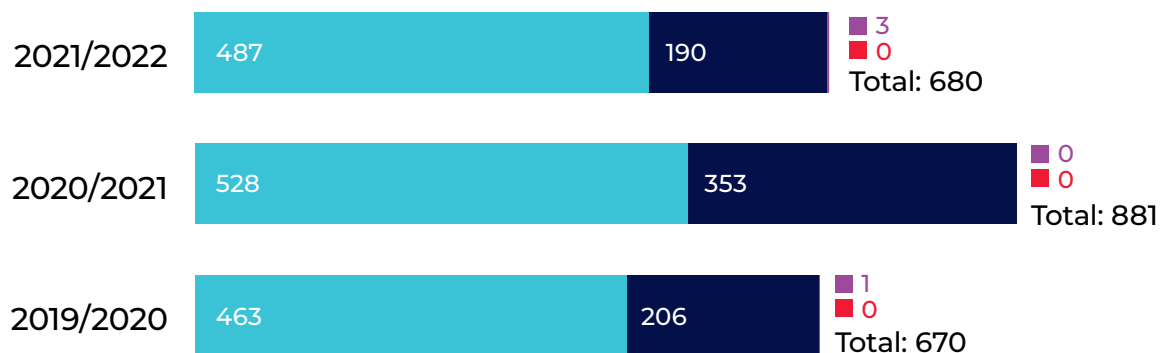
Total estimated workforce including apprentices and trainees (continued)

Estimated contractor apprentices and trainees



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

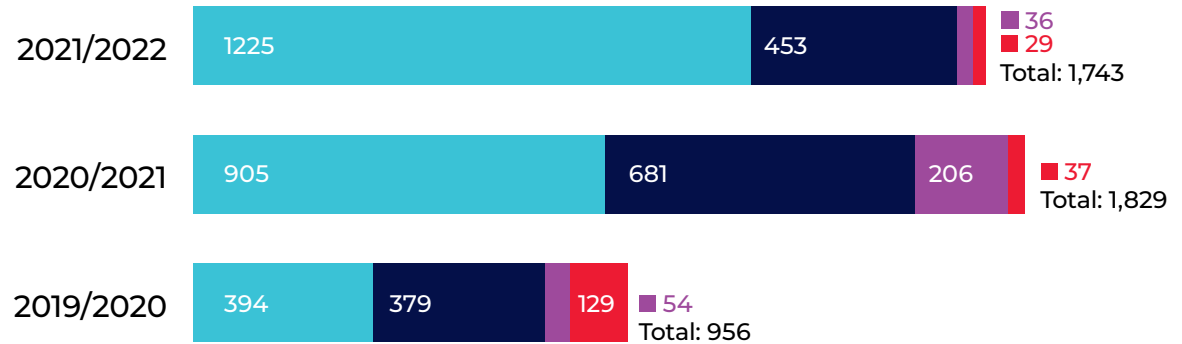
Estimated subcontractor apprentices and trainees



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

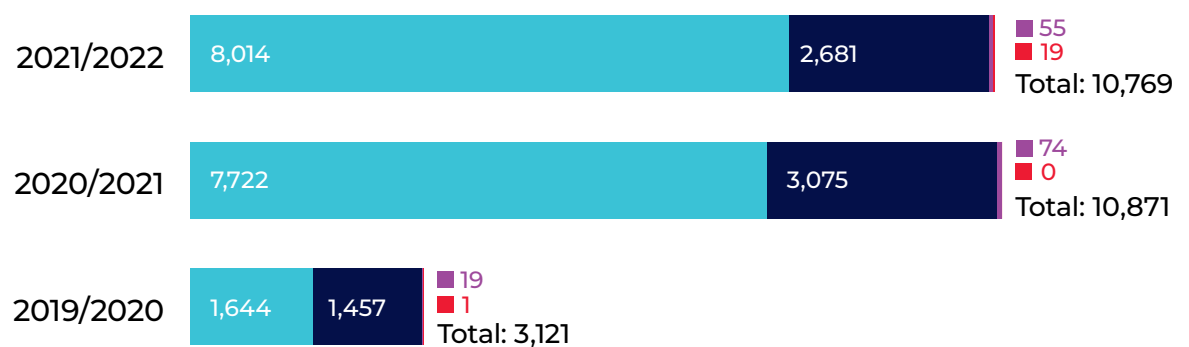
Actual workforce, apprentices or trainees

Actual contractor workforce (excl. A&Ts)



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

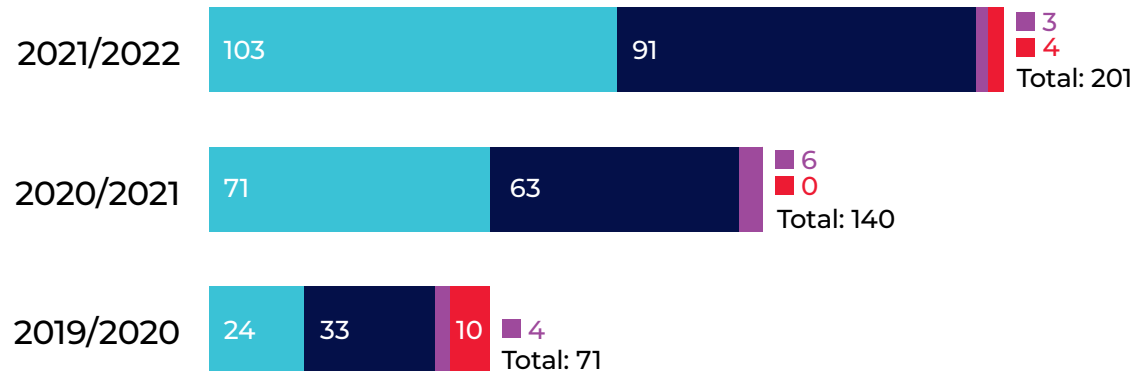
Actual subcontractor workforce (excl. A&Ts)



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

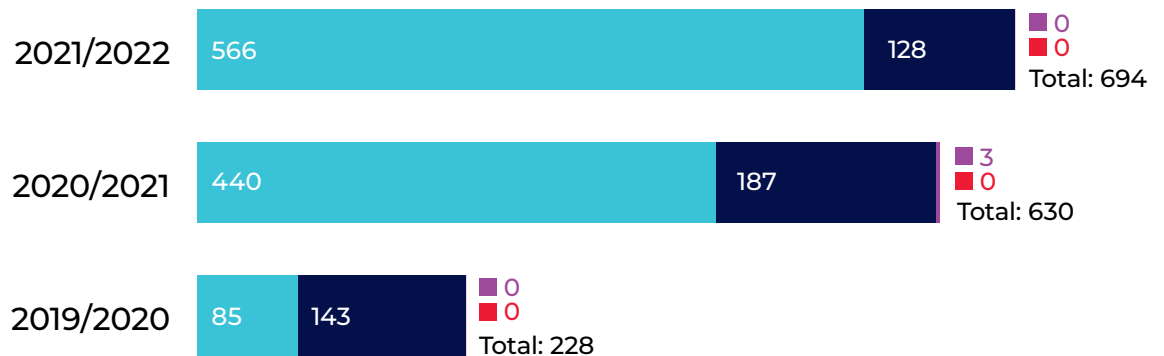
Actual workforce, apprentices or trainees (continued)

Actual contractor apprentices and trainees



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

Actual subcontractor apprentices and trainees



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

Estimated spend

Estimated spend - Goods and services



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

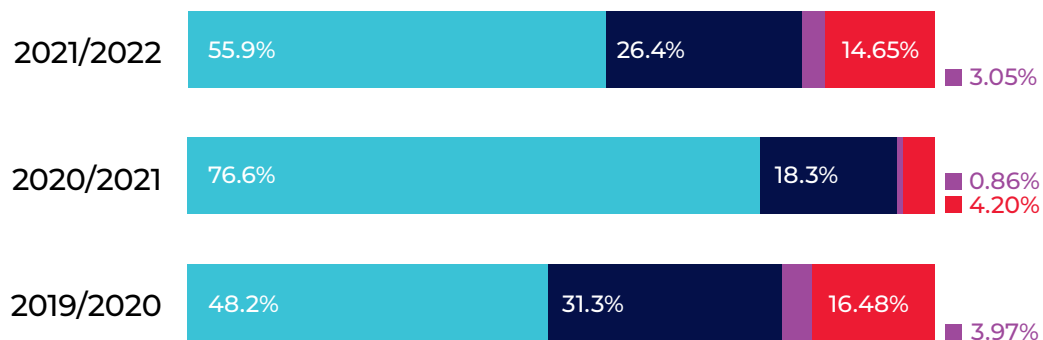
Estimated spend - Housing and works



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

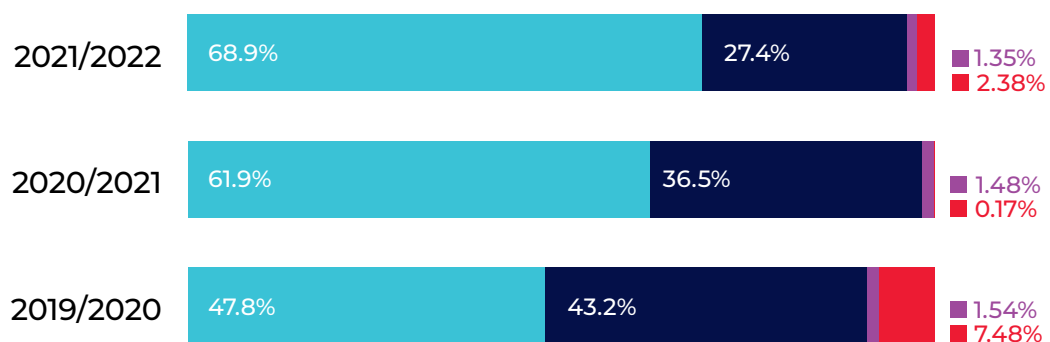
Actual spend

Actual spend - Goods and services



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

Actual spend - Housing and works



Jurisdiction ● WA metro ● WA regional ● Other states and NZ ● Overseas

Delivering Community Services in Partnership exemption – aggregated reporting

Procurements that are being undertaken in accordance with the Delivering Community Services in Partnership (DCSP) are exempt from submitting a participation plan under the WAIPS.

To ensure the value of the not-for-profit sector is captured, the Minister for Jobs requests that suppliers report on workforce data realised through DCSP procurement; this data is summarised below:

Number of new contracts	New workforce numbers		
	Male	Female	Other
Total			
98	156	470	7

Local Capability Fund statistics

Round	Funds recommended	No. recommended apps
Aboriginal Business Round	\$753,291.00	18
National and International Standards Compliance	\$304,564.00	23
Supplying Key Private and Public Sector Markets Round	\$1,015,938.00	22

Detail of exemptions granted to agencies

Total number of approved exemptions for 2021-22 = **184**



Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
08/07/2021	C1/1000003488	Water Corporation	Waste Mains Relocation Albany Highway, Maddington
08/07/2021	C1/1000003489	Water Corporation	Wastewater Pumping Station Pressure Main Duplication, Richmond St, Cannington
12/07/2021	DBCA243WT1542022	Department of Biodiversity, Conservation and Attractions	Dwellingup MTB Town Trails Network – Trail Design and Construct
12/07/2021	DBCA414WT1012021	Department of Biodiversity, Conservation and Attractions	Patjarr Aboriginal Community infrastructure upgrade
12/07/2021	DBCA429WT1492022	Department of Biodiversity, Conservation and Attractions	Lane Pool Roads upgrade stages 1 and 2
14/07/2021	DBCA430WT1522022	Department of Biodiversity, Conservation and Attractions	Cape Peron Seawall Replacement
19/07/2021	C1/1000003521	Water Corporation	NWR PE Service Pipe Connections Phase 2
25/07/2021	C1/1000003496	Water Corporation	Baldivis South Main Type 350 O/s 160l/s
25/07/2021	C1/1000003498 (CW03290)	Water Corporation	Perth CBD Terrace Road 915CI Pipe Renewal

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
25/07/2021	C1/1000003503	Water Corporation	Mandurah Gordon Road Water Recovery Facility (WRRF) 15.5MLD Upgrade
25/07/2021	C1/1000003504	Water Corporation	Bullsbrook PS Divert to Ellenbrook
27/07/2021	MRWA000621	Main Roads WA	Produce and Stockpile Gravel – Singleton's Proposed Gravel Pit
29/07/2021	MRWA000421	Main Roads WA	Produce and Stockpile Gravel – Sprigg's Proposed Gravel Pit
30/07/2021	DBCA243WT1552022	Department of Biodiversity, Conservation and Attractions	Bald Head Trail Upgrade
04/08/2021	DBCA416WT1612022	Department of Biodiversity, Conservation and Attractions	Castle Rock Carpark Upgrade
04/08/2021	DBCA440ST1282021	Department of Biodiversity, Conservation and Attractions	Supply of Aviation Fuel Products and Provision of Aviation Fuel Management Services
09/08/2021	C1/1000003525	Water Corporation	Kwinana Water Recycling Plant Replacements
11/08/2021	DBCA752GT1602022	Department of Biodiversity, Conservation and Attractions	Supply and delivery 4WD - 11t GVM Cab Chassis

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
26/08/2021	C1/100003479 (70000127560)	Water Corporation	Solar Packages in Water Corporation Depot
10/09/2021	DBCA404WT1732022	Department of Biodiversity, Conservation and Attractions	Wellington National Park Mountain Bike Trail Network – Design and Construction Stage 2 & 3 Trails
17/09/2021	DBCA412WT1722022	Department of Biodiversity, Conservation and Attractions	William Bay Infrastructure - Stage 3
17/09/2021	ED210176	Department of Education	Panel for Lawn Mowing and Related Turf Services for Public Schools in the North and South Metropolitan Education Regions
28/09/2021	C1/1000003546 (Note: Bid Inv No.7000012830)	Water Corporation	Provision of Cleaning Services for Water Corporation Perth Metropolitan and Peel Region Sites for a five year period
28/09/2021	PTA210144	Public Transport Authority of Western Australia	Provision of Bus Services in the in the Fremantle (including Fremantle CAT and Circle Route South-West) and Rockingham/Mandurah Contract Areas
06/10/2021	PTA210154	Public Transport Authority of Western Australia	Provision of the Services of Coordinating Project Engineers- Multiple Projects

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
06/10/2021	WAPOL10721 (DPIRD2022036)	Western Australia Police	Supply of Electricity to the Department of Primary Industries and Regional Development and Western Australian Police Force Buildings in Eucla - reporting is waived
12/10/2021	DBCA424WT1772022	Department of Biodiversity, Conservation and Attractions	Off-Plan Construction of an Operations and Storage Shed in Fitzroy Crossing
13/10/2021	MRWA001321	Main Roads WA	Provision of Waste and Black Water Disposal Services
19/10/2021	7000012913	Water Corporation	Onslow Depot Development
19/10/2021	C1/1000003588	Water Corporation	D&C of Northam Shire Reuse Tanks
21/10/2021	DBCA427WT1842022	Department of Biodiversity, Conservation and Attractions	Maidens Reserve Lookout Redevelopment
26/10/2021	WS3189951726	Synergy	Construction Materials (Clay) MPS FAD Cell 1
29/10/2021	DBCA752GT1922022	Department of Biodiversity, Conservation and Attractions	Build and Supply Blackwood District 10m Patrol Vessel

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
02/11/2021	FIN21070	Department of Finance	Aboriginal Business Capability Building
03/11/2021	WS2791603106	Western Power	Eastern Goldfields and North Country Network Control Service
19/11/2021		Main Roads WA	Provision of the 2022 Vegetation Control Program in Pilbara Region
19/11/2021	7000012998	Water Corporation	Supply and Delivery of anti-scalant for Reverse Osmosis Desalination Plants.
30/11/2021	C1/1000003619	Water Corporation	Christmas Island Summit — Drumsite Main Replacement
03/12/2021	DBCA404WT2032022	Department of Biodiversity, Conservation and Attractions	Lake Kepwari Recreation site development - stage 2
03/12/2021	DBCA752GT1662022	Department of Biodiversity, Conservation and Attractions	Manufacture and installation of up to 50 fire units
03/12/2021	EIODPC1892	Department of Health	Centre for National Resilience Perth – Invitation for Expression of Interest – Operation and Maintenance Services

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
08/12/2021	7000012930	Water Corporation	Regional Tank Cleaning and Inspection
08/12/2021	C1/1000003634	Water Corporation	Farmlands Pipe Replacement Package KN20 Bencubbin
08/12/2021	C1/1000003635	Water Corporation	Farmlands Pipe Replacement Package MS20/C Narembeen
08/12/2021	C1/1000003640 (7000013013)	Water Corporation	Construct DN300 Moora Tank Outlet Main
09/12/2021	C1/1000003633	Water Corporation	Farmlands Pipe Replacement Package PB1 Morawa
15/12/2021	DPC1894	Department of the Premier and Cabinet	Creative agency services for the Safe Transition Plan advertising campaign associated with COVID-19 Communications
16/12/2021	C1/1000003645	Water Corporation	Manning Jarman Ave SPS M&E Upgrade & Diversion
30/12/2021	C1/1000003661	Water Corporation	Stirling Highway DN600 Distribution Main Renewal
13/01/2022	C1/1000003681 (7000013089)	Water Corporation	Kings Park Outlet Main Renewals

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
13/01/2022	WACHS20218492	WA Country Health Service	Gardening Services for Hedland Health Campus, Onslow Health Service and Karratha Health Campus Staff Housing
19/01/2022	WACHS20217945	WA Country Health Service	Cleaning Services for Hedland Health Campus Staff Accommodation
31/01/2022	C1/1000003688	Water Corporation	Mowanjum Wastewater Treatment Plant Upgrade
31/01/2022	C1/1000003691	Water Corporation	Coomberdale Water Storage Complex Upgrade
01/02/2022	C1/1000003651	Water Corporation	South Hedland WWTP Pond Fence Replacement
02/02/2022	DFES207721	Department of Fire and Emergency Services	Demolition, Debris Removal, Asbestos Management and Waste Disposal Services
15/02/2022	DBCA243WT2242022	Department of Biodiversity, Conservation and Attractions	Repair and Construction of granite steps on Nancy's Peak walk trail – Porongurup National Park
22/02/2022	DBCA243ST2292022	Department of Biodiversity, Conservation and Attractions	Road Classification and Assessment – Swan, Kimberly, Pilbara, Wheatbelt, Goldfields, Midwest, Warren, South West and South Coast Regions

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
01/03/2022	C1/1000003648	Water Corporation	Tamworth Hill Pump Station Solar Package Installation
04/03/2022	TWDT03192021	Department of Training and Workforce Development	Provision of Cleaning and Housekeeping Services for Muresk Institute
16/03/2022	C3/3000005532	Water Corporation	Provision of Statewide Office & Depot Facilities Maintenance
18/03/2022	DBCA428ST2342022	Department of Biodiversity, Conservation and Attractions	Provision of Weed Management Services (panel contract)
21/03/2022	7000013140	Water Corporation	Reticulation replacement of water infrastructure at Exmouth
21/03/2022	7000013166	Water Corporation	Geraldton Waggrakine Power Station D
21/03/2022	F2100497	VenuesWest	Cleaning Services at HBF Park
29/03/2022	C1/1000003339	Water Corporation	Gascoyne Junction Bore Collector Main Replacement
29/03/2022	C1/1000003719	Water Corporation	Broome Shire Non-Portable Irrigation Supply

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
05/04/2022	7000013197	Water Corporation	Public Areas Upgrades at Canning, Mundaring, and Serpentine Dams
08/04/2022	WACHS20218709	WA Country Health Service	Provision of Cleaning and Gardening Services at Fitzroy Crossing Renal Hostel
12/04/2022	C1/1000003764	Water Corporation	Construction of SDOOL Transition Tower
14/04/2022	C1/1000003753	Water Corporation	Farmlands Pipe Replacement Package KN Kellerberrin
14/04/2022	C1/1000003755	Water Corporation	Coomberdale Water Storage Complex Upgrade
14/04/2022	DBCA243WT2572022	Department of Biodiversity, Conservation and Attractions	Munda Bididi Cycle Trail Construction - Sand Patch Reserve
22/04/2022	DBCA440ST2382022	Department of Biodiversity, Conservation and Attractions	Provision of helicopter hire and pilots for aerial control (shooting) operations of pest animals
28/04/2022	DBCA412WT2602022	Department of Biodiversity, Conservation and Attractions	Tree Top Walk Strut Replacement and Associated Structural Works
28/04/2022	WACHS20217230	WA Country Health Service	Provision of Medical Services to Newman Hospital for WA Country Health Service

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
28/04/2022	WACHS20218502	WA Country Health Service	Collection and Transportation of General and Recyclable Waste for WA Country Health Service - Pilbara
28/04/2022	WACHS20229133	WA Country Health Service	Gardening and Maintenance for Staff Accommodation in Kununurra and Wyndham
09/05/2022	7000013246	Water Corporation	ESD Install Stage 2 Regional CL Gas
16/05/2022	C1/1000003782	Water Corporation	Remote Essential Services for Aboriginal Communities - Kimberley
16/05/2022	C1/1000003783	Water Corporation	Remote Essential Services for Aboriginal Communities - Goldfields
16/05/2022	C1/1000003784	Water Corporation	Remote Essential Services for Aboriginal Communities - Pilbara, Gascoyne
16/05/2022	DOT407822	Department of Transport	Project Director Westport Office
23/05/2022	C1/1000003774	Water Corporation	Ghooli Pump Station Remediation
24/05/2022	7000013294	Water Corporation	Supply and Delivery – Maintenance Gas Detection Equipment

Must be performed in Western Australia

Approval	Tender reference	Agency name	Tender name
02/06/2022	DOJ202130307	Department of Justice	Removal and Transfer of Deceased Persons in WA Regional and Remote Areas
08/06/2022	C1/1000003781	Water Corporation	Jandakot - Clementine Blvd WWPS Upgrade & Associated Works
08/06/2022	NMTAFEP2022017	North Metropolitan TAFE	Provision of Security Services for North Metropolitan TAFE Campuses
08/06/2022	WACHS20229126	WA Country Health Service	Provision of Air Charter Services to WA Country Health Service, Kimberley Region
10/06/2022	C1/1000003460	Water Corporation	Yule Brook Main Drain Upgrade Works
15/06/2022	WACHS20229187	WA Country Health Service	Provision of Cleaning Services to Various WACHS Corporate Offices in Broome
23/06/2022	DBCA411ST2772022	Department of Biodiversity, Conservation and Attractions	Provision of Plan and Experienced Operators to Undertake Grading Work as Required within various Parks and Reserves in the Donnelly District
28/06/2022	DOT408122	Department of Transport	Veritas NetBackup and Enterprise Vault Licences with Maintenance and Support

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
08/07/2021	WAPOL06221	Western Australia Police	Provision of Maintenance Services for Fixed Wing Aircraft
15/07/2021	ICWA054021	Insurance Commission of Western Australia	Private Investigators Panel
19/07/2021	ED200287 D21/0334447	Department of Education	Supply Delivery and maintenance of Audio Visual Display Equipment
19/07/2021	F2100327	VenuesWest	Temporary Hospitality Personnel
19/07/2021	MRWA019920	Main Roads WA	Panel Contract for the Provision of Plant Hire in the Goldfields Esperance Region
30/07/2021	DPLH101021	Department of Planning Lands and Heritage	Panel Contract for the Provision of Firebreak Maintenance Services
04/08/2021	CoP2020001	Department of Finance	Radiopharmaceutical Consumables and Devices
04/08/2021	WAPOL05421	Western Australia Police	Provision of Rehabilitation Service Partners
09/08/2021	051C20	Fremantle Port Authority	Framework - Recruitment Services & Labour Hire

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
09/08/2021	DWER101821	Department of Water and Environmental Regulation	Panel Arrangement for the Provision of Analytical Laboratory Services
09/08/2021	HSS106420	Health Support Services	Prostheses for Orthopaedic Hip, Knee, Shoulder and Trauma Surgeries
09/08/2021	HSS106520	Health Support Services	Neuro-Interventional Consumables and Prostheses
12/08/2021	WAPOL05321	Western Australia Police	Supply and Delivery of Photographic devices and associated equipment
17/08/2021	WS2843741886	Western Power	Periodic Supply of Circuit Breakers
20/08/2021	DBCA419ST1472021	Department of Biodiversity, Conservation and Attractions	Maintenance of strategic fire access tracks in the Midwest Region
25/08/2021	CUAGAS2023	Department of Finance	Supply of Domestic LPG, Medical, Industrial and Specialty Gases
17/09/2021	MRWA019620	Main Roads WA	Panel Contract for Strategic Communications and Stakeholder Engagement Services for Main Roads WA

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
17/09/2021	WS2708577221	Western Power	Periodic Supply of Universal and Mini Pillars
22/09/2021	WACHS20206774	WA Country Health Service	Supply of Linen for WACHS
22/09/2021	WS2693344867	Western Power	Provision of Facilities Management Services
22/09/2021	WS3081078633	Synergy	Generation Industrial Supplies
29/09/2021	WS2830781736	Western Power	Marketing Services
29/09/2021	WS2892399627	Western Power	Engineering and Design Services
29/09/2021	WS3077846733	Western Power	Supply and Deliver of Heavy Fleet Vehicles
29/09/2021	WS3155300829	Western Power	Engineering and Building Services
29/09/2021	WS3155340436	Western Power	Underground Design Services

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
05/10/2021	DBCA424ST1762022	Department of Biodiversity, Conservation and Attractions	Provision of Plant, Equipment and Experienced Operators to maintain roads and firebreaks in the Parks and Reserves within the West Kimberley District (Panel Contract)
21/10/2021	DOT411521	Department of Transport	Provision of Technical Advisory Services to Metronet Office
27/10/2021	DOT409721	Department of Transport	Expressions of Interest for a Panel of Pre-qualified Suppliers for the Provision of Transport Infrastructure Planning, Mobility and Design Services
29/10/2021	ICWA053921	Insurance Commission of Western Australia	Motor Vehicle Damage Assessors Panel Tender
04/11/2021	CoP2021004	Department of Planning Lands and Heritage	Provision of Contaminated Sites Investigation and Audit Services
19/11/2021	PSC1013CM	The Public Sector Commission	Agency Capability Review – Panel Arrangement for the provision of Lead Reviewers
19/11/2021	WS3115804497	Western Power	Recruitment Services

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
30/11/2021	EMHS20218308	East Metropolitan Health Service	Provision of Short-Term Security Officers
30/11/2021	MRWA008921	Main Roads WA	State-Wide Panel Contract for the Provision of Traffic Management Services
30/11/2021	WAPOL11421	Western Australia Police	Supply and Delivery of Explosive Ordnance Device Bomb Suits and Tactical Bomb Suits
03/12/2021	MRWA009521	Main Roads WA	Panel Contract for the Provision of Materials Testing Equipment Calibration Services
03/12/2021	MRWA010321	Main Roads WA	Panel Contract for the Provision of Sustainability Consultancy Services
03/12/2021	WACHS20217489	WA Country Health Service	Provision of Paediatric Audiology Services
03/12/2021	WACHS20217669	WA Country Health Service	Provision of Paediatric Psychology Services – Clinical, Developmental and Educational
16/12/2021	WS3194550503	Western Power	Periodic Supply of MV Power Cable Accessories

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
21/12/2021	CTF-2021-008	Construction Industry Training Fund	Provision of Construction Try-A-Trade and Pre-Apprenticeship Training Services
30/12/2021	HSSAIN2023	Health Support Services	Provision of Temporary Assistant in Nursing (AIN) Personnel
19/01/2022	MRWA009821	Main Roads WA	Panel Contract for the Provision of Contract Surveillance Services
09/02/2022	DPLH101921	Department of Planning Lands and Heritage	Panel Contract for the Provision of Property Valuation Services
09/02/2022	WS3236923836	Western Power	Design Supply and/or Installation of Steel Structures
15/02/2022	DWER100522	Department of Water and Environmental Regulation	Panel of Suppliers to Provide Agronomic Advice to Farmers Participating in the Healthy Estuaries WA Fertiliser Management Program
10/03/2022	WAPOL13621	Western Australia Police	Supply and Delivery of Battery Technology
15/03/2022	WS3236833629	Western Power	Telecommunication Services

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
22/03/2022	HSS20216271	Health Support Services	Panel Arrangement for the Provision of ICT Communication Network Products and Services
29/03/2022	DFES203221	Department of Fire and Emergency Services	Panel Contract for Creative Advertising, Marketing, Digital and Related Creative Services
29/03/2022	PTA220015	Public Transport Authority of Western Australia	Supply of CCTV Equipment and Cameras for Maintenance of PTA CCTV Network
29/03/2022	T06/22	Pilbara Ports Authority	Maintenance and Emergency Dredging Panel
29/03/2022	WAPOL12621	Western Australia Police	Supply and Delivery of Firearm Cabinets and Pegboards
31/03/2022	EPWA2122014	Energy Policy WA	Specialist Technical Advice (Energy Systems and Services)
31/03/2022	EPWA2122015	Energy Policy WA	Panel for the Provision of Communication and Public Relations Advice
08/04/2022	WS3139648262	Western Power	LV & MV Cables and Conductors

Common Use Arrangements (CUAs) and panel contracts

Approval	Tender reference	Agency name	Tender name
12/04/2022	DFES211122	Department of Fire and Emergency Services	Radio Repeaters and Associated Equipment
09/05/2022	HSS102417	Health Support Services	Compression Therapy Equipment and Consumables to Western Australian Health Service Providers
09/05/2022	WS3400763623	Western Power	Resistive Load Banks
24/05/2022	ED220001	Department of Education	Panel for Professional Learning and Resources for School Leaders Health and Wellbeing Plan
01/06/2022	EPWA2122012	Energy Policy WA	Specialist Commercial and Economic Advice - Panel Contract
08/06/2022	MRWA021321	Main Roads WA	Panel Contract for the Supply of Road Signs
10/06/2022	TWDV03492022	Department of Training and Workforce Development	Jobs and Skills WA - Training Programs (2023-2025)
14/06/2022	DOC9631322	Department of Communities	Housing Construction and Refurbishment Builders Pre-Qualification Scheme
23/06/2022	MRWA017921	Main Roads WA	Panel Contract for the Provision of Road and Bridge Project Management Services

Sole source

Approval	Tender reference	Agency name	Tender name
06/07/2021	WS3004820804	Synergy	Australia Post - Over the Counter Bill Payment
01/09/2021	WS3101008721	Synergy	MPS FAD Remedial Works for Cell 1 - Platform Works
28/09/2021	DBCA752GT1822022	Department of Biodiversity, Conservation and Attractions	Supply and delivery of up to three 170kw Wheel Loaders
12/10/2021	WAPOL09721	Western Australia Police	Lease of a Suitable Fixed Wing Aircraft for Police Air Wing
11/11/2021	PWST20218289	PathWest Laboratory Medicine WA	Service and Maintenance of Waters LCMS Instruments for PathWest Laboratory Medicine WA
30/11/2021	WAPOL13021	Western Australia Police	Supply and Delivery of Parts and Services Supporting the Operation of the WAPOL H145 Helicopters
17/12/2021	CRT210001002	Central Regional TAFE	Workplace Training & Assessment Services - Red Dust Holdings
13/01/2022	WACHS20226760	WA Country Health Service	Provision of Aeromedical Inter-Hospital Patient Transport Services to WACHS

Sole source

Approval	Tender reference	Agency name	Tender name
19/01/2022	WACHS20217302	WA Country Health Service	Preventative Maintenance and Validation of Sterilising, Washing and Drying Equipment in Central Sterile Service - Karratha Health Campus and Hedland Health Campus
09/02/2022	TWA2122049	Tourism WA	Tourism Product Database and Application Programming
16/02/2022	MRWA011521	Main Roads WA	Provision of Traffic Management Services for the Duncan Road and Gordon Downs Upgrade Project
18/02/2022	MRWA013721	Main Roads WA	Provision of Labour Hire Services for various road projects within the Shire of Broome.
18/02/2022	MRWA014521	Main Roads WA	Provision of Labour Hire Services for various road projects within the Shire of Broome
21/03/2022	WS3402912585 (CW 2239157)	Synergy	Collie Power Station Boiler Feed Pump Repair

Sole source

Approval	Tender reference	Agency name	Tender name
28/04/2022	PTA220033	Public Transport Authority of Western Australia	Infrastructure Diagnostic Vehicle – Componentry and Spare Parts
28/04/2022	WACHS20229160	WA Country Health Service	Maintenance of A.E Atherton and Sons Pty Ltd Equipment in the Kimberley Region

Unique circumstances

Approval	Tender reference	Agency name	Tender name
01/07/2021	WACHSMW20193546	WA Country Health Service	Cardiology Diagnostics Services for Geraldton Hospital
14/07/2021	MRWA014520	Main Roads WA	Supply and Delivery of up to Six Truck Mounted Attenuators
15/07/2021	ICWA053821	Insurance Commission of Western Australia	Actuarial Services
06/10/2021	Standing Exemption Request	Synergy	Standing Exemption Request with other Government Agencies - To be review 6/10/2026
13/01/2022	DOH20228707	Department of Health	Provision of road-based emergency ambulance services in WA
29/03/2022	MRWA014921	Main Roads WA	Provision of Global Positioning System (GPS) Based Road Network Performance Data
04/04/2022	2022 Investment Consultancy Services	Insurance Commission of Western Australia	Investment Consultancy Services

Must be performed overseas

Approval	Tender reference	Agency name	Tender name
09/02/2022	TWA2122055	Tourism WA	Market Representation – United States of America (USA)

Overseas expertise in specialised equipment

Approval	Tender reference	Agency name	Tender name
18/02/2022	WS3359227328 (CW2238985)	Synergy	Collie Power Station AVR Replacement



Department of
**Jobs, Tourism, Science
and Innovation**

Contact

Level 11, 1 William Street

Perth, Western Australia, 6000

Ph: +61 8 6277 3000

Email: industrylink@jtsi.wa.gov.au

Web: www.wa.gov.au/wa-industry-link