



Commercial quote requirements

All quotes must be provided by a party that is fully independent of the grant applicant.

To enable the correct grant funding amounts to be calculated, the quote(s) you provide with your grant application must itemise the costs for:

- EV charger hardware (including manufacturer name, type, size (Kw), and model number);
- EV charger installation; and
- A 2- year subscription to software of your choice that is on the Approved List of Software and EV Chargers.

Costs that are not in one of these three categories are not eligible for grant funding, and must be listed separately on the quote. Example quotes are provided for three common supply arrangements: turnkey service from an Approved Software Supplier, turnkey service from an electrical contractor, and the situation where a grant applicant engages an installer and Approved Software Supplier separately.

Example quote #1- Turnkey service from an Approved Software Supplier

Many of the Approved Software Suppliers on the Approved List of Software and EV Chargers can provide a turnkey service, where they manage the supply and installation of the EV charger(s), as well as supplying the software. In this scenario the grant applicant will receive a quote covering all three required cost items.

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|---|--|---|--|--------------------------|
| Please itemise hardware, software and installation components. | Chargers R Us ABN: 12345 | | | |
| | Bill to: Electric Way Cafe Pty Ltd | Site: 1 Grant Street, Success, WA | Date: 03 Mar 2023 Due Date: 17 Mar 2023 | Balance Due: \$21,000.00 |
| Costs on top of EV charger should not be included. Leave as a separate line item. | Item | Qty | Rate (ex GST) | Amount (ex GST) |
| | 7kW Socket dual port charger (include manufacturer, model and series) | 2 chargers | \$3,000 | \$6,000 |
| Software providers may charge per port or per charger. | Electrical installation and commissioning | 1 | \$10,000 | \$10,000 |
| | 2 year software subscription Price per annum per port (name of software) | 4 ports | \$250 | \$2,000 |
| Add optional extras as separate line items. | OPTIONAL – Bay painting | 2 | \$500 | \$1,000 |
| | OPTIONAL – Bollard supply and installation | 4 | \$500 | \$2,000 |

Example Quote #2 - Turnkey service from an electrical contractor

Electrical contractors can also provide a turnkey service, where they manage the supply and installation of the EV charger(s), as well as supplying the software. In this scenario the grant applicant will receive a quote covering all three required cost items. However, the electrical contractor's quote must be supported by a separate quote from an Approved Software Supplier that is on the Approved List of Software and EV Chargers. Generally this quote will be addressed to the electrical contractor from the Approved Software Supplier. The grant applicant will need to provide both quotes when they apply.

Quote 1. Addressed to the grant applicant from the electrical contractor

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|---|--|---|----------------------|----------------------------|
| Please itemise hardware and installation components. | 789 Electrical Pty Ltd ABN: 12345 | | | |
| | Bill to: Electric Way Cafe Pty Ltd | Site: 1 Grant Street, Success, WA | Date: Due Date: | 03 Mar 2023 17 Mar 2023 |
| | | | | Balance Due: \$21,000.00 |
| Costs on top of EV charger should not be included. Leave as a separate line item. | Item | Qty | Rate (ex GST) | Amount (ex GST) |
| | 7kW Socket dual port charger (include manufacturer, model and series) | 2 chargers | \$3,000 | \$6,000 |
| Software providers may charge per port or per charger. | Electrical installation and commissioning | 1 | \$10,000 | \$10,000 |
| | 2 year software subscription Price per annum per port (name of software) | 4 ports | \$250 | \$2,000 |
| Add optional extras as separate line items. | OPTIONAL – Bay painting | 2 | \$500 | \$1,000 |
| | OPTIONAL – Bollard supply and installation | 4 | \$500 | \$2,000 |

Quote 2. Addressed to the electrical contractor from an Approved Software Supplier

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|---|--|---|----------------------|----------------------------|
| Software providers may charge per port or per charger | Chargers R Us ABN: 678910 | | | |
| | Bill to: 789 Electrical Pty Ltd | Site: 1 Grant Street, Success, WA | Date: Due Date: | 03 Mar 2023 17 Mar 2023 |
| | | | | Balance Due: \$2,000.00 |
| | Item | Qty | Rate (ex GST) | Amount (ex GST) |
| | 2 year software subscription Price per annum per port (name of software) | 4 ports | \$250 | \$2,000 |

Example Quote #3 - Grant applicant engages an installer and Approved Software Supplier separately

A grant applicant can engage a supplier and/or installer (i.e. an electrical contractor or EV charger installation business) and an Approved Software Supplier separately. This means the applicant will obtain two or three quotes covering the three required cost items. The grant applicant will need to provide all quotes when they apply.

Quote 1 will generally cover supply and installation of the EV charger(s). These can also be separate quotes if the applicant is seeking to have the EV chargers from a supplier and having them installed by an electrical contractor.

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|---|---|---|--|--------------------------|
| Please itemise hardware and installation components. | 789 Electrical Pty Ltd ABN: 12345 | | | |
| | Bill to: Electric Way Cafe Pty Ltd | Site: 1 Grant Street, Success, WA | Date: 03 Mar 2023 Due Date: 17 Mar 2023 | Balance Due: \$19,000.00 |
| Costs on top of EV charger should not be included. Leave as a separate line item. | Item | Qty | Rate (ex GST) | Amount (ex GST) |
| | 7kW Socket dual port charger (include manufacturer, model and series) | 2 chargers | \$3,000 | \$6,000 |
| Add optional extras as separate line items. | Electrical installation and commissioning | 1 | \$10,000 | \$10,000 |
| | OPTIONAL – Bay painting | 2 | \$500 | \$1,000 |
| | OPTIONAL – Bollard supply and installation | 4 | \$500 | \$2,000 |

Quote 2 from an Approved Software Supplier, covering an approved software for the two year period.

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|---|--|---|--|-------------------------|
| Software providers may charge per port or per charger | Chargers R Us ABN: 678910 | | | |
| | Bill to: Electric Way Cafe Pty Ltd | Site: 1 Grant Street, Success, WA | Date: 03 Mar 2023 Due Date: 17 Mar 2023 | Balance Due: \$2,000.00 |
| | Item | Qty | Rate (ex GST) | Amount (ex GST) |
| | 2 year software subscription Price per annum per port (name of software) | 4 ports | \$250 | \$2,000 |