



# **Regional Business Engagement Forum**

**Kimberley - Derby**



# Acknowledgment of Country

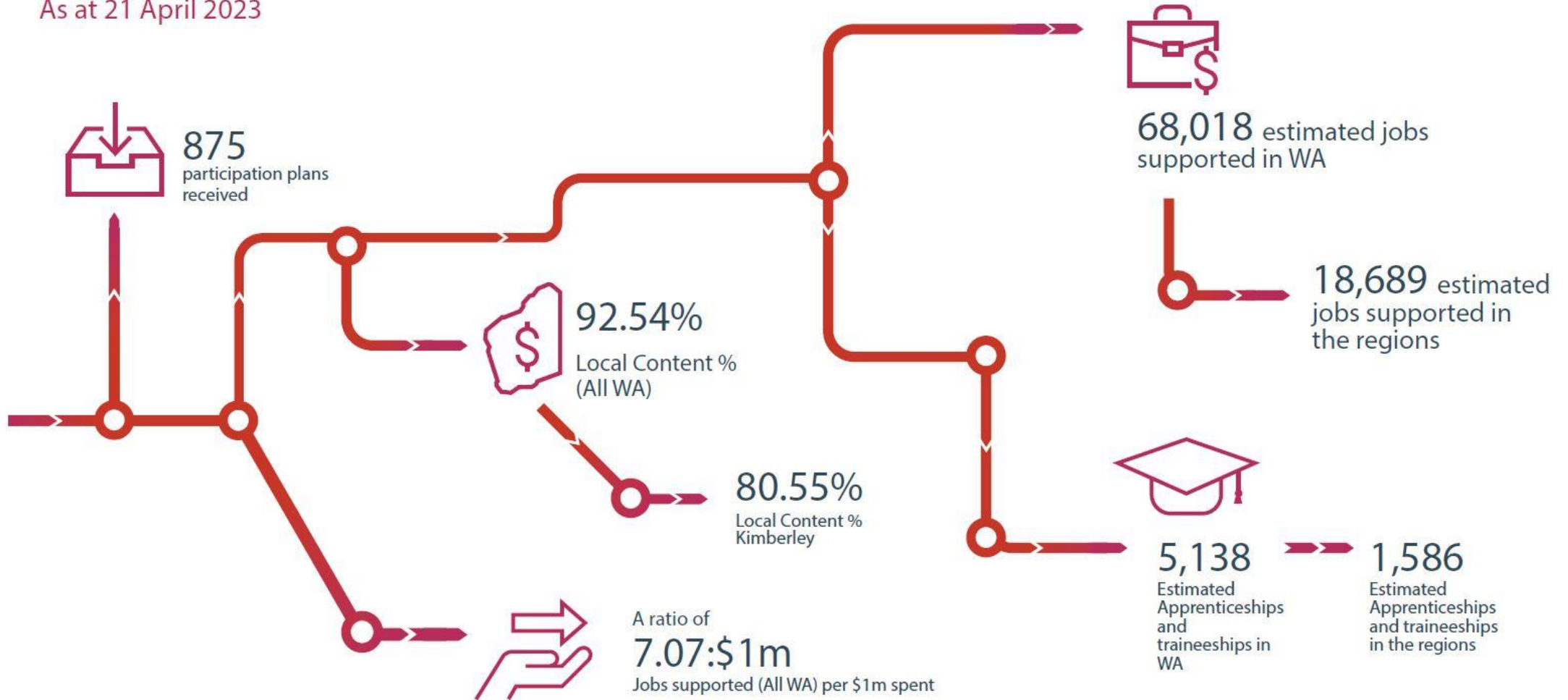
We acknowledge the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community.

We pay our respects to the Nyikina people as the traditional custodians of the land on which we meet today, to all members of Aboriginal communities and their cultures; and to Elders both past and present.



# Western Australian Industry Participation Strategy (WAIPS)

As at 21 April 2023





# WA Buy Local Policy 2022 (WA BLP 2022)

Update released in April 2022

- Ensures the approx. \$30 billion spent in State Government contracts creates more work for regional WA businesses.
- Regional Price Preferencing:
  - Regional business preference;
  - Regional content preference.
- 43 Agencies have now signed Implementation Agreements and are applying WA BLP 2022.
- Changes made in April 2022 to help local businesses employing people with a disability win work.



# Local Content Advisor Network

- Each region has a dedicated Local Content Advisor (LCA), based within the relevant Development Commission.
- LCAs take a lead role in promoting supply opportunities and facilitating regional business capability and growth.
- Kimberley Content Advisor details:
  - Tony Emmott, Mid West LCA, also covering the Kimberley temporarily
  - Contact: [Tony.Emmott@wheatbelt.wa.gov.au](mailto:Tony.Emmott@wheatbelt.wa.gov.au)
  - Alternatively, email: [LocalContent@kdc.wa.gov.au](mailto:LocalContent@kdc.wa.gov.au)



# Local Capability Fund

Building Capability, Capacity and Competitiveness



43

rounds since  
inception



\$26.4M

contracts supported  
in the Kimberley



36

businesses supported  
in the Kimberley



92

new staff



4

new apprentices

- Visit [WA.gov.au](http://WA.gov.au) for more information, and to apply.



# Local Capability Fund

## Kimberley Regional Round 2023

- To enhance the capacity, capability and competitiveness of Kimberley businesses to supply Government or the private sector.
- \$100,000 total fund – 75% of eligible costs up to \$20,000 per business.
- To be eligible, applicants must;
  - Hold an ABN, be GST registered, and be for profit;
  - Be principally based in the Kimberley;
  - Have been in businesses for at least 12 months; and
  - Employ less than 200 people
- The grant closes **13 June 2023**. Visit [WA.gov.au](https://www.wa.gov.au) or scan the QR code for more information on eligibility and to apply.





# Local Capability Fund

## Kimberley Regional Round 2023

- Grant application support is available through Kimberley Small Business Support
- Up to 2 hours free of charge per business
- Support provided in person, over the phone or via video call
  
- Contact Kimberley Small Business Support directly to book in
- Email: [manager@ksbs.com.au](mailto:manager@ksbs.com.au)
- Phone: 1300 572 766





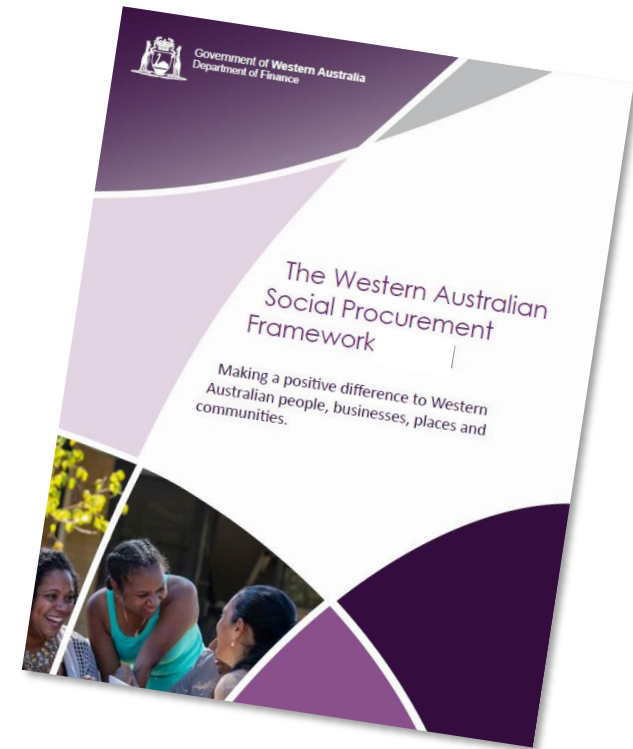
# Local Capability Fund

## Past Successful Recipients in the Kimberley Region

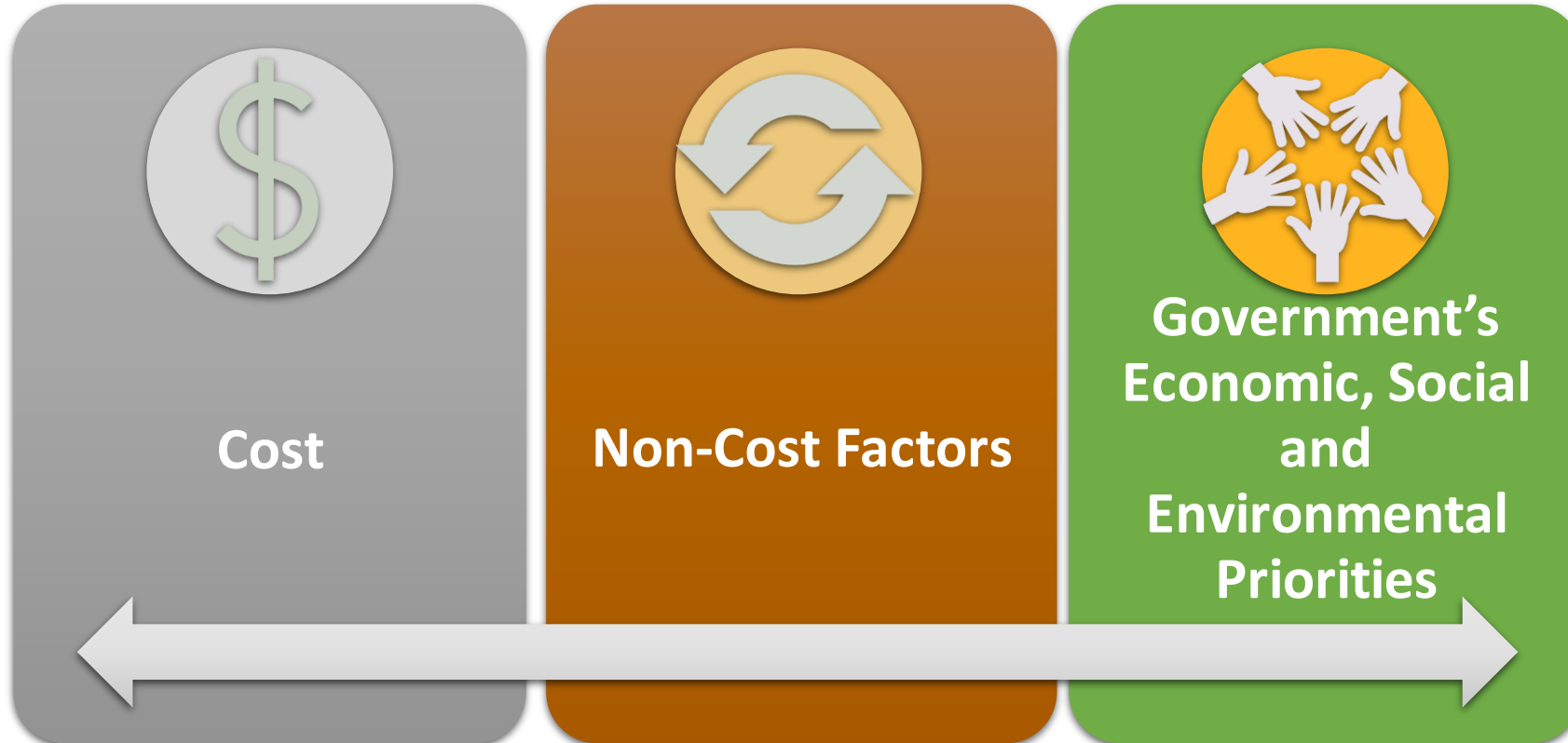
- DJ Rivers Electrical Pty Ltd
  - Successful in winning a LCF Grant in the 2021 Argyle Diamond Mine Closure Round
- TopVolt Pty Ltd
  - Successful in winning a LCF Grant in the recent 2022-23 Kimberley Regional Round.



# Procurement Act, Procurement Rules, Social Procurement Framework



# Value for Money





# Contact Details

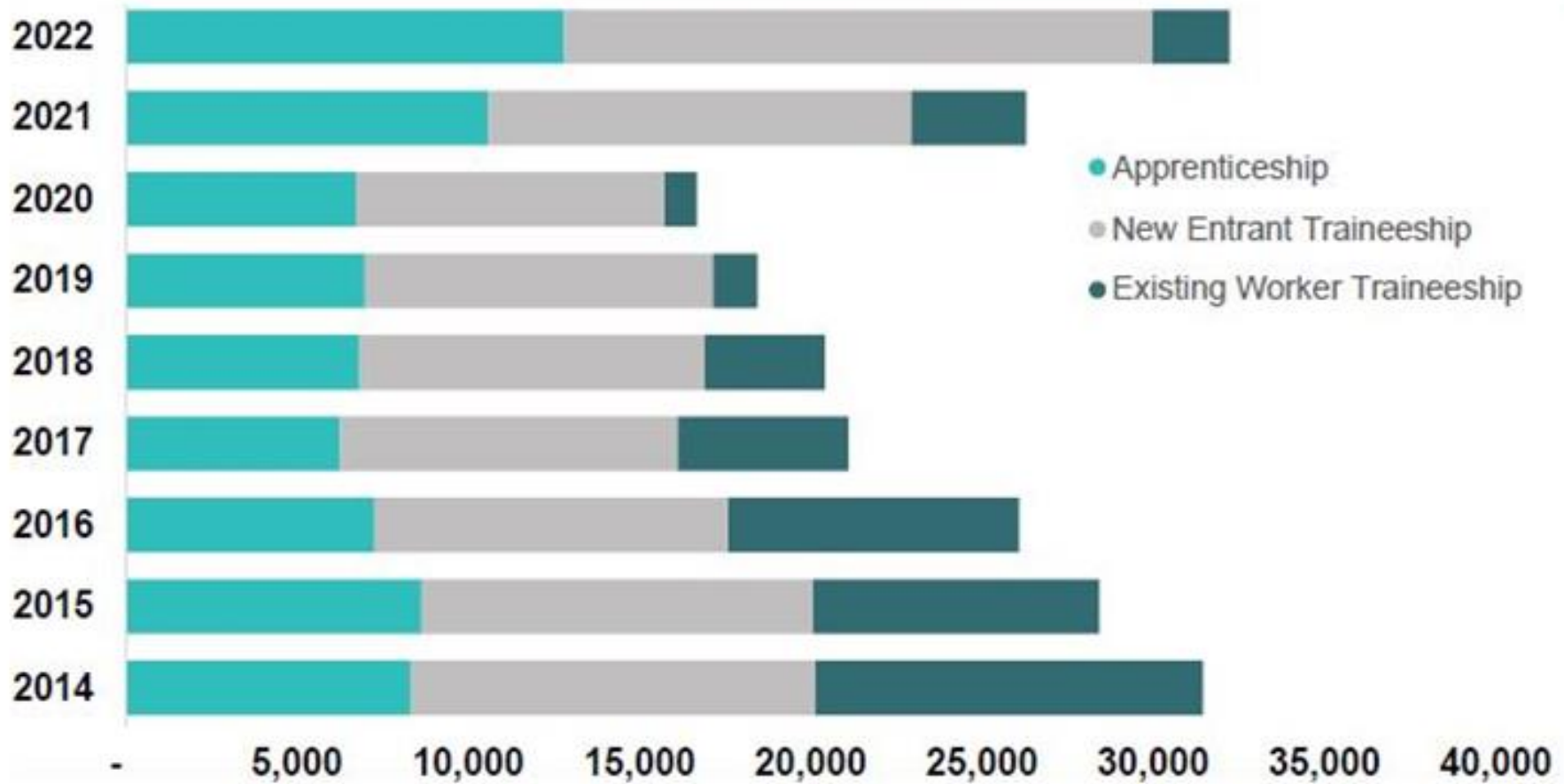
Department of Finance

***Rowan Acton***

Director, Regional Operations

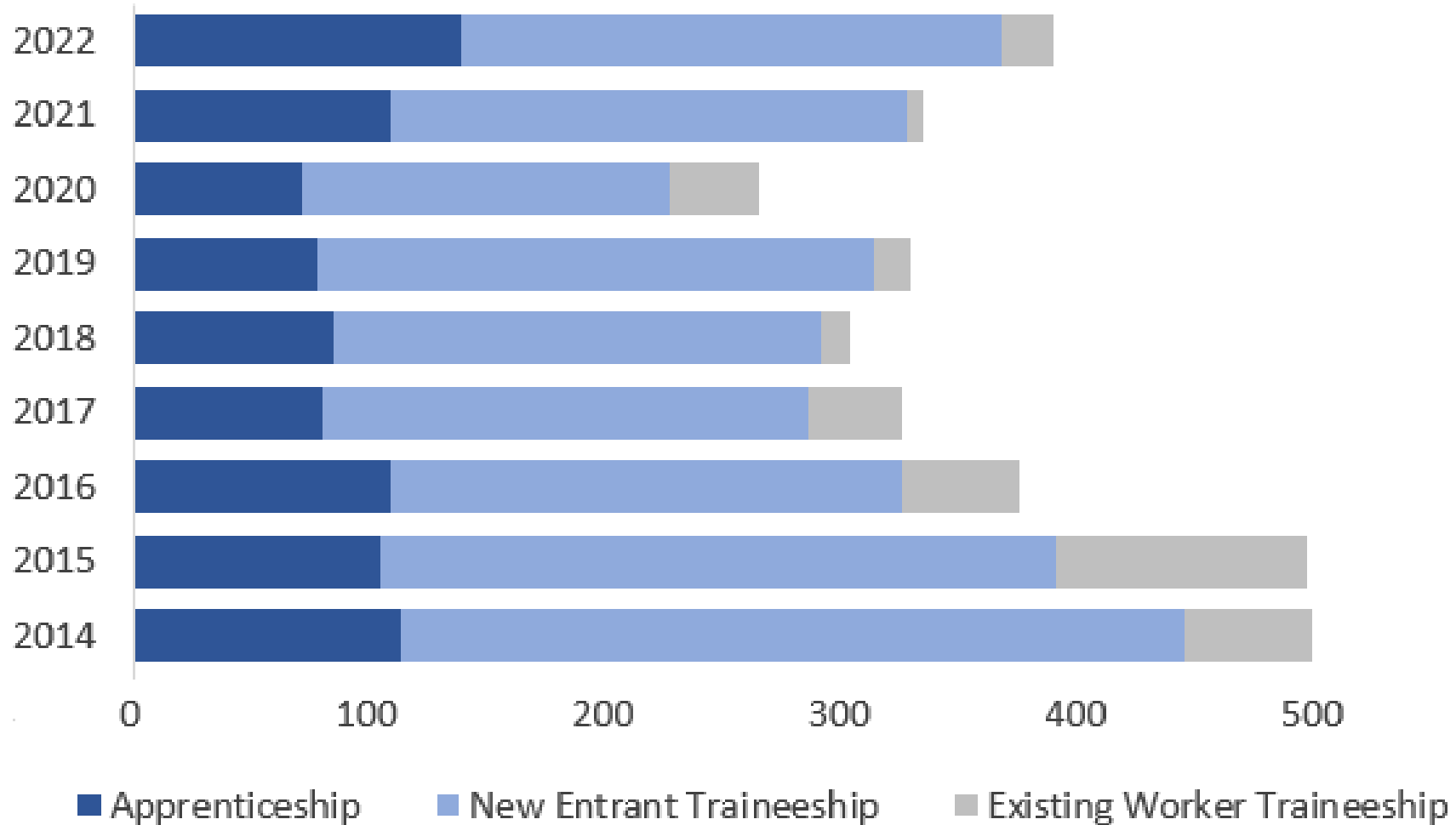
E: [rowan.acton@finance.wa.gov.au](mailto:rowan.acton@finance.wa.gov.au)

# Apprenticeship and Traineeship Commencements - WA





# Apprenticeship and Traineeship Commencements Kimberley region

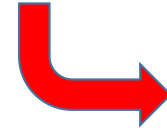




# State Government Incentives

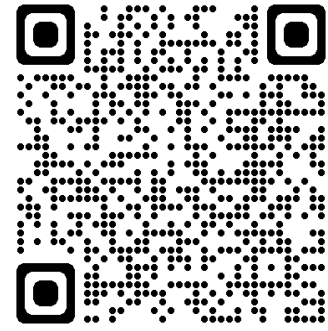
Never better to have an apprentice or trainee

- Fees halved for ~170 qualifications – free in 2023 for a further 100
- Available at all WA TAFE colleges, and selected private training providers
  - Travel and Accommodation Allowance (TAA)
- Employer Incentives
  - Jobs and Skills WA (JSWA) Employer Incentive
  - Payroll Tax Exemption (PTE)
  - Group Training Wage Subsidy
  - Construction Training Fund (CTF) incentives





# Commonwealth Government incentives



## Priority Wage Subsidy

- For employers of new or recommencing apprentices/trainees undertaking a Certificate III or higher, in occupations on the Commonwealth's Priority List
- 10% of wages for first and second year apprentices (up to \$1,500 per quarter), and 5% of wages for third year apprentice (up to \$750 per quarter)

## Hiring Incentive

- For employers of new or recommencing apprentices/trainees undertaking a Certificate II or higher, in occupations that are not on the Commonwealth's Priority List; or in a Certificate II in an occupation on the Priority List
- \$3,500 (full time A+T) and \$1,750 (part-time A+T) paid in two equal six monthly instalments

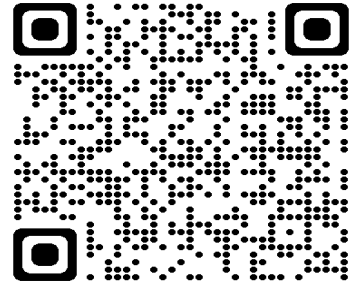
## Australian Apprentice Training Support Payment

- Direct financial assistance for apprentices/trainees undertaking Certificate III or higher, in a qualification on the Priority List
- \$1,250 (full time A+T) or \$625 (part time A+T) every six months over the first two years of apprenticeship/traineeship





# Western Australian State Nominated Migration Program



- Western Australia received over 8,000 places for the 2022-23 program year and the third largest allocation in Australia
- In August 2022, more than 100 occupations added to the WA skilled occupation list, capturing priority industries
- The Graduate occupation list was also expanded to include over 330 occupations, to retain the skills and knowledge of international students
- This will provide industry with access to migrant workers where skilled local workers are not available to take up jobs
- *Skilled Migrant Employment Register* is at:  
[migration.wa.gov.au/information-for-employers/skilled-migrant-employment-register](https://migration.wa.gov.au/information-for-employers/skilled-migrant-employment-register).

# Jobs and Skills Centres

- Jobs and Skills Centres extensive experience in the region and local community
- Expertise in Aboriginal workforce development
- Works with other agencies and local employers
- Supported by professional career services
- Provides outreach services at other locations throughout the region.

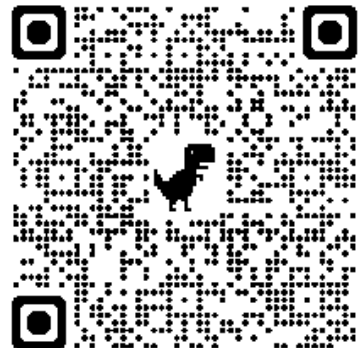


## Broome Campus

North Regional TAFE – 68 Cable Beach Road East  
Broome WA 6725

Ph: 13 64 64 or 08 9168 9499

Email: [broomejsc@nrtafe.wa.edu.au](mailto:broomejsc@nrtafe.wa.edu.au)





# Contact Details

Department of Training and Workforce Development

***Adam Walker***

Director, Service Delivery Strategy





# Construction Training Fund





# Construction Training Fund



- Construction Training Fund (CTF) collect a 0.2% levy from all construction projects over \$20,000.
- This levy is reinvested into supporting a safe, skilled and sustainable construction workforce.
- Grants are available for employers who take on apprentices and subsidies are available for businesses involved in construction work to complete additional skills training including occupational health and safety, licences, and business skills.
- A \$500 Apprentice Tool and Safety Equipment rebate has just been announced, as well as an additional 150 subsidised places for employers taking on Mature Age apprentices.
- A \$3,000 Disaster Recovery Construction Training Grant is available to eligible construction businesses in the Kimberley.
- Contact [ita@ctf.wa.gov.au](mailto:ita@ctf.wa.gov.au) to speak to one of our Industry Training Advisors for more information.



# Department of Communities

Works expected in 2023-24

Email: [housingstimulus@communities.wa.gov.au](mailto:housingstimulus@communities.wa.gov.au)

Works / Project Description	Budget (Indicative)	Expected Invitation
<p>The Department of Communities (Communities) has established a Housing Construction and Refurbishment Builders State-wide Panel and a Modular Builders Panel to engage with Pre-qualified builders to deliver future projects. All future works are intended to be awarded through these Panels.</p> <p>13 dwellings are in planning in the Kimberley;</p> <ul style="list-style-type: none"> <li>• 8 dwellings in the Shire of Broome</li> <li>• 4 dwellings in the Shire of Derby-West Kimberley</li> <li>• 1 dwellings in the Shire of Halls Creek</li> </ul>	<p>As sites are identified for new housing, Communities seeks proposals and quotes from Panel Members.</p>	
<p>General Maintenance and minor refurbishment works are requested via our Head Maintenance Contractor Programmed Facility Management (PFM) <a href="mailto:HWASubcontractorManagement@programmed.com.au">HWASubcontractorManagement@programmed.com.au</a></p> <p><u>Maintenance</u> - is performed via a Schedule of Rates, this has recently been updated to reflect the current market conditions and we encourage contractors to reach out to PFM if they are interested in performing maintenance on Communities' properties. Maintenance works are regular and ongoing across all trades.</p> <p><u>Quoted Works</u> – PFM seeks quotes from contractors for refurbishment and bulk maintenance packages of works up to \$250k. Works over \$250k are published on Tenders WA. PFM manages the delivery of works on behalf of Communities.</p>	<p>Varies</p>	<p>As assets are identified for refurbishment and maintenance works, Communities will seek proposals and quotes from the Head Maintenance Contractor, Panel Members or other available procurement methods.</p>
<p>SHERP Grants have been awarded to 3 Community Housing organisations for refurbishments on 16 social housing dwellings in the Kimberley.</p> <p>Organisations that have been awarded grants will engage their own contractors and builders to undertake works. Refurbishment works can include kitchen and bathroom upgrades, repairs to flooring and walls, plumbing and electrical works, and fencing. Details of successful grant recipients can be found on the Department of Communities website: <a href="https://www.wa.gov.au/government/publications/sherp-refurbishment-grant-recipients">https://www.wa.gov.au/government/publications/sherp-refurbishment-grant-recipients</a></p>	<p>Total \$3.2 million</p>	<p>Varies</p>



# Department of Communities

New service expected in 2023-24

Email: [fdvhubs2@communities.wa.gov.au](mailto:fdvhubs2@communities.wa.gov.au)

Project Description	Budget (Indicative)	Expected Invitation
<p>The Department of Communities (Communities) is establishing a Family and Domestic Violence One Stop Hub in Broome in 2023-24. The One Stop Hub (Hub) model provides a range of family and domestic violence services in one location, alongside other community services such as cultural activities, prioritising ease of access for victims in seeking help, assistance and support.</p> <p>Services required will include: family and domestic violence advocacy, case management and counselling, legal services, youth and family specialist support, community outreach and engagement, cultural governance, cultural healing and cultural activities.</p> <p>Connected services will be delivered in Derby.</p> <p>Aboriginal organisations are strongly encouraged to participate in the Registration of Interest and Tender for a Lead Service Provider.</p>	<p>To be confirmed.</p>	<p>Registration of Interest for service providers via TendersWA (May 2023)</p> <p>Tender for a Lead Service Provider (expected August 2023)</p>



# Department of Communities

New service expected in 2023-24

Email: [pmo\\_exec@communities.wa.gov.au](mailto:pmo_exec@communities.wa.gov.au)

Project Description					Budget (Indicative)	Expected Invitation										
<p>The Department of Communities is undertaking repair and rebuild works on flood damaged Government owned and managed housing and infrastructure in Fitzroy Crossing and nine Aboriginal communities as a result of ex-TC Ellie</p> <p>Building condition assessments have been completed to inform the level of works required to return properties to service.</p> <p>Minor works packages have been awarded to local contractors and works are underway.</p> <p>Refurbishment and rebuild packages are expected to be released in June 2023 through our State-wide builders panel and modular panel subject to capacity. There will be opportunities for sub contracting once these packages are released. These are our current estimated numbers. We are committed to working with our local businesses and supporting them.</p> <table border="1"> <thead> <tr> <th>Minor works</th> <th>Minor refurbishment</th> <th>Major refurbishment</th> <th>Demolish/rebuild</th> <th>Total requiring works</th> </tr> </thead> <tbody> <tr> <td>35 dwellings</td> <td>50 dwellings</td> <td>24 dwellings</td> <td>16 dwellings</td> <td><b>125 dwellings</b></td> </tr> </tbody> </table>					Minor works	Minor refurbishment	Major refurbishment	Demolish/rebuild	Total requiring works	35 dwellings	50 dwellings	24 dwellings	16 dwellings	<b>125 dwellings</b>	To be announced	Various, depending on work package from June 2023
Minor works	Minor refurbishment	Major refurbishment	Demolish/rebuild	Total requiring works												
35 dwellings	50 dwellings	24 dwellings	16 dwellings	<b>125 dwellings</b>												





# Main Roads WA

## Works expected in the Kimberley 2023

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Plant Hire	On next slides	FY2023/24
Sealing Contract – direct managed works		
Labour Hire Contracts		
Traffic Management		
Installation of Culverts and Safety Barriers		
Crushing Contracts – gravel, aggregate etc.		
Materials Supply – aggregates, concrete products, signs etc.		
Accommodation Supply – hotels, motels, mobile camps		
Fuel Supply		

Contact: Alan Davies

Email: [Alan.Davies2@mainroads.wa.gov.au](mailto:Alan.Davies2@mainroads.wa.gov.au)



# Main Roads WA

## Works expected in the Kimberley FY2023/24

Description	Construction Window Start / Finish	Indicative Budget
<b>Kununurra</b>		
Lake Argyle Road Widen and Overlay (2.5 - 12slk)	1 April 23 / 30 June 23	\$2M
Carlton Hill Road (0 - 3.5)	30 May 23 / 16 Aug 23	\$1.6M
Warnum Air Strip - Sealing	16 Aug / 30 Sept	TBC
Arthur Creek - Construct Sealed Detour for Bridge Works	16 Aug / 30 Sept	\$400,000
Cockburn Intersection	1 Oct 23 / 30 Nov 23	\$1.4M
Bow River Quarry - Crushing	1-Jun-23	
<b>Derby</b>		
Logue River Widen and Overlay - Initial works	1 Jul 23 / 30 Nov 23	\$5M
2 x Park Bays Reconstruct SLK 2190, 2200	1 Apr 24 / 30 Nov 24	\$2M
Hardman Shoulder Widening Tranche 6	1Apr 24 / 30 Nov 24	\$3.2M
Willare - Essential Asset Recon - 10km	1 May 23 / 30 Nov 23	\$12M
Fitzroy - Low Level crossing and associated works (Immediate Recon)	1 Mar 23 / 30 June 23	\$6M
Fitzroy - New Bridge and associated works Ess Asset Recon)		



# Main Roads WA

## Works expected in the Kimberley FY2023/24

<b>Broome</b>		
Hatchery Road - construct and seal	1 Apr 23 / 30 June 23	\$1.5M
Bidyadanga Tip Rd and Internal Roads	July 23 / Oct 23	\$4M
Broome Cape Leveque Flood Damage and Drainage Improvements	July 23 / Nov 23	\$1.5M
Roebuck Intersection Upgrade	Apr 24 / June 24	\$3.8M
BCLR Shoulder Widening Tranche 5 slk166-184 (not confirmed)	1 Apr 24 / 30 Nov 24	\$3.6M



# Main Roads WA

## Works expected in the Kimberley FY2023/24

<b>Maintenance</b>		
GRR Opening Derby / KNX? End - 2023	20 Mar 23 / 22 May 23	Maintenance Budget
GRR Floodways - Mount House - Adcock	1 May 23 / 30 June 23	
GRR Resheet - Phillips Range	1 June 23 / 30 Sept 23	
GRR Concrete Floodways n- Flood damage reinstatement	1 Jul 23 / October 23	
GRR Resheet - The Bench	15 Sept 23 / 30 Oct 23	
Regional Pavement Repair Contract	1 Aug 23 / 30 Oct 23	
Regional Reseal Contract	1 July 23 / 30 Dec 23	
Regional Slashing Contract	1 Jan 23 / 30 Dec 23	
Asphalt Widening Roebuck to Old Broome Rd	1 Jul 23 / 30 Nov 23	
<b>Projects</b>		
DGDR - All Weather Road	Apr 24 / June 24	\$11M
Tanami SLK 0 - 20	1 Sep 22 / 30 Nov 23	\$5.5M
Replace 3 single lane bridges (awarded to Fortec)	15 May 23 / June 24	

RAAF BASE  
CURTIN →

250 m

RAAF Base Curtin Redevelopment Project



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# Scope of Project

- The purpose of the RAAF Base Curtin Redevelopment is to review existing facilities and infrastructure at the Base and to identify the best value for money redevelopment options such that the base can continue its role in supporting Defence operations into the future. The scope may include:

## **Infrastructure**

- » Electrical
- » Hydraulics
- » Wastewater
- » Stormwater
- » Information and communication technology (ICT)
- » Security and emergency infrastructure
- » Spatial data
- » Roads and parking.

## **Facilities**

- » Offices
- » Accommodation
- » Hangars and airside operations facilities.

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# Multiplex as Managing Contractor

- Multiplex will **procure and manage** Designers and Works Subcontractors on behalf of the Commonwealth.
- Multiplex's role is to deliver fit for purpose facilities for Defence to achieve the project objectives while maintaining budget and program.
- Particular focus is to maximise:
  - Value for Money
  - Local and Indigenous Business Opportunities
  - Local Industry Participation outcomes – Prioritised as three areas (1 – Derby, 2 – Kimberley, 3 – WA).

Registrations of interest can be sent to: [Tenders.wa@multiplex.global](mailto:Tenders.wa@multiplex.global)

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# Approach to Procurement – How the MC Procures

- Procurement will be undertaken in accordance with the requirements of the Commonwealth Procurement Rules (CPR) and Defence
- When packaging works, Multiplex will take a priority approach to provide maximum opportunity to local businesses.
  - Local - Priority 1 – Within the Shire of Derby and West Kimberley
  - Local - Priority 2 – Within the Kimberley
  - Local - Priority 3 – Within Western Australia
- Seek to maximise Local and Indigenous Participation in opportunities
- ICN Gateway and Aconex AU2 Platforms will be used for Procurement



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# Program

## 1. Planning Phase (5%, 30% and 50% Design):

- September 2022 to Mid 2024

## 2. Delivery Phase (90%, 100% Design and Construction)

- Mid 2024 to Mid 2026
- Commencement of trade procurement from late 2024
- Approximately 50 packages of services to be procured



# Stay Connected

Next steps to take



**KIMBERLEY**  
DEVELOPMENT COMMISSION



Speak to the Kimberley Development Commission

[Subscribe](#) to the WA Industry Link mailing list

Visit [wa.gov.au](http://wa.gov.au) to learn more

Visit a Jobs and Skills Centre

**With thanks to**



Government of **Western Australia**  
Department of **Communities**



Government of **Western Australia**  
Department of **Training and Workforce Development**



# Post Event Survey – Derby

Your feedback is important to us



Please use your phone's camera to access the QR above to complete a short 2 minute survey!