



Regional Business Engagement Forum

**Goldfields / Esperance:
Esperance**



Acknowledgment of Country

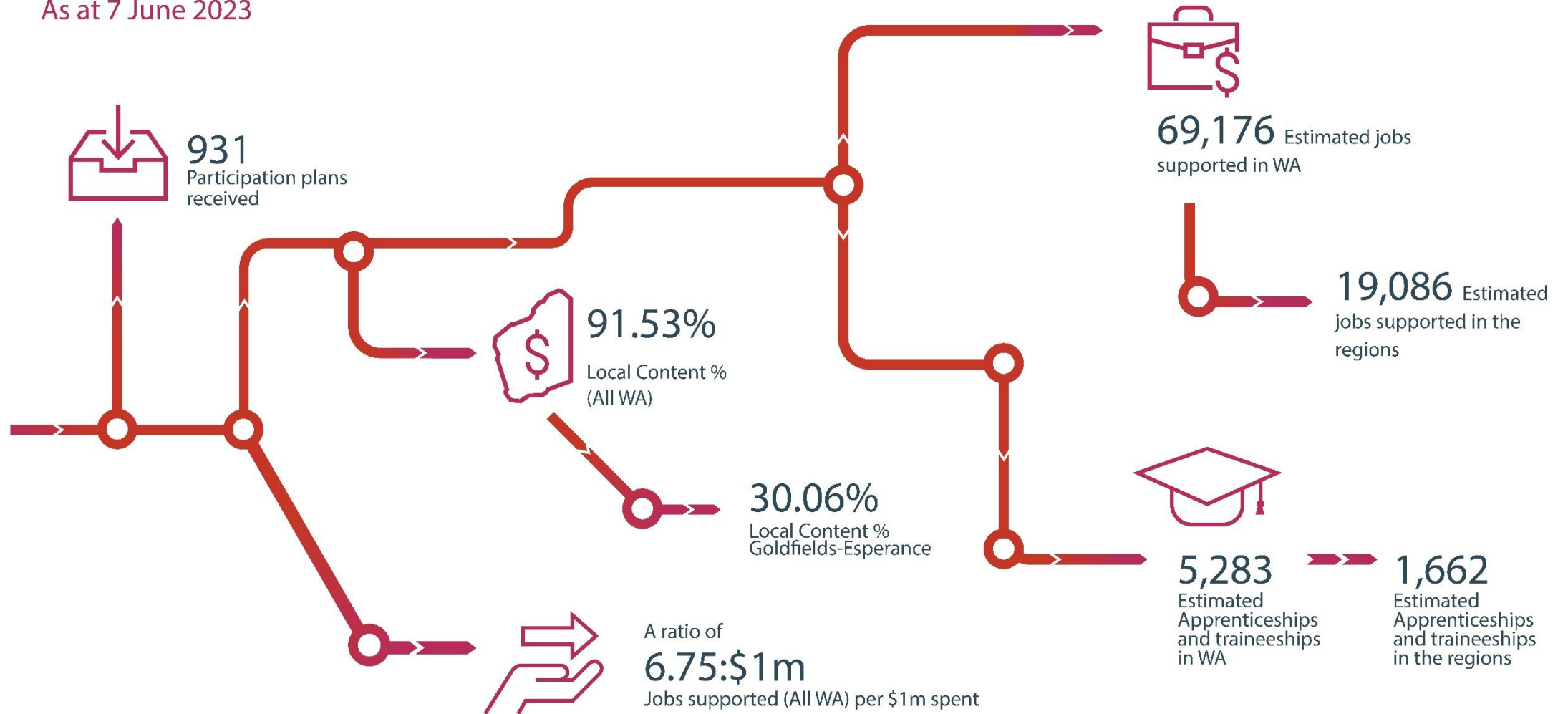
We acknowledge the traditional custodians throughout Western Australia and their continuing connection to the land, waters and community.

We pay our respects to the Wudjari peoples as the traditional custodians of the land on which we meet today, to all members of Aboriginal communities and their cultures; and to Elders both past and present.



Western Australian Industry Participation Strategy (WAIPS)

As at 7 June 2023





WA Buy Local Policy 2022 (WA BLP 2022)

Update released in April 2022

- Ensures the approx. \$30 billion spent in State Government contracts creates more work for regional WA businesses.
- Regional Price Preferencing:
 - Regional business preference;
 - Regional content preference.
- 43 Agencies have now signed Implementation Agreements and are applying WA BLP 2022.
- Changes made in April 2022 to help local businesses employing people with a disability win work.



Local Content Advisor Network

- Each region has a dedicated Local Content Advisor (LCA), based within the relevant Development Commission.
- LCAs take a lead role in promoting supply opportunities and facilitating regional business capability and growth.
- Goldfields / Esperance Content Advisor details:
 - Jude Daley
 - Email: Jude.Daley@gcdc.wa.gov.au
 - Phone: 08 9080 5009



Local Capability Fund

Building Capability, Capacity and Competitiveness



44

rounds since
inception



\$25.6M

contracts supported in
Goldfields-Esperance



19

businesses
supported



10

new
apprentices

- Visit WA.gov.au for more information, and to apply.



Local Capability Fund

Goldfields / Esperance Regional Round 2023

- To enhance the capacity, capability and competitiveness of Goldfields / Esperance businesses to supply Government or the private sector.
- \$100,000 total fund – 75% of eligible costs up to \$20,000 per business.
- To be eligible, applicants must:
 - Hold an ABN, be GST registered, and be for profit;
 - Be principally based in the Goldfields/Esperance region;
 - Have been in businesses for at least 12 months; and
 - Employ less than 200 people
- The grant closes **19 July 2023**. Visit [WA.gov.au](https://www.wa.gov.au) or scan the QR code for more information on eligibility and to apply.



Local Capability Fund

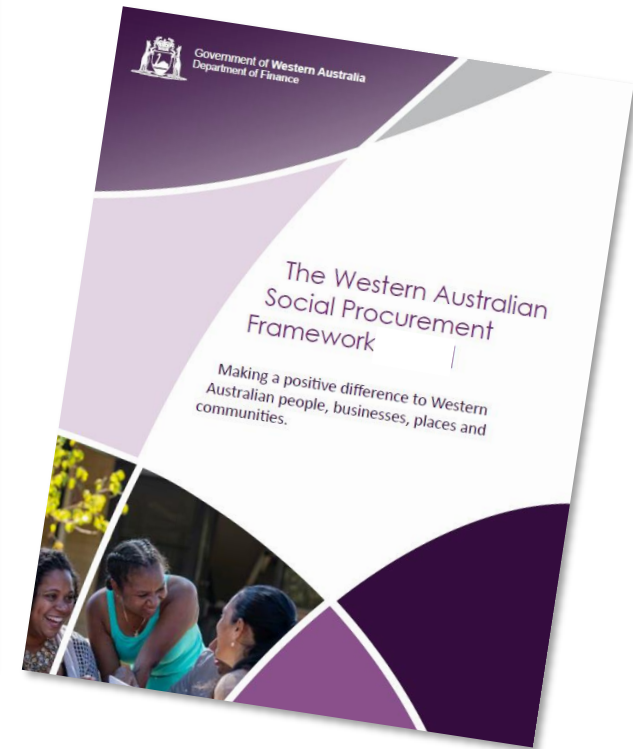
Past Successful Recipients in the Goldfields / Esperance Region

- Tucker Dust and Diesel Pty Ltd
 - Successful in winning a LCF Grant in the 2020 Aboriginal Business Round
- Mara Crann Pty Ltd
 - Successful in winning a LCF Grant in the 2020-21 Supplying Key Private and Public Sector Markets Round

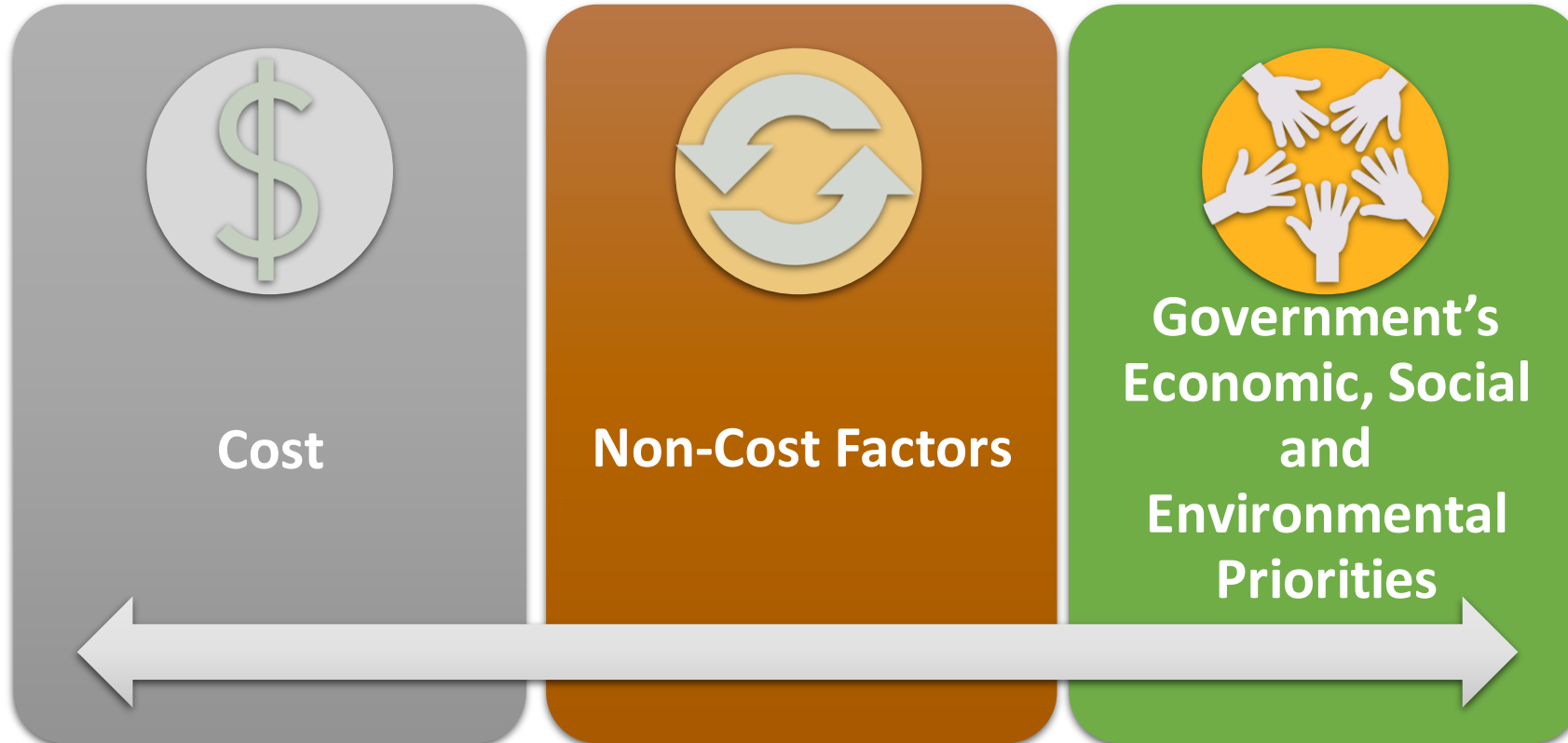




Procurement Act, Procurement Rules, Social Procurement Framework



Value for Money





Contact Details

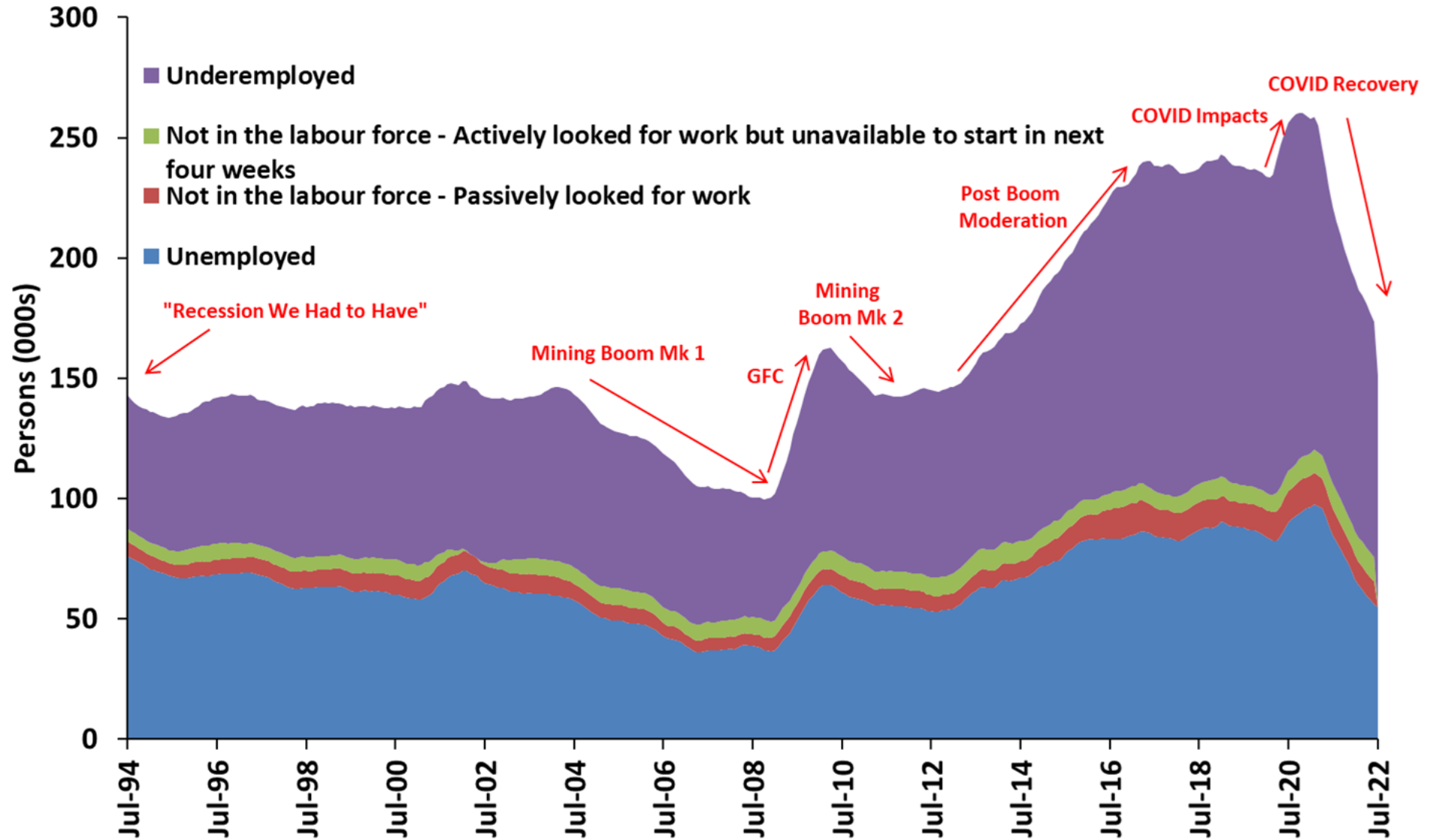
Department of Finance

Rowan Acton

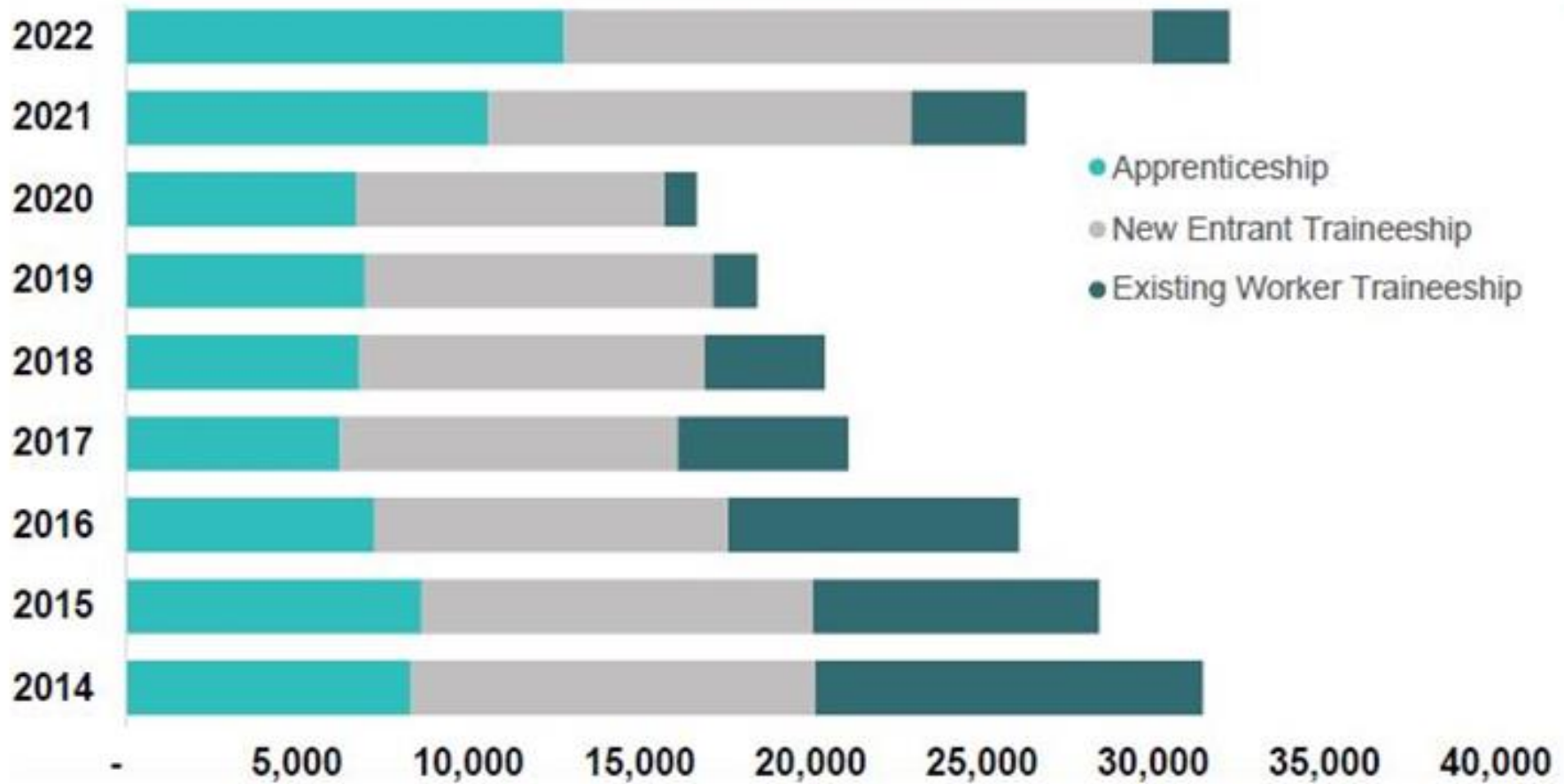
Director, Regional Operations

E: rowan.acton@finance.wa.gov.au

Underutilisation - WA Labour Market

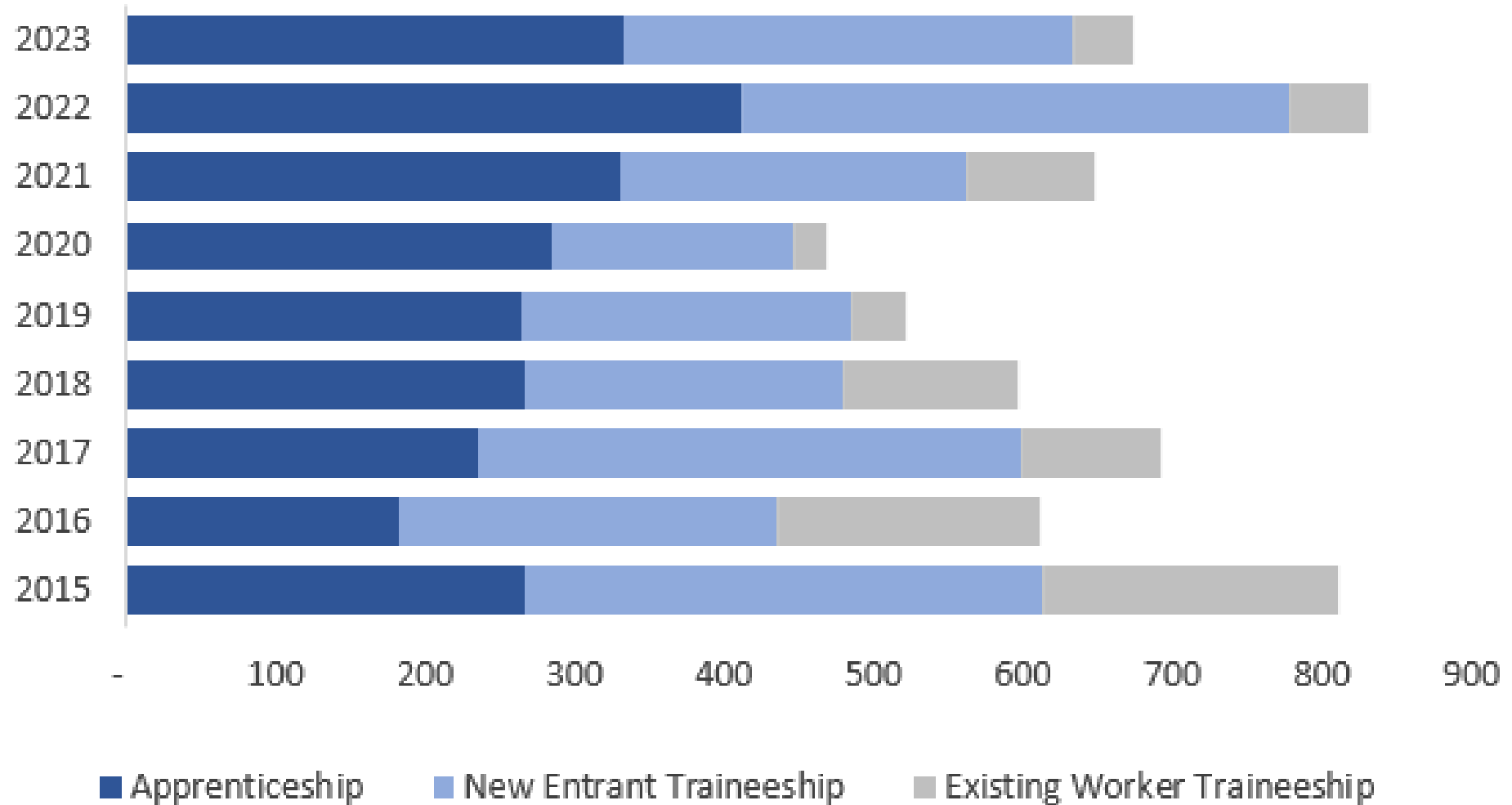


Apprenticeship and Traineeship Commencements - WA





Apprenticeship and Traineeship Commencements Goldfields – Esperance region

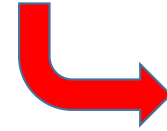




State Government Incentives

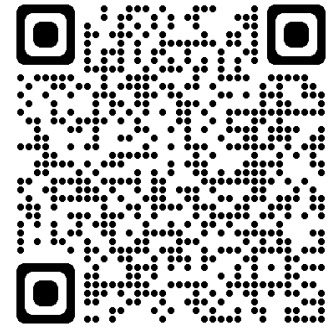
Never better to have an apprentice or trainee

- Fees halved for ~170 qualifications – free in 2023 for a further 100
- Available at all WA TAFE colleges, and selected private training providers
 - Travel and Accommodation Allowance (TAA)
- Employer Incentives
 - Jobs and Skills WA (JSWA) Employer Incentive
 - Payroll Tax Exemption (PTE)
 - Group Training Wage Subsidy
 - Construction Training Fund (CTF) incentives





Commonwealth Government incentives



Priority Wage Subsidy

- For employers of new or recommencing apprentices/trainees undertaking a Certificate III or higher, in occupations on the Commonwealth's Priority List
- 10% of wages for first and second year apprentices (up to \$1,500 per quarter), and 5% of wages for third year apprentice (up to \$750 per quarter)

Hiring Incentive

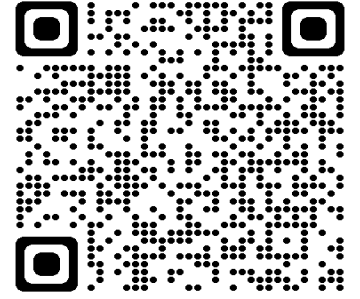
- For employers of new or recommencing apprentices/trainees undertaking a Certificate II or higher, in occupations that are not on the Commonwealth's Priority List; or in a Certificate II in an occupation on the Priority List
- \$3,500 (full time A+T) and \$1,750 (part-time A+T) paid in two equal six monthly instalments

Australian Apprentice Training Support Payment

- Direct financial assistance for apprentices/trainees undertaking Certificate III or higher, in a qualification on the Priority List
- \$1,250 (full time A+T) or \$625 (part time A+T) every six months over the first two years of apprenticeship/traineeship



Job Ready Programs



- *Job Ready* programs connect job seekers with employers
- Current programs in:
 - Aged and Disability Care
 - Bricklaying
 - Driller's Offsider
 - Infrastructure (Civil construction)
 - Heavy vehicle driving drivers operations
 - Future Chef
 - Early Childhood Education and Care



Western Australian State Nominated Migration Program

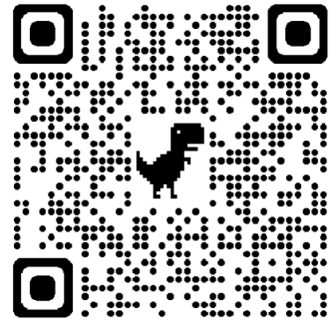
- Western Australia received over 10,000 places for the 2022-23 program year and the third largest allocation in Australia
- This will provide industry with access to migrant workers where skilled local workers are not available to take up jobs
- *Skilled Migrant Employment Register*



Construction and migration announcements

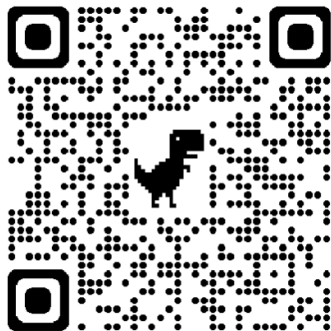
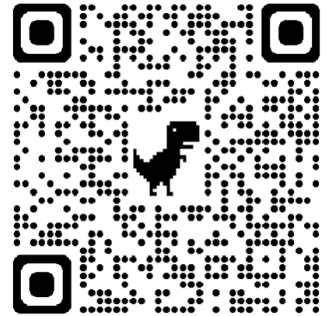
Construction visa subsidy program

- New 12-month \$11m to assist construction sector employees and migrants with the costs associated with the skilled migration visa pathway.



New Migration WA website and services

- New Migration WA website which brings together information on moving to WA, living in WA and State migration services and support.
- New Skilled Migration Job Connect program.
- Assist migrants with subsidies of up to \$7,500 for costs of getting skills and qualifications recognised and obtain licenses and registrations to work in WA.
- The Skilled Migration Jobs Connect program will also offer mentoring, English language support and Australian workplace context training.



Jobs and Skills Centres

- Jobs and Skills Centres extensive experience in the region and local community
- Expertise in Aboriginal workforce development
- Works with other agencies and local employers
- Supported by professional career services
- Provides outreach services at other locations throughout the region.

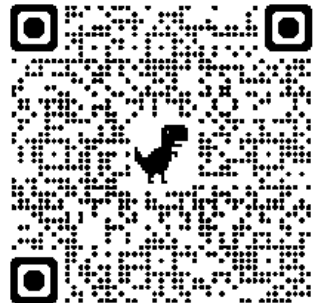


Kalgoorlie Campus

Central Regional TAFE – 34 Cheetham Street
Kalgoorlie WA 6430

Ph: 13 64 64 or 08 9088 6946

Email: goldfieldsjsc@crtafe.wa.edu.au





Contact Details

Department of Training and Workforce Development

Anna Wildy

Associate Director, Apprenticeship Office

Email: Anna.Wildy@dtwd.wa.gov.au



Construction Training Fund





Construction Training Fund



- Construction Training Fund (CTF) collect a 0.2% levy from all construction projects over \$20,000.
- This levy is reinvested into supporting a safe, skilled and sustainable construction workforce.
- Grants are available for employers who take on apprentices and subsidies are available for businesses involved in construction work to complete additional skills training including occupational health and safety, licences, and business skills.
- A \$500 Apprentice Tool and Safety Equipment rebate has just been announced, as well as an additional 150 subsidised places for employers taking on Mature Age apprentices.
- Contact ita@ctf.wa.gov.au to speak to one of our Industry Training Advisors for more information



Department of Communities

Works expected in 2023-24 in the Goldfields-Esperance Region

Email: housingstimulus@communities.wa.gov.au

Project area	Works / Project Description	Budget (Indicative)	Expected Invitation
Builders panels	<p>The Department of Communities (Communities) has established a Housing Construction and Refurbishment Builders State-wide Panel and a Modular Builders Panel to engage with Pre-qualified builders to deliver future projects. All future works are intended to be awarded through these Panels.</p> <p>10 dwellings are under contract in the Goldfields:</p> <ul style="list-style-type: none"> • 5 dwellings in the City of Kalgoorlie – Boulder • 5 in the Shire of Esperance <p>7 dwellings are in Planning and Design in the Goldfields:</p> <ul style="list-style-type: none"> • 7 dwellings in the City of Kalgoorlie – Boulder 	<p>As sites are identified for new housing, Communities seeks proposals and quotes from Panel Members.</p>	
Head Maintenance Contractor - maintenance and refurbishment	<p>General Maintenance and minor refurbishment works are requested via our Head Maintenance Contractor Lake Maintenance (Lake) WAmail@lakemaint.com.au</p> <p><u>Refurbishment</u> – Through the SHERP Refurbishment program there are 6 dwellings undergoing refurbishment works in the Goldfields. This program is now fully allocated.</p> <p><u>Maintenance</u> - is performed via a Schedule of Rates, this has recently been updated to reflect the current market conditions and we encourage contractors to reach out to Lake if they are interested in performing maintenance on Communities' properties. Maintenance works are regular and ongoing across all trades.</p> <p><u>Quoted Works</u> – Lake seeks quotes from contractors for refurbishment and bulk maintenance packages of works up to \$250k. Works over \$250k are published on Tenders WA. Lake manages the delivery of works on behalf of Communities.</p>	<p>Varies</p>	<p>As assets are identified for refurbishment and maintenance works, Communities will seek proposals and quotes from the Head Maintenance Contractor, Panel Members or other available procurement methods.</p>
Community Housing Grants – refurbishments	<p>Community Housing Grants have been awarded to two Community Housing organisations - Menzies Aboriginal Corporation and The Goldfields Indigenous Housing Organisation (GIHO) - for refurbishments on eight social housing dwellings in the Goldfields region for the value of \$1 million. This program is now fully allocated.</p> <p>Organisations that have been awarded grants will engage their own contractors and builders to undertake works. Refurbishment works can include kitchen and bathroom upgrades, repairs to flooring and walls, plumbing and electrical works, and fencing. Details of successful grant recipients can be found on the Department of Communities website: https://www.wa.gov.au/government/publications/sherp-refurbishment-grant-recipients. Contact the grant recipients directly for information on work available.</p>	<p>\$1.0 million</p>	<p>Varies</p>



Department of Communities

Works expected in 2023-24

Email: housingstimulus@communities.wa.gov.au

Project	Works / Project Description	Budget (Indicative)	Expected Invitation
Community Housing Grants – maintenance	<p>Community Housing Grants have been awarded to four Community Housing organisations (Kurrawang Aboriginal Christian Community Inc, Ngaanyatjarra Council Aboriginal Corporation, Aboriginal Community Housing Limited and Menzies Aboriginal Corporation) for maintenance on 71 social housing dwellings in the Goldfields region for the value of \$5.9 million. This program is now fully allocated.</p> <p>Community Housing Grants have been awarded to one Community Housing organisation (Aboriginal Community Housing Limited) for maintenance on 7 social housing dwellings in the City of Kalgoorlie-Boulder. Contact the grant recipient directly for information on work available.</p>	\$5.9 million	Varies
Government Regional Officer Housing (GROH)	<p>As at 30 April 2023 there are 3 dwellings under construction in the Goldfields region with a further 3 in the Planning and Design phase for housing GROH occupants.</p> <p>3 Under Contract in Goldfields:</p> <ul style="list-style-type: none">• 2 dwellings in the Shire of Dundas• 1 dwelling in the Shire of Ravensthorpe	Varies	Varies



Main Roads WA

Works expected in the Goldfields-Esperance region 2023-24

Works / Project Description	Budget (Indicative)	Expected Tender Invitation
Plant Hire	On next slides	FY2023/24
Additional plant for construction work		
Supply of Guideposts, Culverts, Road building materials etc.		
Traffic Management services		
Maintenance grading		
Structural / bridge maintenance and related minor capital projects		
Slashing and mowing		
Lateral and overhead vegetation clearing		
Herbicide Treatment		

Contact: Shane Power

Email: Shane.Power@mainroads.wa.gov.au



Main Roads WA

Works expected in the Goldfields-Esperance region FY2023/24

MAINTENANCE	
Routine Maintenance	\$ 4,262,209
Pavement Repair	\$ 8,000,000
Shoulders	\$ 2,264,650
Unsealed Road	\$ 1,485,800
Resurfacing - Asphalt	\$ 550,000
Resurfacing - Spray seal	\$ 10,020,000
Surface Repair	\$ 600,000
Drainage	\$ 217,900
Vegetation Control	\$ 1,392,821
Roadside and Misc	\$ 109,050
Traffic Devices including line marking	\$ 1,829,200
Total	\$ 30,731,630

CAPITAL WORKS	
Great Eastern Highway Upgrade-Ghooli Stage 2	\$ 17,000,000
Outback Way Upgrade	\$ 37,450,000
Goldfields Highway-Wiluna Meekatharra Upgrade	\$ 10,000,000
Goldfields Highway Shoulder Sealing	\$ 7,600,000
Coolgardie Esperance Shoulder Sealing	\$ 8,400,000
Total	\$ 80,450,000



Main Roads WA

Purchase Orders

For minor works, goods and services up to \$50,000 including GST, Main Roads:

- Under State Government procurement rules, only requires a single quote
- Uses Purchase Orders to accept the quote and make the payment on completion

To receive a Purchase Order:

- Suppliers/Companies need to be registered with Main Roads
- Check with your Regional office to see if you are registered
- If not, complete the form below and send it to the address on the form
- Let the Regional office know you have completed it and sent it in



Microsoft Word
Document



Main Roads WA

Tenders

Main Roads advertises all tenders for goods, services and works valued over \$50,000 on Tenders WA (www.tenders.wa.gov.au)

- For tenders >\$50,000 and <\$250,000 a minimum of two tenders will be invited using Tenders WA. In this instance Main Roads would generally invite known companies and/or provide opportunities to new companies.
- For tenders >\$250,000 public tenders are advertised on Tenders WA

Companies are encouraged to register on Tenders WA. Email alerts can be set up to stay up to date with up coming opportunities that are relevant to your business.

The Early Tender Advice page on Tenders WA shows Main Roads' future public tender opportunities together with estimated advertising dates. These are indicative only.

For more information please email gereg@mainroads.wa.gov.au



Stay Connected

Next steps to take



Speak to your Local Content Adviser – Jude Daley

[Subscribe](#) to the WA Industry Link mailing list

Visit wa.gov.au to learn more

Visit a Jobs and Skills Centre

With thanks to



Government of **Western Australia**
Department of **Training**
and **Workforce Development**



Government of **Western Australia**
Department of **Communities**



Post Event Survey – Esperance

Your feedback is important to us



Please use your phone's camera to access the QR above to complete a short 2 minute survey!