**CUA Number:** CUAOFP2023 **Last Updated:** 8 August 2023

# CUAOFP2023 PANEL B – JANITORIAL AND PERSONAL GOODS

# **Procurement Lifecycle Document**

# **Bunzl Outsourcing Services Ltd (Trading as Bunzl Australia)**

CONTACT INFORMATION	3
GENERAL ENQUIRIES	3
OFFERED PRODUCTS	4
Offered Brands	4
BUYING METHODS	10
DELIVERY	12
Timeframes and Fees	12
Minimum Orders	16
6. Payment of invoices	17
7. Takeback Services	17
8. Disposal and recycling	17
9. Return of rejected goods	17

10. Account management and invoicing	18
CONTRACTOR INFORMATION	19
Contractor Details - Bunzl	19
Last updated: 8 August 2023	

## **Bunzl Australia**



# **CONTACT INFORMATION General Enquiries**

### Administration

**Phone:** (08) 6116 6888

Email: banzperth.customerservice@bunzl.com.au

Website(s): https://www.bunzl.com

Postal Address: 15 Orion Road, Jandakot WA 6154

#### Orders

**EMAIL:** <u>banzperth.customerservice@bunzl.com.au</u>

Website: <a href="https://www.bunzl.com.au">https://www.bunzl.com.au</a>

Hours: 8.00am - 4.30pm

Refer to <u>Buying methods</u> section for further information.

# Offered Products

### Offered Brands

Complete list of CUA offered products can be found in the Product Catalogue - Office and Facility Products CUAOFP2023 (www.wa.gov.au).

Our focus is on adding value to our B2B customers through simplifying the procurement of every day essential consumables across the key categories of:

- Cleaning & Hygiene
- Healthcare
- Catering & Hospitality
- Food Processing & Packaging
- Industrial & Safety

What this means to you is that, instead of having numerous suppliers to deal with resulting in numerous invoices and deliveries, you deal with one.

In order to ensure we understand your business, you will be allocated an experienced Account Manager who will work with you to ensure you have access to the best possible products at the best possible price, which invariably also results in saving you time, which you can re-invest in managing your business, not the inventory.

Also supporting you are our dedicated Customer Service, Product, Operations, Digital and IT teams, who are constantly striving for continuous improvement and our ongoing commitment to Digital Transformation also means that it will be easier than ever for you to help yourself through easy-to-use Self-Service features.

### Sustainability:

Sustainability is core to how Bunzl does business. We understand our role in the transition to a more sustainable and equitable future. From sourcing sustainable product and packaging solutions in an ethical and responsible way, to consolidating them in an environmentally efficient operating model, our approach helps us to minimise social and environmental impact while maximising value.

- Bunzl Personnel and Delivery staff with Police Clearance
- Various forms of ordering; EDI, Bunzl Online Store, phone and email
- · Customised Sales, QBR (quarterly business reviews) and Sustainability reporting
- Monthly consolidated invoicing
- After hours support
- Dedicated Account Management and specialisation
- Training and education (sector specific)
- Provision of sustainable and responsible solutions
- Value added service, category expertise with the support of Bunzl Specialists
- Efficiencies provided through consolidation of supply

- Analytical support to improve efficiencies.
- Resources such as fact sheets, sustainability calculators and information on recycling best practice.
- In-house sustainability experts who partner with our customers to find the most suitable products and services.

### (a) Head Agreement Level

### **Contractor Representative**

Nicola Vanni State Manager WA Mobile: 0417568411

Email: Nicola.vanni@bunzl.com.au

Vikki Passmore Internal Account Manager (WA Government & WA Health)

Ph: 6116 6888

Email: vikki.passmore@bunzl.com.au

### Sales Reporting

Bunzl has the capability to provide a suite of reports and we will work with contract authorities and assist with additional customised reporting.

#### Insurances

Bunzl adheres to the contract insurance requirements. Current insurance certificates are available on request.

### **Contract Management Meetings**

Bunzl will meet with the Contract Authority a minimum of twice per annum or on as needed basis.

Bunzl Representatives are available to meet with individual CUA Customers to review business requirements, sustainability KPI's and reporting analysis as requested.

### (b) Orders

Bunzl operates our Customer Service Centre at the Jandakot facility, located at 15 Orion Road, Jandakot. Provision of next day delivery is provided to CUA customers in the metropolitan area.

Orders for next business day delivery are required by 12pm (Monday – Friday).

### **Customer Service hours of Operation**

Monday - Friday: 8.00am - 5.00pm (sales) Orders

Ability to place orders 24 hours per day/7 days a week online.

Customers may place orders via, EDI, phone, email and though our digital platform, Bunzl online store.

### Orders can be placed using the following:

Phone: (08) 6116 6888

Email: <u>banzperth.customerservice@bunzl.com.au</u>

Bunzl Online Store: shop.bunzl.com.au

All Bunzl ordering platforms including EDI, email, Bunzl Digital platform are processed via Customer Service. All orders are processed by 12pm for next day delivery (metro area). The Bunzl team aim to always offer a high level of service and customer support. Our goal is to provide solutions for our customers and a seamless experience.

### Payment/Invoicing

Billing and invoicing are managed by our main central Accounts Payable team. The team manage customer billing and invoicing across all sectors of the business.

The team are highly trained in conversing and supporting our customers. Emphasis is placed on account knowledge. A dedicated Credit Controller is assigned to accounts to ensure one point of contact.

Email: <u>bunzlar@bunzl.com.au</u>

### **Delivery**

Bunzl has engaged a fleet of dedicated vehicles that are currently servicing the Perth metropolitan and regional and remote areas.

Orders for next business day metro delivery are required by 12pm (Monday – Friday).

### **Disposal of Packaging**

Bunzl is keen to work with customers to provide the necessary information to maximise the recycling and disposal of products and packaging.

### **Return of Rejected Goods**

It is the intention of Bunzl to provide our customers with product of an acceptable quality & fit for their intended purpose in good order and condition and accurate in the agreed price, quantity, account, and documentation.

Please contact the Bunzl Customer Service team with regard to return of faulty, damaged and incorrect goods.

**Bunzl Customer Service** 

Phone: 6116 6888

Email: banzperth.customerservice@bunzl.com.au

Bunzl will also return stock under the following conditions:

- Product is a current stocked item
- Bespoke items not accepted for return
- The product is in good order and re-saleable

Bunzl return policy is 7 days from invoice however we will always work with customers to find a solution.

### **Account Management**

Our dedicated team of Account Managers are available to support and offer guidance to CUA customers. Our goal is to ensure we deliver essential business solutions that create long term sustainable value for the benefit of all stakeholders. Our specialist knowledge, strong supply chain and our logistical capabilities ensures our customers can focus on our core business.

The Bunzl In-house sustainability experts' partner with our customers to find the most suitable. products and services. We will constantly review and transition your range to meet your packaging sustainability values, packaging and waste targets.



### Non-Standard Items

Non-Standard Goods Minimum Discounts						
Category	Category Sub-Category Level 1		% Minimum			
Cleaning	Chemicals	General Cleaning	20%			
Cleaning	Chemicals	Toilet & Urinal Cleaning	20%			
Cleaning	Janitorial Supplies	Bin Liners	20%			
Cleaning	Janitorial Supplies	Buckets	20%			
Cleaning	Janitorial Supplies	Cleaning Wipes	20%			
Cleaning	Janitorial Supplies	Miscellaneous	20%			
Cleaning	Janitorial Supplies	Mops & Brooms	20%			
Cleaning	Washroom Supplies	Cleansing & Washing	20%			
Cleaning	Washroom Supplies	Facial Tissue	20%			
Cleaning	Washroom Supplies	Hand Towel	20%			
Cleaning	Washroom Supplies	Toilet Tissue	20%			
Hospitality	Food Packaging	Food Packaging	20%			
Hospitality	Food Service Disposables	Disposable Cups	20%			

Non-Standard Goods Minimum Discounts					
Category	Sub-Category Level 1	Sub-Category Level 2	% Minimum		
Hospitality	Food Service Disposables	Disposable Cutlery	20%		
Hospitality	Food Service Disposables	Disposable Napkins	20%		
Hospitality	Food Service Disposables	Disposable Plates	20%		
Personal Goods	Accoutrements	Gloves	20%		
Personal Goods	Accoutrements	Masks	20%		
Personal Goods	Accoutrements	Infection Control	20%		
Personal Goods	Personal Care	Oral Care	20%		
Personal Goods	Personal Care	Personal Hygiene	20%		
Personal Goods	Personal Care	Personal Wipes	20%		
Safety Goods	Eye & Face Protection	Safety Glasses	20%		

# **Buying methods**

Bunzl offer CUA customers the following options to order:

Bunzl Online Ordering Platform	Training is available through dedicated Account Managers, via Teams or via phone.  Bunzl E-Commerce Store: shop.bunzl.com.au	Bunzl provides internet ordering capability through the Bunzl E- commerce store, delivering a quick, easy, and convenient online shopping experience. CUA customers are provided with an individual log in, which links the customer to their specific account and ship to (site address and/or department). Our online ordering system has the ability to link cost centres to individual sites and apply budgetary constraints within an accounting period to provide cost controls and aid financial disciplines. Features include:
		Order status and history  Please contact our Customer Service team on (08) 6116 6888 for further details.

Email	banzperth.customerservice@bunzl.com.au	All email orders are sent to the Bunzl Customer Service email address. Orders are entered by Customer Service representatives between the hours of 8.30am – 4.00pm.  We have a dedicated trained team to process daily orders.
Phone	Bunzl Customer Service phone contact: (08) 6116 6888	Bunzl operates our Customer Service Centre at our Jandakot facility located at 15 Orion Road, Jandakot. The Bunzl Customer Service team comprises of dedicated Customer Service representatives, fully trained and conversant with all aspects of the order receipt and processing procedure.
EDI & Punchout		Bunzl facilitates and supports a full range of integration methods with our Trading Partners systems. Bunzl's Electronic Data Interchange (EDI) module supports multiple document formats: XML (preferred), CSV, Excel, Text.  Bunzl systems also fully supports Punchout integrations with a choice of cXML or OCI protocols.  Punchout – integrates Bunzl E-Commerce store pages into your own business environment.

# **Delivery**

## **Timeframes and Fees**

Delivery Fee/Lead Time by Location						
	Postcodes /	Deliverable	Delivery		Details/Exceptions	
Region / Location	Areas Included	Location (Yes/No)	CUA Cost (\$)	Lead Time (Business Days)		
Perth Metropolitan Region & City of Mandurah	All Perth Metro and City of Mandurah (6180, 6210, 6211) Postcodes	YES	Free	1	n/a	
Gascoyne Region: Shire of Carnarvon LGA (within 20km of Carnarvon town)	6701 (where deemed Regional, not Remote)	YES			ΓI documents:	
Gascoyne Region: All Other Locations	All Gascoyne except Iisted in 2.1					
Goldfields-Esperance: Shire of Esperance LGA (Only within 20km of Esperance Town)	6450 (where deemed Regional, not Remote)	YES	CTI Regional Rate Card - Zones.pdf			
Goldfields-Esperance: City Kalgoorlie-Boulder LGA (specified postcodes only)	6430, 6431. 6432	YES				

Delivery Fee/Lead Time by Location							
	Postcodes /	Deliverable Location (Yes/No)	Delivery		Details/Exceptions		
Region / Location	Areas Included		CUA Cost (\$)	Lead Time (Business Days)			
Goldfields-Esperance: All Other Locations	All Goldfields- Esperance except listed in 3.1 & 3.2	YES					
Great Southern: City of Albany LGA	6327, 6328, 6330	YES					
Great Southern: All Other Locations	All Great Southern except listed in 4.1	YES					
Kimberley: Shire of Broome LGA (Only within 20km of Broome town required)	6725 (where deemed Regional, not Remote), 6726	YES	Refer to CTI documents:  CTI Regional Rate Card - Zones.pdf  CTI Regional Rate Card.pdf				
Kimberley: Shire of Wyndham-East Kimberley LGA (Only within 20km of Kununurra town)	6740 (where deemed Regional, not Remote)	YES			CTI Regional Rate		
Kimberley: Other Locations	All Kimberley except listed in 5.1 and 5.2	YES					
Mid-West: City of Greater Geraldton LGA (specified postcodes)	6530, 6532	YES					

Delivery Fee/Lead Time by Location						
	Postcodes /	Delivery Postcodes /		very	Details/Exceptions	
Region / Location	Areas Included	Location (Yes/No)	CUA Cost (\$)	Lead Time (Business Days)		
Mid-West: All Other Locations	All Mid-West except listed in 6.1	YES				
Peel: All Locations Except City of Mandurah	All Peel except City of Mandurah (6180, 6210, 6211)	YES				
Pilbara: Town of Port Hedland LGA including Port Hedland, South Hedland and Wedgefield.	6721, 6722	YES				
Pilbara: City of Karratha LGA	6713, 6714, 6718, 6720	YES				
Pilbara: All Other Locations	All Pilbara except listed in 8.1 & 8.2	YES		Refer to CT	T documents:	
South West: City of Bunbury LGA and surrounds (including Australind)	6230, 6231, 6232, 6233	232, YES		CTI Regional Rate CTI Regional Rate		
South West: City of Busselton LGA	6280, 6281, 6282	YES				
South West: All Other Locations	All South West except listed in 9.1 & 9.2	YES				

Delivery Fee/Lead Time by Location						
Baring (Laureign	Postcodes /	Deliverable	Delivery		Details/Exceptions	
Region / Location	Areas Included	Location (Yes/No)	CUA Cost (\$)	Lead Time (Business Days)		
Wheatbelt: Shire of Northam LGA	6401, 6403, 6560, 6562, 6564	YES		Refer to CT	I documents:	
Wheatbelt: All Other Locations	All Wheatbelt except listed in 10.1	YES	CTI Regional Rate CTI Regional Rate Card - Zones.pdf Card.pdf		CTI Regional Rate	

All deliveries typically arrive between 7.00AM and 5.00PM.

### **Minimum Orders**

Minimum Order Threshold Product Conditions	Threshold	Volume Threshold (e.g. Cartons)	Orders Below Threshold Accepted (YES/NO)	Delivery Fee (for orders below Threshold)
N/A	N/A	N/A	Yes	N/A Metro

### Perth metropolitan area

Provision of next day delivery is provided to CUA customers in the metropolitan area; metro delivery is free of charge.

Orders for next business day delivery are required by 12pm (Monday – Friday).

### **Customer Service hours of Operation**

Monday – Friday: 8.00am – 4.30pm (sales) Orders

Ability to place online orders 24 hours per day/7 days a week online.

Customers may place orders via, EDI, phone, email and though our digital platform, Bunzl online store.

### **Regional Deliveries**

Provision of next day delivery to your nominated regional freight carrier is provided to CUA customers in regional areas. FOB delivery to your nominated regional freight carrier depot in the Perth metro area.

Orders for next business day delivery are required by 12pm (Monday – Friday).

### **Customer Service hours of Operation**

Monday – Friday: 8.00am – 4.30pm (sales) Orders

Ability to place online orders 24 hours per day/7 days a week online.

Customers may place orders via, EDI, phone, email and though our digital platform, Bunzl online store.

### 6. Payment of invoices

Pay on your account via the following options:

### **EFT / Direct Deposit**

Pay on your Account via EFT – Account details as follows:

**Account Name: Bunzl Australia** 

**BSB**: 082-001

Account: 4614 60798

Email remittances: <u>bunzlar@bunzl.com.au</u>

### **Credit Card:**

Please contact Bunzl Customer Service on (08) 6116 6888 to place an order via credit card. Alternatively, you may place an order via the Bunzl Online store and pay by credit card at the time of order <a href="mailto:shop.bunzl.com.au">shop.bunzl.com.au</a>

### 7. Takeback Services

A take back offer isn't included in this contract at present however Bunzl are working on various initiatives.

### 8. Disposal and recycling

Bunzl is keen to work with customers to provide the necessary information to maximise the recycling of products and packaging available. Please contact your Bunzl Account Manager to discuss further.

### 9. Return of rejected goods

Please phone: (08) 6116 6888 or banzperth.customerservice@bunzl.com.au

# 10. Account management and invoicing

Who	Service	Contact Details	
I Vikki Passmore I '		Phone:(08) 6116 6888 Email: <u>Vikki.passmore@bunzl.com.au</u>	
David Rankin	Key Account Manager	Mobile: 0408 949 602 Email: david.rankin@bunzl.com.au	
Holly Cobain	Account Manager	Mobile: 0438 344 507 Email: holly.cobain@bunzl.com.au	
Customer Service Centre	General enquiries, orders, deliveries and invoice queries	Phone: (08) 6116 6888 Email: banzperth.customerservice@bunzl.com.au	

# **Contractor information**

**ABN:** 99 007 286 133 **ACN:** 007 286 133

### **Contractor Details - Bunzl**

### **Contact Information**

**NAME: Vikki Passmore** 

Position: Internal Account Manager – WA Government & WA Hospitals

**Phone:** (08) 6116 6888

Email: vikki.passmore@bunzl.com.au

**NAME: Nicola Vanni** 

Position: State Manager WA **Phone:** (08) 6116 6888 **Mobile:** 0417 568 411

Email: nicola.vanni@bunzl.com.au

## **Business Hours:**

8.00 - 5.00pm

### **Orders Via:**

Phone: (08) 6116 6888

Email: banzperth.customerservice@bunzl.com.au

Bunzl Online Store: shop.bunzl.com.au