

Category A – Clerical and Administrative

Hourly Rates	Gross Margin (\$ per hour) Exclusive of GST			On-Costs (%)			
	Engagement ≤ 6 months	Engagement > 6 months	Payroll only candidates (% discount)	Super.	Payroll Tax	Contractor On-Costs	Total On-Costs
DFP Recruitment Services	\$2.15	\$2.04	6.00%	11.00%	5.50%	2.50%	19.00%
Hays Specialist Recruitment *	\$2.29	\$2.19	10.00%	11.00%	5.50%	1.50%	18.00%
Indigenous Managed Services	\$3.09	\$2.88	25.00%	11.00%	5.50%	4.50%	21.00%
Integrity Staffing	\$2.36	\$2.36	10.00%	11.00%	5.50%	3.50%	20.00%
Randstad *	\$2.10	\$1.99	10.00%	11.00%	5.50%	3.50%	20.00%

* This contractor has negotiated departures to the CUATPS2019 Request and/or the Request Conditions and General Conditions of Contract (Oct. 2018). For information about departures, contact the [contract manager](#).

Spotter's Fees	Flat fee (\$) by Engagement Duration		
	Engagement ≤ 2 months	Engagement > 2 months - ≤ 6 months	Payroll only candidates (% discount)
DFP Recruitment Services	\$1,000.00	\$500.00	100.00%
Hays Specialist Recruitment	\$1,500.00	\$1,000.00	100.00%
Indigenous Managed Services	\$1,500.00	\$950.00	75.00%
Integrity Staffing	\$1,000.00	\$0.00	100.00%
Randstad	\$1,200.00	\$800.00	0.00%

Category B – Technical and Trades

Hourly Rates	Gross Margin (\$ per hour) <i>Exclusive of GST</i>			On-Costs (%)			
	Engagement <= 6 months	Engagement > 6 months	Payroll only candidates (% discount)	Super.	Payroll Tax	Contractor On-Costs	Total On-Costs
DFP Recruitment Services	\$2.42	\$2.26	8.00%	11.00%	5.50%	4.00%	20.50%
Hays Specialist Recruitment *	\$2.29	\$2.10	10.00%	11.00%	5.50%	3.52%	20.02%
Indigenous Managed Services	\$3.09	\$2.88	25.00%	11.00%	5.50%	6.50%	23.00%
Integrity Industrial	\$2.47	\$2.47	10.00%	11.00%	5.50%	6.25%	22.75%

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Spotter's Fees	Flat fee (\$) by Engagement Duration		
	Engagement <= 2 months	Engagement > 2 months - <= 6 months	Payroll only candidates (% discount)
DFP Recruitment Services	\$800.00	\$500.00	100.00%
Hays Specialist Recruitment	\$1,500.00	\$1,000.00	100.00%
Indigenous Managed Services	\$1,500.00	\$950.00	75.00%
Integrity Industrial	\$1,000.00	\$0.00	100.00%

Price Schedule – CUATPS2019

Category C – Professional

Hourly Rates	Gross Margin (\$ per hour) Exclusive of GST					On-Costs (%)			
	Pay Charge <= \$100		Pay Charge > \$100		Payroll only candidates (% discount)	Super.	Payroll Tax	Contractor On-Costs	Total On-Costs
	Engagement <= 6 months	Engagement > 6 months	Engagement <= 6 months	Engagement > 6 months					
AndersElite Professional Recruitment	\$3.95	\$3.95	\$4.30	\$4.30	10.00%	11.00%	5.50%	3.60%	20.10%
DFP Recruitment Services	\$4.24	\$4.08	\$4.56	\$4.30	10.00%	11.00%	5.50%	2.50%	19.00%
Hays Specialist Recruitment *	\$3.99	\$3.49	\$4.99	\$4.49	20.00%	11.00%	5.50%	1.50%	18.00%
Integrity Executive	\$3.93	\$3.93	\$4.14	\$4.14	10.00%	11.00%	5.50%	3.50%	20.00%
Talent International	\$3.71	\$3.54	\$3.71	\$3.54	10.00%	11.00%	5.50%	3.50%	20.00%

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Spotter's Fees	Flat fee (\$) by Engagement Duration		
	Engagement <= 2 months	Engagement > 2 months - <= 6 months	Payroll only candidates (% discount)
AndersElite Professional Recruitment	\$2,000.00	\$2,000.00	0.00%
DFP Recruitment Services	\$1,500.00	\$1,000.00	100.00%
Hays Specialist Recruitment *	\$2,000.00	\$1,500.00	100.00%
Integrity Executive	\$1,000.00	\$500.00	100.00%
Talent International	\$3,000.00	\$2,000.00	100.00%

Category D – Information and Communication Technology

Hourly Rates	Gross Margin (\$ per hour) Exclusive of GST					On-Costs (%)			
	Pay Charge <= \$100		Pay Charge > \$100		Payroll only candidates (% discount)	Super.	Payroll Tax	Contractor On-Costs	Total On-Costs
	Engagement <= 6 months	Engagement > 6 months	Engagement <= 6 months	Engagement > 6 months					
DFP Recruitment Services	\$4.03	\$3.76	\$4.78	\$4.30	10.00%	11.00%	5.50%	2.50%	19.00%
Finite IT Recruitment Solutions	\$3.75	\$3.65	\$3.75	\$3.65	20.00%	11.00%	5.50%	3.40%	19.90%
Hays Specialist Recruitment *	\$3.75	\$3.75	\$3.75	\$3.75	20.00%	11.00%	5.50%	1.50%	18.00%
Peoplebank Australia Ltd	\$3.71	\$3.71	\$4.25	\$4.25	20.00%	11.00%	5.50%	3.00%	19.50%
Talent International	\$3.71	\$3.54	\$3.71	\$3.54	10.00%	11.00%	5.50%	3.50%	20.00%

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Spotter's Fees	Flat fee (\$) by Engagement Duration		
	Engagement <= 2 months	Engagement > 2 months - <= 6 months	Payroll only candidates (% discount)
DFP Recruitment Services	\$2,000.00	\$1,500.00	100.00%
Finite IT Recruitment Solutions	\$2,500.00	\$2,000.00	20.00%
Hays Specialist Recruitment *	\$2,000.00	\$1,500.00	100.00%
Peoplebank Australia Ltd	\$3,000.00	\$2,000.00	100.00%
Talent International	\$3,000.00	\$2,000.00	100.00%

Last updated: 9 November 2023