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TRP Response Form

This template has been developed by the Department of Finance (**Finance**) in collaboration with the State Solicitor's Office. It is designed for use by State Agencies that are subject to the <u>Western Australian Procurement Rules</u> and has been issued by Finance in connection with the Template Redevelopment Project (**TRP**) Pilot – Phase 1.

Refer to:

- the Buying for Government page on <u>WA.gov.au</u> for more information about procurement policies and templates; and
- the Template Redevelopment Project page on <u>WA.gov.au</u> for more information about the TRP Pilot
 Phase 1.

If you have any queries about using this template, contact TRPadvice@finance.wa.gov.au

Document Control

This template is available to Finance officers via SharePoint at the TRP Pilot – Phase 1 Teams channel. A PDF copy of the template is also published on WA.gov.au.

The document history is set out below.

PUBLICATION DATE	VERSION	REVISION NOTES
1 July 2024	1	Internal release to Finance (Buildings and Contracts).
January 2025	2	Sections A.1, D.3.2 updated E.13 updated (WAIPS Portal and other minor edits).

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DRAFTING INSTRUCTIONS

<Delete this page before issuing a document based on this template>

The colour of the text in this template indicates whether the text is an instruction to the template drafter, information to be completed by the drafter or standard text that should be retained in the final document.

Black text

The recommended content developed by the Department of Finance and the State Solicitor's Office is in black text. Black text should not be changed without first seeking legal and/or practice advice.

<Instructions>

Instructions for the drafter are written in red text. It is important that all instructions are deleted from the document before the RFO is finalised or otherwise provided to a supplier.

Instructions are surrounded by < >, e.g. <instruction text>, so it is easy to search for and delete all instructions before finalising the document. Refer to the TRP Formatting Guide for tips and shortcuts.

Optional Text

Optional text that may apply, depending on the applicable facts and circumstances, is in blue text. Where both the heading and the text is in blue text, it means the whole provision is optional. If optional text:

- is relevant, you should select the text, remove the square brackets (if any) and reformat the text
 as black text (select the text and click Ctrl + spacebar to remove Optional Text formatting); or
- is not relevant, you should delete it from the document,

in each case, before the document is finalised or otherwise provided to a supplier.

[Placeholders]

Placeholders for information are surrounded by square brackets and highlighted in yellow Placeholder formatting, e.g. [insert information], so it is easy to search for and complete the required information.

Placeholders are formatted in black text if the required information must be completed, or in Optional Text if the placeholder forms part of optional content.

All placeholders should be completed or deleted (if an optional text placeholder is not required) before the document is finalised of otherwise provided to a supplier.

Cross references

Cross references to section, parts etc. are highlighted in blue. Clear X-ref formatting by selecting the text and click **Ctrl + spacebar**.

Cross references to **sections**, **appendices or exhibits** in this document are formatted using Word autocross reference fields. To automatically update those fields, select the text and click **F9**. To automatically update all fields click **'Ctrl + A'** and then click **F9**.

Cross references to RFO Part numbers are static text. If a cross reference to a RFO Part number is in square brackets, you must check the cross reference after the RFO is finalised. The reference may change, depending on which optional provisions in the RFO have been selected.

Clearing Character Formatting

Select text and click **Ctrl + spacebar** to clear character formatting of *instructions*, optional text, placeholders. For more formatting tips and shortcuts, refer to the TRP Formatting Guide.

Response Form

Response Form for Request Title:

[Insert Request Title]

Request Number:

[Insert Request Number]

Requesting Agency:

[Insert State Agency Name]

<Insert the legal entity name of the Requesting Agency named on the cover page of the RFO. For a government department, the name is 'State of Western Australia acting through [insert name of department]'. For a statutory authority or other body corporate, the name is the body corporate name specified in the relevant enabling legislation>

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Instructions to Respondents

<When editing this template, use the words "the Response Form" instead of "this document" or "this Response Form" in case this template is broken up in to multiple docs / files (e.g. a Word doc for some sections and an Excel file for pricing etc.)>The Response Form should be read together with the Request for Offers (RFO), Request Conditions[, the Standing Offer Conditions] and Contract Conditions.

Further information about those documents, and other documents that may be issued by the Requesting Agency in connection with the Request, is contained in Part B.1 (Documents) of the RFO.

The RFO sets out the Requesting Agency's requirements for the procurement and includes details relating to:

- submitting an Offer; and
- performing [under a Standing Offer (if formed) or] a Contract (if awarded).

The Response Form should be:

- completed by the Respondent in accordance with the format requirements in Part C.3.1 (Response Form and Attachments) of the RFO; and
- submitted by the Respondent in accordance with the submission requirements in Part C.5 (Submission of Offer) in the RFO.

Before submitting an Offer, the Respondent must ensure that all sections of the Response Form are completed.

Any questions about completing the Response Form should be directed to the contact person(s) listed in Part B.3.1 (Contractual and Routine Enquiries) of the RFO.

Defined Terms

The Response Form incorporates defined terms from:

- the RFO;
- the Request Conditions[, Standing Offer Conditions] and the Contract Conditions specified in Part B.1.4 (Accessing the Documents) of the RFO; and < Delete reference to Standing Offer Conditions if the Request is not for a standing offer procurement>
- from Government policies, strategies and regulatory schemes specified in Part D (Government Policy Framework) of the RFO.

Refer to Part J (Glossary) of the RFO for a list of key defined terms used in this document and the RFO.

Cross-referenced Content

The Response Form contains cross-references to provisions in the Response Form, the RFO and the applicable conditions documents. That information is provided for the Respondent's general information only. The Respondent should exercise its own judgment in relying on the cross-references and carefully evaluate the accuracy, currency and competence of the information.

Section A : Respondent's Details

Respondent's Legal Entity Name	
ACN (if a company)	
Business Name	
ABN	
Business Structure	Choose an item.
Registered Address (if a company)	
or persons, record the legal enti	the Offer jointly or in association with another person ty details for the other person(s) below:
A.2 CONTACT DETAILS	
Business Physical Address	
Business Postal Address	
Business Website	
Business Email Address	
A.3 REPRESENTATIVE DETA	AILS
Full Name	
Position Title	
Phone Number	
Mobile Number	
Email Address	
A.4 BUSINESS DETAILS	
A.4 BUSINESS DETAILS The Respondent is required to discle	ose whether it is:

No □

Yes □

(B) a registered Australian Disability Enterprise (ADE):			
In this case 'registered' means the Respondent is listed as an approved ADE on the Australian Disability Enterprises website at: http://buyability.org.au/directory/ .			
Yes □	No □		
(C) a registered Aboriginal business:			
In this case 'registered' means that the business is registered on the Aboriginal Business Directory WA at http://www.abdwa.com.au/ and/or on Supply Nation's Indigenous Business Direct at http://supplynation.org.au/ .			
Yes □	No □		
If Yes, is the Respondent registered on:			
☐ Aboriginal Business Directory of WA			
☐ Supply Nation's Indigenous Business Direct			
□ Both			
(D) an Aboriginal Community Controlled Organ	nisation (ACCO):		
Aboriginal Community Controlled Organisation <u>Services in Partnership Policy</u> ¹ (December 202			
incorporated under State or Commonwealt	th legislation and not for profit;		
controlled and operated by a majority of Ak	poriginal and/or Torres Strait Islander people;		
involved or connected to the community, or	r communities, in which it delivers the services;		
governed by a majority Aboriginal and/or T	orres Strait Islander governing body.		
Yes □	No □		
If Yes, provide the following evidence as attachments:			
\Box the Respondent's Australian Charities and Not-for-profits Commission (ACNC) registration,			
and one of the following:			
□ details of the Respondent's registration with the Office of the Registrar of Indigenous Corporations ² (ORIC) or the Australian Securities & Investments Commission ³ (ASIC) or the Department of Energy, Mines, Industry Regulation and Safety ⁴ (DEMIRS); or □ an extract of the relevant provisions of the Respondent's constitution or governing			
documents.	·		

¹ https://www.wa.gov.au/government/multi-step-guides/buying-community-services/getting-started-community-services-partnership-policy

² https://www.oric.gov.au/

³ https://asic.gov.au/

⁴ https://www.dmirs.wa.gov.au/

(E) a not-for-profit entity:	
Yes □	No □

Section B: Mandatory Prequalification Requirements

<Option 1 – Select this option if no mandatory prequalification requirements are prescribed in Part C.2 of the RFO.>There are no mandatory prequalification requirements specified in the RFO.

<Option 2 – Select this option if mandatory prequalification requirement(s) are prescribed in Part C.2 of the RFO. Select Section B.1 below and then select, supplement or delete the other boxes, as required>The Respondent must declare whether it complies with the mandatory prequalification requirement(s) specified in Part C.2 (Mandatory Prequalification Requirements) of the RFO.

Complete the information in the boxes below.

B.1 COMPLIANCE WITH REQUIREMENTS

(See Part C.2 of the RFO)

< Part C.2 of the RFO requires all Offers to warrant that the Respondent meets all of the mandatory		
prequalification requirements. Always select this pro	ovision if the RFO contains mandatory	
prequalification requirements.>Does the Respondent warrant that the Offer meets all of the		
mandatory prequalification requirements described in Part C.2 of the RFO?		
Yes □ No □		

B.2 ATTENDANCE AT MANDATORY [BRIEFING / SITE VISIT]

(See Part B.2 and C.2.1 of the RFO)

<only a="" been="" briefing="" has="" in="" included="" mandatory="" or="" provision="" rfo.="" see<="" select="" site="" th="" the="" this="" visit="" when=""></only>			
Part B.2 and Part C.2.1 of the RFO template. > Did the Respondent attend the mandatory [briefing			
/ site visit / briefing and site visit] required in Part C.2.1 and comply with the other			
requirements described in Part B.2 of the RFO?			
Yes □	No 🗆		

B.3 LICENCES AND STATUTORY APPROVALS

(See [C.2.2] of the RFO)

<only [c.2.2]="" a="" and="" approvals="" are="" as="" licences="" mandatory="" of="" or="" p="" part="" prequalification="" provision="" required="" requirement.="" rfo="" see="" select="" statutory="" template.<="" the="" this="" when=""></only>		
If there are non-mandatory licences or approvals that are relevant to the evaluation of Offers, but not mandatory, delete this section B.3 and consider including the disclosure in Section C.4.8 of this document>Does the Respondent have the licence/s and the statutory approval/s required in Part [C.2.2] of the RFO?		
Yes □ No □		
If Yes, provide satisfactory evidence of all re in an attachment.	equired licence/s and statutory approval/s	

B.4 QUALITY STANDARDS

(See [C.2.3] of the RFO)

<only [c.2.3]="" a="" as="" certification="" is="" iso="" mandatory="" nzs="" of="" p="" part="" prequalification="" provision="" required="" requirement.="" rfo="" see="" select="" template.<="" the="" this="" when=""></only>		
If quality standards certification is relevant to the evaluation of Offers, but not legally mandatory, delete		
this section B.4 and consider including the disclosure in Section C.4.9 of this document>Does the		
Respondent have a quality management system that complies with the quality assurance		
requirements specified in Part [C.2.3] of the RFO?		
Yes □ No □		
If Yes, provide evidence of current certification in an attachment.		

Section C: Compliance and Disclosure

An Offer which does not properly address any of the compliance and disclosure requirements in this Section C of the Response Form or which contains material departures from [the Standing Offer Conditions and/or] the Contract Conditions may be excluded from being considered by the Requesting Agency.

Complete the required information in the boxes below.

C.1 REQUEST CONDITIONS

(See Part C.1.1 of the RFO)

Does the Respondent agree to the Request Conditions?			
Yes □ No □			
If the answer is No, do not submit an Offer in response to the Request.			
C.2 REFEREES			
(See Part E.2.4 of the RFO) <select 'desktop="" (e.g.="" a="" and="" are="" as="" assessment'="" be="" collecting="" diligence="" do="" document.="" due="" e="" e.3.2="" evaluation="" exercise="" if="" in="" include="" not="" of="" only="" part="" provision="" qualitative="" referee="" reports="" requirements="" respondent's="" response="" section="" section,="" select="" the="" this="" to="" used="" will="" you=""></select>			
(A) Is the Respondent able to provide the name and contact details of at least two independent referees who have engaged the Respondent to provide deliverables similar to that specified in the Request?			
Yes □	No 🗆		
If No, provide details below or in an attachment.			
(B) If Yes, has the Respondent provided the required referee details in Section G (Referee Details) of the Response Form:			
Yes □	No 🗆		
C.3 COMPLIANCE			

(See Part E.2.2 and E.2.3 of the RFO)

The Requesting Agency will, in its value for money assessment, consider the extent to which the Offer complies with the documents listed below.

C.3.1 Request Documents and Terms and Conditions

If the Respondent will not comply with any provision or requirement in the documents referred in Sections C.3.1.1 to C.3.1.5 below, the Respondent must set out in the relevant section:

- the clause(s) and/or items it will not comply with;
- the extent of non-compliance (including the alternative clause, if any, or a description of any changes it requires); and
- the reason for non-compliance.

Complete the required information in the boxes below.

C.3.1.1 Request for Supply Documents

(See Part B.1.3.1 of the RFO)<If Part B.1.3.1 of the RFO lists documents to be incorporated in the RFO (e.g. a Statement of Requirements document), select the optional text referring to those documents>

Yes □	No □
If No, provide details belo	v of in an attachment.
C.3.1.2 Standing Offer (
	to the Standing Offer Conditions?
Yes □	No □
If No, provide details belo	v of in an attachment.
C.3.1.3 Standing Offer I See Part H of the RFO)	etails
Does the Respondent agree	to the Standing Offer Details?
Yes □	No □

C.3.1.4 Contract Conditions

sions, Liability & Indemnities), retain cial undertaking] required under a mandatory requirement. ment will result in the rejection or
(; D (500 ()) D50 T1
ements in Part E.2.6 of the RFO>The ondents. The Respondent is require rements specified in the RFO, if it
duct trials / demonstrations / cess) of the RFO?
1

(B) If requested by the Requesting Agency, unconditional performance guarantee / frequirements specified in Part E.2.6 (Sh	inancial undertaking] in accordance with the
Yes □	No 🗆
financial undertaking is a mandatory requirement row and question (B) above. Seek legal advice by The requirement under Part E.2.6 of the Regularantee / a financial undertaking] if requirement.	E.2.6 that an unconditional performance guarantee or t, retain the following notice. If not required, delete this perfore specifying this as a shortlisting requirement> RFO to provide [an unconditional performance uested by the Requesting Agency is a serequirement will result in the rejection of its

C.3.3 Government Policies

C.3.3.1 Aboriginal Participation Requirements

(See Part D.2 and Part I of the RFO)

[Note: Contracts with an estimated contract value of \$5 million or more are outside the scope of the TRP Pilot (Phase 1).]

<Do not select this provision if the Request is for a standing offer procurement. Select this provision if the procurement Contract resulting from the Request has an estimated contract value of \$5 million or above (including GST and all extension options) and the contract deliverables are of the type described in the 'Applicable contracts' section in Part B of the Aboriginal Procurement Policy. Update the cross reference to the Item number in the Contract Details if required.>The Aboriginal participation requirements under Part B of the Aboriginal Procurement Policy apply to this Request.

Does the Respondent agree to apply the Aboriginal participation requirements as outlined in Item [62], Part I (Contract Details) of the RFO?			
Yes □	No 🗆		
Which Aboriginal participation requirement does the Respondent agree to comply with?			mply with?
Aboriginal Business / ACCO Subcontracting Outcomes Yes No [No □	
or			
Aboriginal Employment Outcomes		Yes □	No □
If No, provide details below or in an attachment.			

C.4 DISCLOSURES

(see Part E.2.2 and E.2.3 of the RFO)

The Requesting Agency will, in its value for money assessment, consider the disclosures below. Complete the required information in the boxes below.

C.4.1 Participants

C.4.1.1 Respondents as Agent or Trustee

Is the Respondent acting	as an agent or trustee for another person or persons?
Yes □	No □
If Yes, provide details be	elow or in an attachment.
C.4.1.2 Respondent Ad	cting Jointly with Others
Is the Respondent acting	jointly or in association with another person or persons?
Yes □	No □
If Yes, provide details be	elow or in an attachment.
C.4.1.3 Subcontractors	5
•	engaged, or does the Respondent intend to engage, another subcontractor/s in connection with the Contract (if awarded)?
Yes □	No □
 The details must include: the full legal entity na the ACN / ARBN (if a) business and postal a 	
subcontractor permitt Agency and/or any C	It warrant that it has obtained consent from each above-named ing the Respondent to receive information from the Requesting ustomer (if a Contract is awarded) as to whether the spended supplier within the meaning of the <i>Procurement</i>

(Debarment of Suppliers) R procurement process and a	•	A), for the purposes of this
Not applicable □	Yes □	No □
(no subcontracting proposed)		
If No, provide details of the re	elevant subcontract	for(s) below or in an attachment.
C.4.2 Criminal Convictions (See Part E.2.3.2 of the RFO)		
C.4.2.1 Imprisonment or De	tention Offences	
Has the Respondent or any Ser Procurement (Debarment of Succession) convicted of a criminal offence to	ppliers) Regulations	2021 (WA)) of the Respondent been
Yes □	No □	
	nior Officer of the Re	spondent been convicted of a criminal enalty of, or exceeding, \$10,000?
Yes □	No □	
If Yes, provide details below of	or in an attachment	•
C.4.3 Conflict of Interest		
(See Part E.2.3.3 of the RFO)		
Is the Respondent aware of any info whether it or any of its Senior Office conflict of interest in relation to the F the Contract (if awarded)?	rs have or may have	
Yes □	No □	
If Yes, provide details below or in	an attachment.	

C.4.4 Work Health and Safety

The Respondent must disclose whether the Respondence any enforceable undertaking commenced by WorkSafe WA under the Occup the Work Health and Safety Act 2020 (WA), or action under a corresponding work health and the last [2 years]? If the procurement has novel to the reference period from 2 years to up to 4 years?	ng(s) or been the subject of any prosecution(s) pational Safety and Health Act 1984 (WA) or any associated regulations, or any equivalent safety law in another Australian jurisdiction, in or elevated WHS related risks, consider increasing
Yes □	No □
If Yes, provide details below or in an attach	ment.
Respondent to provide independent evidence of Respondent stage (if selected). Delete if not ap Option 1 – Select this option if the Requesting the Offer, to be reviewed as part of the 'desktoom the Respondent agree to provide independent accordance with the requirements of Part	this provision if the Requesting Agency requires the financial solvency either with the Offer or at preferred plicable> Ing Agency requires evidence to be submitted with the plassessment' due diligence exercise only. Does dent evidence of financial solvency, in E.2.3.4 of the RFO, with their Offer?
Yes □	No □
If Yes, provide details below or in an att	tachment.
preferred Respondent stage as part of the evaluation provide independent evidence of financial of Part E.2.3.4 of the RFO, if they are sele	No 🗆
If Yes, provide details below or in an att	tachment.

C.4.5.2 Financial Resources

Select this option if you would like the Respondent to declare whether it has sufficient liquidity to meet all of its contractual obligations>Does the Respondent warrant that it has sufficient liquidity to meet all of its current and expected contractual obligations?			
Yes	Yes □ No □		
If No, provide details below or in an attachment.			
C.4.	5.3 Credit Card / Purchasing Card F	Payments	
<delete a="" applicable<="" if="" not=""> Does the Respondent agree to receive credit card / purchasing card payments?</delete>			
Yes	Yes □ No □		
C.4.	5.4 Recipient Created Tax Invoices		
(A)	A) Does the Respondent satisfy the requirements of <u>Australian Taxation Office Ruling GSTR 2000/10</u> regarding recipient created tax invoices? ⁵ < Only select this provision if the Requesting Agency requires, or would like Eligible Customers under a Standing Offer to be able to issue, recipient created tax invoices (RCTIs)>		
Yes	; 	No 🗆	
(B) Does the Respondent agree to enter into a recipient created tax invoice (RCTI) agreement if requested by the Requesting Agency or a Customer under a Contract (if awarded)? < If the Requesting Agency requires the Respondent to enter into a RCTI agreement prior to awarding a contract, ensure that you specify that requirement in Part C.6 (Offer Information After Closing Time) of the RFO.>			
Yes	; 	No 🗆	
		•	

C.4.6 Competitive Neutrality

(See Part [E.2.3.5] of the RFO)

<Only include if optional Part [E.2.3.5] (Competitive Neutrality) has been selected in the RFO.>If the Respondent is a tertiary institution or statutory or Government body (including a State Agency), the Respondent must complete the boxes below.

[DRAFT] Response Form [Insert Request Number]

⁵ https://www.ato.gov.au/law/view/document?DocID=GST/GSTR200010/NAT/ATO/00001

C.4.6.1 Commercial Basis

V □	N. D.
Yes	No 🗆
If No, provide details k	elow or in an attachment.
C.4.6.2 Chief Executi	ve Officer Certification
Has the chief executive required under Part [E.2	officer of the Respondent issued a letter of certification as .3.5] of the RFO?
Yes □	No □
If Yes, provide the lett	er of certification as an attachment.
If No, provide details k	elow or in an attachment.
C.4.6.3 Independent	Expert Verification
Has the Offer been veri	ied by an independent expert?
Yes □	No 🗆
If Yes, provide evidence	ee of verification as an attachment.
If No, the Requesting Agverification.	gency reserves its right under Part [E.2.3.5] of the RFO to requ
7 Professional Sta	ndards Scheme
stern Australia, is available spondent a member of ar	elete if not applicable. A list of current schemes, some of which apply from www.psc.gov.au/professional-standards-schemes. Is the occupational association for which a scheme has been fonal Standards Act 1997 (WA) or equivalent legislation of ano?
s 🔲	No 🗆
<u></u>	

⁶ https://www.wa.gov.au/government/publications/financial-policy-publications-and-agency-advice

C.4.8 Licences and Statutory Approvals

(See Part F of the RFO)

<if a="" and="" approval(s)="" are="" hold,="" licence(s)="" may="" or="" relevant="" respondent="" statutory="" that="" there="" to<br="">the evaluation of Offers, consider including those requirements in Part F (Specification) in the RFO and including this disclosure >Does the Respondent have any of the licence/s and/or statutory approval/s described in Part F (Specification) of the RFO?</if>		
Yes □	No 🗆	
If Yes, provide details below or in an attack	nment.	
C.4.9 Quality Standards (See Part F of the RFO)		
assurance requirements specified in Part standards certification(s) that a Respondent	agement system that complies with the quality F (Specification) of the RFO? < If there are quality may hold, that are relevant to the evaluation of s in Part F (Specification) in the RFO and including	
Yes □	No 🗆	
If Yes, provide details below or in an attack	nment.	
(B) Does the Response hold current [insert retains provision if Part F of the RFO specifies contains a second current in this provision if Part F of the RFO specifies contains a second current in the provision if Part F of the RFO specifies contains a second current in the provision if Part F of the RFO specifies contains a second current in the provision if Part F of the RFO specifies contains a second current in the provision if Part F of the RFO specifies contains a second current in the provision in the pro	elevant certification number] certification? <select< th=""></select<>	
Yes □	No 🗆	
If Yes, provide evidence of certification as an attachment		

C.4.10 Current Workload and Technical Resources

(See Part E.2.2 of the RFO)

<Current workload information may be taken into account as part of the value for money assessment.</p>

This optional provision is drafted as a disclosure statement. Current workload and technical resources may also be relevant to organisational capacity qualitative requirement (see Section E of this document), or may supplement information collected about Specified Personnel (see Section F of this document). Delete, select or adapt this provision as required.>The Respondent must provide details of its current workload and technical resources by completing the box(es) below.

The Respondent acknowledges that the information provided is a true indication of the Respondent's current workload and technical resources.

<option 1="" a="" and="" current="" description="" if="" like="" of="" option="" provide="" resources.="" respondent="" select="" technical="" the="" their="" this="" to="" workload="" would="" you="" –=""> The Respondent must provide information describing its current workload and availability of technical resources relevant to the requirements of Part F (Specification) of the RFO, including:</option>
(A) a description of current projects / contracts and the relevant start date, end date and percent complete for each project / contract;
(B) the number, type (role /qualifications), and availability of technical resources relevant to the delivery of the RFO specification.
Provide sufficient detail to allow the Requesting Agency to assess the Respondent's capacity to deliver under a Contract (if awarded).
Provide details below or in an attachment.

<Option 2 – Select this option if you would like the Respondent to provide the information in a current projects / contracts table.>Add rows if required to accurately describe current workflow.

Project / Contract Name	Contract Value (excluding GST)	Percentage Complete (%)	Start Date	End Date

C.4.11 Government Policies

(See Part D of the RFO)

Has the Respondent examined, understood and taken into account the Government policies specified in the RFO?		
Yes □ No □		
If No, provide details below or in an attachment.		

C.4.11.1 Gender Equality in Procurement

(See Part [D.7] of the RFO)

The Workplace Gender Equality Act 2012 (Cth) requires both non-public sector and Commonwealth public sector employers with one hundred or more employees to submit a report annually to the Workplace Gender Equality Agency (WGEA). Non-public sector

employers can find further information about reporting requirements at Preparing to report WGEA.7

(A) Does the Respondent's business or organisation employ 100 or more people?		
Yes □	No □	
If Yes to question (A) above, complete the	boxes below.	
(B) Does the Respondent's business comply gender equality reporting requirements?	with the Workplace Gender Equality Agency	
(WGEA reporting requirements are available at R	Reporting Guide WGEA)8	
Yes □	No □	
(C) Has the Respondent attached a letter of Equality Act 2012 (Cth)?	compliance with the <i>Workplace Gender</i>	
(Information about how to obtain a letter of comple compliance WGEA.)9	liance from WGEA is available from Eligibility &	
Yes □	No □	
If Yes, provide a copy of the letter as an attachment.		
If No to question (C) above, provide reasonin an attachment.	ns or explanation for doing so below or	

⁷ https://www.wgea.gov.au/reporting-guide/ge/steps-report

⁸ https://www.wgea.gov.au/reporting-guide#tendering-for-government-contracts

⁹ https://www.wgea.gov.au/reporting-guide/ge/eligibility-compliance#_3-tendering-for-government-contracts

Section D : Insurance Requirements

Complete the information in the boxes below.

D.1 CERTIFICATES OF CURRENCY

(See [Part H &]Part I of the RFO)

required under the RFO[<se evidence="" insurances="" of="" required="" the="" with=""> with their Offer / if</se>	to provide a valid certificate of currency for each insurance policy lect option depending on when the certificates are required. Obtaining a Offer is generally preferred, but the other options are included if selected as a preferred Respondent / prior to the Standing Offer tanding Offer is formed) / prior to the Contract Commencement d)]?		
Yes □	No 🗆		
certificates as an attachm	[<select are="" at="" certificates="" delete="" if="" offer="" otherwise="" required="" stage,="">If Yes, provide the certificates as an attachment.] If No, provide details below or in an attachment.</select>		
D.2 STANDING OFFER	INSURANCES		
(See Part H.2 of the RFO)<0	ly select this provision if the Request is for a standing offer procurement>		
Does the Respondent have Details in the RFO?	he insurances required under Part H.2 of the Standing Offer		
Yes □	No □		
If No, complete Section D. If Yes, complete the boxes			
D.2.1 Obtain Standing	Offer Insurances		
· · · · · · · · · · · · · · · · · · ·	f the Respondent does not have the insurances required in the H.2 of the RFO at the time it submits an Offer.		
	m that it will obtain the insurances required under Part H.2 of the ect option>prior to a Standing Offer (if any) being formed / before cement Date]?		
Yes □	No 🗆		
If No, provide reasons wh	below or in an attachment.		

D.2.2 Standing Offer Insurance Details

(See Part H.2 of the RFO)

Complete the boxes below if the Respondent has the insurances required in Part H.2 of the Standing Offer Details at the time it submits an Offer.

	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Public Liability					
Insurance	Policy includes principal's indemnity cove	r.		Yes □	No □
_	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Workers'					
Compensation Insurance	Policy includes cover for common law liability for an amount of not less than \$50 million for any one event in respect of workers.			Yes □	No □
	Policy includes principal's indemnity cover for claims and liability that may arise under section 217 of the <i>Workers' Compensation and Injury Management Act 2023</i> (WA).			Yes □	No □

D.3 CONTRACT INSURANCES

(See Part I.3 of the RFO)

Complete the information in the boxes below.

Does the Respondent have the insurances required the RFO?	uired under Part I.3 of the Contract Details in	
Yes □	No 🗆	
If No, complete Section D.3.1 below. If Yes, complete the boxes in Section D.3.2.		
 D.3.1 Obtain Contract Insurances The Respondent must complete the table below if it does not have the insurances required in Item I.3 of the Contract Details in the Request. 		
Does the Respondent confirm that it will obtain the insurances required under Item I.3 of the Contract Details, [<select option="">prior to a Contract (if any) being awarded / before the Contract Commencement Date]?</select>		
Yes □ No □		
If No, provide reasons why below or in an attachment.		

D.3.2 Contract Insurance Details

(See Part I.3 of the RFO)

The Respondent must complete the boxes below if it has the insurances required in Item 1.3 of the Contract Details at the time it submits an Offer.

	=				
	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Public[and Products]					
Liability Insurance	Policy includes principal's indemnity cover	г.		Yes □	No □
	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Workers'					
Compensation Insurance	Policy includes cover for common law liab one event in respect of workers.	Yes □	No □		
	Policy includes principal's indemnity cover for claims and liability that may arise under section 217 of the <i>Workers' Compensation and Injury Management Act 2023</i> (WA).			Yes □	No □
	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Professional Indemnity					
Insurance	Policy has provision for one automatic rein	red	Yes □	No □	
	Policy includes cover for:				
	(a) fraud and dishonesty			Yes □	No □
	(b) defamation	Yes □	No □		
	(c) infringement of intellectual property			Yes □	No □

	(d) loss of or damage to documents, data and electronic records			Yes □	No □
	(e) breach of Australian Consumer Protection Legislation			Yes □	No □
	(f) vicarious liability for acts of agents ar	nd consultants		Yes □	No □
	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
Motor Vehicle Third					
Party Liability Insurance	Compulsory third party insurance required	under Law		Yes □	No □
	Insurer	Insured Amount	Expiry Date		
Cyber Liability					
Insurance	Policy includes cover for:				
	(a) disclosure of personal or corporate information			Yes □	No □
	(b) ransomware and extortion			Yes □	No □
	(c) business interruption			Yes □	No □
	(d) lost, damaged or destroyed data/records including software and hardware and recovery of such data/records			Yes □	No 🗆
	(e) computer virus and hacking including denial of service			Yes □	No □
	(f) media liability			Yes □	No □
	(g) regulatory fines and penalties			Yes □	No □

	Insurer	ABN	Policy No.	Insured Amount	Expiry Date
[Insert Insurance Type]					
				Yes □	No □

Section E : Qualitative Requirements

(See Part E.2.5 of the RFO)

E.1 SUMMARY OF REQUIREMENTS

The qualitative requirements in this Section E have the weighting listed in the table below. [Responses to the qualitative requirements must not exceed the limit specified in the '[Page Limit / Word Limit]' column in the table.]<a href="List each qualitative requirement and the prescribed weighting in the table below." Select, adapt or delete the examples provided below." Select, adapt or delete the examples provided below.

Delete the 'Page Limit / Word Limit' column if these restrictions are not required. If a page limit or word limit is required, list the limit in the 'Page Limit / Word Limit' column. Consider the use of these types of limits with care. Agencies need to ensure that the framing of the requirements and the assessment compliance with the requirements is both reasonable and fair to the Respondents>

Qualitative Requirement	Weighting (%)	Page Limit / Word Limit
Organisational Capacity		
Demonstrated Experience		
Organisational Capacity and Demonstrated Experience		
Suitability of Proposed [Goods / Services]		
Specified Personnel		
Training / Service and Maintenance		
WAIPS Participation Plan		
[insert requirement]		
TOTAL:	100%	[insert]

Responses to the qualitative requirements must address each of the qualitative requirements described below. <The qualitative requirements in this template are included as examples only. Adapt, supplement or delete as required to suit the procurement requirements>

E.2 ORGANISATION CAPACITY (X%)

The Respondent must:

- (A) demonstrate that it has the organisational capacity to deliver under the Standing Offer (if formed) and perform a Contract (if awarded); and
- (B) provide a comprehensive description of the proposed [goods / services / goods and/or services] aligning with the requirements specified in the RFO and the timeframe for delivery, identifying key dates and milestones, and outlining how any timing requirements specified in the RFO will be met.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Attachment [E.2] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.3 DEMONSTRATED EXPERIENCE (X%)

E.3.1 Experience

The Respondent must demonstrate suitable experience of supplying similar [goods / services / goods and/or services] to those described in the RFO.

The Respondent must demonstrate their experience by providing relevant examples and supporting evidence, including:

- a detailed description of the [goods / services / goods and/or services] provided;
- similarities between the previous contracts and the requirements of the RFO;
- when the previous contracts were performed; and
- the outcome of the previous contracts.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Attachment [E.3] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.3.2 Referees

<Important note: If referee reports are to be collected to verify the Respondent's response to the qualitative requirements in Section E.3.1, include the provision below. The referee reports must be considered as part of the evaluation of the relevant criterion.</p>

If you only want to collect references as part of a 'desk top assessment' / due diligence exercise, delete this Section E.3.2 and ensure that you selected Section C.2 in the Compliance and Disclosure section of this document> The Respondent must also provide at least two referees in respect of the experience and contracts detailed above. The referee information must be completed in Section G (Referee Details) of the Response Form.

Has the Respondent provided the required referee details in Section G (Referee Details) of the Response Form?		
Yes □	No □	
The Requesting Agency will consider information provided by the Respondent in Section G when evaluating this qualitative requirement.		

E.4 ORGANISATIONAL CAPACITY & DEMONSTRATED EXPERIENCE (X%)

E.4.1 Capacity and Experience

(A) Organisational History, Structure and Clients

The Respondent must demonstrate that it has the organisational capacity to [deliver under a Standing Offer (if formed) and]perform a Contract (if awarded), and in doing so must provide details of its organisational history, structure and current clients.

(B) Demonstrated Experience

The Respondent must demonstrate suitable previous experience and in doing so must provide details of contracts for similar [goods / services / goods and/or services] to those described in the RFO that it has provided for other clients including:

- a detailed description of the [goods / services / goods and/or services] provided;
- similarities between the previous contracts and the requirements set out in the RFO;
- when the previous contracts were performed; and
- the outcome of the previous contracts.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Attachment [E.4] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.4.2 Referees

Important note: If referee reports are to be collected to verify the Respondent's response to the qualitative requirements in Section E.4.1, include the provision below. The referee reports must be considered as part of the evaluation of the relevant criterion.

If you only want to collect references as part of a 'desk top assessment' / due diligence exercise, delete this Section E.4.2 and ensure that you selected Section C.2 in the Compliance and Disclosure section of this document> The Respondent must also provide at least two referees in respect of the experience and contracts detailed above. The referee information must be completed in Section G (Referee Details) of the Response Form.

Has the Respondent provided the required referee details in Section G (Referee Details) of the Response Form?		
Yes □	No □	
The Requesting Agency will consider information provided by the Respondent in Section G when evaluating this qualitative requirement.		

E.5 ORGANISATIONAL CAPACITY AND PERSONNEL (X%)

E.5.1 Organisational Capacity and Personnel

Complete the boxes below.

(A) Organisational Experience

The Respondent must demonstrate that at the organisational level it has suitable skills and experience, and in doing so must provide details of the Respondent's organisational capacity to [deliver under a Standing Offer (if formed) and] perform a Contract (if awarded) including relevant skills and experience within the organisation (in addition to that of the key personnel specified below[and personnel specified in Section F (Specified Personnel) of the Response Form]) in performing similar requirements.

<Select either Item (B) or Item (C) below>

(B) Key Personnel <Select this provision if you need the Respondent to provide information about key personnel who will be involved in the contract deliverables. Note the guidance in Part F (Specification) of the RFO and Section F of this document (describing the contractual obligations that apply to Specified Personnel) when deciding whether you require information on key personnel or Specified Personnel>

The Respondent must provide:

- information regarding the skills and experience of the key personnel who will be involved in the Standing Offer (if formed) and the Contract (if awarded);
- a brief curriculum vitae for each key personnel, outlining their relevant experience; and
- an explanation of the role of each key personnel and their availability during the Standing Offer Term (if the Standing Offer is formed) and the Term of the Contract (if awarded).

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Response Form Attachment [E.5] – [Respondent legal entity name, e.g. ABC Pty Ltd]

(C) Specified Personnel Select this provision if Part F (Specification) of the RFO requires the Respondent to name Specified Personnel. Note the guidance in Section F of this document describing the contractual obligations that apply to Specified Personnel>

The Respondent must complete Section F (Specified Personnel) of the Response Form. Has the Respondent completed the required information in Section F?

The Requesting Agency will consider information provided by the Respondent in Section F when evaluating this qualitative requirement.

E.5.2 Referees

<Important note: If referee reports are to be collected to verify the Respondent's response to the qualitative requirements in Section E.5.1, include the provision below. The referee reports must be considered as part of the evaluation of the relevant criterion.</p>

If you only want to collect references as part of a 'desk top assessment' / due diligence exercise, delete this Section E.5.2 and ensure that you selected Section C.2 in the Compliance and Disclosure section of this document> The Respondent must also provide at least two referees in respect of the experience and contracts detailed above. The referee information must be completed in Section G (Referee Details) of the Response Form.

Has the Respondent provided the required referee details in Section G (Referee Details) of the Response Form?		
Yes □	No □	
The Requesting Agency will consider information provided by the Respondent in Section G when evaluating this qualitative requirement.		

E.6 SUITABILITY OF PROPOSED SERVICES (X%)

(A) Suitability of Services and Personnel

The Respondent must demonstrate an appreciation and understanding of the requirements of the Request and describe:

- how its proposed services meet the requirements set out in the RFO;
- the scope of work/requirements broken into components including timeframes and the estimated number of hours required to complete each component; and
- detail of the roles of the key Supplier Personnel (if a Standing Offer is formed) / key
 Contractor Personnel (if a Contract is awarded) / personnel described in Section F
 (Specified Personnel) of the Response Form] and an estimated percentage of time to be
 spent by each to complete the scope of work/requirements. < Select the appropriate
 personnel reference depending on whether the RFO includes a Standing Offer and whether
 Part F (Specification) of the RFO requires the Respondent to name Specified Personnel>

(B) Methodology

The Respondent must describe a suitable proposed methodology and approach for the supply of the Standing Offer Deliverables (if a Standing Offer is formed) and the Services under the Contract (if awarded).

Details of the methodology should include:

- the scope of work/requirements broken into components including timeframes and the estimated number of hours required to complete each component of the scope of work/requirements;
- details of the roles of the [key Supplier Personnel (if a Standing Offer is formed) / key
 Contractor Personnel (if a Contract is awarded) / personnel described in Section F
 (Specified Personnel) of the Response Form]; <Select the appropriate personnel reference
 depending on whether the Request includes a Standing Offer and whether Part F (Specification)
 of the RFO requires the Respondent to name Specified Personnel>
- an estimated percentage of time to be spent by each role / person to complete the requirements specified in the RFO; and
- a description of critical issues, and quality control mechanisms used in undertaking the requirements.

(C) Confidentiality

The Respondent must evidence appropriate systems and processes to maintain the confidentiality of Confidential Information that may be supplied under a Standing Offer (if formed) and a Contract (if awarded).

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:
[Insert Request Number] – Attachment [E.6] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.7 SPECIFIED PERSONNEL (X%)

Complete the boxes below.

<only (specification)="" and="" are="" assess="" capacity="" document,="" does="" f="" if="" not="" of="" organisational="" part="" personnel="" personnel,="" provide="" qualitative="" required="" requirement="" respondents="" rfo="" section="" see="" select="" specified="" the="" this="" to="">The Respondent must complete Section F (Specified Personnel) of the Response Form. Has the Respondent completed the required information in Section F?</only>		
Yes □	No □	
The Requesting Agency will consider information provided by the Respondent in Section F when evaluating this qualitative requirement.		

E.8 SECURITY SERVICES SPECIFIED PERSONNEL (X%)

E.8.1 Supervisory Personnel and Emergency Response

The Respondent must:

- (A) Describe the skills and industry experience of all proposed supervisory personnel, especially how their experience aligns to the requirements set out in the RFO, including the ability to respond to and manage incidents.
- **(B)** Describe the contingency plans for emergency call out responses to multiple incidents, and sickness or absences of rostered staff.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Response Form Attachment [E.8] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.8.2 Licensed Specified Personnel

The Respondent must complete Section F (Specified Personnel) of the Response Form and must demonstrate that the Specified Personnel are suitably qualified, licensed and experienced.

Complete the boxes below.

(A) Has the Respondent completed the required information in Section F?		
Yes □	No □	
(B) With respect to all personnel named by the Respondent in Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [[Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the [Section F, has the Respondent provided evidence of current licence/s (including the licence number) issued under the licence requirement, e.g. the legislation, regulations or professional school provided evidence of current licence/s (including the licence number) issued under the licence of current licence/s (including the licence number) issued under the licence of current licence/s (including the licence number) issued under the licence of current licence/s (including the licence number) issued under the licence of current licence/s (including the licence number) issued under the licence number licence/s (including the licence number) issued under the licence number licence/s (including the licence number) issued under the licence number licence/s (including the licence number licence/s (in		
Yes □ No □		
If Yes, provide satisfactory evidence of all required licence/s as an attachment named: [Insert Request Number] – Response Form Attachment [E.8] – [Respondent legal entity name, e.g. ABC Pty Ltd]		
The Requesting Agency will consider the evidence submitted in response to this qualitative requirement and the information provided by the Respondent in Section F when evaluating this qualitative requirement.		

E.9 METHODOLOGY (X%)

The Respondent must demonstrate a suitable methodology for undertaking the requirements set out in the RFO, and in doing so provide details of:

- the scope of work/requirements broken into components, including timeframes and the estimated number of hours required to complete each component of the service requirements; and
- a description of critical issues, and quality control mechanisms used in undertaking the requirements.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Response Form Attachment [E.9] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.10 SUITABILITY OF PROPOSED GOODS (X%)

E.10.1 Proposed Goods

The Respondent must:

- (A) describe the goods that the Respondent proposes to supply; [and]
- (B) demonstrate how the proposed goods are suitable, fit for purpose, align with the description set out in the RFO and meet the requirements specified Part F (Specification) of the RFO[. / ;and]

(C) [provide brochures and any relevant information detailing the features of the specified goods.]

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] –Attachment [E.10.1] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.10.2 Schedule of Technical Information

(See Part [C.3.2.2] of the RFO) < This provision should be used when the procurement has complex technical specifications. Ensure that you have also selected Part [C.3.2.2] (Schedule of Technical Information) in the RFO>

The Respondent is requested to submit a Schedule of Technical Information as part of its Offer. The Schedule of Technical Information must include the information specified in Part [C.3.2.2] of the RFO.

Complete the boxes below.

Has the Respondent submitted a Schedule of Technical Information detailing the information specified in [Part C.3.2.2] of the RFO as part of its Offer?		
Yes □	No □	
Provide the response to this Qualitative Requirement in an attachment named:		
[Insert Request Number] – Attachment [E.10.2] – [Respondent legal entity name, e.g. ABC Pty Ltd]		

E.11 GOODS DELIVERY, TRAINING, SERVICE AND MAINTENANCE (X%)

The Respondent must demonstrate a suitable proposal for delivery, training, service and maintenance of the required goods, and in doing so provide details about:

- (A) the delivery timeframe for the proposed goods;
- **(B)** availability of training and the nature of the proposed training;
- (C) warranty provisions including inclusions and exclusions and response times for warranty repairs;
- (D) the availability of spare parts in Western Australia;
- (E) the frequency of servicing requirements for the proposed goods; and
- **(F)** the arrangements for post warranty repairs and maintenance for the goods, including response times.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] –Attachment [E.11] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.12 WORK HEALTH AND SAFETY (X%)

<Where elevated or novel WHS risks are identified, agencies should consider including qualitative criteria that address specific WHS risks or requirements. Some example criteria are listed below. This example can be used as a standalone qualitative requirement or built into an organisational capacity requirement>

The Respondent must describe how it will meet its work health and safety responsibilities in providing the proposed [goods / services / goods and/or services] including;

- (A) providing details of its work health and safety management system;
- (B) [describe requirements addressing the specific work health and safety requirements specified in Part F (Specification) of the RFO]; and
- (C) identifying work health and safety risks associated with the proposed [goods / services / goods and/or services] and how these risks are managed.

[<Select required option>Respondent to complete below: / Provide the response to this Qualitative Requirement in an attachment named:

[Insert Request Number] – Attachment [E.12] – [Respondent legal entity name, e.g. ABC Pty Ltd]

E.13 WAIPS PARTICIPATION PLAN ([10%] OR [20%])

(See Part C.3.2.1 of the RFO)

<A WAIPS Participation Plan qualitative requirement must be included for goods and / or services procurements with an estimated contract value of:</p>

- Metropolitan \$1 million and above;
- Regional \$500,000 and above; and

where an exemption from including this criterion has not been granted by the Deputy Director General, Department of Jobs, Tourism, Science and Innovation (JTSI).

Agencies can choose whether this criterion is weighted at 10% or 20% by considering factors like (but not limited to) the contract value, duration, location, market competition and realisable benefits. WAIPS related information and resources for agencies are available from WA.gov.au on the WA Industry Link: Information for agencies page.

If the Minister for Jobs has declared this procurement a Strategic Project, reflect any prescribed upward variation of the Participation Plan weighting.

The Requesting Agency will, in its value for money assessment, consider as a qualitative requirement the extent to which Section B of the Respondent's Participation Plan meets the specified participation objectives.

The Requesting Agency reserves the right to reject any Offer that does not contain a Participation Plan which properly addresses the matters outlined in the WAIPS Participation Plan form.

Has the Respondent completed a Participation Plan using the WAIPS Participation Plan form		
available on the WAIPS Portal and submitted the Participation Plan as part of their Offer?		
Yes □	No 🗆	
If successful, the Respondent's Participation Plan will be available to the Industry Link		
Advisory Service (ILAS), Department of Jobs, Tourism, Science and Innovation, and may be		
used or disclosed for the legitimate purposes of, or relating to, government or the business of		
government.		

Section F: Specified Personnel

<Option 1 – Select this option if the Respondent is not required to name any specified personnel. See Part F (Specification) of the RFO>This Section is not applicable to the Request.

<Option 2 – Select this option if Part F of the RFO requires the Respondent to provide details of specified personnel. Ensure that you include a qualitative requirement in Section E of this document that requires the nomination of specified personnel in this Section F. See Section E.7 for an example of a specified personnel qualitative requirement>

F.1 SPECIFIED PERSONNEL DETAILS

(See Part [F.3] of the RFO)

The Respondent must provide the following information in respect of particular personnel who are to carry out roles and tasks required under any[Standing Offer (if formed) and any] Contract (if awarded):
If the Request is for a standing offer procurement, by reference to the Standing Offer Deliverables, determine whether the Respondent should be required to nominate Specified Personnel at the Standing Offer level and the Contract Level>

- (A) the name, position title and role description of each person nominated as Specified Personnel:
- (B) [identify whether the person is nominated as Standing Offer Specified Personnel and/or Specified Personnel under the Contract;]<Select this provision if the Respondents are required to nominate Specified Personnel under the Standing Offer as well as Specified Personnel to deliver services under the Contract>
- (C) detail each person's availability for the Standing Offer Term (if a Standing Offer is formed) and Term of the Contract (if awarded);
- (D) provide a brief curriculum vitae for each person describing their qualifications, skills, industry experience[, licence details] and how their experience relates to the requirements of the Request; and<Ask for licence details if the role requires the person to hold a licence, e.g. a security licence or employment agent's licence etc. See Section E.8.2 as an example qualitative requirement requiring licensed Specified Personnel>
- (E) the name and contact details of an independent referee for each person.

F.1.1 Standing Offer Specified Personnel

<Only select this provision if Part F (Specification) of the RFO requires the Respondent to nominate Specified Personnel under the Standing Offer > Complete the boxes below for each person nominated as Standing Offer Specified Personnel under the Standing Offer (if formed). Add boxes as required.

STANDING OFFER SPECIFIED PERSONNEL 1	
Name	
Position Title / Role	

Availability	
Curriculum Vitae	[Provide details here or in an attachment]
Referee	

STANDING OFFER SPECIFIED PERSONNEL 2	
Name	
Position Title / Role	
Availability	
Curriculum Vitae	[Provide details here or in an attachment]
Referee	

F.1.2 Contract Specified Personnel

Complete the boxes below for each person nominated as Specified Personnel under the Contract (if awarded). Add boxes as required.

CONTRACT SPECIFIED PERSONNEL 1	
Name	
Position Title / Role	
Availability	
Curriculum Vitae	[Provide details here or in an attachment]
Referee	

CONTRACT SPECIFIED PERSONNEL 2	
Name	
Position Title / Role	
Availability	
Curriculum Vitae	[Provide details here or in an attachment]
Referee	

F.1.3 Specified Personnel Criminal Records and Conflicts of Interest Disclosure

(See Part E.2.3.2 of the RFO)

<If the Respondent is required to name Specified Personnel, all the disclosures below must be selected>An Offer which does not properly address any of the disclosure requirements in this Section F may be excluded from consideration by the Requesting Agency.

Complete the boxes below.

F.1.3.1 Imprisonment or Detention Offences

Have any of the Specified Personnel been convicted of a criminal offence that is punishable by imprisonment or detention?			
es 🗆 No 🗆			
If Yes, provide details below or in an attachment.			
F.1.3.2 Fine or Penalty Offences	F.1.3.2 Fine or Penalty Offences		
Have any of the Specified Personnel been convicted of a criminal or statutory offence that is punishable by a fine or penalty of, or exceeding, \$10,000?			
Yes □	No □		
If Yes, provide details below or in an attachment.			
F.1.3.3 Conflict of Interest			
Do any of the Specified Personnel have an actual, potential, or perceived conflict of interest in relation to the Request [the Standing Offer (if formed)] or performance of the Contract (if awarded)?			
Yes □	No 🗆		
If Yes, provide details below or in an attachment.			

Section G: Referee Details

G.1 NOMINATED REFEREES

<Option 1 – Select this option if referee reports will be used for due diligence only, and will not be used</p> as part of the qualitative assessment. Ensure that you also select Section C.2 (Referees) in the Compliance and Disclosure section of this document>The Requesting Agency may contact the Respondent's referees for a referee report.

Complete the boxes below.		
		ees who have engaged the Respondent [in the lar to that which may result from the Request?
Yes □		No 🗆
If Yes, complete the requi	ired information in	Section G.2 below.
If No, provide details belo	ow or in an attachm	nent.
Section E of this document).> referee report and consider requirements described in S Complete the boxes below. Are the persons listed below.	The Requesting Age the information provection E of the Resp w independent refere the contracts detailed	ees who engaged the Respondent[in the last ed by the Respondent in their response to
Yes □		No □
If Yes, complete the requi		
G.2 REFEREE DETAIL	S	
REFEREE 1		
Name		
Position Title		
Organisation		
Contact Number		

Contact Email	
Contract / Project Name	
Describe contract deliver	rables / work undertaken and when it took place:
REFEREE 2	
Name	
Position Title	
Organisation	
Contact Number	
Contact Email	
Contract / Project Name	
Describe contract deliver	ables / work undertaken and when it took place:

Section H: Pricing

<Important Note: Ensure any instructions to Respondents and the format / content requirements in this Section is consistent with the requirements in Part G (Pricing Requirements) in the RFO>The requirements in Part G (Pricing Requirements) of the RFO form part of this Section H of the Response Form.

H.1 OFFERED PRICE

EXAMPLE 1: Lump Sum (for Goods)>All costs must be fully declared in your Offer. Any costs that are not clearly identified in your Offer will not be accepted when approving payments under a Contract (if awarded).

Complete the table below.

Description	Quantity Required	AUD\$ Price Per Unit (incl GST)	AUD\$ Total Cost (incl GST)
(A) Supply and Delivery of Goods			\$
(B) Training			\$
(C) Post Warranty Service and Maintenand	ce		\$
(D) Other Costs (f applicable, provide deta	ils)		\$
Total Cost (inclusive of GST) = A + B + C	+ D		\$
Describe 'Other Costs' if applicable:			

EXAMPLE 2: Hours (for Services). Adapt the column headers as needed to capture required information>All fees and charges must be fully declared in your Offer. Any fees and charges that are not clearly identified in your Offer will not be accepted when approving payments for engagements under a Contract (if awarded).

Complete the table below.

(A)	The Respondent must provide a fixed fee based on [X] hours [per annur the RFO.	n] as detailed in
Tot	al fixed fee based on number of hours specified in the RFO:	\$

(B)	hourly rates p on the basis o being required	rs and fixed fee pro roposed to be charg of the staffing require d to meet the delive hourly rates must i	ged for the ements ar rables des	e provision nd levels a scribed in	n of the proposed se assessed by the Re Part F (Specification	ervices, stratified spondent as on) of the RFO.
Desc	cription of ices	Name & Position	Hours All Per Perso		AUD\$ Hourly Rate (inc GST)	AUD\$ Total Cost (inc GST)
					\$	\$
					\$	\$
					\$	\$
Oth	er Costs (if app	olicable, provide de	tails):			\$
Tota	al fixed fee ba	sed on number of	hours sp	ecified in	the RFO:	\$
Des	cribe 'Other (Costs' if applicable	e <i>:</i>			
(C)	Do the above	hourly rates also a	oply to ho	urs over a	nd above the slated	d hours?
Yes				No □		
If N	o, detail the a	pplicable rates be	low:			

EXAMPLE 3: Schedule of Rates (for Services). Adapt the column headers as needed to capture required information>All fees and charges must be fully declared in your Offer. Any fees and charges that are not clearly identified in your Offer will not be accepted when approving payments for engagements under a Contract (if awarded).

Complete the table below.

	All ho	ourly rates to be q	uoted as GST incl	usive
Position/Job Title	AUD\$ Hourly Rate (Normal Business Hours)	AUD\$ Hourly Rate (Outside Normal Business Hours)	AUD\$ Maximum Daily Rate (Normal Business Hours)	AUD\$ Maximum Daily Rate (Outside Normal Business Hours)
	\$	\$	\$	\$
	\$	\$	\$	\$
	\$	\$	\$	\$
	\$	\$	\$	\$

	\$	\$	\$	\$
Other Costs (if app	olicable, provide de	tails):		\$
Describe 'Other (Costs' if applicable	o:		
Travel and Accom	modation Costs (if a	applicable, provide	details):	\$
Describe 'Travel	and Accommodat	ion Costs' if applic	cable:	
Disbursements an	d Other Charges (if	applicable, provide	e details):	\$
Describe 'Disbur	sements and Othe	er Charges' if appli	cable:	

EXAMPLE 4: Schedule of Rates for Specified Personnel. Use this option if Part F (Specification) of the RFO requires the Respondent to name Specified Personnel and provide an Offered Price by reference to each Specified Personnel's hourly rate. Adapt the column headers as need to capture required information>All fees and charges must be fully declared in your Offer. Any fees and charges that are not clearly identified in your Offer will not be accepted when approving payments for engagements under a Contract (if awarded).

Complete the table below.

	All he	ourly rates to be q	uoted as GST incl	usive
Specified Personnel (Name / Job Title)	AUD\$ Hourly Rate (Normal Business Hours)	AUD\$ Hours Rate (Outside Normal Business Hours)	AUD\$ Maximum Daily Rate (Short Term Engagement)	AUD\$ Maximum Daily Rate (Long Term Engagement)
	\$	\$	\$	\$
	\$	\$	\$	\$
	\$	\$	\$	\$
	\$	\$	\$	\$
	\$	\$	\$	\$
Other Costs (if app	plicable, provide de	tails):		\$
Describe 'Other (Costs' if applicable	e:		
Travel and Accom	modation Costs (if	applicable, provide	details):	\$
Describe 'Travel	and Accommodat	ion Costs' if applic	cable:	

Disbursements and Other Charges (if applicable, provide details):	\$
Describe 'Disbursements and Other Charges' if applicable:	

H.2 SETTLEMENT DISCOUNT

(See Part [G.4] of the RFO)

(See Full [S. 1] of the 14 (S)		
<only haw<br="" if="" include="" provision="" this="" you="">within 7, 14 or 21 days is feasible. In</only>		art [E.2.2(e)(i)] and Part [G.4] of the RFO and payment is Section H.2.
` '		are likely to be under \$1 million, as all invoices under nce with Treasurer's Instruction 323.
	s.>Does the R	dent, the discounted Offered Price/s must be taken Respondent agree to offer a settlement discount specified below?
Yes □		No □
If Yes, complete the required info	ormation belo	w:
(A) A settlement discount of:	%	is offered if payment of the Price or that part of the Price specified in an invoice is made within seven (7) days of the date of the invoice
(B) A settlement discount of:	%	is offered if payment of the Price or that part of the Price specified in an invoice is made within fourteen (14) days of the date of the invoice
(C) A settlement discount of:	%	is offered if payment of the Price or that part of the Price specified in an invoice is made within twenty one (21) days of the date of the invoice

H.3 IMPORTED CONTENT

(See Part [G.5.1] of the RFO)

<The imported content impost is not mandatory under the Buy Local Policy 2022, so agencies can use their discretion to determine whether to include it in the Request RFO and this document.>Refer to Part [G.5.1] of the RFO for the definition of Imported Content and the Imported Content Impost.

By reference to the RFO, list details of any Imported Content included in your Offer in the boxes below (add rows if required).

[Goods / Services / Items] Description	Country of Origin	Cost \$ (Incl. GST)
		\$
		\$

Total Cost of Imported Content = \$

H.4 REGIONAL PRICE PREFERENCES

(See Part [G.5.2] of the RFO)

<Part [G.5.2] of the RFO and this corresponding Section H.4 is mandatory under the Buy Local Policy if the contract Point of Delivery is located in Zone 2 or 3. If the contract Point of Delivery is located in Zone 1, Part [G.5.2] of the RFO and this Section H.4 may be deleted.>Eligible Respondents can claim either a Regional Business Preference or a Regional Content Preference, but not both.

H.4.1 Regional Business Preference

Respondents that wish to claim eligibility for the Regional Business Preference must complete the boxes below.

(A) What is your total Offered Price?	AUD\$ (GST inclusive)	
(B) Is your business located within the Prescribed Distance from the contract Point of Delivery (excluding Zone 1, Perth Region)?		
Yes □	No □	
If Yes, complete items (C) to (H) below:		
(C) Does your business maintain a permanent operational office within the Prescribed Distance?		
Yes □	No 🗆	
If Yes, provide the address for the relevant permanent operational office below:		
(D) Has your business been conducted from the above listed permanent operational office for at least the six (6) months prior to the date the RFO was issued?		
Yes □	No 🗆	
(E) Is your business resourced by a least one person who permanently resides within the Prescribed Distance?		
Yes □	No 🗆	
 (F) Is your business: registered and/or licensed as the RFO / law requires; and entitled to operate within Western Australia? 		
Yes □	No □	

(G) Have you bid from your permanent operational office?			
Yes □		No □	
(H) Will your business manage / deliver the majority of the outcomes under the Contract (if awarded) from the permanent operational office specified above?			
Yes □		No 🗆	
H.4.2 Regional Content H	Preference		
Respondents that wish to claim the boxes below.	eligibility for the	e Regional Busi	ness Preference must complete
(A) Is the Respondent's business located outside of the Prescribed Distance from the contract Delivery Point specified in Part A.2 of the RFO?			
Yes □	No □		
If Yes, complete item (B) below	<i>'</i> :		
(B) Does the Respondent intend to purchase goods, materials and/or services for use in the Contract (if awarded) from businesses that are located within the Prescribed Distance from the contract Point of Delivery (excluding Zone 1, Perth Region)?			
Yes □		No □	
If Yes, complete item (C) below:			
(C) List details of the goods and/or services, including proposed subcontracting arrangements that the Respondent intends to purchase from businesses that are located within the prescribed distance from the contract Point of Delivery (excluding Zone 1, Perth Region). Include the value of the goods and/or services in the table below. Insert more rows or attach an additional list if required.			
Description of the Regional Goods and/or Services	Regional Busine Location	ss Name and	Cost AUD\$ (Incl. GST)
			\$
			\$
			\$
Total Cost of Regional Conte	nt (incl. GST) =		\$

Section I: Alternative Proposal

(See Part C.4 of the RFO)

<Select either Option 1 or Option 2, as required. Do not delete both options.

Option 1 – Select if alternative proposals are not permitted under Part C.4 of the RFO>Alternative proposals are not applicable to this Request.

<Option 2 - Select if alternative proposals are applicable pursuant to Part C.4 of the RFO, include the boxes below>Complete the boxes below.

Has the Respondent submitted an alternative proposal in addition to an Offer which complies with Part F of the Request?		
Yes □	No ⊠	
If Yes, the Respondent must provide a detailed description of the manner in which the alternative proposal differs from what is specified in the Request. Provide the alternative proposal in an attachment.		

Section J: Attachments

<This Section J of the Response Form is an optional Section. If the RFO is complex and Respondents are likely to need to submit a number of attachments, together with the Response Form, considering using this Section and the check box table below to allow the Respondent to record the attachments submitted>The Respondent must identify all sections of the Response Form in response to which it has submitted an attachment documenting part of its Offer.

Select the 'Attachment Submitted' check box in the table below to identify each attachment submitted.

<The table below lists all sections which allow the Respondent to submit a response in the form of an attachment. The optional sections are formatted in blue optional text.</p>

The section numbers in the table are auto-cross reference fields. After you have selected or deleted the required sections in the body of this document, you can update the fields in the table by pressing 'Ctrl + A' and then F9 to update all fields.

Prior to finalising this document, review the listed sections:

- delete the optional sections that have not been selected in the body of this document;
- remove the optional text formatting (select the text and press 'Ctrl + spacebar') from the optional sections that have been selected:
- if you limit the sections under which Respondents may submit an attachment, update this list below to reflect those changes; and
- do a final check / update of the section numbers and headings below (select all text in the table and press F9 to update the auto-cross reference fields)>

RESPO	NSE FORM SECTION	Attachment Submitted
B.3	Licences and Statutory Approvals	
B.4	Quality Standards	
C.2	Referees	
C.3.1.1	Request for Supply Documents	
C.3.1.2	Standing Offer Conditions	
C.3.1.3	Standing Offer Details	
C.3.1.4	Contract Conditions	
C.3.1.5	Contract Details	
C.4.1.1	Respondent as Agent or Trustee	
C.4.1.2	Respondent Acting Jointly with Others	

RESPONSE FORM SECTION		Attachment Submitted
C.4.1.3	Subcontractors	
C.4.2.1	Criminal Convictions – Imprisonment or Detention Offences	
C.4.2.2	Criminal Convictions – Fine or Penalty Offences	
C.4.3	Conflict of Interest	
C.4.5.1	Independent Evidence of Financial Solvency	
C.4.5.2	Financial Resources	
C.4.6.1	Competitive Neutrality – Commercial Basis	
C.4.6.2	Competitive Neutrality – Chief Executive Officer Certification	
C.4.6.3	Independent Expert Verification	
C.4.7	Professional Standards Scheme	
C.4.8	Licences and Statutory Approvals	
C.4.9	Quality Standards	
C.4.10	Current Workload and Technical Resources	
C.4.11	Government Policies	
C.4.11.1	Gender Equality in Procurement	
D.1	Certificates of Currency	
D.2.1	Obtain Standing Offer Insurances	
D.3.1	Obtain Contract Insurances	
E.2	Qualitative Requirements – Organisational Capacity	
E.3.1	Qualitative Requirements – Experience	
E.4.1	Qualitative Requirements – Capacity and Experience	
E.5.1	Qualitative Requirements – Organisational Capacity and Personnel	
E.6	Qualitative Requirements – Suitability of Proposed Services	
E.8.1 Respons	Qualitative Requirements – Supervisory Personnel and Emergency se	

RESPONSE FORM SECTION		Attachment Submitted
E.8.2	Qualitative Requirements – Licensed Specified Personnel	
E.9	Qualitative Requirements – Methodology	
E.10.1	Qualitative Requirements – Proposed Goods	
E.10.2	Qualitative Requirements – Schedule of Technical Information	
E.11 Qualitative Requirements – Goods Delivery, Training, Service and Maintenance		
E.13	Qualitative Requirements – WAIPS Participation Plan	
F.1.1	Standing Offer Specified Personnel	
F.1.2	Contract Specified Personnel	
F.1.3.1	Specified Personnel – Imprisonment or Detention Offences	
F.1.3.2	Specified Personnel – Fine or Penalty Offences	
F.1.3.3	Specified Personnel – Conflict of Interest	
G.1	Nominated Referees	
Section	I Alternative Proposal	

Appendix 1 : Maintenance Agreement Form

(See Part [C.3.2.3] of the RFO)

<If the RFO requires Respondents to complete a Maintenance Agreement Form, insert the required Form in this Appendix. If a Maintenance Agreement Form is not required, delete this Appendix>

[Insert Maintenance Agreement Form and instructions to Respondents]

Appendix 2 : [Insert Title]

Exhibit A : [Insert Title]