



CORE CAPABILITIES

Versatile Defence is an established Australian owned innovator & solution provider, offering a diverse range of products and services for demanding industrial, commercial, law enforcement and military applications, delivering following products and services:

- **Consulting** – professional services for maritime businesses, shipyards, ship owners
- **Naval Architecture** – design and development of boats, ships, USV's & shipyards
- **Trading** – import, export, sales, and services of ships, marine equipment & systems
- **Manufacturing** – fabrication & 3D printing of HDPE products, boats, USV's etc.

Versatile Defence is exclusive representative in Australia and New Zealand for:

- **Syncrolift (NO)** - safest dry docking and transferring systems
- **Dynobend (NL)** – 3D pipe bending solutions
- **Kranendonk (NL)** – Smart robotic automation for heavy steel industries
- **Hydromaster Propulsion (NL)** - high performance (retractable) azimuth thrusters & controls
- **Xeamos (NL)** – custom exhaust scrubber systems, compliant with IMO Tier III
- **Micfil Ultrafine Filtration (DE)** – specialised oil filtration systems
- **Clean Ocean Coatings (DE)** – preventative fouling coatings, compliant with IMO 2026
- **Ultrasonic Antifouling (UK)** – ultrasonic antifouling systems, compliant with IMO 2026

COMPETITIVE DISCRIMINATORS

- Our foundations are based on 30 years of know-how in commercial and naval boat and shipbuilding, having built a fleet of ships for private, offshore, government and naval clients
- We pride ourselves to **Deliver In Full, On Time, In Scope & Specification**
- We offer turn-key and customised solutions with great flexibility, delivering exceptional results in close collaboration with our clients, partners, and suppliers
- We provide a wide range of capabilities from conceptualisation to design, prototyping to customised or serial manufacturing, commissioning, testing, and full range of in-service support capabilities for commercial and defence applications
- Working with our key partners from we can offer integrated solutions in full compliance with DEFAUST and IACS requirements.

KEY CUSTOMERS

- ASC (Australia)
- BAE Systems (Australia)
- Birdon (Australia)
- Echo (Australia)
- INCAT (Australia)
- KTU Shipyard (Indonesia)
- Sealink (Australia)

KEY PARTNERS

- Cullys (Australia)
- F2ECO Australia (Australia)
- Hyperion Systems (Australia)
- Kalm Marine (New Zealand)
- Poly WA (Australia)
- PRF Electrical (Australia)
- Westerbaen (Netherlands)

COMPANY INFORMATION

Annual Turnover: A\$ 1.5+m
No of Employees: 10
Currently Exporting: Yes
Current at: March 2026

QUALITY CERTIFICATIONS

- Associate Member of Royal Institute of Naval Architects (AMRINA)
- Design and manufacturing according to AMSA, IACS, DEFAUST and AS/NZ standards, rules and regulations
- Material, product, and type approvals with various IACS classification societies and certification institutes
- ISO 9001 / DISP (in progress)

CONTACT DETAILS

Michael Bakker – Managing Director
Jacob Kleinman – Head of BD
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